



GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)
FEDERAL SUPPLY SCHEDULE 874
FSC CLASS 8742

Contract Number: GS10F0200K

Contract Period: 1 May 2010 to April 30 2015 with one 5 year option period

Contractor: Navigant Consulting, Inc.
30 South Wacker Drive
Chicago, IL 60606
(312) 583-5700
(312) 583-5701 Fax
navigantconsulting.com

Contract Administration Point of Contact:
Donald Harker
312-583-6946
dharker@navigantconsulting.com

Business Size: Large

DUNS Number: 022582428

For more information on ordering from Federal Supply Schedules, click on the FSS schedule link at
<http://www.fss.gsa.gov>



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CUSTOMER INFORMATION

1a. Awarded Special Item Numbers	SIN 874-1 Integrated Consulting Services SIN 874-6 Acquisition Management Support
1b. Lowest Unit Price	N/A (See Pricing List)
2. Maximum Order	\$1,000,000
3. Minimum Order	\$100
4. Geographic Coverage	Worldwide
5. Points for Production	Various
6. Discount from List Price	Prices shown are net prices
7. Quantity Discounts	Not Applicable
8. Prompt Payment Terms	Net 30 Days
9. Government Credit Card	Below micropurchase threshold
10. Foreign Items	Not Applicable
11. Time of Delivery	Specified in each task order
12. F.O.B. Points	Specified in each task order
13. Ordering Address	Same as Contract Administration Address
14. Payment Address	Navigant Consulting, Inc 4511 Paysphere Circle Chicago, IL 60674
15. Warranty Provisions	Not Applicable
16. Export Packing Charges	Not Applicable



17. Terms and Conditions of Government Credit Card Acceptance	See #9 Above
18. Terms and Conditions for Rental, Maintenance And Repair	Not Applicable
19. Terms and Conditions of Installation	Not Applicable
20. Terms and Conditions of Repair Parts	Not Applicable
20s. Terms and Conditions of Any Other Services	Not Applicable
21. List of Service and Distribution Points	Not Applicable
22. List of Participating Dealers	Not Applicable
23. Preventative Maintenance	Not Applicable
24. Year 2000 Compliant	Not Applicable
25. Environmental Attributes	Not Applicable
26. Data Universal Number System (DUNS) Number	022582428
27. Navigant Consulting is registered in the Central Contractor Registration (CCR) Database	



Our Firm

Navigant Consulting, Inc. (NYSE: NCI) is a specialized, international consulting firm combining deep industry expertise and integrated solutions to assist companies and their legal counsel in enhancing stakeholder value, improving operations, and addressing conflict, performance and risk related challenges. The Company focuses on industries undergoing substantial regulatory or structural change, including financial services, insurance, healthcare and energy. Navigant has offices in over 40 cities in North America, Europe and Asia.

Our Vision

Navigant's vision is to be the leading global consulting firm, respected for our world-class professionals, and trusted with our clients' most critical business challenges.

Our Mission

Navigant's employees around the world work toward this vision by providing advice, information and solutions that make a positive difference for our clients. Four shared values underpin everything Navigant's professionals do:

- We are inspired by a steadfast commitment to excellence, and strive to earn the lasting trust of our clients by consistently exceeding their expectations.
- We are committed to the continuous development of our people, and celebrate our individual and collective growth and achievements.
- We build our firm with an entrepreneurial spirit, fueled by dynamic teamwork and collaboration, and founded on trust and respect for each other.
- We believe integrity, dedication and perspective are the keys to ensuring our enduring prosperity and success

Government Service Offerings MOBIS Contract GS10F0200K

SIN 874-1 Integrated Consulting Services

Navigant Consulting has provided a myriad of services to the Federal government through its MOBIS schedule and other contract vehicles. Our Clients have included the Department of Defense, Department of Energy, Department of Justice, Federal Trade Commission, General Services Administration, and Department of Agriculture. These services have encompassed a variety of needs



including expert witness testimony, operational process improvement, business valuations, information technology evaluations, and R&D portfolio management.

Navigant Research is a part of Navigant Consulting's global Energy Practice and is a market research and consulting group that provides in-depth analysis of global clean technology markets. The team's research methodology combines supply-side industry analysis, end-user primary research and demand assessment, and deep examination of technology trends to provide a comprehensive view of the Smart Energy, Smart Utilities, Smart Transportation, Smart Industry, and Smart Buildings sectors. Navigant Research's analysts conduct rigorous examinations of emerging cleantech markets, the findings of which are published in the group's syndicated market research reports.

These reports, each of which focuses on a particular industry sector, include strategic analysis of business drivers and challenges, technology development, the value chain and competitive landscape, and global regulatory issues. Quantitative analysis in our reports includes market sizing, market share analysis, segmentation by technology and geography, and detailed scenario-based forecasts with a five to ten year horizon.

Navigant Research also offers 32 subscription based Advisory Services. The annual advisory service subscription is designed to provide actionable intelligence and market strategy inputs through unlimited inquiry access to Navigant Research's industry analysts in addition to specific research reports. Contact Daniel Cardamone at daniel.cardamone@navigant.com for additional information concerning Navigant Research services.

SIN 874-6 Acquisition Services

Navigant Consulting has provided services to the Department of the Navy under this SIN for the last 10 years including a CONUS wide effort to perform condition assessments on utility infrastructure and provided valuation services.

Task orders and staffing are negotiated on an individual basis. Contact Don Harker (312-583-6946/ 312.583.5700) or dharker@navigant.com for more information or review our webpage at <http://www.navigantconsulting.com>



Labor Category	5/1/10- 4/30/11	5/1/11- 4/30/12	5/1/12- 4/30/13	5/1/13- 4/30/14	5/1/14- 4/30/15
Managing Director	\$370	\$381	\$393	\$405	\$417
Director	\$331	\$341	\$351	\$362	\$373
Associate Director	\$281	\$290	\$298	\$307	\$316
Managing Consultant	\$246	\$254	\$262	\$269	\$277
Senior Consultant	\$212	\$219	\$225	\$232	\$239
Consultant	\$161	\$166	\$171	\$176	\$181
Engagement Manager	\$301	\$310	\$319	\$329	\$339
Overall Project Manager	\$277	\$285	\$294	\$303	\$312
Valuations Manager	\$253	\$260	\$268	\$276	\$285
Technical Leaders	\$217	\$223	\$230	\$237	\$244
Principal Associates/ Asst Project Managers	\$205	\$211	\$217	\$224	\$230
Senior Associates	\$181	\$186	\$192	\$197	\$203
Associates	\$157	\$161	\$166	\$171	\$176
Research Associates	\$102	\$105	\$109	\$112	\$115

SCA APPLICABILITY STATEMENT:

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.



Classification	Relevant Experience
Consultant	<p>Education & Experience: College graduate with Bachelors degree Individuals have less than 3 years consulting experience.. Entry level position. Capable of working without direct supervision on client site.</p> <p>Job Duties: Performs basic research and analysis in support of and at the direction of other engagement team members. Creates presentations, databases and reports. Conduct interviews. Possesses knowledge of applying analytic methodologies to meet client’s needs.</p>
Senior Consultant	<p>Education & Experience: College graduate with Bachelors degree Individuals with MBA’s have at least 2 years consulting experience or 4 years specific industry experience. Capable of working without direct supervision on client site.</p> <p>Job Duties: Performs detailed research and analysis in as part of engagement team. May direct activities of junior staff. Creates presentations, databases and reports. Conduct interviews. Possesses demonstrated knowledge of applying analytic methodologies to meet client’s needs. Applies techniques in the evaluation of engagement objectives and contributes to implementation of strategic direction.</p>
Managing Consultant	<p>Education & Experience College graduate with Bachelors degree and a minimum of 5 years consulting experience, or MBA with substantial industry experience. Specialist in a least one specific area of expertise.</p> <p>Job Duties Senior expert with extensive knowledge and experience developing and applying analytic methods and principles to meet client needs. Leads application of analytics within an engagement team. Resolves complex problems, Advises senior staff on analytic models, methods and policies. Directs activities of junior staff. Meets with client teams.</p>



Classification	Relevant Experience
Associate Director	<p>Education & Experience: College graduate with Bachelors degree and a minimum of 7 years consulting experience with a minimum of 3+ years as manager/project leader. Many have master's degrees in business, policy, engineering, finance or economics.</p> <p>Job Duties: Senior expert possessing demonstrated knowledge and extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Provides leadership and vision to client personnel and supervises activities of junior team members. Expert is specific field of expertise.</p>
Director	<p>Education & Experience College graduate with Masters degree and minimum of 10 years demonstrated consulting or management level business experience.</p> <p>Job Duties: Senior executive responsible for providing strategic direction, vision, leadership and program management to the engagement team. Has regular involvement with senior client leadership and team members. Maintains productive and effective client relationships with senior levels of client organization. Provides expert testimony.</p>



Classification	Relevant Experience
Managing Director	<p>Education & Experience College graduate with Masters degree and minimum of 15 years demonstrated consulting or senior level business experience. Demonstrated senior leadership ability in a position of significant consulting or industry responsibility. Subject matter expert in a recognized discipline or specific expertise.</p> <p>Job Duties: Senior executive responsible for providing strategic direction, strategic vision, leadership and program management to the engagement team and senior level clients. Has regular involvement with senior level client leadership and team members. Maintains productive and effective client relationships with senior levels of client organization. Provides expert testimony. Marshals resources across practice area to support client needs.</p>
Engagement Director	<p>Position Description: Overall responsibility for client satisfaction and project scope. Senior person in Navigant organization, holds responsibility for an overall business group, responsible for coordinating Navigant resources throughout the organization to best serve the client’s needs. Involved in client strategy sessions, negotiations and industry outreach efforts.</p> <p>Qualifications: Officer level experience at major utility companies, significant consulting and managerial experience. Experienced in providing testimony before regulatory commissions. The Engagement Director has overall responsibility for due diligence and client deliverables. Post graduate education in business, finance or economics. At least 20 years experience in the utility or consulting industry.</p>

Classification	Relevant Experience
Overall Project Manager	<p>Position Description: Responsible for coordination of activities of all team members providing services to client. Assigns project work, negotiates with subcontractors, serves as primary point of contact with client. Works closely with Engagement manager coordinating company resources for project.</p> <p>Qualifications: Experiences industry professional. At least 15 years utility industry experience managing projects of various size and complexity. Experience with regulatory proceedings and providing information before public utility commissions to support client positions. Project Managers have postgraduate degrees in business, finance, economics or engineering.</p>
Valuations Managers	<p>Position Description: Responsible for financial valuations and economic analysis of projects. Experienced in defending economic evaluations before regulatory bodies and creating economic models. Valuations managers have overall responsibility for comparative economic and statistical analysis.</p> <p>Qualifications: Experienced in providing economic and statistical analysis testimony before regulatory agencies. Managers have at least 10 years economic evaluation experience. These individuals have postgraduate degrees in economics, finance or statistics.</p>
Technical Leaders	<p>Position Description: Responsible for engineering, operational and technical evaluations of utility operations. Experience managing and/or operating utility systems for municipalities, investor owned utilities or cooperatives. Technical leader have experience testifying or supporting testimony before regulatory bodies on sound utility operating and engineering practices.</p> <p>Qualification: At least 15 years experience in utility engineering and operations. Strong analytical skills and professional engineering registration required.</p>



Classification	Relevant Experience
<p>Principal Associates/Asst. Project Managers</p>	<p>Position Description: Responsible for various facets of project management. Team leader and manager in situations where multiple teams exist to serve client needs. Asst. Project Managers are responsible for managing resources and providing client deliverables within their scope of responsibility. Position holders have in depth experience in operations, financial analysis or regulatory support.</p> <p>Qualifications: At least 10 years utility industry experience. All principal associates or assistant project managers possess a college degree in finance, engineering or economic.</p>
<p>Senior Associates</p>	<p>Position Description: Responsible for performing assignments under the direction of senior personnel. Tasks include developing Q & A databases, communication plans, financial analysis, comparative analysis, and site tours. Senior Associates present material to clients independent of senior management.</p> <p>Qualification: Sustained superior performance in previous assignments. Experience in various facets of utility operations, finance or management. Senior Associates have 3 years experience and an undergraduate college degree in finance, business, public policy or economics.</p>



Classification	Relevant Experience
Associates	<p>Position Description: Assist senior management personnel and senior associates in developing financial analysis, communication plans, computer modeling.</p> <p>Qualifications: Prior project experience supporting clients. Developing breadth of experience through follow on engagements. Associates have four-year undergraduate degrees in various disciplines.</p>
Research Assoc.	<p>Position Description: Assist project personnel with library and literature research related to client projects. Develop and support presentations to support client needs.</p> <p>Qualification: Entry-level position.</p>