



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Multiple Award Schedule

FEDERAL SUPPLY GROUP: PROFESSIONAL SERVICES

CONTRACT NUMBER: GS-10F-0202S

PRICE LIST CURRENT AS OF MODIFICATION #PO-0022 EFFECTIVE MARCH 29, 2021

CONTRACT PERIOD: March 30, 2006- March 29, 2026

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: The Performance Knowledge Group
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BUSINESS SIZE: Small

Socioeconomic Indicators: Small

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	RECOVERY	DESCRIPTION
541611	541611RC	Management and Financial Consulting, Acquisition and grants Management Support, and Business Program and Project Management Services
OLM	OLMRC	Order Level Materials

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
541611 (541611RC)	Data Analyst I	\$72.00 hourly

1c. HOURLY RATES: (Services Only) Please see below for full service listing

2. **MAXIMUM ORDER***: \$1,000,000 per order

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.
3. **MINIMUM ORDER**: \$100.00
4. **GEOGRAPHIC COVERAGE**: Worldwide
5. **POINT(S) OF PRODUCTION**: NA for Services
6. **DISCOUNT FROM LIST PRICES**: Government Net Prices (discounts already deducted)
7. **QUANTITY DISCOUNT(S)**: None
8. **PROMPT PAYMENT TERMS**: Net 30—Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
9. **FOREIGN ITEMS**: N/A for Services
- 10a. **TIME OF DELIVERY**: As agreed to at the Task Order Level
- 10b. **EXPEDITED DELIVERY**: As agreed to at the Task Order Level
- 10c. **OVERNIGHT AND 2-DAY DELIVERY**: As agreed to at the Task Order Level
- 10d. **URGENT REQUIREMENTS**: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
11. **FOB POINT**: Destination.
- 12a. **ORDERING ADDRESS**: same
- 12b. **ORDERING PROCEDURES**: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
13. **PAYMENT ADDRESS**: Same as contractor
14. **WARRANTY PROVISION**: Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty
15. **EXPORT PACKING CHARGES**: None
16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE)**: N/A
17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE)**: N/A
18. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE)**: N/A
- 19a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)**: N/A
20. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE)**: N/A
21. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE)**: N/A
22. **PREVENTIVE MAINTENANCE (IF APPLICABLE)**: N/A
- 23a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants)**: N/A
- 23b. **Section 508 Compliance for EIT**: as applicable
24. **DUNS NUMBER**: 085489222
25. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE**: Contractor has an Active Registration in the SAM database

Company Overview

The Performance Knowledge Group, LLC partners with leaders in the high-tech industry to achieve visions through knowledge collaboration about performance improvement concepts, processes, and tools. We provide a set of products focused on:

- Strategic management

- Portfolio management
- Project/solution delivery.

To support executives we provide the following products and services:

- Thought Leadership
- Coaching
- Applications
- Assessments
- Capability (people, process and tool) Building
- Tools.

Labor Categories

Labor Category	Descriptions	Education Requirements	Experience Requirements
Partner	<ul style="list-style-type: none"> • Provide day-to-day customer relationships with executive customers • Formulate and implement strategic improvement projects 	<ul style="list-style-type: none"> • PhD in Engineering or Business Management Field 	<ul style="list-style-type: none"> • Managing executive relationships • Developing customer oriented proposals and projects • Working with and coaching senior managers • Facilitating large groups of executives and teams • Conducting action research • Writing reports for management use • Presenting to and training executives • Formulating major organizational change interventions • At least 15 years of experience
Senior Consultant	<ul style="list-style-type: none"> • Responsible for the management and execution consulting projects including the timely presentation of quality deliverables. 	<ul style="list-style-type: none"> • BA/BS in a related field 	<ul style="list-style-type: none"> • Participate in client conferences and take part in client communications. • Complete sections of significant customized consulting assignments covering a variety of subject areas including specific business processes/models, technologies and products, markets and market trends, competitor analysis, financial impact, etc. • Provide the analytical thinking and structure for an assignment and participate in discussion groups • Conduct and lead interviews and small meetings for assignment • Analyze findings, develop insights and prepare reports with client-specific actionable recommendations • Monitor project execution to timeline and budget • Support development of work plan estimates and resource/staff plans • At least 10 years of experience

Labor Category	Descriptions	Education Requirements	Experience Requirements
Consultant	<ul style="list-style-type: none"> Responsible for the management and execution consulting projects including the timely presentation of quality deliverables. 	<ul style="list-style-type: none"> Bachelor's Degree 	<ul style="list-style-type: none"> Participate in client conferences and take part in client communications. Complete sections of significant customized consulting assignments covering a variety of subject areas including specific business processes/models, technologies and products, markets and market trends, competitor analysis, financial impact, etc. Provide the analytical thinking and structure for an assignment and participate in discussion groups Conduct and lead interviews and small meetings for assignment Analyze findings, develop insights and prepare reports with client-specific actionable recommendations Monitor project execution to timeline and budget Support development of work plan estimates and resource/staff plans May serve as project manager for well-defined engagements At least 6 years of experience.
Product Development Manager	<ul style="list-style-type: none"> Produce deliverables to support projects 	<ul style="list-style-type: none"> Bachelor's degree 	<ul style="list-style-type: none"> Conduct business development research Producing project reports and presentations At least 5 years of experience
Data Analyst II	<ul style="list-style-type: none"> Collects, analyzes, and evaluates various types of data to make recommendations on course of action. 	<ul style="list-style-type: none"> BA/BS in a related field 	<ul style="list-style-type: none"> May act in a lead capacity and direct the work of other. Collects, analyzes, and evaluates various types of data to make recommendations on course of action. Follows established processes and procedures to analyze data, determine problem areas, and develop solutions. Utilizes established mathematical and scientific techniques to analyze data. Possesses extensive knowledgeable of standard concepts, practices, and procedures within the analysis field. Relies on experience and judgment to plan and accomplish tasks. Can work as part of a team or independently and manages multiple tasks simultaneously. 3 years of experience
Data Analyst I	<ul style="list-style-type: none"> Collects, analyzes, and evaluates various types of data to make recommendations on course of action 	<ul style="list-style-type: none"> HS Diploma and enrolled in college 	<ul style="list-style-type: none"> Under direct supervision; collects, analyzes, and evaluates various types of data to make recommendations on course of action. Follows established processes and procedures to analyze data, determine problem areas, and develop solutions. Utilizes established mathematical and scientific techniques to analyze data. Relies on instructions and pre-established guidelines to perform the functions of the job. Minimum/General Experience: 1 year of experience along with required education.

Rates

Given below are the hourly rates for each labor category.

Labor Category	Descriptions	Hourly Rates (Starting on Date)				
		Year 16	Year 17	Year 18	Year 19	Year 20
Partner	<ul style="list-style-type: none">• Provide day-to-day customer relationships with executive customers• Formulate and implement strategic improvement projects	\$371.40	\$371.40	\$371.40	\$371.40	\$371.40
Senior Consultant	<ul style="list-style-type: none">• Responsible for the management and execution consulting projects including the timely presentation of quality deliverables	\$216.49	\$216.49	\$216.49	\$216.49	\$216.49
Consultant	<ul style="list-style-type: none">• Responsible for the management and execution consulting projects including the timely presentation of quality deliverables.	\$157.00	\$157.00	\$157.00	\$157.00	\$157.00
Product Development Manager	<ul style="list-style-type: none">• Produce deliverables to support projects	\$98.35	\$98.35	\$98.35	\$98.35	\$98.35
Data Analyst II	<ul style="list-style-type: none">• Collects, analyzes, and evaluates various types of data to make recommendations on course of action.	\$87.00	\$87.00	\$87.00	\$87.00	\$87.00
Data Analyst I	<ul style="list-style-type: none">• Collects, analyzes, and evaluates various types of data to make recommendations on course of action.	\$54.00	\$54.00	\$54.00	\$54.00	\$54.00

Note: Service Contract Act:

The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 5413.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the Contractor adds SCLS labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.