



Heery International, Inc.
999 Peachtree St. NE, Suite 300
Atlanta, GA 30309

Contract Administrator:
Carolyn Norwood, Associate
fss@heery.com

Telephone: 404-946-2432
Fax: 404-875-2285

www.heery.com corporate website
www.heeryfas.com Schedule website

Business Size: Large

General Services Administration

Federal Supply Services

Authorized Federal Supply Schedule Price List

Facilities Maintenance and Management Schedule 03FAC

Contract Number: GS-10F-0203S
Pricelist current as of February 22, 2016

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at fss.gsa.gov.

Contract Period:
March 29, 2006 through March 28, 2021

On-line access to contract ordering information, terms and
conditions, up-to-date pricing, and the option to create an
electronic delivery order are available through GSA Advantage,
a menu-driven database system. The INTERNET address for
GSA Advantage is: GSAAdvantage.gov.

Prices shown Herein are Net (discount deducted)



**Price List for General Services Administration Federal Supply Service
Authorized Federal Supply Schedule Price List**

**Facilities Maintenance and Management
Schedule 03FAC
Contract Number: GS-10F-0203S**

Table of Contents	Page 1
Customer Information	Page 3
1a. Special Item Numbers Awarded	Page 4
1b. Lowest Priced Model Number and Lowest Unit Price	Page 4
1c. Labor Category Definitions	Page 4
2. Maximum Order	Page 4
3. Minimum Order	Page 4
4. Geographic Coverage	Page 4
5. Primary Points of Production	Page 5
6. Discount from List Prices	Page 5
7. Quantity Discounts	Page 5
8. Prompt Payment Terms	Page 5
9a. Government Purchase Cards (at or below micro-purchase threshold)	Page 5
9b. Government Purchase Cards (above micro-purchase threshold)	Page 5
10. Foreign Items	Page 5
11a. Time of Delivery	Page 6
11b. Expedited Delivery	Page 6
11c. Overnight and 2-day Delivery	Page 6
11d. Urgent Requirements	Page 6
12. F.O.B Points	Page 6
13a. Ordering Addresses	Page 6
13b. Ordering Procedures	Page 6
14. Payment Address	Page 7
15. Warranty Provisions	Page 7
16. Export Packing Charges	Page 7
17. Terms & Conditions of the Government Purchase Card	Page 7
18. Terms & Conditions of rental, maintenance, and repair	Page 7
19. Terms & Conditions of installation	Page 7
20. Terms & Conditions repair parts	Page 7
20a. Terms & Conditions for any other services	Page 7
21. List of service and distribution points	Page 7
22. List of participating dealers	Page 7
23. Preventative Maintenance	Page 7
24a. Environmental Attributes	Page 7
24b. Section 508	Page 7
25. Data Universal Number System (DUNS) Number	Page 8
26. System for Award Management (formerly CCR)	Page 8
Introduction to Heery International	Page 9
Ordering Procedures	Page 11
8.405 Ordering Procedures for Federal Supply Schedules	Page 12
8.405-1 Ordering Procedures for Supplies & Services not Requiring SOW	Page 12
8.405-2 Ordering Procedures for Supplies & Services Requiring SOW	Page 14



Energy Services	Page 17
SIN 871-202 Energy Management Planning and Strategies.....	Page 19
SIN 871-203 Training on Energy Management.....	Page 19
SIN 871-204 Metering Services.....	Page 19
SIN 871-205 Energy Program Support Services	Page 20
SIN 871-206 Building Commissioning Services.....	Page 20
SIN 871-207 Energy Audit Services.....	Page 20
SIN 871-208 Resource Efficiency Management (REM).....	Page 20
SIN 871-209 Innovations in Energy.....	Page 21
SIN 871-210 Water Conservation.....	Page 21
SIN 871-211 Energy Consulting Services.....	Page 21
SIN 871-299 Introduction of New Services.....	Page 22
SIN 003-97 Ancillary Repair & Alterations.....	Page 22
Labor Category Definitions	Page 23
Price List for Special Item Numbers 871-202 through 211, 299	Page 26
Base Period (Years 1-5).....	Page 27
Option Period (Years 6-10).....	Page 28
Option Period (Years 11-15)	Page 28
Option Period (Years 16-20)	Page 29
Price List for Special Item Number 003-97.....	Page 29





F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s
C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S

C U S T O M E R I N F O R M A T I O N

1a. Special Item Numbers Awarded:

Special Item Numbers	Description	Page
871-202	Energy Management Planning and Strategies	18
871-203	Training on Energy Management	18
871-204	Metering Services	18
871-205	Energy Program Support Services	19
871-206	Building Commissioning Services	19
871-207	Energy Audit Services	19
871-208	Resource Efficiency Management (REM)	19
871-209	Innovations in Energy	20
871-210	Water Conservation	20
871-211	Energy Consulting Services	20
871-299	Introduction of New Services	21
003-97	Ancillary Repair and Alterations	21

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:

SINs 871-202; 871-203; 871-204; 871-205; 871-206; 871 207; 871- 208;
871-209; 871-210, 871-211 and 871-299

CADD Draftsman Labor Category \$50.38

SIN 003-97
Laborer - General/Cleanup \$50.62

1c. Labor Category Definitions:

Please refer to page 22.

2. Maximum Order:

The maximum order threshold value per order is \$1,000,000.
Orders may be placed above this threshold in accordance with
FAR 8.404. Please refer to page 11.

3. Minimum Order:

The minimum dollar value per order is \$100.

4. Geographic Coverage:

Worldwide



CUSTOMER INFORMATION

5. Points of Production:

Heery International, Inc.
999 Peachtree Street, NE
Atlanta, GA 30309
404-881-9880

Heery International, Inc.
500 Union Street, Suite 1000
Seattle, WA 98101
206-587-0473

Heery International, Inc.
8201 Corporate Drive
Suite 850
Landover, MD 20785
202-463-8200

Heery International, Inc.
Two Centerpointe Drive
Suite 250
Lake Oswego, OR 97035
503-431-6180

Heery International, Inc.
1880 JFK Boulevard, Suite 1301
Philadelphia, PA 19103
215-564-9977

Heery International, Inc.
444 S. Flower Street, 8th Floor
Los Angeles, CA 90071
213-488-3200

Heery International, Inc.
80 Blanchard Road
Suite 108
Burlington, MA 01803
781-494-9000

6. Discount From List Prices:

Prices Shown Herein are Net (discount deducted). They also include the GSA Industrial Funding Fee (IFF) of which .75% is to be forwarded by Heery to GSA quarterly.

7. Quantity Discounts:

No other discounts are available in this Price List.

8. Prompt Payment Terms:

Payment terms are Net 30 days

9a. Government Purchase Cards (at or below micro-purchase threshold):

Government Purchase Cards are accepted below the micro-purchase threshold

9. Government Purchase Cards (above micro-purchase threshold):

Government Purchase Cards are not accepted above the micro-purchase threshold

10. Foreign Items:

None.



CUSTOMER INFORMATION

11a. Time of Delivery:

As negotiated at a task level.

11b. Expedited Delivery:

As negotiated at a task level.

11c. Overnight and 2-day Delivery:

As negotiated at a task level.

11d. Urgent Requirements:

As negotiated at a task level.

12. F.O.B Point

Not Applicable.

13a. Ordering Addresses:

Heery International, Inc.
999 Peachtree Street, NE
Atlanta, GA 30309
404-881-9880

Heery International, Inc
500 Union Street, Suite 1000
Seattle, WA 98101
206-587-0473

Heery International, Inc.
8201 Corporate Drive
Suite 850
Landover, MD 20785
202-463-8200

Heery International, Inc.
Two Centerpointe Drive
Suite 250
Lake Oswego, OR 97035
503-431-6180

Heery International, Inc.
1880 JFK Boulevard, Suite 1301
Philadelphia, PA 19103
215-564-9977

Heery International, Inc.
444 S. Flower Street, 8th Floor
Los Angeles, CA 90071
213-488-3200

Heery International, Inc.
80 Blanchard Road
Suite 108
Burlington, MA 01803
781-494-9000

13b. Ordering Procedures:

Please refer to Page 11 for ordering procedures. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.



CUSTOMER INFORMATION

14. Payment Address:

Heery International, Inc
999 Peachtree St., NE
Atlanta, GA 30309-4426
Attn: Accounts Receivable

15. Warranty provision:

Standard.

16. Export Packing Charges:

Are not applicable to this contract.

17. Terms & Conditions of the Government Purchase Card (above micro):

At this time, the Government Purchase Card is not accepted above the micropurchase level.

18. Terms and conditions of rental, maintenance, and repair:

Not Applicable.

19. Terms and conditions of installation:

Not Applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:

Not Applicable.

20a. Terms and conditions for any other services:

Not Applicable.

21. List of service and distribution points:

Not Applicable.

22. List of participating dealers:

Not Applicable.

23. Preventive maintenance:

Not Applicable.

24a. Environmental Attributes:

Not applicable to Energy Services.

24b. Section 508:

If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found



CUSTOMER INFORMATION

(e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number:

045811809

26. System for Award Management (SAM) (formerly CCR):

Heery International is registered in the SAM data base. Our registration number is the same as our DUNS number listed above.



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s

C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S

Ordering Procedures

Introduction to Heery International



Introduction to Heery International

HEERY INTERNATIONAL, INC.

History

For over 60 years, Heery International has been the one-source solution for federal agencies' needs on their design and construction programs, helping to increase control of projects and optimize staff efforts. Heery has provided expertise and resources to more than 30 federal agencies throughout the United States and on government installations abroad. As an advocate of the Government, Heery becomes an extension of the agency's staff.

Heery's cost-effective services range from establishing criteria, programming, planning and design, program and construction management to move-in, maintainability and operating efficiency – everything your busy government agency needs to get a project from concept to the drawing board, the dedication ceremony and beyond. Heery's professional staff keeps current on emerging industry technologies, project delivery methods and trends, and have the most advanced resources at their disposal. Heery has an extensive Wide Area Network (WAN) that connects our 28 offices and enhances communications with our clients through collaborative methods of information sharing.

Heery International, Inc. is a full-service design and construction firm with more than 700 employees located in offices throughout the United States. We provide five primary services including program management, construction management (at-risk), architectural, interior design and engineering. However, under this schedule contract, Heery cannot provide for construction or architectural design services.

Heery currently holds two GSA schedule contract vehicles to help meet the procurement needs of eligible users, including all branches of federal, state and local government. These schedules include:

- **Facilities Maintenance and Management, Schedule 03FAC (GS-10F-0203S)**
Heery offers energy management services to help agencies meet their requirements to comply with energy laws and regulations. Under this schedule Heery provides energy management planning and strategies, metering, energy program support, energy audit services, energy consulting, building commissioning, resource efficiency management and more.
- **Professional Services Schedule, Schedule 00CORP (GS-23F-0168K)**
Under this particular schedule, Heery's services include the entire spectrum of planning, evaluation and management including program/project management, construction management, move management, design reviews, CADD, estimating, scheduling, value engineering, feasibility studies, inspections, commissioning and more.

We are ready to assist you in procuring through Heery's GSA Schedule Contracts. Please contact Heery's Contract Administrator, Carolyn Norwood at (404) 946-2432 for more information.





Ordering Procedures

8.405 Ordering Procedures for Federal Supply Schedules:

Ordering activities shall use the ordering procedures of this section when placing an order or establishing a BPA for supplies or services. The procedures in this section apply to all schedules. For establishing BPAs and for orders under BPAs see 8.405-3.

8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.



(a) Ordering activities shall use the procedures of this subsection when ordering supplies and services that are listed in the schedules contracts at a fixed price for the performance of a specific task, where a statement of work is not required (e.g., installation, maintenance, and repair). For establishing BPAs and for orders under BPAs see [8.405-3](#).

(b) *Orders at or below the micro-purchase threshold.* Ordering activities may place orders at, or below, the micro-purchase threshold with any Federal Supply Schedule contractor that can meet the agency's needs. Although not required to solicit from a specific number of schedule contractors, ordering activities should attempt to distribute orders among contractors.

(c) *Orders exceeding the micro-purchase threshold but not exceeding the simplified acquisition threshold.* Ordering activities shall place orders with the schedule contractor that can provide the supply or service that represents the best value. Before placing an order, an ordering activity shall:

(1) Consider reasonably available information about the supply or service offered under MAS contracts by surveying at least three schedule contractors through the GSA Advantage! on-line shopping service, by reviewing the catalogs or pricelists of at least three schedule contractors, or by requesting quotations from at least three schedule contractors (see [8.405-5](#)); or

(2) Document the circumstances for restricting consideration to fewer than three schedule contractors based on one of the reasons at [8.405-6\(a\)](#);

(d) For proposed orders exceeding the simplified acquisition threshold.

(1) Each order shall be placed on a competitive basis in accordance with (d)(2) and (3) of this section, unless this requirement is waived on the basis of a justification that is prepared and approved in accordance with [8.405-6](#).

(2) The ordering activity contracting officer shall provide an RFQ that includes a description of the supplies to be delivered or the services to be performed and the basis upon which the selection will be made (see [8.405-1\(f\)](#)).

(3) The ordering activity contracting officer shall –

(i) Post the RFQ on e-Buy to afford all schedule contractors offering the required supplies or services under the appropriate multiple award schedule(s) an opportunity to submit a quote; or



Ordering Procedures

(ii) Provide the RFQ to as many schedule contractors as practicable, consistent with market research appropriate to the circumstances, to reasonably ensure that quotes will be received from at least three contractors that can fulfill the requirements. When fewer than three quotes are received from schedule contractors that can fulfill the requirement, the contracting officer shall prepare a written determination explaining that no additional contractors capable of fulfilling the requirement could be identified despite reasonable efforts to do so. The determination must clearly explain efforts made to obtain quotes from at least three schedule contractors.

(4) The ordering activity contracting officer shall ensure that all quotes received are fairly considered and award is made in accordance with the basis for selection in the RFQ.

(e) When an order contains brand-name specifications, the contracting officer shall post the RFQ on e-Buy along with the justification or documentation, as required by [8.405-6](#). An RFQ is required when a purchase description specifies a brand-name.

(f) In addition to price (see [8.404\(d\)](#) and [8.405-4](#)), when determining best value, the ordering activity may consider, among other factors, the following:

(1) Past performance.

(2) Special features of the supply or service required for effective program performance.

(3) Trade-in considerations.

(4) Probable life of the item selected as compared with that of a comparable item.

(5) Warranty considerations.

(6) Maintenance availability.

(7) Environmental and energy efficiency considerations.

(8) Delivery terms.

(g) *Minimum documentation.* The ordering activity shall document—

(1) The schedule contracts considered, noting the contractor from which the supply or service was purchased;

(2) A description of the supply or service purchased;

(3) The amount paid;

(4) When an order exceeds the simplified acquisition threshold, evidence of compliance with the ordering procedures at [8.405-1\(d\)](#); and

(5) The basis for the award decision.



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s
C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S
O r d e r i n g P r o c e d u r e s

8.405-2 Ordering procedures for services requiring a statement of work.



(a) *General.* Ordering activities shall use the procedures in this subsection when ordering services priced at hourly rates as established by the schedule contracts. The applicable services will be identified in the Federal Supply Schedule publications and the contractor's pricelists. For establishing BPAs and for orders under BPAs see [8.405-3](#).

(b) *Statements of Work (SOWs).* All Statements of Work shall include a description of work to be performed; location of work; period of performance; deliverable schedule; applicable performance standards; and any special requirements (e.g., security clearances, travel, special knowledge). To the maximum extent practicable, agency requirements shall be performance-based statements (see [Subpart 37.6](#)).

(c) *Request for Quotation procedures.* The ordering activity must provide the Request for Quotation (RFQ), which includes the statement of work and evaluation criteria (e.g., experience and past performance), to schedule contractors that offer services that will meet the agency's needs. The RFQ may be posted to GSA's electronic RFQ system, e-Buy (see [8.402\(d\)](#)).

(1) *Orders at, or below, the micro-purchase threshold.* Ordering activities may place orders at, or below, the micro-purchase threshold with any Federal Supply Schedule contractor that can meet the agency's needs. The ordering activity should attempt to distribute orders among contractors.

(2) *For orders exceeding the micro-purchase threshold, but not exceeding the simplified acquisition threshold.*

(i) The ordering activity shall develop a statement of work, in accordance with [8.405-2\(b\)](#).

(ii) The ordering activity shall provide the RFQ (including the statement of work and evaluation criteria) to at least three schedule contractors that offer services that will meet the agency's needs or document the circumstances for restricting consideration to fewer than three schedule contractors based on one of the reasons at [8.405-6\(a\)](#).

(iii) The ordering activity shall specify the type of order (i.e., firm-fixed-price, labor-hour) for the services identified in the statement of work. The contracting officer should establish firm-fixed-prices, as appropriate.

(3) For proposed orders exceeding the simplified acquisition threshold. In addition to meeting the requirements of [8.405-2\(c\)\(2\)\(i\)](#) and (iii), the following procedures apply:

(i) Each order shall be placed on a competitive basis in accordance with (c)(3)(ii) and (iii) of this section, unless this requirement is waived on the basis of a justification that is prepared and approved in accordance with [8.405-6](#).

(ii) The ordering activity contracting officer shall provide an RFQ that includes a statement of work and the evaluation criteria.



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s
C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S
Ordering Procedures



(iii) The ordering activity contracting officer shall—

(A) Post the RFQ on e-Buy to afford all schedule contractors offering the required services under the appropriate multiple-award schedule(s) an opportunity to submit a quote; or

(B) Provide the RFQ to as many schedule contractors as practicable, consistent with market research appropriate to the circumstances, to reasonably ensure that quotes will be received from at least three contractors that can fulfill the requirements. When fewer than three quotes are received from schedule contractors that can fulfill the requirements, the contracting officer shall prepare a written determination to explain that no additional contractors capable of fulfilling the requirements could be identified despite reasonable efforts to do so. The determination must clearly explain efforts made to obtain quotes from at least three schedule contractors.

(C) Ensure all quotes received are fairly considered and award is made in accordance with the evaluation criteria in the RFQ.

(4) The ordering activity shall provide the RFQ (including the statement of work and the evaluation criteria) to any schedule contractor who requests a copy of it.

(d) *Evaluation.* The ordering activity shall evaluate all responses received using the evaluation criteria provided to the schedule contractors. The ordering activity is responsible for considering the level of effort and the mix of labor proposed to perform a specific task being ordered, and for determining that the total price is reasonable. Place the order with the schedule contractor that represents the best value (see [8.404\(d\)](#) and [8.405-4](#)). After award, ordering activities should provide timely notification to unsuccessful offerors. If an unsuccessful offeror requests information on an award that was based on factors other than price alone, a brief explanation of the basis for the award decision shall be provided.

(e) *Use of time-and-materials and labor-hour orders for services.* When placing a time-and-materials or labor-hour order for services, see [8.404\(h\)](#).

(f) *Minimum documentation.* The ordering activity shall document—

(1) The schedule contracts considered, noting the contractor from which the service was purchased;

(2) A description of the service purchased;

(3) The amount paid;

(4) The evaluation methodology used in selecting the contractor to receive the order;



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s
C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S
O r d e r i n g P r o c e d u r e s

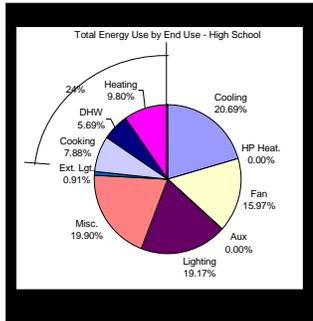


- (5) The rationale for any tradeoffs in making the selection;
- (6) The price reasonableness determination required by paragraph (d) of this subsection;
- (7) The rationale for using other than—
 - (i) A firm-fixed price order; or
 - (ii) A performance-based order; and
- (8) When an order exceeds the simplified acquisition threshold, evidence of compliance with the ordering procedures at [8.405-2\(c\)](#).

ENERGY SERVICES

Energy Services

Heery offers Energy Management Services to enable government agencies to meet their energy needs. Through this schedule, every Federal agency has quick and easy access to our professionals who can help them meet their requirement to comply with energy laws and regulations. Heery is able to supply services to support agencies in meeting these requirements.



Services Not Included

Construction and Architect-Engineering services as set forth in FAR Part 36 [including design, construction, alteration or repair (including dredging, excavating and painting) of buildings, structures, or other real property]] are not included.

Services Included

With regard to Building Commissioning Services, Heery provides comprehensive services on new construction, major modernization and existing energy consuming operations (recommissioning).

The following non-inclusive list represents a sampling of the types of engineering tasks contemplated:

- Energy Management Planning and Strategies
- Energy Management Training
- Metering Services
- Energy Program Support Services
- Building Commissioning Services
- Energy Audit Services
- Resource Efficiency Management (REM)
- Innovations in Energy
- Water Conservation
- Introduction of New Services
- Ancillary Repair and Alterations
- Energy Consulting



ENERGY SERVICES

Special Item Number (SIN) Specifics:

871-202 Energy Management Planning and Strategies

Services required under this SIN involve the expert advice, assistance and guidance in developing a four phase Comprehensive Energy Management Solution for all four phases of an energy project. These projects may include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED. Typical associated tasks include, but are not limited to:

- Consulting/Auditing/Energy Management Solutions
- Concept Development and Requirements Analysis
- Implementation and Change Management
- Measurement and Verification



871-203 Training on Energy Management

Services required under this SIN involve offering expert advice and related decision support services to the Agencies related to system operation and design. Typical associated areas of study and recommendations include, but are not limited to:

- Reducing Energy Consumption
- Mitigating Risk with Energy Systems
- Operating Systems Efficiently
- Making Energy Efficient System Choices
- Utilization of Energy Efficient Buildings Certification Programs such as LEED



871-204 Metering Services

Services required under this SIN involve the expertise of installing metering and monitoring equipment and the collection and analysis of data to offer documenting the current situation and proposing remedial actions. Typical associated tasks include, but are not limited to:

- Installation of Metering Equipment and Software
- Utilization of Data to Ensure Energy Conservation Goals are Met
- Measurement and Tracking of the Cost Effectiveness of Energy Technology Investments

ENERGY SERVICES

871-205 Energy Program Support Services

Services required under this SIN involve providing assistance and support services to the agencies energy program efforts. Typical tasks include, but are not limited to:

- Billing and Management Oversight
- Assistance in Preparing Energy Services related Agency Statements of Work

871-206 Building Commissioning Services

Services required under this SIN include providing advice, expertise and review from design through installation to ensure that the building systems are designed and built to operate as efficiently as possible. Services can include re-commissioning and retro-commissioning. Commissioning services can be performed on:

- New Construction Projects
- Major Modernization Projects
- Existing Energy Consuming Buildings and Facilities

871-207 Energy Audit Services

Services required under this SIN involve facilitation and related decision support services in support of agencies' energy audit efforts. Services include developing, executing and reporting on audit plans for the agencies. Typical tasks include but are not limited to:

- Perform energy and water audit services
- Data collection, data analysis and benchmarking with tools such as Energy Star
- Written Recommendations of Suggested Upgrades of Electrical and Mechanical Infrastructure
- Analyze Impact on Energy Consumption and Pollution
- Provide Recommendations for Using Alternative Energy Sources

871-208 Resource Efficiency Management (REM)

Services required under this SIN include providing information on possible steps that will improve energy efficiency including estimates of cost savings and environmental benefits. Typical tasks include but are not limited to:

- Onsite Analysis of Current Operations, Equipment and Energy Purchasing Patterns.
- Act as a Resource Efficiency Advocate for Individual or Aggregated Buildings in order to Maximize Resource Efficiency.
- Monitor and Implement Energy Efficient Building Certification Programs such as LEED.



ENERGY SERVICES

871-209 Innovations in Energy

Services required under this SIN include providing the knowledge and expertise for innovative approaches to renewable and/or sustainable energy, sustainability services, and energy management technology and services. These approaches include but are not limited to:

- New Developments or Improvements in Providing Renewable Energy and Managing Energy through biomass conversion, solar energy, fuel cells, geothermal energy, hydropower, wind power or other sources.
- Provide renewable and/or sustainable energy and sustainability services that are more “carbon-neutral”, thereby lessening dependence on traditional non-renewable “fossil fuel” sources.
- Provide Carbon Management Solutions such as analysis, footprinting, measuring mitigation, verification and management, training on new technologies, life cycle costing and operational support of renewable energy systems.
- Implementation, Testing and Evaluation of Networked Energy Management Systems and Services.

871-210 Water Conservation

Services under this SIN include providing consulting services related to the reduction of water usage, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow. These services can include but are not limited to:

- Perform Facility Water Audits
- Water Balancing Services
- Water System Analysis

871-211 Energy Consulting Service

Services include providing expert advice, assistance, guidance or counseling on energy related projects or initiatives to assist agencies in adhering to energy legislation and policy such as EPACK 2005 and Executive orders 13423 and 13514. Consulting services covered by this SIN include:

- Energy management or strategy
- Energy program planning and evaluations
- Energy studies, analyses, benchmarking and reporting such as feasibility studies, vulnerability assessments and energy security.
- Assistance in meeting energy efficient building standards such as LEED, Green Globes and Energy Star.
- Advisory services in obtaining alternate financing for energy projects such as Energy Savings Performance Contracts, Power Purchase Agreements or Enhanced Use Leases.
- Consulting on carbon emissions trading programs.
- Consulting on where to obtain renewable energy credits/certificates.
- Consulting on greenhouse gas measurement and management.
- Strategic sustainability performance planning.
- Consulting on obtaining high performance sustainable buildings.
- The implementation, testing and evaluation of networked energy



ENERGY SERVICES

management systems and services that utilize Internet Protocol – Next Generation (IPv6) enabled systems.

871-299 Introduction of New Services

Services required under this SIN include the introduction of a new task, procedure or product existing in the commercial market which is being developed, improved, or not yet introduced to the Federal Government or not currently available under any GSA contract, but is categorically related to Energy Services.

003 97 Ancillary Repair and Alterations

Repair and Alterations ancillary to existing SINs under this schedule. Ancillary Repair and Alterations projects are those solely associated with the repair, alteration, delivery or installation of products or services also purchased under this schedule, and which are routine and non-complex in nature, such as routine painting, drywall and basic electrical and mechanical/plumbing work. This SIN excludes: (1) major or new construction of buildings, roads, parking lots and other facilities; (2) complex R&A of entire facilities or significant portions of facilities, and (3) Architect-Engineering Services subject to Public Law 92-582 (Brooks Act).

The work performed under this SIN shall be associated with existing SINs that are part of this schedule. Ancillary Repair and Alterations shall not be the primary purpose of the work ordered but be an integral part of the total solution offered. Ancillary repair and alteration services may only be ordered in conjunction with or in support of products or services purchased under this Federal Supply Schedule contract.

- Painting
- Hanging Drywall
- Basic electrical work
- Basic plumbing/mechanical work
- Carpeting
- Carpentry
- General Labor and Demolition



Labor Category Definitions

L a b o r C a t e g o r y D e f i n i t i o n s

LABOR CATEGORY DEFINITIONS

Labor Category	Definition
Principal	Program oversight. Ensures resources are available and that tasks are fully staffed with personnel, equipment and other required support. Assigns the task to the appropriate Program Manager. Bachelor's degree or higher in an engineering or architectural field.
Program Manager	Provides business, technical, and personnel management across a major single project or multiple projects, involving multi-disciplinary and diverse functional activities, subordinate groups of technical and administrative personnel. Bachelor's degree or higher in an engineering or architectural field. 10 or more year's relevant experience.
Project Manager	Provides business, technical, and personnel management and coordination for individual projects. Provides comprehensive definition of all technical aspects of project requirement. Program development, analysis of program mission, goals, and objectives. Bachelor's degree or higher in an engineering or architectural field. 5 or more year's relevant experience.
Senior Engineer/ Architect Consultant	Provides leadership developing complex technical solutions for planning and engineering studies and analysis. Plans project coordination and management. Provides comprehensive definition of all technical aspects of project requirements within engineering disciplines. Knowledgeable of local and national codes. Performs evaluation of alternatives and assessments of risks and costs as well as investigative engineering. Bachelor's degree in an engineering/ architectural field. 5 years of relevant experience.
Project Engineer/ Architect Consultant	Provides leadership developing basic technical solutions for planning and engineering studies and analysis. Reviews organizations' functions, inter-relationships and program requirements. Provides space utilization planning, functional relationships and office layout. Supports the Project Manager or Senior Engineer/ Architect. Bachelor's degree in an engineering/architectural field. 2 years of relevant experience.
Junior Engineer/ Architect	Provides technical assistance in applications under the direction of more senior personnel. Bachelor's degree or equivalent.
CADD Draftsman	Performs routine and complex technical CADD functions. Works under the supervision of more senior personnel. AA degree of equivalent. 2 or more years of relevant experience.
Senior Inspector	Performs audits of construction and quality control. Checks compliance to specifications, standards, and construction practices. AA degree or equivalent. 8 years of relevant experience.
Clerical	Performs clerical and word processing functions including typing, word processing, data entry, filing, copying, binding, faxing and telephone switchboard. High School Diploma. 2 years experience.
Electrician	Basic electrical work, power and lighting. Journeyman status – completion of Apprenticeship Training Program. 2 or more years of relevant experience.
Laborer – Demolition	Responsible for removal of interior partitions and structural partitions that consist of sheet rock, block or masonry. HS diploma preferred.
Laborer – General/Cleanup	Responsible for shoveling debris into containers, emptying containers and general cleanup. HS diploma preferred.
Painter/Drywall Finisher	Painting and drywall finishing. HS diploma preferred. 2 or more years of relevant experience.
HVAC Steamfitter	Repair, service and maintenance work on refrigeration, air conditioning and air cooling, oil burner and heating apparatus. Journeyman status – completion of Apprenticeship Training Program. 2 or more years of relevant experience.



L a b o r C a t e g o r y D e f i n i t i o n s

Labor Category	Definition
HVAC – Sheet Metal Worker	Installation of sheet metal work including testing. Journeyman status – completion of Apprenticeship Training Program. 2 or more years of relevant experience.
Carpenter	Basic carpentry work, framing, drywall and carpet installation. HS diploma preferred. 2 or more years of relevant experience.
Insulator – Mechanical Systems	Installation of insulation materials to all types of plumbing and mechanical systems. HS diploma preferred. 2 or more years of relevant experience.

Price List for Special Item Numbers

F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s
C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S
P r i c e L i s t f o r S p e c i a l I t e m N u m b e r s

PRICE LIST FOR SPECIAL ITEM NUMBERS:

871-202, 871-203, 871-204, 871-205, 871-206, 871-207, 871-208, 871-209, 871-210, 871-211 and 871-299.



The GSA has determined that the rates for services contained in Heery's price list applicable to this schedule are fair and reasonable. However, the ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform the specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

The prices, terms and conditions stated apply exclusively to Energy Services (ES) within the scope of this FSS Schedule. All prices include the GSA .75% Industrial Funding Fee which Heery forwards to GSA quarterly, based on sales received under this Schedule.

BASE PERIOD (YEARS 1-5)

Contract Man-Hour Rates	Year 1	Year 2	Year 3	Year 4	Year 5
Labor Category	(3/29/06-3/28/07)	(3/29/07-3/28/08)	(3/29/08-3/28/09)	(3/29/09-3/28/10)	(3/29/10-3/28/11)
Principal	\$135.93	\$140.69	\$145.61	\$150.71	\$155.98
Program Manager	\$125.69	\$130.09	\$134.64	\$139.35	\$144.23
Project Manager	\$104.00	\$107.64	\$111.41	\$115.31	\$119.35
Assistant Project Manager	\$84.75	\$87.72	\$90.79	\$93.97	\$97.26
Senior Engineer/ Architect	\$116.47	\$120.55	\$124.77	\$129.14	\$133.66
Project Engineer/ Architect	\$77.06	\$79.76	\$82.55	\$85.44	\$88.43
Junior Engineer/ Architect	\$66.60	\$68.93	\$71.34	\$73.84	\$76.42
Scheduler	\$77.65	\$80.37	\$83.18	\$86.09	\$89.10
Cost Estimator	\$91.12	\$94.31	\$97.61	\$101.03	\$104.57
CADD Draftsman	\$56.86	\$58.85	\$60.91	\$63.04	\$65.25
Senior Inspector	\$100.42	\$103.93	\$107.57	\$111.33	\$115.23
Inspector	\$89.19	\$92.31	\$95.54	\$98.88	\$102.34
Clerical	\$39.06	\$40.43	\$41.85	\$43.31	\$44.83



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s

C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S

P r i c e L i s t f o r S p e c i a l I t e m N u m b e r s

OPTION ONE PERIOD (YEARS 6-10)

Contract Man-Hour Rates	Year 6	Year 7	Year 8	Year 9	Year 10
Labor Category	(3/29/11-3/28/12)	(3/29/12-3/28/13)	(3/29/13-3/28/14)	(3/29/14-3/28/15)	(3/29/15-3/28/16)
Principal	\$152.56	\$157.90	\$163.43	\$169.15	\$175.07
Program Manager	\$151.13	\$156.42	\$161.90	\$167.56	\$173.43
Project Manager	\$141.67	\$146.63	\$151.76	\$157.07	\$162.57
Assistant Project Manager	\$100.66	\$104.18	\$107.83	\$111.60	\$115.51
Senior Engineer/ Architect	\$130.77	\$135.35	\$140.08	\$144.99	\$150.06
Project Engineer/ Architect	\$110.83	\$114.71	\$118.73	\$122.88	\$127.18
Junior Engineer/ Architect	\$85.64	\$88.64	\$91.74	\$94.95	\$98.28
Scheduler	\$122.30	\$126.58	\$131.01	\$135.59	\$140.34
Cost Estimator	\$103.53	\$107.15	\$110.90	\$114.78	\$118.80
CADD Draftsman	\$70.83	\$73.31	\$75.88	\$78.53	\$81.28
Senior Inspector	\$130.98	\$135.57	\$140.31	\$145.22	\$150.31
Inspector	\$120.91	\$125.14	\$129.52	\$134.05	\$138.74
Clerical	\$55.42	\$57.36	\$59.36	\$61.44	\$63.59

OPTION TWO PERIOD (YEARS 11-25)

Contract Man-Hour Rates	Year 11	Year 12	Year 13	Year 14	Year 15
Labor Category	(3/29/16-3/28/17)	(3/29/17-3/28/18)	(3/29/18-3/28/19)	(3/29/19-3/28/20)	(3/29/20-3/28/21)
Principal	\$161.21	\$166.85	\$172.69	\$178.74	\$184.99
Program Manager	\$141.06	\$146.00	\$151.11	\$156.40	\$161.87
Project Manager	\$110.83	\$114.71	\$118.72	\$122.88	\$127.18
Senior Engineer/ Architect	\$115.87	\$119.93	\$124.12	\$128.47	\$132.96
Project Engineer/ Architect	\$95.72	\$99.07	\$102.54	\$106.13	\$109.84
Junior Engineer/ Architect	\$65.49	\$67.78	\$70.15	\$72.61	\$75.15
CADD Draftsman	\$50.38	\$52.14	\$53.97	\$55.86	\$57.81
Senior Inspector	\$100.76	\$104.29	\$107.94	\$111.71	\$115.62
Clerical	\$55.42	\$57.36	\$59.37	\$61.45	\$63.60



F a c i l i t i e s M a i n t e n a n c e a n d M a n a g e m e n t S e r v i c e s

C o n t r a c t N o . G S - 1 0 F - 0 2 0 3 S

P r i c e L i s t f o r S p e c i a l I t e m N u m b e r s

OPTION THREE PERIOD (YEARS 16-20)

Contract Man-Hour Rates	Year 16	Year 17	Year 18	Year 19	Year 20
Labor Category	(3/29/21-3/28/22)	(3/29/22-3/28/23)	(3/29/23-3/28/24)	(3/29/24-3/28/25)	(3/29/25-3/28/26)
Principal	\$191.47	\$198.17	\$205.10	\$212.28	\$219.71
Program Manager	\$167.54	\$173.40	\$179.47	\$185.75	\$192.25
Project Manager	\$131.63	\$136.24	\$141.01	\$145.94	\$151.05
Senior Engineer/ Architect	\$137.62	\$142.43	\$147.42	\$152.58	\$157.92
Project Engineer/ Architect	\$113.69	\$117.66	\$121.78	\$126.04	\$130.46
Junior Engineer/ Architect	\$77.78	\$80.50	\$83.32	\$86.24	\$89.26
CADD Draftsman	\$59.84	\$61.93	\$64.10	\$66.34	\$68.66
Senior Inspector	\$119.67	\$123.86	\$128.19	\$132.68	\$137.33
Clerical	\$65.82	\$68.13	\$70.51	\$72.98	\$75.53

PRICE LIST FOR SPECIAL ITEM NUMBER 003-97

Contract Man-Hour Rates

Labor Category	GSA Rate
Electrician	\$100.52
Laborer - Demolition	\$70.45
Laborer - General/Cleanup	\$50.62
Painter/Drywall Finisher	\$72.01
HVAC - Steamfitter	\$115.91
HVAC - Sheet Metal Worker	\$100.75
Carpenter	\$110.03
Insulator - Mechanical Systems	\$109.45

Heery International, Inc. will use the Davis-Bacon Wage Determinations issued by the U.S. Department of Labor under the Davis-Bacon and related Acts. The workers employed directly upon the site of the work will be paid no less than the locally prevailing wages and fringe benefits paid on projects of a similar character. The proposed market rates (in the chart above) include the prevailing wages and fringe benefits for New York. If Heery International, Inc. performs similar work in a state where lower prevailing wages and fringe are in effect, those lower prevailing wages and fringe will be charged applying the agreed upon overhead and profit.

