



General Services Administration Federal Supply Service

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 874 Class: R499
Contract Number: GS-10F-0209N



Authorized Federal Supply Schedule Price List

Contract Period: January 21, 2008 through January 20, 2013
Pricelist current through Modification PS-0020

Contractor: ASI Government, Inc.
1655 North Fort Myer Drive
Suite 1000
Arlington, VA 22209-3196
Telephone: (703) 253-6300
Fax Number: (703) 253-6301
Web Site: www.ASIgovernment.com
Business Size: Large

Contacts:

Schedule/Contract Information:

William E. Hall, JD
Director of Contracts
(703) 253-6357 (Voice)
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Bill.Hall@ASIGovernment.com

Payment Information:

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Controller
(703) 253-6547 (Voice)
(703) 253-6301 (Fax)
[sstine@ASIGovernment.com](mailto:ssstine@ASIGovernment.com)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage![™], a menu-driven database system. The Internet address for GSA Advantage![™] is: <http://www.GSAAdvantage.gov>.

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at <http://www.fss.gsa.gov>.

1. CUSTOMER INFORMATION

- 1a. *Awarded Special Item Numbers (SINs) and page number cross-references:*
- | | |
|-------------------------|--------|
| SIN 874-1, 874-1RC..... | Page 6 |
| SIN 874-6, 874-6RC..... | Page 6 |
| SIN 874-7, 874-7RC..... | Page 6 |
- 1b. *Lowest-priced model number and lowest unit price for that model for each awarded:*
- Not applicable
- 1c. *Labor Category Descriptions and Hourly Rates:.....*Page 6
2. *Maximum Order:* \$1,000,000.00
3. *Minimum Order:* \$300.00
4. *Geographic Coverage (Delivery Area):* Domestic Only
5. *Point of production:* Same as company address
6. *Discount from list prices:* Government net prices (discounts already deducted)
7. *Quantity Discounts:* Considered on a case-by-case basis
8. *Prompt Payment Terms:* Net 30 days
- 9a. *Government purchase cards are accepted at or below the micro-purchase threshold:*
Yes
- 9b. *Government purchase cards are accepted above the micro-purchase threshold:* Yes
10. *Foreign Items:* None
- 11a. *Time of Delivery:* As agreed in each task/delivery order
- 11b. *Expedited Delivery:* Contact Contractor
- 11c. *Overnight and 2-day Delivery:* Contact Contractor
- 11d. *Urgent Requirements:* Contact Contractor
12. *F.O.B. Point(s):* Destination
- 13a. *Ordering Address:* ASI Government, Inc.
1655 North Fort Myer Drive, Suite 1000
Arlington, VA 2209-3196

- 13b. *Ordering Procedures:* For supplies and services, the ordering procedures, and information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. *Payment Address:* ASI Government, Inc.
1655 North Fort Myer Drive, Suite 1000
Arlington, VA 22209-3196
15. *Warranty Provision:* Contractor's standard warranty
16. *Export Packing Charges:* Not applicable
17. *Terms and Conditions of Government purchase card acceptance:* Contact Contractor
18. *Terms and conditions of rental, maintenance and repair:* Not applicable
19. *Terms and conditions of installation:* Not applicable
20. *Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:* Not applicable
- 20a. *Terms and conditions for any other services:* Not applicable
21. *List of service and distribution points:* Not applicable
22. *List of participating dealers:* Not applicable
23. *Preventive Maintenance:* Not applicable
- 24a. *Special attributes such as environmental attributes:* Not applicable
- 24b. *Section 508 compliance:* Not applicable
25. *Data Universal Numbering System (DUNS) Number:* 96-3009899
26. *Central Contractor Registration (CCR) database:* Registered
27. *Uncompensated Overtime:* Not applicable
28. Contractor will accept labor hour and firm fixed-price orders.

- 2. SIN 874-1, 874-1RC - LABOR CATEGORY NAMES AND RATES
- 3. SIN 874-2, 874-2RC - LABOR CATEGORY NAMES AND RATES
- 4. SIN 874-6, 874-6RC - LABOR CATEGORY NAMES AND RATES
- 5. SIN 874-7, 874-7RC - LABOR CATEGORY NAMES AND RATES

Labor Category Title	Year 8 1/21/10- 1/20/11	Year 9 1/21/11- 1/20/12	Year 10 1/21/12- 1/20/13
Support Staff	\$37.80	\$39.20	\$40.65
Associate Management Consultant	\$60.00	\$62.22	\$64.52
Management Consultant I	\$71.15	\$73.78	\$76.51
Management Consultant II	\$85.64	\$88.81	\$92.10
Senior Management Consultant I	\$98.91	\$102.57	\$106.37
Senior Management Consultant II	\$116.76	\$121.08	\$125.56
Business Analyst II	\$117.44	\$121.79	\$126.29
Project Manager I	\$117.44	\$121.79	\$126.29
Project Manager II	\$127.61	\$132.34	\$137.23
Principal Management Consultant I	\$140.06	\$145.25	\$150.62
Principal Management Consultant II	\$153.45	\$159.12	\$165.01
Executive Management Consultant I	\$186.79	\$193.70	\$200.87
Executive Management Consultant II	\$255.82	\$265.28	\$275.10
Subject Matter Expert	\$291.39	\$302.17	\$313.35

*Rates inclusive of ¾% IFF

Labor Category Descriptions

Commercial Job Title: Support Staff

Minimum/General Experience: Three to Five (3 – 5) years' administrative experience.

Functional Responsibility: Assists engagement teams in collecting and organizing information required for preparation of engagement deliverables. Edits functional descriptions, system specifications, manuals, special reports, or any other customer deliverables and documents. Directly supports Program Manager or Project Manager by maintaining personnel and other files; prepares correspondence, schedules and coordinates travel. Assists in the preparation of presentation graphics and supports the development of contract deliverables and reports by developing and updating graphic presentations to improve the quality and enhance the usability of these documents. Responsible for

integrating the graphics generated with automated tools and the deliverable documents.

Minimum Education:* High School

Commercial Job Title: **Associate Management Consultant**

Minimum/General Experience: Four (4) years of experience in a related field.

Functional Responsibility: Analyze user needs to determine functional and cross-functional requirements. Gathers, analyzes, and composes technical information. Conducts research and ensure the use of proper technical terminology. Translates technical information into clear, readable documents to be used by technical and non-technical personnel. Using structured methodologies performs operational and economic analysis to evaluate the costs of alternative ways to accomplish functional objectives. The FEA states investment costs, benefits, and risks as a net change to the functional baseline cost, the cost of doing business now and in the future.

Minimum Education:* B.S./B.A. degree in an associated discipline or the equivalent years in experience.

Commercial Job Title: **Management Consultant I**

Minimum/General Experience: Six (6) years of experience in a related field.

Functional Responsibility: Applies knowledge of business operations, business improvement theories and practices, and business solution methodologies to collect and analyze data. Develops programs and implements solutions to meet client business needs. Documents research findings and works with members of the engagement team to develop recommendations. Provides advisory, analysis and design of business systems for different applications such as: financial, accounting, human resources, and other enterprise systems. Works closely with end users on project development and implementation teams in a team lead or project management capacity. Have a working knowledge of relational database environments, structured analysis, data modeling, information engineering, mathematical model building, sampling, and cost accounting to plan the system. Analyzes user needs to determine functional requirements. Specify the inputs to be accessed by the system, design the processing steps, and format the output to meet the users' needs. Applies process improvement and reengineering methodologies and principles to conduct process modernization projects. Provides small group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Performs functional allocation to identify required tasks and their interrelationships. Identifies resources required for each task.

Minimum Education:* B.S./B.A. degree in an associated discipline or the equivalent years in experience.

Commercial Job Title: **Management Consultant II**

Minimum/General Experience: Seven (7) years of experience in a related field at the team level or sub-project level.

Functional Responsibility: Proficiently applies and develops consulting methodologies to collect and analyze data. Leads development of teams and the implementation of solutions to meet business needs. Applies extensive knowledge of business improvement theories and practices to meet the objectives of the engagement. Provides advisory, analysis and design of business systems for different applications such as: financial, accounting, human resources, and other enterprise systems. Provide project management of budgets, team personnel and other resources. Handles service requirements; works closely with end users on project development and implementation. Have a working knowledge of relation database environments, structured analysis, data modeling, information engineering, mathematical model building, sampling, and cost accounting to plan the system. Define the inputs to be accessed by the system, design the processing steps, and format the output to meet the users' needs. Prepare cost-benefit and return-on-investment analyses to help management decide whether implementing the proposed system will be financially feasible. Provides group facilitation, interviewing, training, and provides additional forms of knowledge transfer. Ensures that cross-functional, security, and other integration issues are addressed.

Minimum Education:* B.S./B.A. degree in an associated discipline or the equivalent years in experience.

Commercial Job Title: **Senior Management Consultant I**

Minimum/General Experience: Eight (8) years of experience in a related field including supervisory or management experience.

Functional Responsibility: Plans, directs and coordinates all phases of consulting engagements and leads complex engagements. Develops engagement strategies and methodology guidelines and ensures all firm obligations are met. Coordinates the scope and manages the day-to-day quality of engagements, projects and programs. Develops client relationships at managerial levels. Proficiently applies business solution methodologies and remains current on emerging consulting theory and technology trends. Leads the design and architecture to include the software, hardware, and communications to support the total requirements as well as provide for present and future cross-functional requirements and interfaces. Ensures these systems are compatible and in compliance with the standards for open systems architectures, reference models, and profiles of standards. Leads the evaluation and analysis of workflows,

organization, and planning and develops appropriate corrective action. Provides daily supervision and Coordinates planning the engagement, establishing requirements, and delivering results to clients. Provides Program-level management of the implementation and specification of business and technical solutions. Provides direction to multiple project teams, staff, and direct advisory to senior program executives.

Minimum Education:* B.S./B.A. degree in an associated discipline or the equivalent years in experience.

Commercial Job Title: **Senior Management Consultant II**

Minimum/General Experience: Ten (10) years of experience in a related field including supervisory or management experience.

Functional Responsibility: Plans, directs and coordinates all phases of consulting engagements and leads complex engagements. Develops engagement strategies and guidelines and ensures all obligations are met. Coordinates the scope and manages the quality of engagements. Develops government client relationships at managerial levels. Proficiently applies business solution methodologies and remains current on reemerging consulting theory and technology trends. Establishes enterprise and system information requirements using analysis of the business and functional requirements in the development of enterprise-wide or large-scale information systems. Provides direct leadership to project team and interface to management in directing project activities and formulating contingency plans such as schedule revisions, manpower adjustments, fund allocations, and work requirements. Provides guidance and knowledge in strategic business systems planning to project team and/or client's work team.

Minimum Education:* B.S. /B.A. degree in an associated discipline or the equivalent years in experience.

Commercial Job Title: **Business Analyst II**

Minimum/General Experience: Six (6) or more years of experience in a related field.

Functional Responsibility: Responsible for analysis of business processes, data gathering and collection, formulation of solutions to complex business problems, operational research, process analysis and design. Implements recommendations to facilitate and optimize process improvements. Provides management consulting services.

Minimum Education:* B.S. /B.A. degree or the equivalent years in experience.

Commercial Job Title: **Project Manager I**

Minimum/General Experience: Four (4) years of experience in a related field.

Functional Responsibility: Manages and oversees work performance on small to medium size task orders or manages a portion of a larger task under the guidance of more senior project manager. Assists in preparing and maintaining the project schedule and budget. Assists in preparing and delivering status reports to the client. For small to medium size projects, can serve as primary point of contact for the client. Assists in managing staff, budget and prioritization of tasks.

Minimum Education:* B.S. /B.A. degree or the equivalent years in experience.

Commercial Job Title: **Project Manager II**

Minimum/General Experience: Six (6) years of experience in a related field.

Functional Responsibility: Manages and oversees work performance of one or more task orders. Responsible for planning, managing, and overseeing work efforts of project team personnel. Interfaces with the client to ensure satisfaction. Determines and monitors task order schedules and budgets. Ensures compliance with all contract and task order requirements and quality standards. Provides guidance, direction and ultimate management for all MOBIS projects, and reviews all *service and products for conformance to client requirements*.

Minimum Education:* B.S. /B.A. degree or the equivalent years in experience.

Commercial Job Title: **Principal Management Consultant I**

Minimum/General Experience: Twelve (12) or more years of experience within the industry, including supervisory or management experience.

Functional Responsibility: Demonstrates thought leadership in a key business and/or functional area and the business application of technology. Develops, maintains and extends relationships with clients at top management levels. Plans, directs and coordinates business projects including consultation, privatization and project management engagements. Determines client requirements and translates these requirements into operational plans. Provides guidance to project leadership team and management in directing project activities and formulating contingency plans such as schedule revisions, manpower adjustments, fund allocations, and work requirements. Provides guidance in strategic systems planning to project team and/or client's work team.

Minimum Education:* M.S. degree in a technical or functional discipline or B.S. degree with appropriate level of industry experience, specialized training, certification or publication qualifications.

Commercial Job Title: Principal Management Consultant II

Minimum/General Experience: Twelve (12) or more years of experience within the industry, including supervisory or management experience.

Functional Responsibility: Demonstrates thought leadership in multiple business and/or functional areas and the business application of technology. Develops, maintains and extends relationships with clients at top management levels. Plans, directs and coordinates business projects including consultation, privatization and project management engagements. Determines client requirements and translates these requirements into operational plans. Provides guidance to project leadership team and management in directing project activities and formulating contingency plans such as schedule revisions, manpower adjustments, fund allocations, and work requirements. Provides guidance in strategic systems planning to project team and/or client's work team.

Minimum Education*: M.S. degree in a technical or functional discipline or B.S. degree with appropriate level of industry experience, specialized training, certification or publication qualifications.

Commercial Job Title: Executive Management Consultant I

Minimum/General Experience: Fifteen (15) or more years of experience within the industry, including supervisory or management experience.

Functional Responsibility: Demonstrates thought leadership in the consulting field and the business application of technology. Directs assessment of engagement scope and provides expertise in solution development and client presentations. Develops, maintains and extends relationships with clients at top executive level and within industry councils and forums. Provides guidance to engagement leaders. Oversees multiple client engagements and practice areas and has direct accountability for engagement quality and firm resources.

Minimum Education*: M.S. degree in a technical or functional discipline or B.S. degree with appropriate level of industry experience, specialized training, certification or publication qualifications.

Commercial Job Title: Executive Management Consultant II

Minimum/General Experience: Fifteen (15) or more years of experience within the industry, including supervisory or management experience.

Functional Responsibility: Demonstrates thought leadership in the information technology industry or business functional area. Directs assessment of engagement scope and provides expertise in solution development and executive-level client presentations. Develops, maintains and extends relationships with clients at top executive levels and within industry councils and forums. Provides guidance to engagement leaders. Oversees multiple client

engagements and practice areas and has direct accountability for engagement quality.

Minimum Education:* M.S. degree in a technical or functional discipline or B.S. degree with appropriate level of industry experience, specialized training, certification or publication qualifications.

Commercial Job Title: **Subject Matter Expert**

Minimum/General Experience: Fifteen (15) or more years of experience within the industry, including supervisory or management experience.

Functional Responsibility: Demonstrates thought leadership in the information technology industry or specialized business or technical functional area. Provides guidance to engagement leaders and federal agency managers on policy and matters of urgent departmental significance.

Minimum Education:* PhD, J.D. or M.S. degree in a technical or functional discipline or B.S. degree with appropriate level of industry experience, certification or publication qualifications.
