



GMG MANAGEMENT CONSULTING, INC.

Welcome to GMG Management Consulting Inc,

GMG Management Consulting Inc, (GMG) is a Professional Solutions Services firm that provides its clients with value-added Consulting, Information Technology and Financial Management Solutions. We differentiate ourselves by offering customized business solutions on all engagements and we strongly believe in the value of building long-term relationships with our clients. We have been in business since 2004 and we are a minority and woman owned SBA 8(a) certified consulting firm.

Our team offers an exceptional range of diverse talents delivering productivity through technological leverage. Our cumulative experiences gained from all projects are invaluable and client satisfaction is paramount. We have a history of successfully implementing and managing our projects by using key industry standards such as the Project Management Body of Knowledge (PMBOK) and the Software Engineering Institute's (SEI) Capability Maturity Model.

Our Past Performance under this SIN includes the following Agencies listed below.

- The Department of Health and Human Services
- Pension Benefit Guarantee Corporation
- Department of Homeland Security
- Department of Justice
- Department of Navy
- Department of Treasury
- Department of Defense

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is:
<http://www.GSAAdvantage.gov>.

Schedule for - Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 874 **Class:** R499

Contract Number: GS-10F-0215W

For more information on ordering from Federal Supply Schedules
click on the **FSS Schedules** button at **<http://www.gsa.gov/schedules-ordering>**

Contract Period: May 20, 2010 through May 19, 2015

Contractor: GMG Management Consulting Inc.
6030 Marshalee Drive Ste 405
Elkridge, MD 21075 5987

Business Size: Small Business

Telephone: (410) 461-6539 or (443)-656-0334

Extension:

FAX Number: (301) 560-8000

Web Site: www.gmg-mgt.com

E-mail: ggriffith@gmg-mgt.com

Contract Administration: Georgia Griffith

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-1, 874-1RC, 874-7, 874-7RC
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
- 2. Maximum Order:** \$1,000,000.00
- 3. Minimum Order:** \$100.00
- 4. Geographic Coverage (delivery Area):** Domestic and Overseas
- 5. Point(s) of production (city, county, and state or foreign country):** Same as company address
- 6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
- 7. Quantity discounts:** None Offered
- 8. Prompt payment terms:** Net 30 days
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
- 10. Foreign items (list items by country of origin):** None
- 11a. Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor**

may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:
Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor

12. F.O.B Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es): Same as company address

15. Warranty provision.: Contractor’s standard commercial warranty.

16. Export Packing Charges (if applicable): N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Numbering System (DUNS) number: 14-1709696

26. Notification regarding registration in SAM database: Registered

Government Awarded Prices (Net Prices)

GMG Management Consulting will accept LH and FFP

**Government Awarded Prices (Net Prices)
May 20, 2014- May 19, 2015**

LABOR CATEGORY NAME SIN NUMBER 874-1 AND 874-7	Unit	HOURLY
PRINCIPAL	N/A	181.36
SENIOR EXECUTIVE MANAGEMENT CONSULTANT	N/A	167.28
EXECUTIVE MANAGEMENT CONSULTANT	N/A	163.47
SUBJECT MATTER EXPERT	N/A	160.86
PROGRAM MANAGER 3	N/A	156.17
PROGRAM MANAGER 2	N/A	151.13
PROGRAM MANAGER 1	N/A	146.10
CONSULTANT 3	N/A	112.23
CONSULTANT 2	N/A	98.34
CONSULTANT 1	N/A	90.68
ANALYST 3	N/A	80.09
ANALYST 2	N/A	78.04
ANALYST 1	N/A	72.69
ADMINISTRATIVE SUPPORT SPECIALIST 2	N/A	46.24
ADMINISTRATIVE SUPPORT SPECIALIST 1	N/A	32.52

Proposed Labor Categories

Labor Category	Description
Principal	<p>Functional responsibilities: Provides expert technical and strategic leadership, has final authority in the conduct of all engagements and full responsibility for all work performed.</p> <p>Minimum years of experience/Minimum educational/degree requirements: MS/MA and over 15 years of experience.</p>
Senior Executive Management Consultant	<p>Functional responsibilities: Provides technical and managerial guidance and direction for problem definition, analysis and implementation of complex projects and programs. Responsible for the effective management of funds and personnel and is accountable for the quality and timely delivery of contractual items.</p> <p>Minimum years of experience/Minimum educational/degree requirements: MS/MA and over 10 years of experience</p>
Executive Management Consultant	<p>Functional responsibilities: Directs the performance of work and provides technical expertise to a variety of related projects which may be organized by technology, program or client. Oversees the technology development, application and resource allocation within program client base. Responsible for the effective management of funds and personnel and is accountable for the quality and timely delivery of contractual items.</p> <p>Minimum years of experience/Minimum educational/degree requirements: MS/MA and over 8 years of experience</p>
Subject Matter Expert	<p>Functional responsibilities: Individual who provides specialized expertise in specific field. Develops articulates complete business process solution and functions as a senior contributor. Applies a set of disciplines for planning, analysis and design of a business process.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 10 years of experience</p>
Program Manager 3	<p>Functional responsibilities: Individual is responsible for all aspects of the development and implementation of assigned project and provides a single point of contact for the project. Takes project from original concept through</p>

	<p>final implementation. Able to assist in, support, or provide acquisition and contract management efforts. Interfaces with all areas affected by the project including end users, computer services, and client services. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solution of challenges that will achieve project target results.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 7 years of experience</p>
<p>Program Manager 2</p>	<p>Functional responsibilities: Individual is responsible for all aspects of the development and implementation of assigned project and provides a single point of contact for the project. Interfaces with all areas affected by the project including end users, computer services, and client services. Able to assist in, support, or provide acquisition and contract management efforts. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Manages the integration of vendor tasks and tracks and reviews vendor deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solution of challenges that will achieve project target results.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 5 years of experience</p>
<p>Program Manager 1</p>	<p>Functional responsibilities: Individual is responsible for all aspects of the development and implementation of assigned project and provides a single point of contact for the project. Interfaces with all areas affected by the project including end users, computer services, and client services. Able to assist in, support, or provide acquisition and contract management efforts. Defines project scope and objectives. Develops detailed work plans, schedules, project estimates, resource plans, and status reports. Conducts project meetings and is responsible for project tracking and analysis. Ensures adherence to quality standards and reviews project deliverables. Provides technical and analytical guidance to project team. Recommends and takes action to direct the analysis and solution</p>

	<p>of challenges that will achieve project target results.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 3 years of experience</p>
Consultant 3	<p>Functional responsibilities: Plans and designs projects tasks. Develops or directs the development of findings, draws conclusions, and develops recommendations. Ensures that projects are completed in a timely manner within budget.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 4 years of experience</p>
Consultant 2	<p>Functional responsibilities: Develops detailed project and test plans and procedures Interfaces with the client on a day –to- day basis. Assists in defining and executing technical tasks performs analysis and devises feasible solutions, supports the completion of project specific tasks within timeframes and budget.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 3 years of experience</p>
Consultant 1	<p>Functional responsibilities: Interfaces with the client on a day –to- day basis. Assists in defining and executing technical analysis and devising feasible solutions, supports the completion of project specific tasks within timeframes and budget constraints.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 2 years of experience</p>
Analyst 3	<p>Functional responsibilities: Provides technical and execution project support of a broad nature and guides and advises less experienced analysts.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 4 years of experience</p>
Analyst 2	<p>Functional responsibilities: Performs project execution tasks, assists with project documentation, project schedules and planning. Guides and advises less-experienced analysts.</p> <p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 3 years of experience</p>
Analyst 1	<p>Functional responsibilities: Has the ability to operate effectively in a demanding team environment. Possess excellent communication skills, strong interpersonal skills flexibility and a high degree of demonstrated professionalism. Conducts research and analysis of data to determine relevant issues.</p>

	<p>Minimum years of experience/Minimum educational/degree requirements: BS/BA or equivalent and 1 year of experience</p>
<p>Administrative Support Specialist 2</p>	<p>Functional responsibilities: Administrative specialist support subject matter experts, consultants and other client specialists in the coordination and completion of any MOBIS effort.</p> <p>Minimum years of experience/Minimum educational/degree requirements: High school diploma or equivalent and 3 or more years of general experience and must have demonstrated MS Office Suite experience.</p>
<p>Administrative Support Specialist 1</p>	<p>Functional responsibilities: Administrative specialist support subject matter experts, consultants and other client specialists in the coordination and completion of any MOBIS effort.</p> <p>Minimum years of experience/Minimum educational/degree requirements High school diploma or equivalent and 1-2 years general administrative experience and must have demonstrated MS Office Suite experience.</p>