

**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List**

**Mission Oriented Business Integrated Services (MOBIS)**

Industrial Group 874  
Industrial Class 8742

Contract No: **GS-10F-0216V**  
Period of Performance: **June 4, 2014 through June 3, 2019**  
Special Item Numbers (SINs): **Integrated Consulting Services (SIN 874-1, 874-1 RC)  
Acquisition Management Support (SIN 874-6, 874-6, RC)**  
Type of Contractor : **Small Business, Women-Owned**



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**3975 University Drive, Suite 310**  
**Fairfax, VA 22030**  
**703-877-1314**  
**Fax: 703-877-1315**  
[www.mhminnovations.com](http://www.mhminnovations.com)

*On-line access to contracting ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov)*

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MHM Innovations, Inc. (MHM) is a woman-owned small business that provides government with senior level program management consulting as well as innovative technical solutions in Cloud Technology, Big Data Analytics, and Cyber Security. MHM was formed in 2007 from a core technical team responsible for revolutionary changes to the way intelligence is processed in the DoD and the Intelligence Community. Today, MHM is a leading provider of system engineering and program management expertise continually focused on effectively delivering improved capabilities from emerging technologies to our clients and their user communities. MHM brings a value added combination of people, processes, and resources managed through an agile framework of data-driven performance metrics to ensure our client's success. MHM maintains the highest level of corporate governance and ethical standards.

MHM's core competency areas include:

- **Program Management:** certified project and program management; contracting and acquisitions; program execution from planning to deployment; PM training using PMI standards to all levels of employees and managers, budget/financial analysis.
- **Systems Engineering and Architecture:** Enterprise Architecture, Data Architecture, Advanced Analytics, Configuration Management, Cloud Computing, Application of technologies for intelligence (emerging, biometrics, multilevel security accreditation, intelligence gap analysis).
- **Information Assurance:** Technical assistance during the entire software development lifecycle process to ensure applications comply with Certification and Accreditation requirements, maintain awareness of IA policy direction and requirements for compliance with IC, DoD, data owner policy and guidance as well as Federal Information Security Management Act (FISMA), Cyber Security and other Federal IA mandates.

MHM's technology solution areas of innovation include:

- **Cloud Technology:** assessment, prototyping, simulation, requirements analysis, design, construction, testing, quality assurance, and implementation of advanced cloud-based systems that support mission-critical national defense and intelligence initiatives.
- **Big Data Analytics:** end-to-end analysis, design, and construction of advanced algorithms and data-driven, pattern-matching analytics delivered through cloud-based platforms in support of intelligence, surveillance, and reconnaissance missions across agency domains.
- **Cyber Security:** delivery of accelerated offensive and defensive technologies that automate the identification, assessment, evaluation, response strategies, and tactics enabling highly scalable solutions to new and emerging threats in cyber space.

MHM's additional areas of specialized services and expertise include:

- **Acquisition Management:** preparation of acquisition strategies, plans, performance work statements and other relevant studies and documentation.
- **Intelligence analysis and reporting:** Intelligence and counter-terrorism analysis, reporting, and management assessments.

MHM is a leader in Technology Insertion by integrating new and emerging technologies that will enhance intelligence collection, analysis and dissemination. MHM has provided the technical and management expertise to support DoD and intelligence clients in delivering advanced systems to hostile and non-hostile theaters of operations. Our expertise extends to tactical intelligence operations and its relationship with the national intelligence community

requirements. We have led the development and integration of new architectures which are changing the way in which intelligence data is transformed into actionable requirements, to include network architectures which permit storage and retrieval of data and information regardless of the storage site as well as multilevel security database architectures which have been accredited to Protection Level 4 (PL4) standards.

MHM is a company of people with proven expertise and with many years of successful experience in our core business areas. MHM seasoned associates bring multi-disciplinary approaches to complex acquisition, strategic, organizational development, operational systems performance, and management problems. MHM's expertise lies in helping clients modernize their data collection, analysis and production through expertise that is focused on the technical and management issues associated with the intelligence mission. We introduce cutting edge processes, applications, and architectures. Our knowledge-based application of cloud architectures and multilevel security database development, coupled with the ability to manage large programs delivering performance-based requirements in a fast paced environment, enhances our clients' ability to meet constantly evolving challenges and threats. In order to further our clients' pursuit of technology, MHM also applies expertise in organizational improvement by suggesting and demonstrating improvements in the clients' business processes in order to increase efficiencies and improve budget execution. We also support our clients' acquisition of technology enhancements by producing acquisition management documents such as Acquisition Plans, Acquisition Strategies, Statements of Work, Evaluation Plans and similar documents.

MHM will continue to focus on providing exceptional management and technical consulting as our primary business objective. Our formula for success rests on a solid basis of:

- Highly professional, motivated, experienced, certified, and trained associates with world class experiences and capabilities.
- Customer relationships that focus on the delivery of value as measured from the customer's perspective in every project we perform.
- Business relationships which are easy to initiate and maintain, clear, responsive, timely, confidential, cost competitive, and honest.
- Focus on our core competencies – MHM will not commit to any project that we are not capable of performing in a manner that exceeds our customers' expectations. We will maintain our team of professionals exhibiting world-class expertise in our core competencies.

MHM stands ready to serve a wide variety of government needs with the most qualified professionals available to the government. If achievement of your mission and strategies requires qualified, highly experienced professional management consultants, MHM is the organization to contact for immediate support provided in a confidential, ethical and knowledgeable manner.

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**Customer Information**

- 1a. **Awarded Special Item Numbers:** SIN 874-1, 874-1 RC Integrated Consulting Services  
SIN 874-6, 874-6 RC – Acquisition Management Support
- 1b. **Prices:** Please see Page 7 for all offered Hourly rates.
- 1c. **Labor Descriptions** Please See Page 8.
2. **Maximum Order:** \$1,000,000.00.  
However, orders can exceed \$1,000,000 when placed in accordance with I-FSS-125, "Requirements Exceeding the Maximum Order (SEP 1999)
3. **Minimum Order:** \$100.00.
4. **Geographic Coverage:** Domestic and Overseas
5. **Points of Production:** None
6. **List Price Discounts:** The prices contained herein are net prices.
7. **Quantity Discounts:** None.
8. **Prompt Payment Terms:** Net 30 Days.
- 9a. **Government Credit Card:** Government purchase cards are accepted at or below the micro-purchase threshold
- 9b. **Government Credit Card:** Government purchase cards are accepted above the micro-purchase threshold
10. **Foreign Items:** None.
- 11a. **Time of Delivery:** To be specified by Task Order.
- 11b. **Expedited Delivery:** As Negotiated
- 11c. **Overnight and 2-day** As Negotiated
- 11d. **Urgent Requirements:** As Negotiated
12. **F.O.B. Point:** Destination.

- 13a. Ordering Address:**  
MHM Innovations, Inc.  
3975 University Drive, Suite 310  
Fairfax, VA 22030  
703-877-1314  
703-877-1315 (Fax)
- 13b. Ordering Procedures:** For supplies and services, the ordering procedures information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation - 8.405-3
- 14. Payment Address:**  
MHM Innovations, Inc.  
3975 University Drive, Suite 310  
Fairfax, VA 22030  
703-877-1314  
703-877-1315 (Fax)
- 15. Warranty Provision:** None
- 16. Export Packing Charges:** Not Applicable
- 17. Terms and conditions of Government purchase Cards:** Not Applicable
- 18. Terms and conditions of rental, maintenance, and repair:** Not Applicable
- 19. Terms and conditions of installations:** Not Applicable
- 20. Terms and conditions of repair parts:** Not Applicable
- 20a. Terms and conditions for any other services:** Not Applicable
- 21. Service and Distributions Points:** Not Applicable
- 22. List of Participating Dealers:** Not Applicable
- 23. Preventive maintenance:** Not Applicable
- 24a. Special attributes such as environmental attributes:** Not Applicable
- 24b. Section 508 compliance:** Not Applicable
- 25. Data Universal Numbering System (DUNS):** 799019349
- 26. System for Award Management (SAM):** MHM Innovations, Inc. is registered in the SAM.

**MOBIS**

MOBIS is an acronym for Mission Oriented Business Integrated Services. It is a competitively awarded Federal Supply Service Multiple Award Schedule contract. The purpose of the contract is to provide Federal Agencies and State and Local Governments with access to carefully qualified contractors who can assist them in improving the way they manage their responsibilities; their structure; and the Business Processes they utilize to accomplish their missions.

**HOURLY RATES**

<b>Labor Category</b>	<b>06/04/14- 06/03/15</b>	<b>06/04/15- 06/03/16</b>	<b>06/04/16- 06/03/17</b>	<b>06/04/17- 06/03/18</b>	<b>06/04/18- 06/03/19</b>
Senior Staff I	\$282.92	\$288.02	\$293.20	\$298.48	\$303.85
Senior Staff II	\$255.22	\$259.81	\$264.49	\$269.25	\$274.10
Senior Staff III	\$225.56	\$229.62	\$233.75	\$237.96	\$242.24
Senior Associate Staff I	\$192.96	\$196.43	\$199.97	\$203.57	\$207.23
Associate Staff II	\$137.09	\$139.56	\$142.07	\$144.63	\$147.23
Associate Staff III	\$114.23	\$116.29	\$118.38	\$120.51	\$122.68
Associate Staff IV	\$91.39	\$93.03	\$94.71	\$96.41	\$98.15

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to the SCA due to exemptions for professional employees this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to their contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupation code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

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**Labor Category Position Description(s)**

**Senior Staff I:** Minimum of 15 years of experience in functional area where support will be provided.

Functional Responsibilities: Provides executive oversight of contracts or tasks. Responsible for establishing and modifying the strategic vision and ensuring that the strategic direction is maintained by the other team members for problem solving or task completion. Interfaces with Senior Staff, Senior Associate Staff and Associate Staff to insure that the goals of the overall program are being met. Reviews and evaluates overall program plans and sets a course to ensure customer requirements are being met in a cost effective manner. Reviews overall budgets and cost projections to ensure that the end product is completed on time and within budget. Interfaces with senior client management and ensures mutual understanding of program goals and requirements and conveys status of achievements, costs, and schedule. Ensures that change orders are consistent with program goals and impacts are understood by senior client and contractor management. Provides overall guidance on contract and task operations. Responsible for maintaining and managing effective client relations.

Education: These associates have advanced degrees including Masters and/or PhD degrees or the required Degree Substitution detailed below and are recognized experts in their field.

**Senior Staff II:** Minimum of 12 years of experience in functional area where support will be provided.

Functional Responsibilities: Provides executive oversight of contracts or tasks. Responsible for ensuring the strategic direction is maintained by the Senior Staff III managers and members of the Associate Staff for problem solving or task completion. Provides overall quality assurance and management and/or guidance. Performs many of the duties of the Senior Staff I and may work directly with customers on less complex programs. Responsible for maintaining and managing effective client relations.

Education: These associates have advanced degrees including Masters and/or PhD degrees or the required Degree Substitution detailed below and are recognized experts in their field.

**Senior Staff III:** Minimum of 10 years of experience in functional area where support will be provided.

Functional Responsibilities: Provides senior level oversight of contracts or tasks. At the Action Officer or equivalent level responsible for recommending strategic vision and ensuring that the strategic direction is maintained by the other team members for problem solving or task completion. May act as a senior project advisor to the client and serve as an interface between client teams and project managers. Provides management and/or project

support to client and to contractor management. Responsible for maintaining and managing effective client relations.

Education: These associates have advanced degrees including Masters Degrees or the required Degree Substitution detailed below and are considered management experts in one or more relevant fields.

**Senior Associate Staff I:** Minimum of 8 years of experience in functional area where support will be provided.

Functional Responsibilities: Retains overall responsibility for task performance including, schedule, deliverables, and contractual compliance. Provides subject matter expertise on related topics. May operate on multiple tasks and reports to Senior Staff Managers.

Education: These associates have baccalaureate degrees, relevant certifications from recognized professional organizations or the required Degree Substitution detailed below.

**Associate Staff II:** A minimum of 6 years of experience in functional area where support will be provided.

Functional Responsibilities: Fluent in and/or project design approaches and client requirements. Conducts multiple task functions and has extensive subject matter experience in areas such as project management, acquisition management, facilitation management, and/or related fields to support the program efforts and project objectives. Responsive to client requirements and meets the clients schedule with appropriate deliverables.

Education: These associates have baccalaureate degrees, relevant certifications from recognized professional organizations, or the required Degree Substitution detailed below.

**Associate Staff III:** A minimum of 5 years of experience in functional area where support will be provided.

Functional Responsibilities: Provides documentation and data support expertise. May perform configuration management services and data administration. Performs a variety of functions that are responsive to program and client needs including data organization and analysis, document preparation, schedule and budget tracking, meeting planning and coordination and/or data research.

Education: These associates have baccalaureate degrees, relevant certifications, or the required Degree Substitution detailed below.

**Associate Staff IV:** Minimum of 3 years of experience in functional area where support will be provided.

Functional Responsibilities: Provides management support and administration support. Performs a variety of functions that are responsive to program and client needs including

information organization and analysis, document preparation, schedule and budget tracking and meeting planning and coordination. Performs a variety of functions that are responsive to the client requirements and meets the clients schedule with appropriate deliverables.

Education: These associates have baccalaureate degrees, relevant certifications, or the required Degree Substitution detailed below.

**Degree Substitution:**

Doctorate – Experience Equivalence: Baccalaureate Degree plus 5 years relevant experience or Master’s Degree plus 3 years relevant experience.

Masters – Experience Equivalence – Baccalaureate Degree plus 2 years relevant experience or Associate Degree plus 3 years relevant experience.

Bachelors - Experience Equivalence – Associate Degree plus 2 years relevant experience or 4 years relevant experience or vocational certificates in the areas of continuing education that enhance their associated degree in their specific field.

Certifications from a recognized organization that sets knowledge and/or performance standards for specific expertise required to successfully complete a program can be recognized as equivalent to achieving one degree level.