



**The
Cloudburst
Group**

**MISSION ORIENTED BUSINESS INTEGRATED
SERVICES (MOBIS)**

CONTRACT No.: GS-10F-0218U

Period of Performance: 5/1/13 – 4/30/18

Cloudburst Consulting Group, Inc.

8400 Corporate Drive, Suite 550

Landover, MD 20785-2231

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CLIENT INFORMATION FOR ORDERING ACTIVITIES

GSA Schedule Contract Number: GS-10F-0218U
Federal Supply Service
Authorized Federal Supply Schedule Pricelist

Business Size: Small

1.a. Special Item Numbers: 874-1 Consulting Services

1.b. Pricing for Services – See the labor rate tables inside this brochure. This contract includes labor prices only. Other Direct Costs (ODCs) necessary to complete services will be included in proposals and may be ordered in accordance with the procedures laid out in FAR 8.4.02(f).

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Domestic and Overseas

5. Point(s) of Production: N/A

6. Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted).

7. Quantity Discounts: N/A

8. Prompt Payment Terms: Net 30 days

9. Government Commercial Credit Card: Yes

10. Foreign Items: None

11. Time of Delivery: Specified on the Task Order

12. F.O.B. Point(s): Destination

13.a. Ordering Address: Cloudburst Consulting Group, Inc.
8400 Corporate Dr., Suite 550
Landover, MD 20785-2231
Attention: Patrick Moynahan, MOBIS Program Manager
Phone: (301) 918-4400
Fax: (301) 918-4900
Email: MOBIS@cloudburstgroup.com

13.b. BPA Ordering Procedures: The ordering procedures, information on Blanket Purchase Agreements and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment Address: Cloudburst Consulting Group, Inc.
8400 Corporate Dr., Suite 550
Landover, MD 20785-2231
Attn: Accounts Receivable

15. Warranty Provision: N/A

16. Export Packing Charges: N/A

17. Terms and Conditions of Government Commercial Credit Card: Payments made using the Government-wide commercial purchase card are not eligible for any negotiated prompt payment discount.

18-24. N/A

25. DUNS Number: 602539111

26. Central Contractor Registration (CCR): Cloudburst is registered in the CCR database.

CLOUSBURST GROUP ADVANTAGE

Cloudburst Consulting Group, Inc., a small business, will provide services under **MOBIS SIN 874-1: Consulting Services** to permit clients to easily access its expertise and experience in a multitude of subject matter and functional areas.

At Cloudburst, our aim is to improve the effectiveness of programs that serve socially and economically disadvantaged persons in the U.S. and abroad. Working collaboratively with our clients, we provide creative, workable solutions of lasting impact. Our services are designed to channel energy into action and include research, evaluation, planning, performance measurement and communications. Our clients who will access our services through the MOBIS 874-1 vehicle are in the health, housing, social services, transportation and public safety fields, and we are confident that the services we provide through this GSA contract will be of value to any organization that wants to move rapidly and decisively towards achieving its goals.

SERVICES / FIELDS OF EXPERTISE

The services that Cloudburst intends to provide under MOBIS 874-1 include the following:

Service	Description
Data Analysis	Cost-Benefit Analysis, Other Economic Analyses, Regression, Clustering and Other Models, Spatial Statistics and GIS, Qualitative Data Analysis
Disaster Preparedness	Strategic Planning, Program Design and/or Continuity of Services Planning, including Developing Public Education & Communications Messages, Facilitation
Management and Strategy Consulting	Studies, Analyses, Scenarios, and Reports Relating to Agency Mission-oriented Business Programs or Initiatives, Business Process Re-engineering and Organizational Development Assistance, and Policy and Regulation Development Assistance
Performance Measurement	Strategies for Performance Assessment, Building Metrics into Strategies, Development of Performance Monitoring Systems, Performance Management
Program Evaluation	Assessment of Impact or Efficacy, Mid-term, Longitudinal and Final Evaluations
Research and Analysis	Data Collection (incl online), Survey & Sampling Design, Interviews & Focus Groups
Strategic Planning	Goal Setting, Program Planning, Development of Strategic Plans to Meet Organizational Goals, Facilitation
Training	Customized Web-based & In-person Business Training, as needed, to Successfully Perform and/or Complete an Engagement, including Curriculum Development

LABOR CATEGORIES

Labor Category	Experience	Education
Principal / Subject Matter Expert	Minimum fifteen years of relevant work experience	PhD, although Master's Degree with four additional years of relevant work experience may be substituted.
Senior Director	Minimum twelve years of relevant work experience	PhD, although Master's Degree with four additional years of relevant work experience may be substituted.
Director	Minimum ten years of relevant work experience	Master's Degree, although Bachelor's Degree with four additional years of relevant work experience may be substituted.
Manager	Minimum eight years of relevant work experience, with three years prior project management experience	Master's Degree, although Bachelor's Degree with four additional years of work experience may be substituted.
Senior Analyst / Supervisor	Minimum six years of relevant work experience	Master's Degree is preferred, although Bachelor's Degree with four additional years of relevant work experience may be substituted.
Analyst	Minimum four years of relevant work experience	Bachelor's Degree in a related field, or Associate's Degree with eight years relevant work experience.
Junior Analyst	Minimum one year of relevant work experience	Degree in a related field, or Associate's Degree with four years relevant work experience.
Administrative Assistant / Clerical	Proficiency in MSOffice Suite, and ability to learn various computer software	Some college, although high school diploma (or GED) with four years related work experience may be substituted.

LABOR CATEGORY DESCRIPTIONS

The following narrative describes in detail the position descriptions for each of the eight proposed personnel categories to be provided by Cloudburst Consulting Group, Inc. under this contract.

Principal / Subject Matter Expert

Has oversight responsibility for all major elements of project work or to ensure that corporate resources are made available to meet customer needs. May serve as contact to customer's executive management team in a variety of capacities. May serve as technical lead for specific aspect of project work.

Senior Director

Has overall responsibility for major program areas, has P&L responsibility for line of business, works with principal staff to coordinate corporate resources and develop new business, and is responsible for overseeing multiple contract portfolios in providing a variety of services to customers. Works with senior leadership in customer organizations to plan and implement new programs and ensure quality products and services consistent with the terms of each agreement are provided in a timely manner. Works with customers to identify and resolve complex problems or contractual issues.

Director

Has responsibility for program areas and can be responsible for a contract portfolio in providing a variety of services to customers. Works with senior staff in customer organizations to plan and implement new programs and ensure quality products and services consistent with the terms of each agreement are provided in a timely manner. Works with customers to identify and resolve complex problems or contractual issues.

Manager

Manages a team of professionals in providing a wide range of services, and managing assigned projects within scope and budget. Is responsible for all aspects of project performance (i.e. technical, contractual, administrative, financial, etc.). The Manager provides leadership to the project team, ensures conformance to performance requirements, and assists in the overall direction to all project level activities and personnel.

Senior Analyst

Conducts complex analyzes independently or as part of a team of analysts to support completion of research, data analyses, management studies, cost-benefit analyses, and/or similar activities. Responsible for the development of work plans and methodologies to facilitate the collection and analyses of data.

Analyst

Performs analytical tasks either independently or as part of a team of analysts conducting research, data analyses, management studies, cost-benefit analyses, and/or similar activities. Prepares a variety of reports, assessments, or evaluations.

Junior Analyst

Provides analytical support as part of a team of analysts conducting research, data analyses, management studies, cost-benefit analyses, and/or similar activities. Assists in the preparation of a variety of reports, assessments, or evaluations.

Clerical / Administrative Assistant

Provides program/project management support services such as secretarial / administrative services; scheduling meetings; maintaining files; preparing travel orders and vouchers; reserving conference rooms; receive callers; assists with graphics preparation and presentations; photocopying; completing reports; and other general office duties as assigned. Must be able to work independently and follow through to completion all duties assigned.

PRICE LIST

Labor Category	Price
Principal / SME	\$ 175.00
Sr. Director	\$ 157.50
Director	\$ 133.00
Manager	\$ 110.00
Sr. Analyst / Supervisor	\$ 86.00
Analyst	\$ 70.00
Jr. Analyst	\$ 53.00
Clerical / AA	\$ 40.00