GENERAL SERVICES ADMINISTRATION

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ALC Inc.

AUTHORIZED FEDERAL SUPPLY SCHEDULE - **2011**

SCHEDULE FOR TRANSLATION AND INTERPRETATION SERVICE

FEDERAL SUPPLY GROUP 738
CLASS 7382
CONTRACT NUMBER GS-10F-0227K
CONTRACT PERIOD **10/07/10** THROUGH **05/04/15**

CORPORATE PROFILE

AllWorld Language Consultants, Inc. (ALC) is a technical consulting firm that provides a vast array of professional and technical services such as translation, interpretation, desktop publishing, graphic design, video production, and general business consulting in a myriad of languages.

ALC was established in 1994 and is currently managed by a multilingual group with more than three decades of experience in the field. Dun & Bradstreet rank the company as one of the best in the industry. Beyond its multi-cultural management team, ALC's success pivots on the fact that the company is supported by a roster of more than 1500 certified and accredited linguists with expertise in a variety of fields ranging from general to highly technical, as well as a professional staff capable of satisfying the most demanding requirements.

ALC has earned the trust of the U.S. Government and the private industry alike by offering clients accuracy, reliability, and cost-effectiveness, with the advantage of being a single source for all their language needs. The company further guarantees expeditiousness in contracting through its participation in the SBA's 8(a) program as well as the GSA Schedule.

As we enter the new century, and our nations get closer to global understanding, ALC continues to expand and venture into more efficient and cost effective means of providing foreign language and technical support. This is the company's way of living up to its motto, "because in today's world…there should be no barriers."

CUSTOMER INFORMATION

1A Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers 382-1 • 382-1RC • 382-2 • 382-2RC • 382-3 • 382-3RC • 382-4 • 382-4RC • 382-5 • 382-5RC • 382-99 • 382-99RC

1B Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract 382-1 • 382-2 • 382-3 • 382-4 • 382-5 • 382-99

2 Maximum Order $1,000,000.00

3 Minimum Order $100.00

4 Geographic Coverage (Delivery Area) Nationwide and Globally

5 Point(s) of Production (City, County, and State or Foreign Country) AllWorld Language Consultants, Inc.
172 Rollins Avenue
Rockville, MD 20852

6 Discount from list prices or statement of net price Prices Shown Herein are Net *(discount deducted)*
BPA Discount - %2 – Task Orders One Year or Longer

7 Quantity Discounts Available

8 Prompt Payment Terms Within 15 Days of Delivery- 2% Discount • Net Thirty Days- NO Discount

9A Micro-Purchase Threshold Government purchase cards are accepted below the micro-purchase threshold

9B Micro-Purchase Threshold Government purchase cards are accepted above the micro-purchase threshold

10 Foreign Items (list items by country of origin) N/A

11A Time of Delivery Regular Turnaround Time 1,000 words will be delivered in one working day

11B Expedited Delivery — This list reflects the rush charges applied on expedited delivery. Any item over 1,000 words/day will be priced using expedited rates *(see special item number: 382-1 table)*

11C Overnight and 2-Day Delivery — ALC offers overnight and 2nd day delivery using several carriers *(Federal Express, UPS, US Mail).* The scheduled customer may contact ALC for rates for overnight and 2nd day delivery.

11D Urgent Requirements — ALC offers rush services, as depicted in the list of services negotiated with and approved by the GSA. Clients are encouraged to use any of the multiple telephone numbers listed below in order to get in touch with the appropriate production shift in the event of urgent requirements.

MAIN NUMBER (8:30AM-6:00PM) • **(301) 881-8884** OR **1-888-818-0101**
AFTER HOURS (6:00PM-10:00PM) • **(202) 997-0581**
GSA DEDICATED FAX (24 HR/DAY) • **(301) 881-7320**

12 F.O.B Point(s) — Destination

13 Ordering Address — AllWorld Language Consultants, Inc.
172 Rollins Avenue • Rockville, MD 20852
Phone (301) 881-8884 • Fax (301) 881-6877

14 Payment Address — AllWorld Language Consultants, Inc.
172 Rollins Avenue • Rockville, MD 20852
Phone (301) 881-8884 • Fax (301) 881-6877

15 Warranty Provision — None

16 Export Packing Charges *(if applicable)* — N/A

17 Govt. Purchase Card Acceptance Terms & Conditions *(any threshold above the micro-purchase level)* — Up to $25,000.00
IF ABOVE THIS AMOUNT, CONTACT CONTRACTOR

18 Terms and Conditions of Rental, Maintenance and Repair *(if applicable)* — N/A

19 Terms and Conditions of Installation *(if applicable)* — N/A

20 Terms and Conditions of Repair Parts indicating date of parts, price lists and any discounts from list prices *(if applicable)* — N/A

20A Terms and Conditions for any other services (if applicable) — N/A

21 List of Service and Distribution Points (if applicable) — N/A

22 List of Participating Dealers (if applicable) — N/A

23 Preventive Maintenance (if applicable) — N/A

24 Environmental Attributes — N/A

25 Data Universal Numbering System (DUNS) Number — 94-9873624

26 Notification Regarding Registration in Central Contractor Registration (CCR) Database — Yes

27 Uncompensated Overtime (indicate if used) — No

ALC incorporates the advantage of a full-service operation with extensive experience and in-depth knowledge of highly specialized subjects. ALC's linguists are native speakers of the target language who are also fluent in the original language, thereby offering clients the utmost in accuracy.

ALC's linguists are thoroughly tested prior to being hired by ALC and hold certification and accreditation from the American Translators Association or other accredited educational institutions.

ALC's unique multi-tier translation process provides extreme accuracy by using a custom-made glossary for each and every assignment, specifically prepared and designed to enhance client satisfaction and participation.

		INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
CLIN	Language	NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0001R	**Afar**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0001T	Afar	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0002R	**Afrikaans**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0002T	Afrikaans	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0003R	**Albanian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0003T	Albanian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0004R	**Arabic**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0004T	Arabic	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0005R	**Aramaic**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0005T	Aramaic	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0006R	**Armenian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0006T	Armenian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0007R	**Assamese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0007T	Assamese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0008R	**Ateso**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0008T	Ateso	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0009R	**Aymara**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0009T	Aymara	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0010R	**Azari**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0010T	Azari	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0011R	**Azerbaijani**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0011T	Azerbaijani	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0012R	**Baloch**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0012T	Baloch	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0013R	**Bandjabi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0013T	Bandjabi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0014R	**Bapounou/Eschira**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0014T	Bapounou/Eschira	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0015R	**Basque**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0015T	Basque	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0016R	**Bateke**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0016T	Bateke	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0017R	**Belo Russian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0017T	Belo Russian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0018R	**Bengali**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0018T	Bengali	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0019R	**Bilen**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0019T	Bilen	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0020R	**Brahui**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0020T	Brahui	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0021R	**Bubi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0021T	Bubi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0022R	**Burushaski**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0022T	Burushaski	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0023R	**Bojpoori**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0023T	Bojpoori	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0024R	**Bulgarian**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0024T	Bulgarian	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0025R	**Burmese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0025T	Burmese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0026R	**Cambodian**	**$222.43**	**$278.04**	**$333.65**	**$233.70**	**$292.12**	**$350.54**
0026T	Cambodian	$244.67	$305.84	$367.01	$257.08	$321.36	$385.63
0027R	**Catalan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0027T	Catalan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0028R	**Cebuano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0028T	Cebuano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0029R	**Chavacano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0029T	Chavacano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0030R	**Chinese (Cantonese)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**
0030T	Chinese (Cantonese)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0031R	**Chinese (Mandarin)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**
0031T	Chinese (Mandarin)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0032R	**Chinese (Traditional)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0032T	Chinese (Traditional)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0033R	**Chinese (Fuzhou)**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0033T	Chinese (Fuzhou)	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0034R	**Chukese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0034T	Chukese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0035R	**Cotocoli**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0035T	Cotocoli	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0036R	**Creole (English)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0036T	Creole (English)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0037R	**Creole (French)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0037T	Creole (French)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0038R	**Croatian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0038T	Croatian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0039R	**Czech**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0039T	Czech	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0040R	**Danish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0040T	Danish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0041R	**Dari**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0041T	Dari	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0042R	**Diaula**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0042T	Diaula	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0043R	**Dutch**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0043T	Dutch	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0044R	**English**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0044T	English	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0045R	**Estonian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0045T	Estonian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0046R	**Ewe**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0046T	Ewe	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0047R	**Fang**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0047T	Fang	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0048R	**Farsi (Eastern)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0048T	Farsi (Eastern)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0049R	**Farsi (Western)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0049T	Farsi (Western)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0050R	**Finnish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0050T	Finnish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0051R	**French**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0051T	French	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0052R	Fulani	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0052T	Fulani	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0053R	**Gagauz**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0053T	Gagauz	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0054R	**Galician**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0054T	Galician	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0055R	**Garifuna**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0055T	Garifuna	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0056R	**Georgian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0056T	Georgian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0057R	**German**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0057T	German	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0058R	**Greek**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0058T	Greek	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0059R	**Guarani**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0059T	Guarani	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0060R	**Gujarati**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0060T	Gujarati	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0061R	**Hakka**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0061T	Hakka	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0062R	**Haitian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0062T	Haitian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0063R	**Hebrew**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0063T	Hebrew	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0064R	**Hindi**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0064T	Hindi	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0065R	Hindko	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0065T	Hindko	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0066R	**Hmong**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0066T	Hmong	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0067R	**Hungarian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0067T	Hungarian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0068R	**Igbo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0068T	Igbo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0069R	**Ilocano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0069T	Ilocano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0070R	**Indonesian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0070T	Indonesian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0071R	**Italian**	**$156.52**	**$195.65**	**$234.79**	**$160.64**	**$200.80**	**$240.96**

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0072T	Italian	$172.18	$215.23	$258.27	$176.72	$220.90	$265.08
0073R	**Japanese**	**$210.07**	**$262.59**	**$315.11**	**$214.19**	**$267.74**	**$321.29**
0073T	Japanese	$231.09	$288.86	$346.63	$235.61	$294.51	$353.42
0074R	**Kabyé**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0074T	Kabyé	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0075R	**Kannada**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0075T	Kannada	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0076R	**Kashmiri**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0076T	Kashmiri	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0077R	**Kazak**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0077T	Kazak	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0078R	**Kikongo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0078T	Kikongo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0079R	**Korean**	**$210.07**	**$262.59**	**$315.11**	**$214.19**	**$267.74**	**$321.29**
0079T	Korean	$231.09	$288.86	$346.63	$235.61	$294.51	$353.42
0080R	**Kosrean**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0080T	Kosrean	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0081R	**Krio**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0081T	Krio	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0082R	**Kunama**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0082T	Kunama	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0083R	**Kurdish**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0083T	Kurdish	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0084R	**Kyrgyz**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0084T	Kyrgyz	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0085R	**Latvian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0085T	Latvian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0086R	**Lingala**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0086T	Lingala	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0087R	**Lithuanian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0087T	Lithuanian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0088R	**Luganda**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0088T	Luganda	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0089R	**Luo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0089T	Luo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0090R	**Malay**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0090T	Malay	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0091R	**Malayalam**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0091T	Malayalam	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0092R	**Malinké**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0092T	Malinké	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0093R	**Marathi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0093T	Marathi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0094R	**Mayan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0094T	Mayan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0095R	**Mende**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0095T	Mende	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0096R	**Mina**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0096T	Mina	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0097R	**Mongolian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0097T	Mongolian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0098R	**Myene**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0098T	Myene	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0099R	**Nara**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0099T	Nara	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0100R	**Ndebele**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0100T	Ndebele	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0101R	**Norwegian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0101T	Norwegian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0102R	**Oriya**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0102T	Oriya	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0103R	**Orominga**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0103T	Orominga	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0104R	**Pakistani**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0104T	Pakistani	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0105R	**Pashto**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0105T	Pashto	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0106R	**Pashtu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0106T	Pashtu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0107R	**Persian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0107T	Persian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0108R	**Polish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0108T	Polish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0109R	**Phonpeian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0109T	Phonpeian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0110R	**Portuguese**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0110T	Portuguese	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0111R	**Punjabi**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0111T	Punjabi	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0112R	**Pusktu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0112T	Pusktu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0113R	**Quechua**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0113T	Quechua	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0114R	**Romanian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0114T	Romanian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0115R	**Russian**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0115T	Russian	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0116R	**Saha**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0116T	Saha	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0117R	**Samoan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0117T	Samoan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0118R	**Sanskirt**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0118T	Sanskirt	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0119R	**Serbian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0119T	Serbian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0120R	**Serer**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0120T	Serer	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0121R	**Sesotho**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0121T	Sesotho	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0122R	**Sesotho sa Leboa**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0122T	Sesotho sa Leboa	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0123R	**Setswana**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0123T	Setswana	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0124R	**Shona**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0124T	Shona	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0125R	**Sindhi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0125T	Sindhi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0126R	**Sinhalese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0126T	Sinhalese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0127R	**Siraiki**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0127T	Siraiki	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0128R	**Slovak**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0128T	Slovak	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0129R	**Slovene**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0129T	Slovene	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0130R	**Somali**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0130T	Somali	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0131R	**Spanish**	**$123.58**	**$154.47**	**$185.36**	**$127.69**	**$159.62**	**$191.54**
0131T	Spanish	$135.93	$169.91	$203.90	$140.47	$175.59	$210.70
0132R	**Surinamese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0132T	Surinamese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0133R	**Susu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0133T	Susu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0134R	**Swahili**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0134T	Swahili	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0135R	**Swati**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0135T	Swati	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0136R	**Swazi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0136T	Swazi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0137R	**Swedish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0137T	Swedish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0138R	**Tagalog**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0138T	Tagalog	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0139R	**Tajik**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0139T	Tajik	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0140R	**Tamil**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0140T	Tamil	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0141R	**Telugu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0141T	Telugu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0142R	**Temne**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0142T	Temne	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0143R	**Thai**	**$247.15**	**$308.94**	**$370.73**	**$259.78**	**$324.73**	**$389.67**
0143T	Thai	$271.86	$339.83	$407.79	$285.59	$356.99	$428.39
0144R	**Tigre**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0144T	Tigre	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0145R	**Tigrigna**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0145T	Tigrigna	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0146R	**Tigrinya**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0146T	Tigrinya	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0147R	**Tobedawi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0147T	Tobedawi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0148R	**Tongan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0148T	Tongan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0149R	**Tshivenda**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0149T	Tshivenda	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0150R	**Turkish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0150T	Turkish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0151R	**Turkmen**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0151T	Turkmen	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0152R	**Ukrainian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0152T	Ukrainian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0153R	**Urdu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0153T	Urdu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0154R	**Uzbek**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0154T	Uzbek	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0155R	**Vietnamese**	**$214.19**	**$267.74**	**$321.29**	**$218.31**	**$272.89**	**$327.47**
0155T	Vietnamese	$235.61	$294.51	$353.42	$240.15	$300.19	$360.22
0156R	**Wolof**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0156T	Wolof	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0157R	**Xhosa**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0157T	Xhosa	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0158R	**Xitsonga**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0158T	Xitsonga	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0159R	**Yapase**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0159T	Yapase	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0160R	**Yiddish**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0160T	Yiddish	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0161R	**Yoruba**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0161T	Yoruba	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0162R	**Zulu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0162T	Zulu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

R designates Regular Translation Services for material directed at a general reading audience.

T designates Technical Translation Services for material that is complex in nature and/or requires high level of technical expertise

Applicable Premium	Terms	Delivery Type
Large Projects:	Words Per Day (WPD)	
0%	up to 1,000 WPD	Standard
25%	1,001 - 2,000 WPD	Rush*
50%	2,001 - 8,000 WPD	Expedited**
100%	8,001 + WPD	Emergency**
Small Projects:	1,000 Words or less	
0%	37 - 48 Hours	Standard
25%	25 - 36 Hours	Rush*
50%	13 - 24 Hours	Expedited**
100%	Within 12 Hours	Emergency**

*Rush - Applies to translation services during normal business hours (Monday - Friday, 9am - 6pm)
**Expedited/Emergency - Applies to translation services provided during after hours (Monday -Friday, 6pm - 9am), weekends and holidays. 24 hours a day, 7 days a week

The Industrial Funding Fee is .75% starting January 2004.

ALC incorporates the advantage of a full-service operation with extensive experience and in-depth knowledge of highly specialized subjects. ALC's linguists are native speakers of the target language who are also fluent in the original language, thereby offering clients the utmost in accuracy.

ALC's linguists are thoroughly tested prior to being hired by ALC and hold certification and accreditation from the American Translators Association or other accredited educational institutions.

ALC's unique multi-tier translation process provides extreme accuracy by using a custom-made glossary for each and every assignment, specifically prepared and designed to enhance client satisfaction and participation.

		INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
CLIN	Language	NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0001R	**Afar**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0001T	Afar	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0002R	**Afrikaans**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0002T	Afrikaans	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0003R	**Albanian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0003T	Albanian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0004R	**Arabic**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0004T	Arabic	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0005R	**Aramaic**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0005T	Aramaic	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0006R	**Armenian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0006T	Armenian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0007R	**Assamese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0007T	Assamese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0008R	**Ateso**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0008T	Ateso	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0009R	**Aymara**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0009T	Aymara	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0010R	**Azari**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0010T	Azari	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0011R	**Azerbaijani**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0011T	Azerbaijani	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0012R	**Baloch**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0012T	Baloch	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0013R	**Bandjabi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0013T	Bandjabi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0014R	**Bapounou/Eschira**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0014T	Bapounou/Eschira	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0015R	**Basque**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0015T	Basque	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0016R	**Bateke**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0016T	Bateke	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0017R	**Belo Russian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0017T	Belo Russian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0018R	**Bengali**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0018T	Bengali	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0019R	**Bilen**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0019T	Bilen	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0020R	**Brahui**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0020T	Brahui	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0021R	**Bubi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0021T	Bubi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0022R	**Burushaski**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0022T	Burushaski	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0023R	**Bojpoori**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0023T	Bojpoori	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0024R	**Bulgarian**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0024T	Bulgarian	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0025R	**Burmese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0025T	Burmese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0026R	**Cambodian**	**$222.43**	**$278.04**	**$333.65**	**$233.70**	**$292.12**	**$350.54**
0026T	Cambodian	$244.67	$305.84	$367.01	$257.08	$321.36	$385.63
0027R	**Catalan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0027T	Catalan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0028R	**Cebuano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0028T	Cebuano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0029R	**Chavacano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0029T	Chavacano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0030R	**Chinese (Cantonese)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**
0030T	Chinese (Cantonese)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0031R	**Chinese (Mandarin)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**
0031T	Chinese (Mandarin)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0032R	**Chinese (Traditional)**	**$205.96**	**$257.45**	**$308.93**	**$210.07**	**$262.59**	**$315.11**

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0032T	Chinese (Traditional)	$226.55	$283.19	$339.82	$231.09	$288.86	$346.63
0033R	**Chinese (Fuzhou)**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0033T	Chinese (Fuzhou)	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0034R	**Chukese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0034T	Chukese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0035R	**Cotocoli**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0035T	Cotocoli	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0036R	**Creole (English)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0036T	Creole (English)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0037R	**Creole (French)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0037T	Creole (French)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0038R	**Croatian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0038T	Croatian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0039R	**Czech**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0039T	Czech	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0040R	**Danish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0040T	Danish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0041R	**Dari**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0041T	Dari	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0042R	**Diaula**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0042T	Diaula	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0043R	**Dutch**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0043T	Dutch	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0044R	**English**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0044T	English	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0045R	**Estonian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0045T	Estonian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0046R	**Ewe**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0046T	Ewe	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0047R	**Fang**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0047T	Fang	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0048R	**Farsi (Eastern)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0048T	Farsi (Eastern)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0049R	**Farsi (Western)**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0049T	Farsi (Western)	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0050R	**Finnish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0050T	Finnish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0051R	**French**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0051T	French	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0052R	Fulani	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0052T	Fulani	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0053R	**Gagauz**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0053T	Gagauz	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0054R	**Galician**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0054T	Galician	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0055R	**Garifuna**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0055T	Garifuna	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0056R	**Georgian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0056T	Georgian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0057R	**German**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0057T	German	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0058R	**Greek**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0058T	Greek	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0059R	**Guarani**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0059T	Guarani	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0060R	**Gujarati**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0060T	Gujarati	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0061R	**Hakka**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0061T	Hakka	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0062R	**Haitian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0062T	Haitian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0063R	**Hebrew**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0063T	Hebrew	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0064R	**Hindi**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0064T	Hindi	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0065R	Hindko	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0065T	Hindko	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0066R	**Hmong**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0066T	Hmong	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0067R	**Hungarian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0067T	Hungarian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0068R	**Igbo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0068T	Igbo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0069R	**Ilocano**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0069T	Ilocano	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0070R	**Indonesian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0070T	Indonesian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0071R	**Italian**	**$156.52**	**$195.65**	**$234.79**	**$160.64**	**$200.80**	**$240.96**

CLIN	Language	INTO ENGLISH PER 1000 WORDS			FROM ENGLISH PER 1000 WORDS		
		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0072T	Italian	$172.18	$215.23	$258.27	$176.72	$220.90	$265.08
0073R	**Japanese**	**$210.07**	**$262.59**	**$315.11**	**$214.19**	**$267.74**	**$321.29**
0073T	Japanese	$231.09	$288.86	$346.63	$235.61	$294.51	$353.42
0074R	**Kabyé**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0074T	Kabyé	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0075R	**Kannada**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0075T	Kannada	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0076R	**Kashmiri**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0076T	Kashmiri	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0077R	**Kazak**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0077T	Kazak	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0078R	**Kikongo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0078T	Kikongo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0079R	**Korean**	**$210.07**	**$262.59**	**$315.11**	**$214.19**	**$267.74**	**$321.29**
0079T	Korean	$231.09	$288.86	$346.63	$235.61	$294.51	$353.42
0080R	**Kosrean**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0080T	Kosrean	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0081R	**Krio**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0081T	Krio	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0082R	**Kunama**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0082T	Kunama	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0083R	**Kurdish**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0083T	Kurdish	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0084R	**Kyrgyz**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0084T	Kyrgyz	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0085R	**Latvian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0085T	Latvian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0086R	**Lingala**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0086T	Lingala	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0087R	**Lithuanian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0087T	Lithuanian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0088R	**Luganda**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0088T	Luganda	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0089R	**Luo**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0089T	Luo	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0090R	**Malay**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0090T	Malay	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0091R	**Malayalam**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0091T	Malayalam	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0092R	**Malinké**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0092T	Malinké	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0093R	**Marathi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0093T	Marathi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0094R	**Mayan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0094T	Mayan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0095R	**Mende**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0095T	Mende	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0096R	**Mina**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0096T	Mina	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0097R	**Mongolian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0097T	Mongolian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0098R	**Myene**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0098T	Myene	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0099R	**Nara**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0099T	Nara	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0100R	**Ndebele**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0100T	Ndebele	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0101R	**Norwegian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0101T	Norwegian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0102R	**Oriya**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0102T	Oriya	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0103R	**Orominga**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0103T	Orominga	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0104R	**Pakistani**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0104T	Pakistani	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0105R	**Pashto**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0105T	Pashto	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0106R	**Pashtu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0106T	Pashtu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0107R	**Persian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0107T	Persian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0108R	**Polish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0108T	Polish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0109R	**Phonpeian**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0109T	Phonpeian	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0110R	**Portuguese**	**$164.77**	**$205.96**	**$247.16**	**$168.89**	**$211.11**	**$253.34**
0110T	Portuguese	$181.25	$226.56	$271.87	$185.78	$232.23	$278.67
0111R	**Punjabi**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0111T	Punjabi	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0112R	**Pusktu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0112T	Pusktu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0113R	**Quechua**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0113T	Quechua	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0114R	**Romanian**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0114T	Romanian	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0115R	**Russian**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0115T	Russian	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0116R	**Saha**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0116T	Saha	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0117R	**Samoan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0117T	Samoan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0118R	**Sanskirt**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0118T	Sanskirt	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0119R	**Serbian**	**$185.36**	**$231.71**	**$278.05**	**$189.48**	**$236.85**	**$284.22**
0119T	Serbian	$203.91	$254.89	$305.86	$208.43	$260.54	$312.65
0120R	**Serer**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0120T	Serer	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0121R	**Sesotho**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0121T	Sesotho	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0122R	**Sesotho sa Leboa**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0122T	Sesotho sa Leboa	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0123R	**Setswana**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0123T	Setswana	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0124R	**Shona**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0124T	Shona	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0125R	**Sindhi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0125T	Sindhi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0126R	**Sinhalese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0126T	Sinhalese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0127R	**Siraiki**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0127T	Siraiki	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0128R	**Slovak**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0128T	Slovak	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0129R	**Slovene**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0129T	Slovene	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0130R	**Somali**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0130T	Somali	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0131R	**Spanish**	**$123.58**	**$154.47**	**$185.36**	**$127.69**	**$159.62**	**$191.54**
0131T	Spanish	$135.93	$169.91	$203.90	$140.47	$175.59	$210.70
0132R	**Surinamese**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0132T	Surinamese	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0133R	**Susu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0133T	Susu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0134R	**Swahili**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0134T	Swahili	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0135R	**Swati**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0135T	Swati	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0136R	**Swazi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0136T	Swazi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0137R	**Swedish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**
0137T	Swedish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0138R	**Tagalog**	**$181.25**	**$226.56**	**$271.87**	**$190.31**	**$237.89**	**$285.46**
0138T	Tagalog	$199.37	$249.21	$299.06	$209.25	$261.56	$313.87
0139R	**Tajik**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0139T	Tajik	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0140R	**Tamil**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0140T	Tamil	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0141R	**Telugu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0141T	Telugu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0142R	**Temne**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0142T	Temne	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0143R	**Thai**	**$247.15**	**$308.94**	**$370.73**	**$259.78**	**$324.73**	**$389.67**
0143T	Thai	$271.86	$339.83	$407.79	$285.59	$356.99	$428.39
0144R	**Tigre**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0144T	Tigre	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0145R	**Tigrigna**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0145T	Tigrigna	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0146R	**Tigrinya**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0146T	Tigrinya	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0147R	**Tobedawi**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0147T	Tobedawi	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0148R	**Tongan**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0148T	Tongan	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0149R	**Tshivenda**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0149T	Tshivenda	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0150R	**Turkish**	**$181.25**	**$226.56**	**$271.87**	**$185.36**	**$231.71**	**$278.05**

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		NO CLEARANCE	SECRET	TOP SECRET	NO CLEARANCE	SECRET	TOP SECRET
0150T	Turkish	$199.37	$249.21	$299.06	$203.91	$254.89	$305.86
0151R	**Turkmen**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0151T	Turkmen	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0152R	**Ukrainian**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0152T	Ukrainian	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0153R	**Urdu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0153T	Urdu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0154R	**Uzbek**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0154T	Uzbek	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0155R	**Vietnamese**	**$214.19**	**$267.74**	**$321.29**	**$218.31**	**$272.89**	**$327.47**
0155T	Vietnamese	$235.61	$294.51	$353.42	$240.15	$300.19	$360.22
0156R	**Wolof**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0156T	Wolof	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0157R	**Xhosa**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0157T	Xhosa	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0158R	**Xitsonga**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0158T	Xitsonga	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0159R	**Yapase**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0159T	Yapase	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0160R	**Yiddish**	**$193.60**	**$242.00**	**$290.40**	**$197.72**	**$247.15**	**$296.58**
0160T	Yiddish	$212.97	$266.21	$319.46	$217.50	$271.87	$326.25
0161R	**Yoruba**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0161T	Yoruba	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41
0162R	**Zulu**	**$263.63**	**$329.53**	**$395.44**	**$276.81**	**$346.01**	**$415.21**
0162T	Zulu	$289.99	$362.49	$434.98	$304.27	$380.34	$456.41

R designates Regular Translation Services for material directed at a general reading audience.

T designates Technical Translation Services for material that is complex in nature and/or requires high level of technical expertise

Applicable Premium	Terms	Delivery Type
Large Projects:	Words Per Day (WPD)	
0%	up to 1,000 WPD	Standard
25%	1,001 - 2,000 WPD	Rush*
50%	2,001 - 8,000 WPD	Expedited**
100%	8,001 + WPD	Emergency**
Small Projects:	1,000 Words or less	
0%	37 - 48 Hours	Standard
25%	25 - 36 Hours	Rush*
50%	13 - 24 Hours	Expedited**
100%	Within 12 Hours	Emergency**

*Rush - Applies to translation services during normal business hours (Monday - Friday, 9am - 6pm)
**Expedited/Emergency - Applies to translation services provided during after hours (Monday -Friday, 6pm - 9am), weekends and holidays. 24 hours a day, 7 days a week

The Industrial Funding Fee is .75% starting January 2004.

ALC provides interpretation services through teams of professional linguists with a minimum of ten years of experience in the field of interpretation.

All of ALC's interpreters are certified and accredited and they hold active memberships in the International Association of Conference Interpreters as well as the American Translators Association. Many of ALC's interpreters have also been certified by the United States Courts.

Regardless of the setting, ALC can arrange for wireless equipment, technicians and booths, capable of handling as many languages as needed and for great numbers of participants. These services are provided locally and nationwide.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0025 **ESCORT**	$462.50	$578.13	$693.75	$231.25	$289.06	$346.88
0026 **SIMULTANEOUS**	$985.57	$1,231.96	$1,478.35	$490.03	$612.54	$735.05
0027 **CONSECUTIVE**	$853.43	$1,066.78	$1,280.14	$423.96	$529.95	$635.94
0028 **LONG TERM DOMESTIC**	$655.21	$819.01	$982.82	$330.36	$412.95	$495.54
0029 **SHORT TERM ABROAD**	$1,051.64	$1,314.55	$1,577.46	N/A	N/A	N/A
0030 **LONG TERM ABROAD**	$677.23	$846.54	$1,015.85	N/A	N/A	N/A

0025 ESCORT • **0026** SIMULTANEOUS are based on a 6-hour day • **0027** CONSECUTIVE are based on a 6-hour day • **0028** LONG TERM DOMESTIC is based on an 8-hour day • **0029** SHORT TERM ABROAD is defined as from one month to one year • **0030** LONG TERM ABROAD is defined as one year or longer (365days/year) • The Industrial Funding Fee is .75% starting January 1, 2004.

Regular Business Hours

8:00 am to 5:00 pm, Monday through Friday

FIRST 2 HOURS	**$329.53** *(minimum)*
FIRST 2 HOURS SECRET	**$411.92** *(minimum)*
FIRST 2 HOURS TOP SECRET	**$494.30** per interpreter/per hour
ADDITIONAL TIME	**$109.84** per interpreter/per hour
ADDITIONAL TIME SECRET	**$137.31** per interpreter/per hour
ADDITIONAL TIME TOP SECRET	**$164.77** per interpreter/per hour

Week-Ends/Non-Business Hours

5:00 pm to 8:00 am, Monday through Friday, week-ends, holidays

FIRST 2 HOURS	**$439.38** *(minimum)*
FIRST 2 HOURS SECRET	**$549.22** *(minimum)*
FIRST 2 HOURS TOP SECRET	**$659.06** *(minimum)*
ADDITIONAL TIME	**$137.10** per interpreter/per hour
ADDITIONAL TIME SECRET	**$171.37** per interpreter/per hour
ADDITIONAL TIME TOP SECRET	**$205.65** per interpreter/per hour

ADDITIONAL FEES

Short Notice fee *(less than 3 days)*	**$219.69**
Cancellation fee applies if less than 48 hrs notice	**In accordance with clause 52.212-4**

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LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
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ADDITIONAL FEES

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Language training has long been a subject of controversy in the industry, primarily because of cultural issues. Having researched and identified a viable solution to this situation, ALC now offers a variety of ***Immersion*** and ***Isolation Immersion*** (Isomersion) programs (many of them specifically tailored to the Armed Forces). This approach affords students a new dimension in language training: foreign language cross-culturalization. These specifically tailored programs, allow students to become completely immersed into foreign languages and cultures with particular emphasis on the every-day culture of the target language and location.

At the present time, ALC offers Immersion and Isomersion intensive language and cross-culturalization programs. In general terms, these two types of training are applied to in-country intensive language and cultural classes, with particular emphasis on the specific curricula that ALC prepares according to the location, circumstances and potential regional dialects. Although both programs are closely related, Isomersion programs are shorter in duration, far more intensive, and conducted in an accessible isolated environment. This type of immersion training is created in non-indigenous environments. In essence, students and instructors are sequestered in an isolated environment that yields fewer distractions, while increasing retention and participation. Isomersion training incorporates more hours per week of classroom instruction than in country, or immersion programs. Likewise, it adds a more in-depth, cultural dimension to the training curriculum. Student-teacher ratio for Isomersion programs is maintained at no more than ten to one. Both programs can be tailored to students (whether DLPT or ILR) at all levels of proficiency and ability. Because of its intensity, Isomersion programs have proven to be very effective for students with no background in the target language or culture.

ALC's programs include traditional classroom instruction, practical applications, cultural excursions, and a myriad of lodging scenarios, designed to enhance the training program. In addition to language instruction, students embark on weekend field trips to various locations throughout the host nation. These trips generally include sites or areas of cultural and historical significance as well as recreation. Unlike ordinary language training, ALC's extensive experience and expertise overseas, particularly as it pertains to cross-culturalization training, also furnishes a variety of audiovisual aides such as: follow-up, refresher courses on VHS; and follow-up, refresher courses on multi-lingual DVD (up to eight language tracks).

ALC's Immersion and Isomersion curriculum for basic speakers focuses on rapid expansion of colloquial usage with professional and technical or career-related vocabulary. Classroom and field instruction places emphasis on task oriented learning and specific applications (such as mission-related applications, in the case of the Armed Forces.) Along these lines, students rehearse, act, and apply the language abilities that will be required for them to function effectively in their professional capacities. As an example, ALC's Arabic Language and Studies Program encompass some of the following main areas of study (depending on the desired level of proficiency):

1. Elementary Arabic
2. Colloquial Arabic
3. Intermediate Arabic
4. Modern Arabic

5. Advanced Arabic
6. The Qur'an
7. Introduction to Hadith
8. Brief History of Arabic Languages
9. Brief History of Arabic Literature
10. Central Asian Culture and Society
11. Islamic Philosophy and Theology
12. Islam in Central Asia
13. Cross-culturalization in Southwest Asia

ALC's Immersion and Isomersion Programs have been designed to further language proficiency and develop a significantly greater understanding of a given region. The company's experience in languages and linguistics (translation, interpretation, language training, and cross-culturalization) in Southwest Asia, affords ALC an invaluable and unparalleled opportunity to offer more than just language training. It allows ALC to offers its clients the unparalleled advantage of first-hand knowledge, experience, and expertise in the target region, backed by an unparalleled record of performance.

SCHEDULE OF ITEMS

ALC will provide instructional training and/or educational materials to include but not limited to Foreign Language Training, Language Immersion Training, Language Isomersion Training, publications, software, audio, video, and various forums and products in support of translation and interpretation language services:

High Intensity Tactical Training (HIATT) No Clearance								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,647	$1,565	$1,493	$1,427	$1,361	$1,296	$1,241
	2	$2,966	$2,817	$2,688	$2,570	$2,451	$2,332	$2,233
	4	$5,337	$5,071	$4,840	$4,626	$4,412	$4,200	$4,022

High Intensity Tactical Training (HIATT) Secret								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$2,059	$1,956	$1,867	$1,784	$1,701	$1,620	$1,551
	2	$3,707	$3,521	$3,360	$3,213	$3,064	$2,915	$2,792
	4	$6,672	$6,339	$6,050	$5,783	$5,516	$5,250	$5,027

High Intensity Tactical Training	(HIATT) Top Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,471	$2,347	$2,240	$2,141	$2,042	$1,944	$1,862
2	$4,448	$4,225	$4,032	$3,855	$3,677	$3,498	$3,350
4	$8,006	$7,607	$7,260	$6,939	$6,619	$6,300	$6,032

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* No Clearance						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$1,894	$1,800	$1,713	$1,636	$1,559	$1,482	$1,416
2	$3,410	$3,242	$3,083	$2,946	$2,807	$2,668	$2,550
4	$6,139	$5,836	$5,552	$5,302	$5,053	$4,805	$4,591

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,368	$2,251	$2,142	$2,045	$1,949	$1,853	$1,770
2	$4,263	$4,052	$3,854	$3,682	$3,509	$3,335	$3,188
4	$7,674	$7,295	$6,940	$6,628	$6,317	$6,006	$5,739

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* Top Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,841	$2,701	$2,570	$2,455	$2,339	$2,223	$2,124
2	$5,116	$4,863	$4,625	$4,419	$4,210	$4,002	$3,826
4	$9,209	$8,754	$8,328	$7,953	$7,580	$7,207	$6,886

Immersion Training	*(Overseas)* No Clearance						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$1,427	$1,356	$1,296	$1,241	$1,186	$1,131	$1,076
2	$2,570	$2,441	$2,332	$2,233	$2,135	$2,036	$1,937
4	$4,626	$4,395	$4,200	$4,022	$3,844	$3,666	$3,489

Immersion Training	*(Overseas)* Secret							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,784	$1,694	$1,620	$1,551	$1,482	$1,414	$1,345
	2	$3,213	$3,052	$2,915	$2,792	$2,669	$2,545	$2,421
	4	$5,783	$5,494	$5,250	$5,027	$4,805	$4,582	$4,361

Immersion Training	*(Overseas)* Top Secret							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$2,141	$2,033	$1,944	$1,862	$1,779	$1,696	$1,614
	2	$3,855	$3,662	$3,498	$3,350	$3,203	$3,054	$2,906
	4	$6,939	$6,592	$6,300	$6,032	$5,766	$5,499	$5,233

Sustainment/Enhancement Training	*(5h/day) No Clearance*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,098	$1,043	$999	$955	$911	$868	$835
	2	$1,977	$1,878	$1,798	$1,720	$1,641	$1,561	$1,502
	4	$3,558	$3,381	$3,239	$3,095	$2,955	$2,811	$2,705

Sustainment/Enhancement Training	*(5h/day) Secret*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,372	$1,304	$1,248	$1,193	$1,138	$1,085	$1,043
	2	$2,471	$2,347	$2,248	$2,150	$2,051	$1,952	$1,878
	4	$4,447	$4,226	$4,048	$3,869	$3,693	$3,514	$3,381

Sustainment/Enhancement Training	*(5h/day) Top Secret*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,647	$1,564	$1,498	$1,432	$1,366	$1,302	$1,252
	2	$2,965	$2,816	$2,697	$2,580	$2,461	$2,342	$2,253
	4	$5,337	$5,071	$4,858	$4,643	$4,432	$4,217	$4,057

Sustainment/Enhancement Training		*(2h/day) No Clearance*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$548	$521	$504	$482	$460	$439	$417
	2	$988	$938	$908	$870	$830	$791	$751
	4	$1,778	$1,690	$1,637	$1,566	$1,494	$1,423	$1,352

Sustainment/Enhancement Training		*(2h/day) Secret*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$685	$651	$630	$603	$575	$549	$522
	2	$1,235	$1,173	$1,136	$1,087	$1,038	$988	$939
	4	$2,223	$2,113	$2,047	$1,957	$1,868	$1,778	$1,690

Sustainment/Enhancement Training		*(2h/day) Top Secret*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$823	$781	$757	$723	$690	$659	$626
	2	$1,482	$1,407	$1,363	$1,305	$1,245	$1,186	$1,127
	4	$2,668	$2,536	$2,456	$2,349	$2,241	$2,134	$2,028

Materials		
Per Student	NTE	$220

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High Intensity Tactical Training (HIATT) No Clearance								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,647	$1,565	$1,493	$1,427	$1,361	$1,296	$1,241
	2	$2,966	$2,817	$2,688	$2,570	$2,451	$2,332	$2,233
	4	$5,337	$5,071	$4,840	$4,626	$4,412	$4,200	$4,022

High Intensity Tactical Training (HIATT) Secret								
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$2,059	$1,956	$1,867	$1,784	$1,701	$1,620	$1,551
	2	$3,707	$3,521	$3,360	$3,213	$3,064	$2,915	$2,792
	4	$6,672	$6,339	$6,050	$5,783	$5,516	$5,250	$5,027

High Intensity Tactical Training	(HIATT) Top Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,471	$2,347	$2,240	$2,141	$2,042	$1,944	$1,862
2	$4,448	$4,225	$4,032	$3,855	$3,677	$3,498	$3,350
4	$8,006	$7,607	$7,260	$6,939	$6,619	$6,300	$6,032

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* No Clearance						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$1,894	$1,800	$1,713	$1,636	$1,559	$1,482	$1,416
2	$3,410	$3,242	$3,083	$2,946	$2,807	$2,668	$2,550
4	$6,139	$5,836	$5,552	$5,302	$5,053	$4,805	$4,591

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,368	$2,251	$2,142	$2,045	$1,949	$1,853	$1,770
2	$4,263	$4,052	$3,854	$3,682	$3,509	$3,335	$3,188
4	$7,674	$7,295	$6,940	$6,628	$6,317	$6,006	$5,739

High Intensity Tactical Training	(HIATT) *If conducted overseas, add 15%* Top Secret						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$2,841	$2,701	$2,570	$2,455	$2,339	$2,223	$2,124
2	$5,116	$4,863	$4,625	$4,419	$4,210	$4,002	$3,826
4	$9,209	$8,754	$8,328	$7,953	$7,580	$7,207	$6,886

Immersion Training	*(Overseas)* No Clearance						
Number of students	1	2	3	4	5	6	7-10
Number of weeks 1	$1,427	$1,356	$1,296	$1,241	$1,186	$1,131	$1,076
2	$2,570	$2,441	$2,332	$2,233	$2,135	$2,036	$1,937
4	$4,626	$4,395	$4,200	$4,022	$3,844	$3,666	$3,489

Immersion Training	*(Overseas)* Secret							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,784	$1,694	$1,620	$1,551	$1,482	$1,414	$1,345
	2	$3,213	$3,052	$2,915	$2,792	$2,669	$2,545	$2,421
	4	$5,783	$5,494	$5,250	$5,027	$4,805	$4,582	$4,361

Immersion Training	*(Overseas)* Top Secret							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$2,141	$2,033	$1,944	$1,862	$1,779	$1,696	$1,614
	2	$3,855	$3,662	$3,498	$3,350	$3,203	$3,054	$2,906
	4	$6,939	$6,592	$6,300	$6,032	$5,766	$5,499	$5,233

Sustainment/Enhancement Training	*(5h/day) No Clearance*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,098	$1,043	$999	$955	$911	$868	$835
	2	$1,977	$1,878	$1,798	$1,720	$1,641	$1,561	$1,502
	4	$3,558	$3,381	$3,239	$3,095	$2,955	$2,811	$2,705

Sustainment/Enhancement Training	*(5h/day) Secret*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,372	$1,304	$1,248	$1,193	$1,138	$1,085	$1,043
	2	$2,471	$2,347	$2,248	$2,150	$2,051	$1,952	$1,878
	4	$4,447	$4,226	$4,048	$3,869	$3,693	$3,514	$3,381

Sustainment/Enhancement Training	*(5h/day) Top Secret*							
Number of students		1	2	3	4	5	6	7-10
Number of weeks	1	$1,647	$1,564	$1,498	$1,432	$1,366	$1,302	$1,252
	2	$2,965	$2,816	$2,697	$2,580	$2,461	$2,342	$2,253
	4	$5,337	$5,071	$4,858	$4,643	$4,432	$4,217	$4,057

Sustainment/Enhancement Training		*(2h/day) No Clearance*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$548	$521	$504	$482	$460	$439	$417
	2	$988	$938	$908	$870	$830	$791	$751
	4	$1,778	$1,690	$1,637	$1,566	$1,494	$1,423	$1,352

Sustainment/Enhancement Training		*(2h/day) Secret*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$685	$651	$630	$603	$575	$549	$522
	2	$1,235	$1,173	$1,136	$1,087	$1,038	$988	$939
	4	$2,223	$2,113	$2,047	$1,957	$1,868	$1,778	$1,690

Sustainment/Enhancement Training		*(2h/day) Top Secret*						
Number of students		**1**	**2**	**3**	**4**	**5**	**6**	**7-10**
Number of weeks	**1**	$823	$781	$757	$723	$690	$659	$626
	2	$1,482	$1,407	$1,363	$1,305	$1,245	$1,186	$1,127
	4	$2,668	$2,536	$2,456	$2,349	$2,241	$2,134	$2,028

Materials		
Per Student	NTE	$220

SPECIAL ITEM 382-4

Under this special item, ALC furnishes Title III support within a multi-lingual environment, pursuant to Title 18 USC, Sections 2510-2521. As such, ALC linguists/specialists with extensive experience and appropriate background in interception, interpretation, and analysis of critical information provide interception of oral, wire, and electronic communications, coupled with analysis and investigation of other pertinent material. These services are offered on behalf of or in conjunction with investigative and law enforcement authorities conducting investigations or surveys related to national and homeland security.

ALC's services include a vast array of multi-lingual support ranging from monitoring and transcription, to intelligence gathering and analysis. In fact, ALC's experience with the Federal Government has predominantly involved liaison and counter-intelligence services, furnished in conjunction with linguistic support.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0040 **DOMESTIC INTERCEPTOR**	$498.84	$623.55	$748.26	$274.20	$342.75	$411.30
0041 **DOMESTIC LIAISON SUPPORT**	$658.51	$823.14	$987.77	$329.26	$411.57	$493.89
0042 **DOMESTIC ANALYST**	$763.13	$953.91	$1,144.69	$384.32	$480.40	$576.48
0043 **DOMESTIC LINGUISTIC ENGINEER**	$548.39	$685.49	$822.59	$274.20	$342.75	$411.30
0044 **OVERSEAS INTERCEPTOR***	$619.97	$774.97	$929.96	N/A	N/A	N/A
0045 **OVERSEAS LIAISON SUPPORT***	$796.16	$995.20	$1,194.25	N/A	N/A	N/A
0046 **OVERSEAS ANALYST***	$823.69	$1,029.62	$1,235.54	N/A	N/A	N/A
0047 **OVERSEAS LINGUISTIC ENGINEER***	$658.51	$823.14	$987.77	N/A	N/A	N/A

*** Subject to Danger Pay and/or Hardship Post differential of up to the Department of State maximum allowable percentage for Afghanistan.**

LABOR CATEGORY DESCRIPTIONS

INTERCEPTION

ALC's specialists are capable of listening to and reading foreign language communications, lawfully intercepted, and performing immediate verbal summaries, then subsequent written or typed summaries, into the English language. Further to this, ALC's interceptors provide a typed, concise and accurate synopsis of an oral or written communications intercept that contains the identity of the speakers or correspondents, and all locations and events mentioned that pertain to the subject of the communication. ALC believes that here is precisely where a combination of translation, typing, and dialect analysis will converge to provide clients with an invaluable tool in expediting the translation and transmission of a message from a foreign language into English. ALC's translators (tested for language ability as well as typing skills) will be able to work in conjunction with the transcribers and interpreters in order to expedite production and assist with any emergencies and/or imponderables that may arise during the performance of the contract.

TRANSCRIPTION

ALC's specialists are capable of rendering the spoken word of a language into the written form of the same language, then save the result on a computer disc and/or printed format. This particular service also encompasses the use of individuals with translation skills who are also technically capable of handling transcription equipment and can render a productive ration of approximately 3 to 1 in turnaround speed. The individuals selected for this function are sufficiently skilled to identify the foreign language that falls outside of the realm of their knowledge and "tag" the sections or "counter" that corresponds to a language that it is not theirs, so that the Production Manager or Site Manager can immediately assign it to another transcriber/translator. The advantage of using transcribers with translation skills and experience may serve to minimize time consumption, alleviate the possibility of extraordinary hours, and provide coverage in case of imponderables.

LIAISON SUPPORT AND ANALYSTS

These specialists have a Masters Degree from an accredited institution in International Politics, Area Studies, Political Science or History and 5 years experience in national level counterintelligence, intelligence or terrorism analysis. A bachelor's degree from an accredited institution in International Politics, Area Studies, Political Science or History plus 10 years terrorism analytical experience may substitute for a master's. The terrorism analyst should have an extensive working knowledge of the organizations, objectives, and modus operandi of Southwest Asia; North Africa; Turkey; Sub-Saharan

Africa; Central and South America; East Asia/Pacific and European terrorist groups and their surrogates. These specialists have practical experience in automated data processing operation and mastery of English spelling, grammar, and usage as suitable for the preparation and review of finished terrorism reports and briefings, as well as a second foreign language. In addition, they have detailed knowledge of terrorism research methodologies and concepts including experience in performing investigative and operations analysis. These analysts are cognizant of current internal and external security problems and vulnerabilities affecting resources. These positions require a Top Secret security clearance as well as SCI access authorization due to the need for frequent handling of sensitive compartment information. These individuals also have the ability to assimilate existing regulations, instructions, pamphlets, standing operating procedures and other regulatory guidance pertinent to finished counterintelligence production.

LINGUISTIC ENGINEERS

ALC's linguistic engineers are Microsoft Certified Systems Engineers with a minimum of five years of experience in the field of foreign language network security, interception, firewall, and secured communications. In addition to the above, ALC's certified systems engineers perform administration of MS WIN 2000 Professional (including language and interception modules); NT Systems; implementing and administering MS WIN 2000 and NT Network infrastructure for the purpose of running secured communications or interceptions; implementing and administering MS WIN and NT directory infrastructure; designing MS WIN 2000 an NT Network infrastructure for secured communications and interference avoidance; implementing and supporting Microsoft Internet Explorer 5.0 or above, particularly for secured communications and interception in multiple foreign languages; as well as migrating from Microsoft NT to Windows 2000 and Vice Versa.

ALC will provide these support services to agencies by furnishing qualified individuals with sufficient knowledge of foreign languages so as to also provide oral multilingual Interpretation (Simultaneous and/or Consecutive) services for meetings, conferences, seminars, litigation proceedings, briefings, training, escort and other forums of voice communication requirements from a source language in the target language. Sign Language is included. Services shall be performed by professional and experienced interpreters that possess demonstrated proficiency levels that range from the ability to speak the language with sufficient structural accuracy and vocabulary, to participate effectively in most formal and informal conversations on practical, social and professional topics at a minimum. The maximum proficiency level will demonstrate that of a highly articulate well-educated native speaker which reflects the cultural standards of the country where the language is natively spoken.

The requesting agency will specify in the Task Order, the language requirement, location, dates and times and any required certifications or accreditation necessary. Agency testing may be required to determine qualified proficiency levels for some tasks. The contractor shall provide consultation and planning assistance to requesting agencies for conference interpretation services to determine interpretation team requirements and equipment requirements, when necessary. Incidental items may include equipment requirements. The contractor will be required to confirm availability and acceptance of specified tasks for scheduling purposes.

ADDITIONAL SERVICES UNDER 382-4

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0048 **ROLE PLAYER**	$1,029.19	$1,286.49	$1,543.79	$514.60	$643.25	$771.90
0049 **PROGRAM MANAGER**	$843.86	$1,054.83	$1,265.79	$421.93	$527.41	$632.90
0050 **SITE SUPERVISOR/ SENIOR LINGUIST**	$827.17	$1,033.96	$1,240.75	$413.58	$516.98	$620.37
0051 **LOGISTICAL COORDINATOR**	$387.01	$483.76	$580.51	$193.50	$241.88	$290.25
0052 **REPORT WRITER**	$254.55	$318.19	$381.83	$127.28	$159.10	$190.92

SPECIAL ITEM 382-4RC

Under this special item, ALC furnishes Title III support within a multi-lingual environment, pursuant to Title 18 USC, Sections 2510-2521. As such, ALC linguists/specialists with extensive experience and appropriate background in interception, interpretation, and analysis of critical information provide interception of oral, wire, and electronic communications, coupled with analysis and investigation of other pertinent material. These services are offered on behalf of or in conjunction with investigative and law enforcement authorities conducting investigations or surveys related to national and homeland security.

ALC's services include a vast array of multi-lingual support ranging from monitoring and transcription, to intelligence gathering and analysis. In fact, ALC's experience with the Federal Government has predominantly involved liaison and counter-intelligence services, furnished in conjunction with linguistic support.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0040 **DOMESTIC INTERCEPTOR**	$498.84	$623.55	$748.26	$274.20	$342.75	$411.30
0041 **DOMESTIC LIAISON SUPPORT**	$658.51	$823.14	$987.77	$329.26	$411.57	$493.89
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0045 **OVERSEAS LIAISON SUPPORT***	$796.16	$995.20	$1,194.25	N/A	N/A	N/A
0046 **OVERSEAS ANALYST***	$823.69	$1,029.62	$1,235.54	N/A	N/A	N/A
0047 **OVERSEAS LINGUISTIC ENGINEER***	$658.51	$823.14	$987.77	N/A	N/A	N/A

*** Subject to Danger Pay and/or Hardship Post differential of up to the Department of State maximum allowable percentage for Afghanistan.**

LABOR CATEGORY DESCRIPTIONS

INTERCEPTION

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TRANSCRIPTION

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Africa; Central and South America; East Asia/Pacific and European terrorist groups and their surrogates. These specialists have practical experience in automated data processing operation and mastery of English spelling, grammar, and usage as suitable for the preparation and review of finished terrorism reports and briefings, as well as a second foreign language. In addition, they have detailed knowledge of terrorism research methodologies and concepts including experience in performing investigative and operations analysis. These analysts are cognizant of current internal and external security problems and vulnerabilities affecting resources. These positions require a Top Secret security clearance as well as SCI access authorization due to the need for frequent handling of sensitive compartment information. These individuals also have the ability to assimilate existing regulations, instructions, pamphlets, standing operating procedures and other regulatory guidance pertinent to finished counterintelligence production.

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The requesting agency will specify in the Task Order, the language requirement, location, dates and times and any required certifications or accreditation necessary. Agency testing may be required to determine qualified proficiency levels for some tasks. The contractor shall provide consultation and planning assistance to requesting agencies for conference interpretation services to determine interpretation team requirements and equipment requirements, when necessary. Incidental items may include equipment requirements. The contractor will be required to confirm availability and acceptance of specified tasks for scheduling purposes.

ADDITIONAL SERVICES UNDER 382-4RC

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HALF DAY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0048 **ROLE PLAYER**	$1,029.19	$1,286.49	$1,543.79	$514.60	$643.25	$771.90
0049 **PROGRAM MANAGER**	$843.86	$1,054.83	$1,265.79	$421.93	$527.41	$632.90
0050 **SITE SUPERVISOR/ SENIOR LINGUIST**	$827.17	$1,033.96	$1,240.75	$413.58	$516.98	$620.37
0051 **LOGISTICAL COORDINATOR**	$387.01	$483.76	$580.51	$193.50	$241.88	$290.25
0052 **REPORT WRITER**	$254.55	$318.19	$381.83	$127.28	$159.10	$190.92

SPECIAL ITEM 382-5

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HOURLY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0060 **VOICE-OVER**	$730.09	$912.62	$1,095.14	$103.51	$129.39	$155.27
0062 **TRANSCRIBING**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
0063 **VIDEO SHOOT**	$422.86	$528.57	$634.29	$59.46	$74.33	$89.20
0064 **CART SERVICES**	$1,063.50	$1,329.37	$1,595.25	$132.94	$166.17	$199.41

SPECIAL ITEM 382-5RC

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HOURLY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0060 **VOICE-OVER**	$730.09	$912.62	$1,095.14	$103.51	$129.39	$155.27
0062 **TRANSCRIBING**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
0063 **VIDEO SHOOT**	$422.86	$528.57	$634.29	$59.46	$74.33	$89.20
0064 **CART SERVICES**	$1,063.50	$1,329.37	$1,595.25	$132.94	$166.17	$199.41

From legal depositions to international conferences, ALC offers a vast array of systems capable of meeting client demands, including captioning and subtitling in more than 100 languages.

ALC's full service production facility offers immediate deployment of mobile units, fully equipped to shoot, edit, and output broadcast-quality material.

ALC's fully digital studio offers professional Digital Sony Camcorders and production/post-production digital equipment, including special effects, 3-D computer graphics animation, and AVID On-line editing systems.

ALC also produces fully interactive DVD's in multiple languages for corporate presentations, training, and educational purposes.

LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HOURLY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0017 **Video Shoot**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
0018 **Studio Shoot**	$883.16	$1,103.95	$1,324.74	$125.54	$156.92	$188.30
0019 **AVID Editing**	$1,421.64	$1,777.05	$2,132.46	$202.62	$253.27	$303.93
0020 **Analog Editing**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
0021 **Sound Recording**	$807.18	$1,008.97	$1,210.76	$114.52	$143.16	$171.79
0023 **Sizing**	$575.92	$719.91	$863.89	$81.49	$101.86	$122.23

The Industrial Funding Fee is .75% starting January 2004.

From legal depositions to international conferences, ALC offers a vast array of systems capable of meeting client demands, including captioning and subtitling in more than 100 languages.

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LABOR/TASK CATEGORY	GOVERNMENT RATE FULL DAY			GOVERNMENT RATE HOURLY		
	No Clearance	Secret	Top Secret	No Clearance	Secret	Top Secret
0017 **Video Shoot**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
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0019 **AVID Editing**	$1,421.64	$1,777.05	$2,132.46	$202.62	$253.27	$303.93
0020 **Analog Editing**	$960.24	$1,200.30	$1,440.36	$136.55	$170.69	$204.82
0021 **Sound Recording**	$807.18	$1,008.97	$1,210.76	$114.52	$143.16	$171.79
0023 **Sizing**	$575.92	$719.91	$863.89	$81.49	$101.86	$122.23

The Industrial Funding Fee is .75% starting January 2004.

OTHER INFORMATION

ALC has been granted a Facility Clearance by DoD, and all of its key personnel and management possess clearances.
Danger Pay and/or Hardship Post differential of up to the Department of State maximum allowable percentage for Afghanistan (currently 35% for each differential) is authorized on this contract.

FREQUENTLY ASKED QUESTIONS

WHAT IS A FEDERAL SUPPLY SCHEDULE?

A Federal Supply Schedule, also known as a Multiple Award Schedule (MAS), is a listing of contractors that have been awarded a contract by GSA that can be used by all Federal agencies.

HOW DOES GSA AWARD THESE CONTRACTS?

GSA awards competitive contracts to those companies who give the same or better discounts than their best commercial customers, after it determines the prices to be fair and reasonable. The Federal Supply Schedule program mirrors commercial buying practices more than any other procurement process in Federal Government.

HOW WILL I BENEFIT FROM USING THIS SCHEDULE?

You will benefit from using the schedule by:

- **Competition:** All competition requirements have been met
- **Hassle-Free Volume Purchase Prices:** GSA negotiated the discounts for you
- **Easy Payment Options:** We accept the GSA SmartPay Card (credit card)
- **Flexible Purchasing Options:** Blanket Purchase Agreements save you time and money
- **No Commerce Business Daily (CBD) synopsis requirements:** GSA has already issued the synopsis
- **Schedule orders count toward small business goals**
- **Access to state-of-the-art technology and quality services**

WHAT ARE THE ORDERING PROCEDURES?

Federal Supply Schedule allows you to purchase commercial services without ever leaving your desk. When contacting us, let us know that you are a Federal customer so that you can take advantage of the schedule price. Be sure to cite the GSA Contract number on your ordering documents and when paying with the GSA SmartPay Card (credit card). Guidelines for ordering from schedules can be found in Federal Acquisition Regulation (FAR) 8.4 at http://www.arnet.gov/far.

These guidelines are summarized below:

Under the $2,500 Micro-Purchase Threshold	• **Order from any schedule contractor of your choice**
Over the $2,500 Micro-Purchase Threshold	• **Look at 3 price lists or "GSA AdvantageTM".** • **Select the "Best Value"**

WHAT IS GSA ADVANTAGETM?

GSA AdvantageTM is an electronic on-line ordering system for Federal employees. By using GSA AdvantageTM you can do price reviews and comparisons as stated in FAR 8.404. Visit http://pub.fss.gsa.gov and click on the GSA AdvantageTM logo.

GSA AdvantageTM enables you to:

- Search for specific product information
- Review delivery options
- Purchase with the GSA SmartPay Card (credit card)

WHAT DOES A BEST VALUE SELECTION MEAN?

A Best Value selection covers things besides lowest price, for example:

- Past Performance
- Special features on the product/service
- Technical qualifications

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URL: http://www.alcinc.com