

**General Services Administration
Federal Acquisition Service**

Price List

Schedule 899: Environmental Advisory Services

- SIN 899-1 Environmental Consulting Services
- SIN 899-3 Environmental Training Services

Hitachi Consulting Corporation

Corporate Address:

**14643 Dallas Parkway, Suite 800
Dallas, TX 75254**

www.hitachiconsulting.com

Mailing Address:

**51 Monroe Street, Suite PE-08
Rockville, MD 20850**

Office: 301.354.8500

Contract #: GS-10F-0234L

Contract Period: April 16, 2001 – April 15, 2016

ABOUT HITACHI CONSULTING CORPORATION,

Hitachi Consulting Corporation (HCC) acquired PRIZIM Inc. (PRIZIM) in April 2012. Now fully integrated as part of HCC, we are a successful technical management consulting firm. The acquisition strengthened Hitachi Consulting's sustainability offerings, and better position the company for growth in the Public Sector along with other key industries including Communications, Media & Entertainment, Consumer Products, High Technology, Energy and Manufacturing. Over the years, **PRIZIM** rapidly earned an enviable reputation with federal agency clients as highly competent and trusted advisors, facilitators, trainers, financial and program analysts and program managers.

Our clients are decision-makers whether they are executives, directors or facility managers. Typically they are accountable for achieving critical mission-relevant results in a timely and cost effective manner – often in a highly visible public forum. To help its clients, **HCC** offers consulting, facilitation, training, competitive sourcing and program management support services and related products.

In the federal sector, **HCC** thrives in the shadows. Its culture is to work hard, require little maintenance, and remain in the background. Doing this allows our clients to function more effectively as leaders. Whether required or not, **HCC** considers each assignment confidential and does not reveal the identity of its clients or the nature of its work without explicit client approval.

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CUSTOMER INFORMATION

1a. Awarded Special Item Numbers (SINs):

899-1/899-1RC: Environmental Consulting Services

899-3/899-3RC: Environmental Training Services

1b. Pricelist: Included

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Worldwide and Domestic (all U.S. states, DC, Puerto Rico)

5. Points of Production: Rockville, MD , Arlington, VA; Bedford, NH; Boulder, CO; Delray Beach, FL,
Lakewood (Denver), CO, Madison, WI, Montpelier, VT, St. Paul, MN, Washington, DC,
Dallas, TX

6. Discount from Commercial List Prices: All prices listed are Net Prices.

7. Quantity discounts: N/A

8. Prompt payment terms: Net 30 days

9. Government Credit Card is accepted for orders below the micro-purchase threshold.

10. Foreign Items: N/A

11a. Delivery Time: In accordance with Request for Quotation

11.b. Expedited: None.

11.c. Overnight and 2-day Delivery: None.

11.d. Urgent Requirements: Contact us to expedite urgent requirements.

12. F.O.B. Points: Destination or per Request for Quotation

13. Ordering Address:

Hitachi Consulting Corporation
51 Monroe St, Suite PE-08
Rockville, MD 20850

Lauren Riley, Director
202.487.1991
lauren.riley@hitachiconsulting.com

Michelle Drewer, Federal Contract Manager
804.761.5676
Vsub_mdrewer@hitachiconsulting.com

14. Payment Addresses:

Hitachi Consulting Corporation
PO Box 972980
Dallas, TX 75397-2980

ACH Payment:

ABA: 1110000614
JP Morgan Chase Bank
Dallas, TX
Branch 184
Branch Name: Downtown Dallas

Wire Transfer:

Hitachi Consulting Corporation
c/o JP Morgan Chase Bank
New York, NY
Swift Code: CHASUS33

15. Warranty Provisions: N/A

16. Export Packing Charges: N/A

17. Terms and Conditions of Government Credit Card Acceptance: See #9 above

18. Terms and Conditions of Rental, Maintenance, and Repair: N/A

19. Terms and Conditions of Installation: N/A

20a. Terms and Conditions of Repair Parts: N/A

20b. Terms and Conditions of any other services: N/A

21. List of Services and Distribution Points: N/A

22. List of Participating Dealers: N/A

23. Preventative Maintenance: N/A

24a. Special Attributes: N/A

24b. Section 508 compliance: N/A

25. Data Universal Number Systems (DUNS): 004595661

26. System for Award Management :HCC is registered in the SAM Database.

27. Service Contract Act (SCA): The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 899 Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories.

SERVICES FOR SPECIALTY ITEM NUMBERS

SIN 899-1/899-1RC: Environmental Planning Services & Documentation

1. Environmental Impact Statements (EIS) Under NEPA
2. Endangered Species and/or Wetlands Analysis
3. Archeological and/or Cultural Resources Management
4. Economic, Technical, and/or Risk Analysis
5. Environmental Program Management
6. Environmental Regulation Development
7. Environmental Assessment (EA)
8. Environmental Justice
9. Public Participation
10. Meeting Management
11. Facilitation
12. Facility Environmental Design
13. Sustainable Development Studies
14. Best Management Practices
15. Modeling
16. Cost Estimation
17. Productivity Impact and Enhancement
18. Policy Development and Evaluation
19. Code of Environmental Management Principles (CEMP)
20. ISO 14001
21. Communication Strategies and Plans
22. Decision Analysis
23. Training
24. Life-cycle Assessment
25. Native American Issues
26. Green Purchasing
27. Publications
28. Newsletters

SIN 899-3/899-3RC: Environmental Training Services

1. Designing and developing environmental training for classroom-based and distance-learning
2. Designing and conducting Web-based training programs
3. Customizing existing training programs
4. Converting existing training programs to electronic media
5. Hazardous Waste Operations and Emergency Response (HAZWOPER) training
6. Environmental Management System (EMS) implementation training
7. Compliance auditing training
8. Facilitating workgroups, peer review meetings, and national conferences
9. Coordinating site logistics including facilities, on-site support, and evaluation
10. Designing and conducting training needs assessments

PRIZIM, INC. LABOR CATEGORY DESCRIPTIONS

Labor Category	*Education/ Experience	Description
Environmental Analyst	B.S. + 4 years experience	An Environmental Analyst is an analyst that understands how to self-direct research, writing and outreach in order to develop complex analysis and deliverables. Is entrusted with direct client engagement with the guidance of more senior staff. Coordinates the efforts of other junior staff with the guidance of more senior staff.
Environmental Analyst II	B.S. + 8 years experience	An Environmental Analyst II is a well-rounded consulting assignment team member. Has a management, engineering, or scientific specialty. Verifies and analyzes data to identify trends and relationships, as well as current and potential technical and management problems. Drafts reports of findings, along with related documentation.
Environmental Analyst III	B.S. + 12 years experience	An Environmental Analyst III is a senior key contributor with extensive knowledge and expertise. Analyzes problems, translates technical guidance and direction, manages the accomplishment of the task.
Environmental Engineer II	B.S. + 8 years experience	A seasoned engineer with a deep understanding of building science and environmental systems. Can conduct audits on complex systems and provide guidance to more junior staff. Can execute modeling and review system designs. Can lead basic projects on their own and large projects with the assistance of a more senior manager.
Environmental Engineer III	B.S. + 12 years experience	An engineer with a mastery of building science and environmental systems. Can oversee a complex auditing program - guiding and mentoring junior and mid-level staff. Functions as a leader of engineering staff and projects. Can lead client interaction on engineering projects.
Cost Analyst	B.S. + 10 years experience	Ensure compliance of project terms and conditions. Audit, solicit and provide reporting on Project Management key performance indicators. Create and maintain project policies and directives. Function as key point of contact for all budgets, contract cost tracking, subcontractor reporting and report to Project Management. Assist project management executives in monitoring the adherence to project budgets, milestone and compliance.
Project Manager	M.A. + 8 years experience	A Project Manager is a highly versatile and proven manager who leads complex assignments requiring advanced creativity and/or manages a large number of resources. Has a client following and demonstrated leadership abilities. May function as a technical expert on their own or other assignments.

Labor Category	*Education/ Experience	Description
Program Manager	M.A. + 12 years experience	Functions as leader of multiple projects and an environmental leader. Performs program, operational or technical management of large or complex multidiscipline programs. Advanced knowledge and the ability to manage resources, technical direction, cost and schedule as well as quality. Develops, secures funding for, and manages multiple consulting assignments and clients within one or more specialty areas.
Subject Matter Expert	M.A. + 12 years experience	Functions as leader of an environmental program, provides specific technical expertise and is a key contributor on complex projects. Provides assistance with problem definition, approach to methodology, analysis of findings, recommendations and implementation for complex assignments.
Senior Principal, P-8	B.S. + 14 years experience	Functions as senior leader of sustainable and identifiable business practices and as widely recognized staff mentors and leaders. Develops, secures funding for, and manages multiple consulting contracts and clients within two or more specialty areas. Responsible for practice financial management, and advanced business planning.
Principal, P-7	B.S. + 12 years experience	Functions as leader of a sustainable and identifiable business practices and as widely recognized staff mentor. Develops, secures funding for, and manages multiple consulting assignments and clients within one or more specialty areas. Responsible for practice financial management.
Senior Associate, P-6	B.S. + 8 years experience	A Senior Associate/Associate Consultant/Senior Manager is a highly versatile and proven consultant who leads complex assignments requiring advanced creativity and/or manages a large number of concurrent assignments. Has a client following and demonstrated leadership abilities. May function as a technical expert on their own or other assignments. Responsible for assignment financial management.
Associate, P-5	B.S. + 6 years experience	An Associate/Associate Consultant 1/Manager is a mature consultant who reliably manages routine assignments, takes ownership of client relationships, and demonstrates leadership abilities. Responsible for all and/or major segments of multiple assignment output and deliverables.
Senior Consultant, P-4	B.S. + 4 years experience	A Senior Consultant/Senior Administrator is a consulting assignment senior team member or task manager on assignments with limited scope and complexity. Collects, analyzes, and interprets data in one or more management, scientific, and engineering specialties. Develops or participates in the development of assignment methodology.

Labor Category	*Education/ Experience	Description
Consultant, P-3	B.S. + 2 years experience	A Consultant/Administrator is a well-rounded consulting assignment team member. Has a management, engineering, or scientific specialty. Collects data in accordance with plans developed by others. Verifies and analyzes data to identify trends and relationships, as well as current and potential technical and management problems. Drafts reports of findings, along with related documentation.
Senior Researcher, P-2	B.S. + 2 years experience	A Senior Researcher/Senior Assistant with proven, high-value and efficient research skills and can be entrusted with addressing more complex objectives. Conducts more complex or large-scale research tasks assigned by one or more senior members of the consulting staff. Searches literature; conducts surveys and other quantitative tasks. Contributes to client reports as directed, including: document preparation, writing, editing, production coordination, and graphics.
Researcher, P-1	B.S. + 0 years experience	Professional staff who is a recent graduate, a graduate intern, or new to consulting. Conducts research tasks assigned by one or more members of the consulting staff. Contributes to client reports as directed, including: document preparation, writing, editing, production coordination, and graphics.

Substitution Methodology

- 1) A Master's Degree may be substituted for up to 2 years of experience if the employee performing the work has earned a Bachelor's Degree.
- 2) Four additional years of experience may be substituted for a Bachelor's Degree (over and above the minimum experience requirements stated in the labor category descriptions) but only if the additional work experience was in performing the Functional Responsibilities and Duties stated for the particular labor category in which the substitution is being performed.
- 3) Six additional years of experience may be substituted for a Master's Degree (over and above the minimum requirements stated in the labor category descriptions) but only if the additional work experience was in performing the Functional Responsibilities and Duties stated for the particular labor category in which the substitution is being performed.
- 4) For the labor categories Environmental Engineer II and Environmental Engineer III, no substitution method may be used to lower the education level below that of a Bachelor's Degree.

AUTHORIZED PRICE LIST

SINS 899-1, and 899-3 & 899-1 (RC), and 899-3 (RC)

Labor Category	RATES, effective 4/9/14
Researcher, P1	\$31.11
Sr. Researcher , P2	\$59.15
Consultant, P3	\$70.00
Sr. Consultant, P4	\$80.00
Associate , P5	\$95.00
Sr. Associate , P6	\$113.00
Principal, P7	\$151.17
Sr. Principal , P8	\$177.46
Environmental Analyst	\$115.87
Environmental Analyst II	\$136.02
Environmental Analyst III	\$156.17
Cost Analyst	\$145.00
Environmental Engineer II	\$176.32
Environmental Engineer III	\$196.47
Project Manager	\$180.00
Program Manager	\$200.00
Subject Matter Expert	\$200.00

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