

GENERAL DYNAMICS

Advanced Information Systems

Contract No. GS10F0237L

Professional Services Schedule (PSS)

Industrial Group: 00CORP

Contract No. GS-10F-0237L

Period of Contract: April 15, 2006 through April 14, 2021

Pricelist current as of April 15, 2016

Contractor:

General Dynamics Advanced Information Systems, Inc. 12450 Fair Lakes Circle, Suite 800 Fairfax, VA 22033-3837

Data Universal Numbering System (DUNS) Number: 171837730

Business Size: Large

GSA@gd-ais.com

Contract Administration: Gavin Hill, Advanced Contracts Specialist

Gavin.Hill@gd-ms.com

703-234-2269 (Phone)

703-885-7782 (FAX)



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1.0 CUSTOMER INFORMATION

Offer has been accepted from the above firm under the following conditions.

Table of Awarded Special Item Numbers

SIN 874-1/874-1RC: Integrated Consulting Services

SIN 874-4/874-4RC: Training Services: Instructor Led Training, Web Based Training and Education Course Development and Test Administration, Learning Management, Internships

SIN 874-6/874-6RC: Acquisition Management Support

SIN 874-7/874-7RC: Integrated Business Program Support Services

For Labor Rates; See Attached Schedule of Items for Rates

1 **Discount:** None

2 **Quantity/Dollar Volume Discount:** None

3 **Prompt Payment Discount:** None

4 **Aggregate Discount:** None

5 **Minimum Order:** \$100.00

7. **Maximum Order:** \$1,000,000 **Delivery:** negotiated by Individual Task Order

9. **FOB Point:** Destination

10. Government Commercial Credit Card:

a. Under \$2500: Yes

b. Over \$2500: Yes

11. **Approved Documents:** Sub-Contracting Plan

12. **Amendments:** None

13. **Licensing Fees:** None

14. **Award Based on:** Non-Commercial sales

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15. **Subcontracting Plan:** Yes

16. **Final Proposal Revision:** none, award made on initial offer after clarifications

17. **Industrial Funding Fee:** In accordance with Clause 552.238-76, firm shall pay GSA a 0.75% fee of the total sales reported on the GSA form 72A on a quarterly basis

18. **Labor Hour Recording & Invoicing System:** Firm possesses an adequate system capable of fully supporting labor hour invoices; therefore, the firm is approved to accept labor hour task orders from customer agencies under this contract

19. **Security Clearances:** personnel to perform under this contract have, or are capable of receiving security clearances

20. **Contact Point:** As identified below by the firm, the following are accepted regarding performance on this contract. The contractor agrees to notify GSA in writing of any changes in persons designated as key personnel during the term of this contract

Gavin Hill

Phone: 703-234-2269

GSA@GDAIS.com

21. **Most Favored Customer:** award is based on non-commercial services audited by DCAA. No agency receives a more favorable rate than GSA.

This contract is for indefinite quantities or services shall be used for the services listed (see scope of work). No performance or delivery is required until order(s) are received. Inappropriate use of the contract for other than PSS may subject the contractor/customer agency to penalties provided by statute and regulation.

22. **Service Contract Act:**

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire PSS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

2.0 LABOR CATEGORIES AND QUALIFICATIONS

As a Business Improvement Support Contractor, General Dynamics Advanced Information Systems, Inc. provides *value added* to the customer's acquisition of highly skilled and trained professionals. Based on the value added, other vendors offer significant discounts below their standard price list. As a rule, General Dynamics Advanced Information Systems, Inc.' price lists are lower than these other vendors without the need of negotiation for a discount, and General Dynamics Advanced Information Systems, Inc. provides a *best value* proposal analyzing our prices versus GSA schedule prices (if available). Where appropriate, General Dynamics Advanced Information Systems, Inc. will use a teaming approach to address the customer's requirements and offer the best value services.

<u>Count</u>	<u>Labor Category Title</u>	<u>Labor Category Description</u>
1	Technical Area Lead	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of fifteen years of experience in a technical function including ten years in a management capacity. Integrates highly complex activities within their discipline and across functional and program boundaries.
2	Deputy Technical Area Lead	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of fifteen years of experience in a technical function including eight years in a management capacity. Integrates highly complex activities within their discipline and across functional and program boundaries.
3	Technical Director	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of thirteen years of experience in a technical function including seven years in a management capacity. Develops solutions to highly complex problems that require significant ingenuity, innovation and creativity.
4	Deputy Technical Director	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience in a technical function including five years in a management capacity. Provides overall responsibility for technical management.
5	Function Specialist II	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of ten years of related experience. Specializes in analyzing functional and cross-functional requirements. Provides direction to support staff.
6	Senior Program Manager	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience in a technical function, including four years in a management capacity. Provides experience and knowledge of program related performance. Manages and supervises personnel that are involved in program activity.

7	Principal Scientist	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience in a scientific related function. Provide and performs expert work of a technical, analytical and engineering nature regarding a specific project.
8	Senior Section Lead	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eleven years of experience in a technical function. Provides and coordinates technical support.
9	Principal Management Advisor	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience in a technical function. Provides analysis, evaluates and advises on methods to improve customers' processes, procedures and other management functions.
10	Section Lead	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of ten years of experience in a technical function. Provides and coordinates technical support.
11	Functional Specialist I	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of six years related experience. Specializes in analyzing functional and cross-functional requirements. Provides direction to support staff.
12	Principal Consultant	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a technical or scientific function. Provides advice, assistance and service that problem is defined and solutions are proposed to meet the needs of customer.
13	Principal Facilitator	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a technical function. Provide facilitation and related decision support services through creating and sustaining a supportive learning environment.
14	Senior Scientist	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a scientific function. Provide and performs high level work of a technical, analytical and engineering nature regarding a specific project.
15	Subject Matter Expert III	Recognized expert in his or her field of expertise. Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience and expertise in a technical function. Provides managerial and technical guidance for issues; provides analysis and develops plans and future requirements in the subject matter. Provides advice and makes recommendations on improvements in the subject matter.

16	Principal Analyst	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a technical or scientific function. Provides analysis for user needs as determined by functional and cross functional requirements. Provides guidance and supervision for support-staff.
17	Senior Principal Consultant	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience is required in a technical or scientific function. Provides advice, assistance and service that problem is defined and solutions are proposed to meet the needs of customer.
18	Executive Principal Consultant	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of twelve years of experience is required in a technical function, of including five years in a management capacity. Develops procedures and work plans to monitor project performance. Develops procedures and work plans to monitor project performance. Demonstrates strong problem solving and resolution capabilities.
19	Executive Strategy Consultant	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of fifteen years or more of experience is required in a technical function, including five years in a management capacity. Develops procedures and work plans to monitor project performance. Develops procedures and work plans to monitor project performance. Demonstrates strong problem solving and resolution capabilities.
20	Investigator	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical or scientific function. Provides experience and knowledge of program management, project development, cost and control measures, planning and designing.
21	Program Manager	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical or scientific function. Provides experience and knowledge of program related performance.
22	Senior Management Advisor	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical or scientific function. Provides complex management problems solving, and advises on methods and techniques to improve management functions.
23	Scientist II	Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a scientific function. Provides and performs high level work of a technical, analytical and engineering nature regarding a specific project.
24	Trainer III	Minimum of Bachelor's degree in a relevant field. Minimum of three years of experience in a technical function. Provides planning and conducts training programs of a technical nature.

25	Scientist I	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a scientific function. Provide and performs work of a technical, analytical and engineering nature regarding a specific project.</p>
26	Project Manager	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of two years of experience in a technical or scientific function. Provides experience and knowledge of project related performance.</p>
27	Subject Matter Expert II	<p>Recognized expert in his or her field of expertise. Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of eight years of experience in a technical function. Provides managerial and technical guidance for issues; provides analysis and develops plans and future requirements in the subject matter.</p>
28	Technical Associate II	<p>Minimum of Bachelor's degree. Minimum of five years of experience. in a specific discipline. Responsible for establishing and achieving operational objectives for a function, program or program scope.</p>
29	Senior Consultant	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical function. Provides advice, assistance and service that problem is defined and solutions are proposed to meet the needs of customer.</p>
30	Senior Facilitator	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical function. Provide facilitation and related decision support services through creating and sustaining a supportive learning environment.</p>
31	Subject Matter Expert I	<p>Expert in his or her field of expertise. Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of seven years of experience and expertise in a technical function. Provides managerial and technical guidance for issues; provides analysis and develops plans and future requirements in the subject matter.</p>
32	Senior Analyst	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of five years of experience in a technical function. Provides analysis for user needs as determined by functional and cross functional requirements. Provide guidance and supervision for support staff.</p>
33	Management Advisor III	<p>Minimum of Bachelor's degree in engineering, science or related discipline. Minimum of three years of experience in a technical function. Provides analysis, evaluates and advises on methods to improve customers' processes, procedures and other management functions.</p>

34	Technical Associate I	<p>Minimum of Bachelor's Degree.</p> <p>Minimum of three years of experience. in a specific discipline.</p> <p>Responsible for establishing and achieving operational objectives for a function, program or program scope.</p>
35	Production Specialist	<p>Minimum of Bachelor's degree.</p> <p>Minimum of two years of experience. in a specific discipline.</p> <p>Provides direction and over-sees operations in a production setting.</p>
36	Consultant III	<p>Minimum of Bachelor's degree in engineering, science or related discipline.</p> <p>Minimum of three years of experience in a technical function.</p> <p>Provides advice, assistance and service to ensure that the problem is defined and solutions are proposed to meet the needs of customer.</p>
37	Facilitator III	<p>Minimum of Bachelor's degree in engineering, science or related discipline.</p> <p>Minimum of three years of experience in a technical function.</p> <p>Provides facilitation and related decision support services through creating and sustaining a supportive learning environment.</p>
38	Analyst III	<p>Minimum of Bachelor's degree in engineering, science or related discipline.</p> <p>Minimum of three years of experience in a technical function.</p> <p>Provides analysis for user needs as determined by functional and cross functional requirements. Provides guidance and supervision for support staff.</p>
39	Administrator III	<p>Minimum of Bachelor's degree.</p> <p>Minimum of three years of experience in a specific discipline.</p> <p>Provides office and program support capabilities.</p>
40	Trainer II	<p>Minimum of Bachelor's degree in a relevant field.</p> <p>Minimum of two years of experience in a technical function.</p> <p>Provides planning and conducts training programs of a technical nature.</p>
41	Technical Writer	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience in a specific discipline.</p> <p>Provides written reports, user guides and manuals for customer reference documents and publications.</p>
42	Management Advisor II	<p>Minimum of Bachelor's degree in engineering, science or related discipline.</p> <p>Minimum of two years of experience in a technical function.</p> <p>Provides analysis, evaluates and advises on methods to improve customers' processes, procedures and other management functions.</p>
43	Technical Editor	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience in a specific discipline.</p> <p>Provides review and revises user guides, written reports and manuals for customers.</p>
44	Consultant II	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience in a specific discipline.</p> <p>Provides advice, assistance and service to ensure that the problem is defined and solutions are proposed to meet the needs of customer.</p>
45	Trainer	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience. in a specific discipline.</p> <p>Provides planning and conducts training programs of a technical nature.</p>

46	Program Analyst	<p>Minimum of Bachelor's degree.</p> <p>Minimum of two years of experience. in a specific discipline.</p> <p>Provides knowledge of programming techniques and computer systems</p>
47	Management Advisor I	<p>Minimum of Bachelor's degree in engineering, science or related discipline.</p> <p>Minimum of one year of experience in a technical function.</p> <p>Provides analysis; evaluates and advises on methods to improve customers' processes, procedures and other management functions.</p>
48	Facilitator II	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience and expertise. in a specific discipline.</p> <p>Provide facilitation and related decision support services through creating and sustaining a supportive learning environment.</p>
49	Analyst II	<p>Minimum of Bachelor's degree.</p> <p>Minimum of one year of experience in a specific discipline.</p> <p>Provides analysis for user needs as determined by functional and cross functional requirements.</p>
50	Administrator II	<p>Minimum of High School Diploma.</p> <p>Minimum of two years of experience. in a specific discipline.</p> <p>Provides office and program support capabilities.</p>
51	Technical Support II	<p>Minimum of Bachelor's degree.</p> <p>Minimum of two years of experience in a specific discipline.</p> <p>Provides problem-solving functions of a technical nature.</p>
52	Consultant I	<p>Minimum of Bachelor's degree.</p> <p>Minimum of zero years of experience in a specific discipline.</p> <p>Provides advice, assistance and service to ensure that the problem is defined and solutions are proposed to meet the needs of customer</p>
53	Facilitator I	<p>Minimum of Bachelor's degree.</p> <p>Minimum of zero years of experience in a specific discipline.</p> <p>Provide facilitation and related decision support services through creating and sustaining a supportive learning environment.</p>
54	Analyst I	<p>Minimum of Bachelor's degree.</p> <p>Minimum of zero years of experience in a specific discipline.</p> <p>Provides analysis for user needs as determined by functional and cross functional requirements.</p>
55	Technical Support I	<p>Minimum of High School Diploma.</p> <p>Minimum of one year of experience in a specific discipline.</p> <p>Provides problem solving functions of a technical nature.</p>
56	Administrator I	<p>Minimum of High School Diploma.</p> <p>Minimum of zero years of experience.</p> <p>Provides office and program support capabilities. General office capabilities include word processing, data entry, filing, phone support.</p>
57	Technical Aide	<p>Minimum of High School Diploma.</p> <p>Minimum of zero years of experience.</p> <p>Provides technical support capabilities.</p>
58	Clerical Associate	<p>Minimum of High School Diploma</p> <p>Minimum of zero years of experience.</p> <p>Provides office support capabilities. General office capabilities include word processing, data entry, filing, phone support.</p>

59	Clerical Aide	Minimum of High School Diploma. Minimum of zero years of experience. Provides office support capabilities. General office capabilities include word processing, data entry, filing, phone support.
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FOR SIN NUMBERS: 874-1, 874-4, 874-6, 874-7

Labor Categories Pricing

Item	SIN	Awarded Labor Category	Site	Year 1	Year 2	Year 3	Year 4	Year 5
1	874-1, 874-4, 874-6, 874-7	Technical Area Lead	Contractor	\$333.52	\$342.86	\$352.46	\$362.33	\$372.47
2	874-1, 874-4, 874-6, 874-7	Deputy Technical Area Lead	Contractor	\$321.15	\$330.14	\$339.39	\$348.89	\$358.66
3	874-1, 874-4, 874-6, 874-7	Technical Director	Contractor	\$308.90	\$317.55	\$326.44	\$335.58	\$344.98
4	874-1, 874-4, 874-6, 874-7	Deputy Technical Director	Contractor	\$296.58	\$304.88	\$313.42	\$322.20	\$331.22
5	874-1, 874-4, 874-6, 874-7	Function Specialist II	Contractor	\$284.30	\$292.26	\$300.44	\$308.86	\$317.50
6	874-1, 874-4, 874-6, 874-7	Senior Program Manager	Contractor	\$275.01	\$282.71	\$290.63	\$298.76	\$307.13
7	874-1, 874-4, 874-6, 874-7	Principal Scientist	Contractor	\$261.07	\$268.38	\$275.89	\$283.62	\$291.56
8	874-1, 874-4, 874-6, 874-7	Senior Section Lead	Contractor	\$250.12	\$257.12	\$264.32	\$271.72	\$279.33
9	874-1, 874-4, 874-6, 874-7	Principal Management Advisor	Contractor	\$239.29	\$245.99	\$252.88	\$259.96	\$267.24
10	874-1, 874-4, 874-6, 874-7	Section Lead	Contractor	\$228.34	\$234.73	\$241.31	\$248.06	\$255.01
11	874-1, 874-4, 874-6, 874-7	Functional Specialist I	Contractor	\$220.90	\$227.09	\$233.44	\$239.98	\$246.70
12	874-1, 874-4, 874-6, 874-7	Principal Consultant	Contractor	\$211.09	\$217.00	\$223.08	\$229.32	\$235.74
13	874-1, 874-4, 874-6, 874-7	Principal Facilitator	Contractor	\$204.28	\$210.00	\$215.88	\$221.92	\$228.14
14	874-1, 874-4, 874-6, 874-7	Senior Scientist	Contractor	\$200.11	\$205.71	\$211.47	\$217.39	\$223.48
15	874-1, 874-4, 874-6, 874-7	Subject Matter Expert III	Contractor	\$195.96	\$201.45	\$207.09	\$212.89	\$218.85
16	874-1, 874-4, 874-6, 874-7	Principal Analyst	Contractor	\$191.82	\$197.19	\$202.71	\$208.39	\$214.22
17	874-1, 874-4, 874-6, 874-7	Senior Principal Consultant	Contractor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
18	874-1, 874-4, 874-6, 874-7	Executive Principal Consultant	Contractor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
19	874-1, 874-4, 874-6, 874-7	Executive Strategy Consultant	Contractor	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
20	874-1, 874-4, 874-6, 874-7	Investigator	Contractor	\$190.43	\$195.76	\$201.24	\$206.88	\$212.67
21	874-1, 874-4, 874-6, 874-7	Program Manager	Contractor	\$183.51	\$188.65	\$193.93	\$199.36	\$204.94
22	874-1, 874-4, 874-6, 874-7	Senior Management Advisor	Contractor	\$179.51	\$184.54	\$189.70	\$195.02	\$200.48
23	874-1, 874-4, 874-6, 874-7	Scientist II	Contractor	\$174.32	\$179.20	\$184.22	\$189.38	\$194.68
24	874-1, 874-4, 874-6, 874-7	Trainer III	Contractor	\$170.64	\$175.42	\$180.33	\$185.38	\$190.57
25	874-1, 874-4, 874-6, 874-7	Scientist I	Contractor	\$165.13	\$169.75	\$174.51	\$179.39	\$184.42
26	874-1, 874-4, 874-6, 874-7	Project Manager	Contractor	\$159.58	\$164.05	\$168.64	\$173.36	\$178.22
27	874-1, 874-4, 874-6, 874-7	Subject Matter Expert II	Contractor	\$154.07	\$158.38	\$162.82	\$167.38	\$172.06
28	874-1, 874-4, 874-6, 874-7	Technical Associate II	Contractor	\$149.68	\$153.87	\$158.18	\$162.61	\$167.16
29	874-1, 874-4, 874-6, 874-7	Senior Consultant	Contractor	\$146.43	\$150.53	\$154.74	\$159.08	\$163.53
30	874-1, 874-4, 874-6, 874-7	Senior Facilitator	Contractor	\$142.90	\$146.90	\$151.01	\$155.24	\$159.59
31	874-1, 874-4, 874-6, 874-7	Subject Matter Expert I	Contractor	\$138.79	\$142.68	\$146.67	\$150.78	\$155.00

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32	874-1, 874-4, 874-6, 874-7	Senior Analyst	Contractor	\$136.44	\$140.26	\$144.19	\$148.22	\$152.38
33	874-1, 874-4, 874-6, 874-7	Management Advisor III	Contractor	\$132.42	\$136.13	\$139.94	\$143.86	\$147.89
34	874-1, 874-4, 874-6, 874-7	Technical Associate I	Contractor	\$128.71	\$132.31	\$136.02	\$139.83	\$143.74
35	874-1, 874-4, 874-6, 874-7	Production Specialist	Contractor	\$126.61	\$130.16	\$133.80	\$137.55	\$141.40
36	874-1, 874-4, 874-6, 874-7	Consultant III	Contractor	\$122.90	\$126.34	\$129.88	\$133.52	\$137.25
37	874-1, 874-4, 874-6, 874-7	Facilitator III	Contractor	\$119.69	\$123.04	\$126.49	\$130.03	\$133.67
38	874-1, 874-4, 874-6, 874-7	Analyst III	Contractor	\$116.51	\$119.77	\$123.13	\$126.57	\$130.12
39	874-1, 874-4, 874-6, 874-7	Administrator III	Contractor	\$115.58	\$118.82	\$122.14	\$125.56	\$129.08
40	874-1, 874-4, 874-6, 874-7	Trainer II	Contractor	\$113.76	\$116.95	\$120.22	\$123.59	\$127.05
41	874-1, 874-4, 874-6, 874-7	Technical Writer	Contractor	\$111.18	\$114.29	\$117.49	\$120.78	\$124.17
42	874-1, 874-4, 874-6, 874-7	Management Advisor II	Contractor	\$109.16	\$112.22	\$115.36	\$118.59	\$121.91
43	874-1, 874-4, 874-6, 874-7	Technical Editor	Contractor	\$108.37	\$111.40	\$114.52	\$117.73	\$121.03
44	874-1, 874-4, 874-6, 874-7	Consultant II	Contractor	\$106.83	\$109.82	\$112.90	\$116.06	\$119.31
45	874-1, 874-4, 874-6, 874-7	Trainer	Contractor	\$104.57	\$107.50	\$110.51	\$113.60	\$116.78
46	874-1, 874-4, 874-6, 874-7	Program Analyst	Contractor	\$102.14	\$105.00	\$107.94	\$110.96	\$114.07
47	874-1, 874-4, 874-6, 874-7	Management Advisor I	Contractor	\$101.10	\$103.93	\$106.84	\$109.83	\$112.91
48	874-1, 874-4, 874-6, 874-7	Facilitator II	Contractor	\$98.76	\$101.53	\$104.37	\$107.29	\$110.29
49	874-1, 874-4, 874-6, 874-7	Analyst II	Contractor	\$96.56	\$99.26	\$102.04	\$104.90	\$107.84
50	874-1, 874-4, 874-6, 874-7	Administrator II	Contractor	\$95.18	\$97.85	\$100.58	\$103.40	\$106.30
51	874-1, 874-4, 874-6, 874-7	Technical Support II	Contractor	\$92.78	\$95.38	\$98.05	\$100.79	\$103.62
52	874-1, 874-4, 874-6, 874-7	Consultant I	Contractor	\$91.87	\$94.44	\$97.09	\$99.81	\$102.60
53	874-1, 874-4, 874-6, 874-7	Facilitator I	Contractor	\$90.22	\$92.75	\$95.34	\$98.01	\$100.76
54	874-1, 874-4, 874-6, 874-7	Analyst I	Contractor	\$88.32	\$90.79	\$93.34	\$95.95	\$98.64
55	874-1, 874-4, 874-6, 874-7	Technical Support I	Contractor	\$80.44	\$82.69	\$85.01	\$87.39	\$89.83
56	874-1, 874-4, 874-6, 874-7	Administrator I	Contractor	\$78.57	\$80.77	\$83.03	\$85.36	\$87.75
57	874-1, 874-4, 874-6, 874-7	Technical Aide	Contractor	\$76.13	\$78.26	\$80.45	\$82.71	\$85.02
58	874-1, 874-4, 874-6, 874-7	Clerical Associate	Contractor	\$64.90	\$66.72	\$68.59	\$70.51	\$72.48
59	874-1, 874-4, 874-6, 874-7	Clerical Aide	Contractor	\$62.55	\$64.30	\$66.10	\$67.95	\$69.86
60	874-1, 874-4, 874-6, 874-7	Technical Area Lead	Customer	\$260.28	\$267.57	\$275.06	\$282.76	\$290.68
61	874-1, 874-4, 874-6, 874-7	Deputy Technical Area Lead	Customer	\$250.61	\$257.63	\$264.84	\$272.26	\$279.88
62	874-1, 874-4, 874-6, 874-7	Technical Director	Customer	\$241.07	\$247.82	\$254.76	\$261.89	\$269.23
63	874-1, 874-4, 874-6, 874-7	Deputy Technical Director	Customer	\$231.44	\$237.92	\$244.58	\$251.43	\$258.47
64	874-1, 874-4, 874-6, 874-7	Function Specialist II	Customer	\$221.86	\$228.07	\$234.46	\$241.02	\$247.77
65	874-1, 874-4, 874-6, 874-7	Senior Program Manager	Customer	\$214.60	\$220.61	\$226.79	\$233.14	\$239.66
66	874-1, 874-4, 874-6, 874-7	Principal Scientist	Customer	\$203.73	\$209.43	\$215.30	\$221.33	\$227.52
67	874-1, 874-4, 874-6, 874-7	Senior Section Lead	Customer	\$195.20	\$200.67	\$206.28	\$212.06	\$218.00

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68	874-1, 874-4, 874-6, 874-7	Principal Management Advisor	Customer	\$186.73	\$191.96	\$197.33	\$202.86	\$208.54
69	874-1, 874-4, 874-6, 874-7	Section Lead	Customer	\$178.19	\$183.18	\$188.31	\$193.58	\$199.00
70	874-1, 874-4, 874-6, 874-7	Functional Specialist I	Customer	\$173.91	\$178.78	\$183.79	\$188.93	\$194.22
71	874-1, 874-4, 874-6, 874-7	Principal Consultant	Customer	\$184.68	\$189.85	\$195.17	\$200.63	\$206.25
72	874-1, 874-4, 874-6, 874-7	Principal Facilitator	Customer	\$160.83	\$165.33	\$169.96	\$174.72	\$179.61
73	874-1, 874-4, 874-6, 874-7	Senior Scientist	Customer	\$157.55	\$161.96	\$166.50	\$171.16	\$175.95
74	874-1, 874-4, 874-6, 874-7	Subject Matter Expert III	Customer	\$154.27	\$158.59	\$163.03	\$167.59	\$172.29
75	874-1, 874-4, 874-6, 874-7	Principal Analyst	Customer	\$151.01	\$155.24	\$159.59	\$164.05	\$168.65
76	874-1, 874-4, 874-6, 874-7	Senior Principal Consultant	Customer	\$313.51	\$322.29	\$331.31	\$340.59	\$350.13
77	874-1, 874-4, 874-6, 874-7	Executive Principal Consultant	Customer	\$396.34	\$407.44	\$418.85	\$430.57	\$442.63
78	874-1, 874-4, 874-6, 874-7	Executive Strategy Consultant	Customer	\$594.58	\$611.23	\$628.34	\$645.94	\$664.02
79	874-1, 874-4, 874-6, 874-7	Investigator	Customer	\$147.73	\$151.87	\$156.12	\$160.49	\$164.98
80	874-1, 874-4, 874-6, 874-7	Program Manager	Customer	\$144.45	\$148.49	\$152.65	\$156.93	\$161.32
81	874-1, 874-4, 874-6, 874-7	Senior Management Advisor	Customer	\$157.06	\$161.46	\$165.98	\$170.63	\$175.40
82	874-1, 874-4, 874-6, 874-7	Scientist II	Customer	\$137.23	\$141.07	\$145.02	\$149.08	\$153.26
83	874-1, 874-4, 874-6, 874-7	Trainer III	Customer	\$134.34	\$138.10	\$141.97	\$145.94	\$150.03
84	874-1, 874-4, 874-6, 874-7	Scientist I	Customer	\$130.00	\$133.64	\$137.38	\$141.23	\$145.18
85	874-1, 874-4, 874-6, 874-7	Project Manager	Customer	\$125.63	\$129.15	\$132.76	\$136.48	\$140.30
86	874-1, 874-4, 874-6, 874-7	Subject Matter Expert II	Customer	\$121.29	\$124.69	\$128.18	\$131.77	\$135.46
87	874-1, 874-4, 874-6, 874-7	Technical Associate II	Customer	\$117.83	\$121.13	\$124.52	\$128.01	\$131.59
88	874-1, 874-4, 874-6, 874-7	Senior Consultant	Customer	\$115.28	\$118.51	\$121.83	\$125.24	\$128.74
89	874-1, 874-4, 874-6, 874-7	Senior Facilitator	Customer	\$112.49	\$115.64	\$118.88	\$122.21	\$125.63
90	874-1, 874-4, 874-6, 874-7	Subject Matter Expert I	Customer	\$109.26	\$112.32	\$115.46	\$118.70	\$122.02
91	874-1, 874-4, 874-6, 874-7	Senior Analyst	Customer	\$119.36	\$122.70	\$126.14	\$129.67	\$133.30
92	874-1, 874-4, 874-6, 874-7	Management Advisor II*I	Customer	\$104.24	\$107.16	\$110.16	\$113.24	\$116.41
93	874-1, 874-4, 874-6, 874-7	Technical Associate I	Customer	\$101.26	\$104.10	\$107.01	\$110.01	\$113.09
94	874-1, 874-4, 874-6, 874-7	Production Specialist	Customer	\$99.67	\$102.46	\$105.33	\$108.28	\$111.31
95	874-1, 874-4, 874-6, 874-7	Consultant III	Customer	\$96.76	\$99.47	\$102.25	\$105.12	\$108.06
96	874-1, 874-4, 874-6, 874-7	Facilitator III	Customer	\$94.24	\$96.88	\$99.59	\$102.38	\$105.25
97	874-1, 874-4, 874-6, 874-7	Analyst III	Customer	\$91.73	\$94.30	\$96.94	\$99.65	\$102.44
98	874-1, 874-4, 874-6, 874-7	Administrator III	Customer	\$91.00	\$93.55	\$96.17	\$98.86	\$101.63
99	874-1, 874-4, 874-6, 874-7	Trainer II	Customer	\$89.55	\$92.06	\$94.64	\$97.28	\$100.01
100	874-1, 874-4, 874-6, 874-7	Technical Writer	Customer	\$87.53	\$89.98	\$92.50	\$95.09	\$97.75
101	874-1, 874-4, 874-6, 874-7	Management Advisor II	Customer	\$85.95	\$88.36	\$90.83	\$93.37	\$95.99
102	874-1, 874-4, 874-6, 874-7	Technical Editor	Customer	\$85.32	\$87.71	\$90.16	\$92.69	\$95.28
103	874-1, 874-4, 874-6, 874-7	Consultant II	Customer	\$84.10	\$86.45	\$88.88	\$91.36	\$93.92

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104	874-1, 874-4, 874-6, 874-7	Trainer	Customer	\$82.30	\$84.60	\$86.97	\$89.41	\$91.91
105	874-1, 874-4, 874-6, 874-7	Program Analyst	Customer	\$80.41	\$82.66	\$84.98	\$87.36	\$89.80
106	874-1, 874-4, 874-6, 874-7	Management Advisor I	Customer	\$79.60	\$81.83	\$84.12	\$86.48	\$88.90
107	874-1, 874-4, 874-6, 874-7	Facilitator II	Customer	\$77.75	\$79.93	\$82.17	\$84.47	\$86.83
108	874-1, 874-4, 874-6, 874-7	Analyst II	Customer	\$76.02	\$78.15	\$80.34	\$82.59	\$84.90
109	874-1, 874-4, 874-6, 874-7	Administrator II	Customer	\$74.93	\$77.03	\$79.18	\$81.40	\$83.68
110	874-1, 874-4, 874-6, 874-7	Technical Support II	Customer	\$73.04	\$75.09	\$77.19	\$79.35	\$81.57
111	874-1, 874-4, 874-6, 874-7	Consultant I	Customer	\$72.32	\$74.35	\$76.43	\$78.57	\$80.77
112	874-1, 874-4, 874-6, 874-7	Facilitator I	Customer	\$71.02	\$73.01	\$75.05	\$77.15	\$79.31
113	874-1, 874-4, 874-6, 874-7	Analyst I	Customer	\$69.52	\$71.47	\$73.47	\$75.52	\$77.64
114	874-1, 874-4, 874-6, 874-7	Technical Support I	Customer	\$63.34	\$65.11	\$66.94	\$68.81	\$70.74
115	874-1, 874-4, 874-6, 874-7	Administrator I	Customer	\$61.88	\$63.61	\$65.39	\$67.22	\$69.11
116	874-1, 874-4, 874-6, 874-7	Technical Aide	Customer	\$59.94	\$61.62	\$63.34	\$65.12	\$66.94
117	874-1, 874-4, 874-6, 874-7	Clerical Associate	Customer	\$51.09	\$52.52	\$53.99	\$55.50	\$57.06
118	874-1, 874-4, 874-6, 874-7	Clerical Aide	Customer	\$49.24	\$50.62	\$52.04	\$53.49	\$54.99

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4.0 COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION

PROCUREMENT PROGRAMS

PREAMBLE

General Dynamics Advanced Information Systems, Inc. provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify and qualify small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Federal Government contracts.

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5.0 BEST VALUE BLANKET PURCHASE AGREEMENT (BPA) FEDERAL SUPPLY SCHEDULE

(Insert Customer Name) In the spirit of the Federal Acquisition Streamlining Act (Agency)___and ___(Contractor)___ enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) _____.

Federal Supply Schedule BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with FAR 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures

AGENCY DATE CONTRACTOR DATE

BPA NUMBER_____

(CUSTOMER NAME) BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s)_____, Blanket Purchase Agreements, the Contractor agrees to the following terms of a BPA EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

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MODEL NUMBER/PART NUMBER SPECIAL BPA DISCOUNT/PRICE

(2) Delivery:

DESTINATION DELIVERY SCHEDULE/DATES

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be _____.

(4) This BPA does not obligate any funds.

(5) This BPA expires on _____ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA: OFFICE POINT OF CONTACT

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

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(e) Purchase Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when

(h) Incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(10) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(11) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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6.0 BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule (FSS) Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency’s requirements. These arrangements can be included under a Blanket Purchase Agreement (BPA) which are permitted under all FSS contracts.

Orders under a Team Arrangement are subject to terms and conditions of the FSS Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customer's needs, or
- Federal Supply Schedule Contractors may individually submit a Schedule “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.