

# GENERAL SERVICES ADMINISTRATION

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

### **Schedule for - Professional Services Schedule**

**Federal Supply Group: 00CORP Class: R425**

**Contract Number: GS-10F-0240Y**

**For more information on ordering from Federal Supply Schedules  
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period: March 23, 2012 through March 22, 2017**



**Contractor:** SENSOR CONCEPTS AND APPLICATIONS, INC.  
5200 GLEN ARM RD STE A  
GLEN ARM, MD 21057-9475

**Business Size:** Woman Owned Small Business, Woman Owned Business

**Telephone:** (410) 593-9909

**Extension:** 228

**FAX Number:** (410) 593-9907

**Web Site:** [www.scainc.biz](http://www.scainc.biz)

**E-mail:** [jmarshall@scainc.biz](mailto:jmarshall@scainc.biz)

**Contract Administration:** Jason Marshall

## CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 871-6/6RC, 871-5/5RC, 871-4/4RC, 871-3/3RC, 871-2/2RC, 871-1/1RC
- 1b. **Identification of the lowest priced item:** - All SINs – Electronics Technician - \$35.12/Hour
- 1c. **Labor Category Descriptions:** See below
2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic and Overseas

## **(CUSTOMER INFORMATION: Continued)**

5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will not accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A

## (CUSTOMER INFORMATION: Continued)

- 21. List of service and distribution points (if applicable): N/A
- 22. List of participating dealers (if applicable): N/A
- 23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).
- 25. Data Universal Numbering System (DUNS) number: 78-7158914
- 26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered

### Sensor Concepts and Applications, Inc. Labor Rates

	Year 1	Year 2	Year 3	Year 4	Year 5
Principal Investigator	\$253.98	\$261.60	\$269.45	\$277.53	\$285.86
Senior Subject Matter Expert	\$253.98	\$261.60	\$269.45	\$277.53	\$285.86
Senior Engineering Specialist	\$169.25	\$174.33	\$179.56	\$184.94	\$190.49
Subject Matter Expert	\$169.25	\$174.33	\$179.56	\$184.94	\$190.49
Senior Engineer	\$127.87	\$131.71	\$135.66	\$139.73	\$143.92
Senior Systems Specialist	\$127.87	\$131.71	\$135.66	\$139.73	\$143.92
Engineer	\$99.21	\$102.19	\$105.25	\$108.41	\$111.66
Systems Specialist	\$99.21	\$102.19	\$105.25	\$108.41	\$111.66
Engineer 1	\$78.47	\$80.82	\$83.25	\$85.75	\$88.32
Systems Specialist 1	\$78.47	\$80.82	\$83.25	\$85.75	\$88.32
Engineer 2	\$62.76	\$64.64	\$66.58	\$68.58	\$70.64
Systems Specialist 2	\$62.76	\$64.64	\$66.58	\$68.58	\$70.64
Technician, Electronics	\$35.12	\$36.17	\$37.26	\$38.38	\$39.53

#### Service Contract Act (SCA) Matrix

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No.
Technician, Electronics	30081 – Engineering Technician	2005-2247

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number identified in the SCA matrix and above. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

# **(CUSTOMER INFORMATION: Continued)**

## **Sensor Concepts and Applications, Inc.**

### **Labor Category Descriptions**

#### **Principal Investigator - Engineer**

Minimum/General Experience: 20 years of extensive technical, business, and systems management experience.

Functional Responsibility: Directs, manages, and controls large business operations; establishes, monitors, and oversees the attainment of goals and objectives; reviews and evaluates personnel, facilities and equipment management, and security activities; established and maintains relationships with clients and contractors in new business development, contract administration, analysis, and management; oversees and initiates marketing and strategic planning programs; directs capital, human resources, and technical resources; develops, oversees, and evaluates senior management and technical staff.

Minimum Certifications and Education: Electrical, Mechanical and Civil engineers require a Master's Degree with 14 years experience or Bachelor's Degree with 20 years experience.

#### **Senior Subject Matter Expert**

Minimum/General Experience: 20 years of extensive technical, business, and systems management experience including 10 years in specialized discipline.

Functional Responsibility: Provides task unique subject matter expertise necessary to interpret requirements, ensure responsiveness and achieve successful performance. Applies expert and highly specialized knowledge to gather facts, research and analyze data, and develop conclusions, recommendations and strategies. Assists engineering staff with the analysis, evaluation and implementation of systems and other engineering tasks. Directs, manages, and controls large business operations; establishes, monitors, and oversees the attainment of goals and objectives; reviews and evaluates personnel, facilities and equipment management, and security activities; established and maintains relationships with clients and contractors in new business development, contract administration, analysis, and management; oversees and initiates marketing and strategic planning programs; directs capital, human resources, and technical resources; develops, oversees, and evaluates senior management and technical staff.

Minimum Certifications and Education: Senior Subject Matter Expert requires a Master's Degree with 14 years experience or Bachelor's Degree with 20 years experience.

#### **Senior Engineering Specialist**

Minimum/General Experience: 10 years experience and technical competency in three or more of the following technical disciplines: information and communications systems, systems engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Functional Responsibility: Provides direction, management and demonstrates competency in at least three of the following technical disciplines: information and communications systems, systems engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Electrical, Mechanical and Civil engineers require a Master's Degree with 14 years experience or Bachelor's Degree with 20 years experience or a High School Diploma or GED with 24 years experience.

#### **Subject Matter Expert**

## **(CUSTOMER INFORMATION: Continued)**

Minimum/General Experience: 10 years experience and technical competency in three or more of the following technical disciplines: information and communications systems, systems engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Functional Responsibility: Provides task unique subject matter expertise necessary to interpret requirements, ensure responsiveness and achieve successful performance. Applies expert and highly specialized knowledge to gather facts, research and analyze data, and develop conclusions, recommendations and strategies. Provides direction, management and demonstrates competency in at least three of the following technical disciplines: information and communications systems, systems engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Subject Matter Expert require a Master's Degree with 14 years experience or Bachelor's Degree with 20 years experience.

### **Senior Engineer**

Minimum/General Experience: 8 years experience and broad and progressively responsible experience in systems development and acquisition, program management, line management, and contracts administration.

Functional Responsibility: Researches and analyzes operational, testing, and evaluation requirements for current and long-range programs; assesses operational missions and program goals; prepares correspondence and briefs customer representatives, staff, and consultants concerning program developments, customer feedback, scheduling, and progress updates; administers execution of testing and engineering tasks; tracks and measures costs and performance levels; plans, schedules, and administers assigned personnel, procurement, and contracts administration activities for assigned programs; manages the selection, training, supervision, and evaluation of employees for assigned contracts; plans and allocates project level work activities to staff, consultants, and subcontractors; monitors performance reports and progress updates.

Minimum Certifications and Education: Electrical, Mechanical and Civil engineers require a Master's Degree with 6 years experience or Bachelor's Degree with 8 years experience.

### **Senior Systems Specialist**

Minimum/General Experience: 8 years experience and broad and progressively responsible experience in systems development and acquisition, program management, line management, and contracts administration.

Functional Responsibility: Researches and analyzes operational, testing, and evaluation requirements for current and long-range programs; assesses operational missions and program goals; prepares correspondence and briefs customer representatives, staff, and consultants concerning program developments, customer feedback, scheduling, and progress updates; administers execution of testing and engineering tasks; tracks and measures costs and performance levels; plans, schedules, and administers assigned personnel, procurement, and contracts administration activities for assigned programs; manages the selection, training, supervision, and evaluation of employees for assigned contracts; plans and allocates project level work activities to staff, consultants, and subcontractors; monitors performance reports and progress updates.

Minimum Certifications and Education: Senior Systems Specialist requires a Master's Degree with 6 years experience or Bachelor's Degree with 8 years experience or a High School Diploma or GED with 12 years experience.

### **Engineer**

Minimum/General Experience: 4 years experience in the appropriate specialty area.

## **(CUSTOMER INFORMATION: Continued)**

Functional Responsibility: Direct and lead others in small projects. Liaise with customers and peers. Duties can include review of system specifications and the impact of operational requirements and assessing modeling and simulation results supporting the evaluation process. Demonstrate technical competence in at least two of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Electrical, Mechanical and Civil engineers require a Master's Degree with 2 years experience or Bachelor's Degree with 4 years experience.

### **Systems Specialist**

Minimum/General Experience: 4 years experience in the appropriate specialty area.

Functional Responsibility: Direct and lead others in small projects. Liaise with customers and peers. Duties can include review of system specifications and the impact of operational requirements and assessing modeling and simulation results supporting the evaluation process. Demonstrate technical competence in at least two of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Systems engineering technicians require a Master's Degree with 2 years experience or Bachelor's Degree with 4 years experience or a High School Diploma or GED with 8 years experience.

### **Engineer 1**

Minimum/General Experience: 2 years experience in the appropriate specialty area with Bachelor's Degree.

Functional Responsibility: Work tasks without detailed supervision. Duties can include review of system specifications and the impact of operational requirements and assessing modeling and simulation results supporting the evaluation process. Demonstrate technical competence in at least one of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Electrical, Mechanical and Civil engineers require a Master's Degree in a related subject area or Bachelor's Degree with 2 years experience. Systems engineers require a Master's Degree in a related subject area or Bachelor's Degree with 2 years experience.

### **Systems Specialist 1**

Minimum/General Experience: 2 years experience in the appropriate specialty area with Bachelor's Degree.

Functional Responsibility: Work tasks without detailed supervision. Duties can include review of system specifications and the impact of operational requirements and assessing modeling and simulation results supporting the evaluation process. Demonstrate technical competence in at least one of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

## **(CUSTOMER INFORMATION: Continued)**

Minimum Certifications and Education: Systems Specialist 1 requires a Master's Degree in a related subject area or Bachelor's Degree with 2 years experience or a High School Diploma or GED with 6 years experience.

### **Engineer 2**

Minimum/General Experience: Some professional engineering and program analysis work experience preferred but not required.

Functional Responsibility: Supports analysis and implementation of hardware and software systems requirements or researches, summarizes, and evaluates engineering data and prepares engineering and test reports for customer review. Administers and coordinates tasks for assigned project work activities; compiles materials for customer briefings and proposal presentations. Demonstrate technical competence in at least one of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Systems engineers require a Bachelor's Degree.

### **Systems Specialist 2**

Minimum/General Experience: Some professional engineering and program analysis work experience preferred but not required.

Functional Responsibility: Supports analysis and implementation of hardware and software systems requirements or researches, summarizes, and evaluates engineering data and prepares engineering and test reports for customer review. Administers and coordinates tasks for assigned project work activities; compiles materials for customer briefings and proposal presentations. Demonstrate technical competence in at least one of the following technical disciplines: information and communications systems, systems engineering, system design, system test and evaluation, software engineering and development, information security, network analysis, engineering, modeling and simulations, operational analysis, or vulnerability and systems effectiveness.

Minimum Certifications and Education: Systems Specialist 2 require a Bachelor's Degree or a High School Diploma or GED with 4 years experience.

### **Technician - Electronics**

Minimum/General Experience: 1 year or more experience with hardware and/or software systems requirements or 1 year or more experience working with engineering data preferred but not required.

Functional Responsibility: Supports analysis and implementation of hardware and software systems requirements or researches, summarizes and evaluates engineering data and prepares engineering and test reports for customer review. Interacts with customer representatives concerning the status of assigned tasks; administer and coordinates tasks for assigned project work activities; administers and coordinates tasks for assigned project work activities; compiles materials for customer briefings and proposal presentations; may estimate manpower needs and scheduling requirements for assigned activities.

Minimum Certifications and Education: Must have a high school diploma or GED.