



**Trinity Applied Strategies Corporation's Authorized
Federal Supply Schedule Price List
Mission Oriented Business Integrated Services ("MOBIS")**

SIN 874-1: Consulting Services

SIN 874-1RC: Consulting Services

SIN 874-7: Program Integration and Project Management Services

SIN 874-7RC: Program Integration and Project Management Services

Trinity Applied Strategies Corporation

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Alexandria, Virginia 22314

Office (703) 299-8120

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Schedule Title: **Financial and Business Solutions**

FSC Group: **520**

Contract Number: **GS-10F-0250X**

Contract Period: **5/31/2011 – 5/31/2016, with three (3) five-year option periods.**

Web site: www.tas-corp.com

Contact for contract administration: **Matthew Brown**

Business size: **Service Disabled Veteran-Owned Small Business**

Prices Shown Herein are Net (discount deducted)

Date: **July 12, 2013**



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CUSTOMER INFORMATION PAGE

1. **Awarded SINS:**

- 874 1 – Consulting Services
- 874 7 – Program/Project Management Services

2. **Maximum order: \$1,000,000.00**

Requirements exceeding the maximum order may be handled. Pursuant to clause I-FSS-125 (August 1995). In accordance with FAR 8.404, there may be circumstances where an ordering activity finds it advantageous to request a price reduction such as where the quantity of an individual order clearly indicates the potential for obtaining a reduced price. To assist customer agencies in determining when they should seek a price decrease, a level called maximum order has been established under the contract. When an agency order exceeds this maximum amount, it is recommended that the ordering activity contact the contractor for a reduced price.

Contractor may:

- 1) Offer new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19);
- 2) Offer the lowest price available under the contract; or
- 3) Decline the order; orders must be returned in accordance with FAR 52.216-19.

A delivery order for quantities that exceed the maximum order may be placed with the contractor selected in accordance with FAR 8.404. The order will be placed under the current contract.

Sales for orders that exceed the maximum order shall be reported in accordance with GSA R552.238-72.

3. **Minimum order: \$100.00**

4. **Geographic coverage (delivery area): Worldwide.**

5. **Point(s) of production (city, county, and state or foreign country): 301 North Fairfax Street, Suite 206, Alexandria, Virginia 22314.**

6. **Discount from list prices or statement of net price: To be negotiated at the Task Order level.**

7. **Quantity discounts: To be negotiated at the Task Order level.**

8. **Prompt payment terms: To be negotiated at the Task Order level.**

9a. **Government purchase cards are accepted at or below the micro-purchase threshold.**



- 9b. **Government purchase cards are accepted above the micro-purchase threshold.**
10. Foreign items: **Not applicable**
- 11a. Time of delivery: **Will be competed to the customer's specifications if possible.**
- 11b. Expedited delivery: **Contact the contractor for availability.**
- 11c. Overnight and 2-day delivery: **Not applicable**
- 11d. Urgent requirements: See contract clause I-FSS-14-B. **Agencies can contact the contact for contract administration to obtain faster delivery.**
12. F.O.B. point(s): **Destination.**
- 13a. Ordering address(es): **301 North Fairfax Street, Alexandria, Virginia 22314**
- 13b. Ordering procedures: **For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (fss.gsa.gov/schedules).**
14. Payment Address: **301 North Fairfax Street, Suite 206, Alexandria, Virginia 22314.**
15. Warranty provision: **Not applicable**
16. Export packing charges: **Not applicable**
17. **Government purchase cards will be accepted at any thresholds above the micro-purchase level.**
18. Terms and conditions of rental maintenance, and repair – **Not applicable.**
19. Terms and conditions of installation – **Not applicable.**
20. Terms and conditions of repair parts – **Not applicable.**
- 20a. Terms and conditions for any other services – **Not applicable.**
21. List of service and distribution points – **Not applicable.**
22. List of participating dealers – **Not applicable.**
23. Preventative maintenance- **Not applicable.**
- 24a. Special attributes such as environmental attributes: **Not applicable.**



24b. If applicable, indicate that Section 508 compliance information is available on Electronic and information technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.

25. Data Universal Number System (DUNS) number: **780994534**

26. Registered in Central Contractor Registration (CCR) database and Registration valid to **10/10/2013**.



DESCRIPTION OF PRODUCTS AND SERVICES

Overview:

Trinity Applied Strategies Corporation (TAS-Corp) is a Service Disabled Veteran Owned Small Business with a large portfolio of experience in technology programs, business and government operations. Our core competencies are in the analysis of complex problems, security and infrastructure protection programs and the selection and application of relevant technologies to integrate into operations in support of homeland security efforts. We work independently, or as part of a team, to assist with the development and execution of technology programs, the development of strategic plans for the development or transition of technology solutions, and we support quality control and risk management programs for government agencies and private corporations worldwide. We provide services for intelligence analysis, independent systems analysis, critical asset identification including interdependencies analysis, vulnerability assessments, development of security and risk mitigation plans and the selection, and when appropriate, the development or customization of technologies for deployment.

As former government and private sector executives TAS-Corp understands that any solution must be in harmony with the business practices of the supported entity and we specialize in cost effective solutions that provide the greatest level of risk reduction and efficiency enhancement at the lowest possible cost while maintaining the highest standards. TAS-Corp provides services in the following areas:

Security Management: TAS-Corp provides a wide spectrum of security management services including strategic planning, operations planning, training and exercise support, on-site security expertise, and operations center management.

Our ***expeditionary security & logistics*** teams are led by an experienced counterterrorism operator and can support multinational and government start-up operations in high- risk countries by putting experts into an operating area early to ensure that security is in place when personnel and assets begin to flow into the area. Our high risk country security management teams then remain and provide operations and provide security management support throughout the operation. This support includes security service vender selection and oversight, technology assessments, security plan development, evacuation planning, identification and vetting of residences and liaison with government agencies (US and Host country) as needed.

Our ***security program development planning and support*** specialists conduct needs assessments based on business needs and develop security strategies and plans to ensure the security of our clients personnel and assets globally. We specialize with aligning security programs with business needs based on realistic risk assessments. TAS-Corp utilizes process for identifying risks based on likelihood of an incident with a specific tactic. We conduct these assessments using operators with years of counterterrorism experiences, intelligence analysis, and on-the-ground assessments include asset



vulnerabilities, criticality assessments and mitigation options. We are not security services vendors so unlike many other security firms our goal is to reduce security costs for the client while maintaining a superior and sustainable security operation.

Our ***anti-terrorism and force protection*** specialists include experts in security engineering, compliance based security planning for government and government regulated facilities. We provide a service that seeks to leverage normal business risk management processes, such as existing safety programs, in the development of effective, cost effective and compliant security programs.

Management Consulting: TAS-Corp has executives and managers with decades of experience in the private sector and government agencies. Our team applies risk management solutions that are tailored to our clients' needs and designed to enhance efficiency while reducing costs and business risks.

Our team has a wide array of experience providing ***integrated risk management and strategic planning solutions***. We conduct business risk analysis based on business needs and focus efforts on likely risks through a process of leveraging normal business processes whenever possible. Most businesses in high risk industries have effective risk management programs that are based on years of experience. Our approach is to adjust and modify those programs to meet new challenges including terrorism, political unrest and crime to manage risks, not to build a new redundant risk management process.

Our ability to train, prepare and build a ***Critical Incident Response*** for the safety of personnel and security of operations is unparalleled. TAS-Corp has vast experience in evacuation planning and execution in high-risk African and Middle Eastern countries, breaking ground for new operations and providing analysis and quality insight into the risk of doing business worldwide.

Our ***Crisis Preparedness & Communications*** support includes managing Emergency Operation Centers, Ex-Pat evacuation programs, high risk travel programs and providing country risk assessments. We develop plans; provide training and facilitate exercises to ensure effective execution of emergency plans during a crisis. TAS-Corp has vast experience and expert qualifications for both development and participation in senior-level industry and government emergency planning and exercise development before, after, and during a crisis.

Counter and Anti-Terrorism: The TAS-Corp team has years of expertise in managing and directing counterterrorism operations in national counterterrorism units, law enforcement teams and the private sector.

TAS-Corp was selected by the US Navy as a prime contractor for ***Anti-terrorism engineering support*** to assist with planning base protection strategies. We have operational experts in IEDs, nuclear terrorism, chemical and biological programs and response integration. Our team includes experts who have decades of experience in all aspects of terrorist uses of explosives, domestic bombing prevention and



response. The TAS-Corp team has experience with multijurisdictional planning, including bombing prevention activities.

Our areas of expertise include nuclear/radiological detection systems, chemical sensors and biological surveillance systems, counter-IED technologies including robotics, blast mitigation, and radio-controlled improvised explosive devices electronic countermeasures, diagnostics and render safe protocols and equipment. TAS-Corp is able to provide **WMD operational support teams** with broad expertise that can be tailored to the needs of the customer during routine operations as well as during a surge to support threats or emergencies.

Our capability for **open-source intelligence collection and analysis** complements our operations, training services, security management, and our CBRNE experts in day-to-day planning and operations as well as long-term strategies being developed.

Nuclear Security and Non-Proliferation: TAS-Corp conducts scientific and technical analysis of **open-source information, research and analysis** as part of a U.S. Government program to detect and prevent the spread or use of **weapons of mass destruction**. The TAS-Corp team consists of members that have decades of experience in the design, prototyping and field evaluation in non-proliferation program. The TAS-Corp team is made of scientific and operational experts that were the nation's leaders in developing special operations WMD capabilities and have managed WMD programs domestically and internationally. TAS-Corp has extensive experience in site assessments and characterization, contingency planning, response management and development of exercises and evaluation criteria. TAS-Corp also brings a unique set of capabilities related to **WMD Render Safe** programs; we have experts from DOD and the FBI in this specialized field and provide tailored support to national level programs and agencies.

EOD and Counter-IED Operations: Our staff includes Tier-One Special Mission Unit military and FBI bomb technicians and operators. We have extensive counterterrorism experience, with extensive knowledge of terrorist organizations, their objectives, tactics, and techniques used to attack government and private sector operations. We are also expert in the tactics, techniques, procedures, and technology available to deter and defeat terrorism. TAS-Corp has the capabilities to conduct EOD team assessments, EOD intelligence collection and technical analysis, and readiness evaluations globally. We provide **guidance and strategies for IED and VBIED countermeasures** among other potential terrorist tactics.

TAS-Corp has a wide range of experience developing **IED and WMD prevention plans and policies** ranging from the Presidential Directives to team level Standard Operating procedures. We develop specialized training for responders and private sector personnel on IED/WMD search, threat assessment, response and recovery.



Technology Applications: TAS-Corp conducts independent analysis and provides strategic **planning assistance for technology requirements** development, technology design and capabilities analysis, and the field testing and evaluation of technologies proposed for deployment.

TAS-Corp is a leader in transitioning traditionally cumbersome and expensive security processes to efficient **iPhone and iPad Apps**. TAS-Corp **software development** is focused on providing tools to the security user, ranging from support to security professionals to practical security tools for the casual user. Our focus is providing useful tools appropriate to the user and the situation. TAS-Corp utilizes its broad knowledge of security technology to match the appropriate technology to solve a security problem, with full consideration of the operational, procedural, and staffing requirements to achieve a complete and effective solution. We have developed a suite of risk analysis tools that are used to analyze risk, and consider **risk-mitigation alternatives** in terms of cost and risk buy-down. Users of these tools, who are veteran risk analysis professionals, have described these tools as “best in class.” TAS-Corp utilizes its knowledge of its operational effectiveness of technology solutions combined with our integrated risk analysis tools to determine the expected return on investment for new security technologies.

Critical Infrastructure Protection: TAS-Corp is a leader in critical infrastructure protection operations in high risk industrial sectors and our leadership team led the development of the DHS infrastructure protection programs. Our team is unparalleled in all aspects of CIP programs including systems and interdependency analysis, criticality and vulnerability assessments, risk mitigation development, system resiliency solutions as well as technology applications and development to aid in critical decisions.

The TAS-Corp team has conducted **Site Vulnerability Assessments** at critical facilities on five continents. Our highly-experienced team can quickly identify critical nodes in a facility or system and determine the most cost efficient mitigation strategies. Our approach ensures the safety of personnel, continuation of operations, and security of key equipment in the most efficient manner possible.

TAS-Corp conducts **Threat and Risk Assessments**, analyses and developed specialized training for first responders in the U.S., on offshore oil platforms around the world and in high-risk countries in Africa. We have a broad range of experience in preparing first responders to meet ever-changing security risks.

Open-Source Research and Analysis is a significant piece of the puzzle in the process of recognizing and mitigating threats and risks to critical facilities, and identifying security solutions in a cost-effective manner. Open source intelligence and analysis is used to complete the picture of a specific site or operation as well as patterns of threats posed to a sector or type of facility. The TAS-Corp team is well-equipped to identify patterns or potential concerns in order to better prepare for both known and unknown threats posed to operations, facilities and personnel.



GSA Pricing for Base Award Years 1-5

SIN Proposed	Service Proposed	Price Offered to GSA (Including IFF)	Year 2 (5/31/12 – 5/30/13)	Year 3 (5/31/13 – 5/30/14)	Year 4 (5/31/14 – 5/30/15)	Year 5 (5/31/15 – 5/30/16)
874-1,7	Senior Executive Strategy Officer	\$245.00	\$249.90	\$254.90	\$260.00	\$265.20
874-1,7	Executive	\$186.20	\$189.92	\$193.72	\$197.60	\$201.55
874-1,7	Program Director	\$155.82	\$158.94	\$162.12	\$165.36	\$168.66
874-1,7	Project Manager	\$152.88	\$155.94	\$159.06	\$162.24	\$165.48
874-1,7	Team Leader	\$127.40	\$129.95	\$132.55	\$135.20	\$137.90
874-1,7	Senior Analyst (Policy/Intelligence)	\$149.75	\$152.75	\$155.80	\$158.92	\$162.09
874-1,7	Computer Specialist	\$85.57	\$87.28	\$89.03	\$90.81	\$92.62
874-1,7	Admin Supervisor	\$64.18	\$65.46	\$66.77	\$68.11	\$69.47
874-1,7	Admin Assistant	\$53.49	\$54.56	\$55.65	\$56.76	\$57.90
874-1,7	Admin Clerk	\$32.08	\$32.72	\$33.38	\$34.04	\$34.72
874-1,7	Subject Matter Expert	\$187.60	\$191.35	\$195.18	\$199.08	\$203.06
874-1,7	Technical Expert	\$153.38	\$116.43	\$118.76	\$121.13	\$123.56
874-1,7	Computer Programmer	\$133.81	\$136.49	\$139.22	\$142.00	\$144.84
874-1,7	Materials Engineer	\$139.36	\$142.15	\$144.99	\$147.89	\$150.85
874-1,7	Research Manager	\$142.63	\$145.48	\$148.39	\$151.36	\$154.39
874-1,7	Research Associate	\$56.43	\$57.56	\$58.71	\$59.88	\$61.08
874-1,7	Senior Scientist/Engineer	\$245.00	\$249.90	\$254.90	\$260.00	\$265.20
874-1,7	Senior Research Associate	\$87.32	\$89.07	\$90.85	\$92.66	\$94.52

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



GSA Approved Labor Categories and Descriptions.

Senior Executive/Strategy Officer

Thought: Works directly with senior level clients to set the project strategic agenda

Leadership: Drives the project team toward desired outcomes to achieve results for clients

Analysis: Ensures project objectives are delivered in the context of industry best practices

Value: develops new knowledge and capabilities derived from a broad range of cross industry/functional experiences within commercial clients

Education: Master's Degree or other graduate degrees. Some hold PhD qualifications in economics, finance, and organizational development. Or other business-related specialties

Experience: Generally over 20 years of significant experience in multiple domains across a broad range of clients; Held consulting or leadership positions in major private or public organizations in areas such as Business Strategy, Manufacturing and Supply Chain Strategy, IT Architecture Strategy, Platform Strategy, Global Sourcing Strategy, and Innovation Strategy

Executive

Thought: Defines agenda and project objectives

Leadership: Drives content and provides thought leadership. Manages execution of multiple, rapid hypothesis-based fact finding efforts; Balances potentially conflicting themes and objectives

Analysis: Generates innovative approaches to address business problems

Value: Ensures that appropriate structure is in place to support real and lasting change

Education: MBA or other graduate degrees. Some hold PhD qualifications in economics, finance, organizational development, or other business-related specialties

Experience: Generally over 15 years of extensive client/industry experience; Specialist in multiple functional/industry domains; Demonstrated leadership of consulting engagements in areas such as Business Strategy, Manufacturing and Supply Chain Strategy, IT Architecture Strategy, Platform Strategy, Global Sourcing Strategy, and Innovation Strategy

Program Director

Directs a major Program Unit comprised of several Program Offices. Responsible for business development for several and directing cross-cutting and interdisciplinary programs, for the performance on all contracts assigned to the Business Unit. Participates in budget development and has authority to manage affairs of a Business Unit within budget and corporate policy guidelines. Has held senior leadership position in US Government Agencies or private sector corporations and directed programs of national significance. Note: Reports to the President or a Vice President in the execution of Business Unit activities.

Experience: 12 years of experience required.

Education: MS in Science, Engineering, or M.A. Political/Social Sciences in or related curriculum.



Program Manager

Responsible for business development for a Program Office (PO), for the performance on all contracts assigned to the PO, and for leading all the staff assigned to the PO. Participates in budget development and has authority to manage affairs of a PO within budget and corporate policy guidelines. Has extensive experience managing and overseeing technical programs related to national and homeland security.

Experience: 10 years of experience required.

Education: MS in Science, Engineering, or M.A. Political/Social Sciences in or related curriculum

Team Leader

Responsible for the performance on the contracts assigned by the Program Manager and for the staff assigned for those contracts. Operating with an agreed-upon budget and using assigned resources, is responsible for the conduct of the work and the performance of the staff in the execution of the contract. Primary technical interface with the client, responsible for the quality, quantity, and timeliness of the work required to satisfy the contract.

Experience: 5 years of experience required.

Education: B.S. in Science, Engineering, or B.A. Political/Social Sciences in or related curriculum.

Senior Analyst

Leads teams in applying analytic methodologies and principles to address client's needs. Leads analytic functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Senior analyst deliverables are related to complex issues in the management of the program, intelligence, technical and policy research and analysis in described in the Research Associate labor category.

Experience: 5 year experience required

Education: Master's degree or equivalent military experience

Computer Specialist

Plans and coordinates the installation, testing, operation, troubleshooting, and maintenance of hardware and software systems with a strong focus on information assurance and cyber security. Works with management to build secure computer systems. Trains staff on how to properly use security software and how to maintain cyber security. Evaluates and tacks security breaks to determine network security problems and shut off access to cyber-attacks.

Experience & Education: 1 year experience required

Education: Bachelor's Degree



Administrative Supervisor

Supervises several administrative staff and ensures administrative functions are preformed efficiently comply with policies and contract requirements. Manages resource allocation, office supply and outsourced services such as printing.

Experience: 3 years of experience required.

Education: Bachelor's Degree or equivalent military experience

Administrative Assistant

Provides high level secretarial support. Types and proofreads correspondence, prepares complex technical presentations, and leads proposal production. May provide work direction to lower level secretarial staff.

Experience: 3 years of experience required.

Education: High school diploma or equivalent.

Administrative Clerk

Provides routine secretarial support: typing, filing, answering phones, etc. maintains files and coordinates meetings. Works under direct supervision.

Experience: No experience required.

Education: High School diploma or equivalent.

Subject Matter Expert

A recognized expert in all aspects of the management and technical services associated with an industry sector or government operations. Has held numerous significant positions with broad areas of responsibility within an industry or government sector. Uses broad knowledge and experience to design and incorporate imaginative, innovative, and creative solutions to complex and critical client projects. Provides on-site technical advice to support decision makers and is an expert in risk analysis and business decision making as it applies to the subject matter of expertise.

Experience: 15 years of experience required.

Education: PhD. Or Master Degree in Science, Engineering, Applied Mathematics, Social Sciences or related curriculum.



Technical Expert

A recognized expert in a specific field of management or technical services. Has held numerous significant positions requiring detailed understanding and management of a technical process or skill set. Uses focused knowledge and experience to design and incorporate imaginative, innovative, and creative solutions to complex and critical client projects. Provides on-site technical advice to support decision makers and is an expert in risk analysis and business decision making as it applies to the subject matter of expertise.

Experience: 10 years of experience required.

Education: Master Degree in Science, Engineering, Applied Mathematics, Social Sciences or related curriculum or a combination of education and practical experience/certification in a highly specialized field.

Computer Programmer

Convert project specifications and statements of problems and procedures to detailed logical flow charts for coding into computer language. Develop and write computer programs to secure, store, locate, and retrieve specific data and information. Able to perform security vulnerability and risk assessments, code reviews, vulnerability scans, research and recommend mitigation strategies for vulnerabilities, and develop security plans and strategies to reduce vulnerabilities.

Experience: 5 years of experience with Bachelor's. 3 years of experience with Master's.

Education: Bachelor's or Master's Degree in Computer Science, Computer Engineering, Software Engineering or related curriculum.

Materials Engineer

Highly knowledgeable in a specific area of technical expertise applicable to contract requirements. Uses broad knowledge and experience to incorporate extremely effective solutions to complex and critical client projects. Is a technical leader and may mentor junior staff members.

Experience: 5 years of experience required.

Education: PhD. Or Master's Degree in Science, Engineering, Applied Mathematics, Social Sciences or related curriculum.



Research Manager

Has proven expertise in the areas of technical or policy research supervises and coordinates subordinate analysts on assigned projects. Works independently and coordinates staff efforts to develop creative and innovation solutions, as well as to mentor less senior staff. Provides the policy-technical requirements context to enable scientific teams to bridge the policy-technology gap often associated with managing complex government sponsored technology programs. Often functions as Project Leader, which involves interface with clients. May be called upon to deliver presentations, plan tasks, and coordinate resources and budgets.

Experience: 5 years of experience required.

Education: Master's Degree, preferably PhD Candidate in Science, Engineering, or Political/Social Sciences, or related curriculum.

Research Associate

Conducts research to support technical and scientific and policy analysis to support programmatic activity required by the contract. Works under general supervision. May be called upon to deliver presentations and assist in task planning.

Experience: 0 years of experience required.

Education: B.S. in Science, Engineering, or B.A. Political/Social Sciences, or related curriculum.

Senior Scientist/Engineer

A recognized expert in a specific area of expertise applicable to contract requirements with extensive experience in a US National Laboratory or major university research laboratory. Has extensive demonstrated experience in advanced sciences and National Security and Homeland Security technology application. Uses broad knowledge and experience to design and incorporate imaginative, innovative, and creative solutions to complex and critical client projects. Participates as a technical expert in investigations, complex research projects, panel discussions, lectures and mentors technical and professional staff members. Conducts basic and applied research and provides analysis of research proposals and oversees technology risk assessments to develop technology investment strategies.

Experience: 15 years of experience required.

Education: PhD. In Science, Engineering, Applied Mathematics, Social Sciences or related curriculum.



Senior Research Associate

Has expertise in the areas of technical or policy research, interprets data to formulate appropriate courses of action on non-standard tasks. Typical assignments are complex and require use of initiative and independent judgment. Provides general supervision of research staff. Provides the policy-technical requirements context to enable scientific teams to bridge the policy-technology gap often associated with managing complex government sponsored technology programs. Can serve as Project Leader, which involves interface with clients. May be called upon to deliver presentations, plan tasks, and coordinate resources and budgets.

Experience: 3 years of experience required.

Education: M.S. in Science, Engineering, or M.A. Political/Social Sciences, or related curriculum.