

GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE

PROFESSIONAL SERVICES SCHEDULE (PSS) CONTRACT  
Industrial Group: 00CORP

CONTRACT NUMBER:  
GS-10F-0253V

PERIOD COVERED BY CONTRACT:  
JULY 10, 2014 THROUGH JULY 9, 2019

**The Boston Consulting Group, Inc. (BCG)**  
**4800 Hampden Lane, Suite 500**  
**Bethesda, MD 20814**  
**Phone: 301-664-7400**  
**Fax: 301-664-7401**  
[www.bcg.com](http://www.bcg.com)

**Point of Contact:** Bryan Schuster  
**Phone:** 301-771-2350  
**Email:** Schuster.Bryan@bcg.com

General Services Administration  
Management Services Center Acquisition Division  
Current through: **PS 0033 – October 3, 2016**

Business Size: **Large**  
DUNS: **09-083-6248**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

**GSA AWARDED TERMS AND CONDITIONS**  
**The Boston Consulting Group, Inc.**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded prices.

**SIN 874-1/874-1RC: INTEGRATED CONSULTING SERVICES**

Contractors shall provide providing expert advice, assistance, guidance or counseling in support of agencies' mission oriented business functions, as follows: Management or strategy consulting; program planning, audits and evaluations; studies, analyses, scenarios, and reports relating to mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations; educational studies, regulatory studies, economic studies, and preparedness studies; executive/management coaching services; policy and regulatory development and review; expert witness services in support of litigation, claims, or other formal cases, and advisory and assistance services in accordance with FAR 37.203(b).

**SIN 874-7/874-7RC: INTEGRATED BUSINESS PROGRAM SUPPORT SERVICES**

Contractors shall provide services to assist agencies in planning, initiating, managing, executing, and closing out mission-oriented business programs and projects, as follows: Project leadership and communications with stakeholders; project planning and scheduling; earned value management support; project management, including performance monitoring and measurement; reporting and documentation associated with project/program objectives; stakeholder briefings, participation in required meetings, and related project support services; program integration services; and project close-out services.

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

**Not Applicable**

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

2. MAXIMUM ORDER:

**\$1,000,000.00**

3. MINIMUM ORDER:

**\$100.00**

4. GEOGRAPHIC COVERAGE (DELIVERY AREA):

**48 Contiguous States and the District of Columbia.**

5. Point(s) of production (city, county, and State or foreign country).

**The Boston Consulting Group, Inc.**  
**4800 Hampden Lane, Suite 400**  
**Bethesda, MD 20814**  
**(P): 301-664-7400**  
**(F): 301-664-7401**

6. Discount from list prices or statement of net price.

**GSA net prices shown in pricing tables provided – See Page 6.**

7. QUANTITY DISCOUNTS.

**None**

8. PROMPT PAYMENT TERMS:

**Net 30 Days ARO**

- 9a. Government purchase cards *are accepted* at or below the micro-purchase threshold.

- 9b. Government purchase cards *are not accepted* above the micro-purchase threshold.

10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN):

**None**

- 11a. TIME OF DELIVERY:

**Specified on task order**

- 11b. EXPEDITED DELIVERY:

**Please contact The Boston Consulting Group, Inc. for expedited delivery**

- 11c. OVERNIGHT AND 2-DAY DELIVERY:

**Please contact The Boston Consulting Group, Inc. for overnight and 2- day delivery**

- 11d. URGENT REQUIREMENTS:

**Please contact The Boston Consulting Group, Inc. for urgent requirements**

12. F.O.B. POINT(S):

**Destination**

- 13a. ORDERING ADDRESS:

**The Boston Consulting Group, Inc.**  
**4800 Hampden Lane, Suite 400**  
**Bethesda, MD 20814**  
**(P): 301-664-7400**  
**(F): 301-664-7401**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](https://fss.gsa.gov/schedules).

14. PAYMENT ADDRESS.

**The Boston Consulting Group, Inc.  
P.O. Box 75200  
Chicago, IL 60675-5200  
(P): 301-664-7400**

15. WARRANTY PROVISION.

**Not Applicable**

16. EXPORT PACKING CHARGES, IF APPLICABLE.

**Not Applicable**

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL).

**Not accepted above the micro-purchase threshold**

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE).

**Not Applicable**

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE).

**Not Applicable**

20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE).

**Not Applicable**

20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)

**Not Applicable**

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE).

**Not Applicable**

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE).

**Not Applicable**

23. PREVENTIVE MAINTENANCE (IF APPLICABLE).

**Not Applicable**

- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

**Not Applicable**

- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**Not Applicable**

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER.

**09-083-6248**

26. Notification regarding registration in Systems for Award Management (SAM) database.

**CAGE CODE #3DA23, Active on SAM.**

27. UNCOMPENSATED OVERTIME (INDICATE IF USED):

**The Boston Consulting Group, Inc. does not offer overtime compensation to its full time employees.**

28. THE SERVICE CONTRACT ACT:

**The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number.**

**ATTACHMENT A**  
**THE BOSTON CONSULTING GROUP, INC.**  
**TEAM DESCRIPTIONS AND WEEKLY RATES**  
**(SIN 874-1/874-1RC AND 874-7/874-7RC)**

<b>SIN</b>	<b>Team Category</b>	<b>Awarded GSA Weekly Rates</b>
874-1 / 874-7	Team B	\$ 105,411.16
874-1 / 874-7	Team C	\$ 126,209.76
874-1 / 874-7	Team D	\$ 32,194.50

**SIN 874-1 / 874-1RC INTEGRATED CONSULTING SERVICES  
SIN 874-7 / 874-7RC INTEGRATED BUSINESS PROGRAM SUPPORT SERVICES**

TEAM	Awarded GSA Weekly Rate
<b>Team B</b>	<b>\$105,411.16 / week</b>
<p>Team B is an experienced three (3) person BCG team. The first team member would have a minimum of 5 years of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in a variety of specialized business subject matter. The second team member would have a minimum of one year of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in multiple business improvement specialties. The third team member would have a minimum of one year of business experience, hold a degree (BS/BA), and would be experienced in single business specialty. All three team members under Team B would have proven experience in the following functional areas: facilitation, advanced analysis, modeling, process improvement, project management, methodology development and deployment, and process re-engineering.</p> <p>Team B receives guidance and project support from other resources, including partners, senior experts, and knowledge and analytics personnel.</p>	

*\*Educational Equivalency: Additional three (3) years of specialized experience may be substituted in lieu of advanced degree.*

TEAM	Awarded GSA Weekly Rate
<b>Team C</b>	<b>\$126,209.76 / week</b>
<p>Team C is an experienced four (4) person BCG team. The first team member would have a minimum of 5 years of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in a variety of specialized business subject matter. The second team member would have a minimum of one year of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in multiple business improvement specialties. The third team member would have a minimum of one year of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in a single business specialty. The fourth team member would hold a BS/BA degree in a particular discipline (e.g., accounting, finance, business management, or engineering), assist with developing task plans and understanding best practice frameworks and key performance metrics, and contribute significantly using online and offline tools in the areas of research, statistical analysis, and report analysis. All four team members under Team C would have proven experience in the following functional areas: facilitation, advanced analysis, modeling, process improvement, project management, methodology development and deployment, and process re-engineering.</p> <p>Team C receives guidance and project support from other resources, including partners, senior experts, and knowledge and analytics personnel.</p>	

*\*Educational Equivalency: Additional three (3) years of specialized experience may be substituted in lieu of advanced degree.*

TEAM	Awarded GSA Weekly Rate
<b>Team D</b>	<b>\$32,194.50 / week</b>
<p>Team D is an experienced one (1) person engagement team. This team member would have a minimum of 2 years of business experience, hold an advanced degree* (MBA/JD/MD/PhD), and would be experienced in multiple business specialties. Team D would have proven experience in the following functional areas: facilitation, advanced analysis, modeling, process improvement, project management, methodology development and deployment, and process re-engineering.</p>	

*\*Educational Equivalency: Additional three (3) years of specialized experience may be substituted in lieu of advanced degree.*

## **Work Approach**

Our work approach is different from many federal contractors. We employ a commercial consulting model developed and refined over the years since our founding in 1963. Our model has a dedicated core team of consultants, assigned full time, with hands on leadership and day-to-day involvement from our Partners and Senior Partners. Our core teams are supported by senior experts, research staff, graphic artists, and administrative staff. This support is included in our team rates. Our team members typically work 60 hours per week.

At BCG, we take a vested interest in our clients; we are committed to helping you succeed. We also commit to work collaboratively with all levels of your organization. Our teams will work closely with you to be certain to understand your needs, issues, and challenges and align our work effort to best serve you.