



GENERAL SERVICES ADMINISTRATION

Federal Supply Services

Authorized Federal Supply Schedule price List

Contract number: GS-10F-0260X

Contract period: May 19, 2011 to May 18, 2021

Maryland Interpreting Services, Inc. dba WeInterpret.net

6990 Columbia Gateway Drive suite 100

Columbia, Maryland 21046

Phone: 877-788-8454

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Contact for Contract Administration: Tauna Faries

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Business size: Small

00CORP – The Professional Services Schedule (PSS)

SIN 382-5 - [Services for the Visual and Hearing Impaired](#) Services under this SIN enhance the accessibility and availability of the spoken and written word by those who are visually and/or hearing impaired. Sign Language Services include ASL/English, Manually Coded English, Pidgin Signed English (PSE), Contact Sign; International Sign Other services include Closed Captioning, Voice-overs, Textbook or Audio Script Translation, Website (HTML) and Online Document Translation with typesetting services, Telephone Services (TDD and TTY), Close-Captioning, Deaf Interpreting, Tactile, and Cued English Transliteration. Braille, Text Adaptation, and Section 508 Compliant Language Services are also provided under this SIN. Products may be offered under this SIN that complement the services outlined to provide a total solution for full accessibility of all forms of communication.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN 382-5/5RC – SERVICES FOR THE VISUAL AND HEARING IMPAIRED



1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession-affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Sign Language Interpreter 48 hours + notice – Zone 2	Hour	\$54.31
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1c. If the contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, function responsibility and education for those types of employees or subcontractors who will perform services shall be provided.

#### LABOR CATEGORY DESCRIPTION AND QUALIFICATIONS

An interpreter who has demonstrated through a Certification by an approved organization at the state or national level and WeInterpret.net screening process and at least 7 positive past performances references, the ability to interpret from American Sign Language into Spoken English or Signed English into Spoken English and vice versa. The requirement of a Second Language (Native level) exists with this interpreter.

This interpreter has an extensive range of vocabulary (including some specialized) along with a 4-year college degree in interpreting or a related field. Typically, this interpreter has worked in paid positions with a variety of clients and a variety of content and context on a regular basis. While the interpreter must have at least 3 years of paid solo work experience, Continuing Education Credits must be obtained in order to remain Certified. These credits are at a minimum of 80 hours of Course work per 4 year cycle. This interpreter holds RID membership.

This interpreter is qualified to provide interpreting services where there is a need to provide an interpretation between 2 different languages and 2 different forms (signing and speaking) with a wide range of vocabulary including specialized terms. Settings where this occurs are often business meetings, consultations with clients, advanced medical procedures, Graduate level courses and of course Government and other professional Work Place environments.

- Signed English (SE) An invented sign system created to provide a manual (with the hands) mode of communicating in an Exact English Language structure. This system is NOT a language but rather a method to present English on the Hands using all the parts of speech and grammar of Spoken English. While there are many signs to learn in this system, the learner already has a mastery of English and is therefore finds it easier to develop this skill.



- American Sign Language (ASL) A natural independent language with its own linguistic structure. While similar to some spoken languages, ASL is vastly different from the grammar of Spoken English. This language is the primary language used by Deaf adults and children raised in environments where ASL is the primary language. As with any foreign language, mastery at a native level requires not only learning the words in the language but also the linguistic and cultural components. The learner generally finds that years of Education and years of Experience are required to develop this skill.
- Oral Transliterating Speech duplication, without voice, by the interpreter to provide a non-manual (not with the hands) mode of communicating English Language structure. This system is NOT a language but rather a method to present English via speech production in close proximity to the Deaf person using Speech Reading as their primary mode of communication. This interpreter is often trained in both Signed Language and speech production for optimal speech reading.
- Tactile Signing A system of using Sign Language either Signed English or American Sign Language in close proximity to a Deaf person who also happens to be Blind. This method using hand-to-hand contact allows the entire message to be interpreted/transliterated by the interpreter. Not only is this interpreter highly skilled in the language of choice but also must develop a personality prone to close interactions with others.

2. Maximum order. \$1 million

3. Minimum order. \$100.00

4. Geographic coverage (delivery area). 48 contiguous states; District of Columbia

5. Point(s) of production (city, county, and State or foreign country). Not applicable.

6. Discount from list prices or statement of net price.

7. No Quantity discounts available.

8. Prompt payment terms. Net 30 days.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items (list items by country of origin). None.



11a. Time of delivery. As negotiated with ordering activity.

11b. Expedited Delivery. Contact the Contractor.

11c. Overnight and 2-day delivery. Contact the Contractor.

11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery.

12. F.O.B. point(s).Destination.

13a. Ordering address:

6990 Columbia Gateway Drive Suite 100  
Columbia, Maryland 21046

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address:

PO. Box 250  
Libertytown, Maryland 21762

15. Warranty provision. Not applicable.

16. Export packing charges, if applicable. Not applicable.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). None.

18. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable.

19. Terms and conditions of installation (if applicable). Not applicable.

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable.



20a. Terms and conditions for any other services (if applicable). Not applicable.

21. List of service and distribution points (if applicable). Not applicable.

22. List of participating dealers (if applicable). Not applicable.

23. Preventive maintenance (if applicable). Not applicable.

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable.

24b. Section 508 compliance- Not applicable.

25. Data Universal Number System (DUNS) number. 036277684

26. Contractor is registered in SAM.

Maryland Interpreting Services, Inc. dba WeInterpret.net has been a leading provider of American Sign Language interpreting services in the Maryland, DC, and Virginia areas since 1996. Throughout the years, WeInterpret.net has expanded to provide interpreting services nationwide. Although WeInterpret.net has grown significantly, the agency has maintained a superb standard of excellence and the personal touch of a small business in the quality of our customer service.

WeInterpret.net has extensive experience working with the Deaf community throughout the nation, specifically in government settings. In fact, Maryland Interpreting Services was established in close proximity to the nation's capital and has been providing interpreting services for the tristate area since 1996. Sharing our roots with the Federal Government allows WeInterpret.net to clearly understand the needs of our mutual community.

WeInterpret.net has a reputation for professionalism and responsiveness to client needs. Our interpreters follow the RID Code of Professional Conduct and Standards of practice. Staff, patients, students, and all consumers of our services can count on the highest level of professionalism and confidentiality regarding assignment related information.

WeInterpret.net has proudly led the charge in developing online agency management software-our Custom Manager Program- that allows both customers and interpreters to schedule, manage, and track work with WeInterpret.net at no charge. Another benefit of working with



WeInterpret.net is having access 24/7 on-call service. Regardless of which situations may arise for any office, facility, or organization, WeInterpret.net staff is available to provide assistance and interpreters for last minute meetings, medical emergencies, and more.

WeInterpret.net has always made great strides in exceeding the expectations of our customers and our community. We look forward to the opportunity to serve the entities utilizing the GSA program, with the values WeInterpret.net and government organizations share.

**Our pricing is a Two Zone system. Zone 1 is all states except New Mexico. Zone 2 is New Mexico.**

**Zone 1 - All states except New Mexico**

SERVICE	UNIT OF ISSUE	GSA PRICE (including IFF)
ASL Interpreter 48 Hours+ notice Zone 1	Hour	\$63.48
ASL Interpreter 48 to 24 Hour notice Zone 1	Hour	\$79.35
ASL Interpreter 24Hours or Less notice Zone 1	Hour	\$95.21

**Zone 2 – New Mexico**

SERVICE	UNIT OF ISSUE	GSA PRICE (including IFF)
ASL Interpreter 48 Hours+ notice Zone 2	Hour	\$54.31
ASL Interpreter 48 to 24 Hour notice Zone 2	Hour	\$64.18
ASL Interpreter 24Hours or Less notice Zone 2	Hour	\$74.06

*SCA Matrix*

SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
<i>Sign Language Interpreter</i>	<i>30130-Interpreter Sign Language</i>	<i>2005-2247</i>



*The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.*