GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY GROUP
PROFESSIONAL SERVICES

Authorized Federal Supply Schedule Price List

Multiple Award Schedule – MAS

PSC R408

Acquisition Workforce, Inc.
1934 Old Gallows Road, #350, Vienna, VA 22182
Phone Number: 800-581-0423
Fax Number: 703-832-1136
Web site: http://www.acquisitionworkforce.com

Small Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. " on cover page per I-FSS-600.

Contract Number: GS-10F-0260Y
Contract Period: April 9, 2017 to April 8, 2027

Contact for Contract Administration:
Gustavo A. Calderon
Telephone: 800-581-0423
gcalderon@acquisitionworkforce.com

Pricelist approved through Modification PO-0015 dated 4/9/2022

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is: GSA Advantage.gov
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Customer Information:

1a. Special item number(s):

541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services

OLM Order Level Materials

1b. Lowest priced Labor Category:

See Pricelist

1c. Labor Category Descriptions: Please see Page 5 for more information

2. Maximum Order: 541611 = $1,000,000.00 / OLM = $250,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic Only

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery: Not applicable to professional services.

10b. Expedited Delivery. Contact Contractor.

10c. Overnight and 2-day delivery. Negotiated at the order level

10d. Urgent Requirements. Contact Contractor. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery

11. F.O. B Point(s): Destination

12a. Ordering Address(es): Same as Contractor

Acquisition Workforce, Inc.
1934 Old Gallows Road, #350
Vienna, VA 22182
12b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment address(es):** Same as company address

Acquisition Workforce, Inc.
1934 Old Gallows Road, #350
Vienna, VA 22182

14. **Warranty provision:** Contractor’s standard commercial warranty.

15. **Export Packing Charges (if applicable):** N/A

16. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

17. **Terms and conditions of installation (if applicable):** N/A

18a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

18b. **Terms and conditions for any other services (if applicable):** N/A

19. **List of service and distribution points (if applicable):** N/A

20. **List of participating dealers (if applicable):** N/A

21. **Preventive maintenance (if applicable):** N/A

22a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants),** N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A

23. **Unique Entity Identifier (UEI) Number:** GCHDUNZJ6BK3

24. **Acquisition Workforce is currently registered in SAM.gov**
<table>
<thead>
<tr>
<th>Labor Category</th>
<th>MINIMUM EDUCATION</th>
<th>MINIMUM YEARS OF EXPERIENCE</th>
<th>Awarded Rates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Principal</td>
<td>Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs</td>
<td>20</td>
<td>$233.75</td>
</tr>
<tr>
<td>Sr Acquisition Specialist I</td>
<td>Bachelors</td>
<td>6</td>
<td>$131.47</td>
</tr>
<tr>
<td>Principal</td>
<td>Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs</td>
<td>15</td>
<td>$210.92</td>
</tr>
<tr>
<td>Senior Subject Matter Expert</td>
<td>Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs</td>
<td>15</td>
<td>$194.56</td>
</tr>
<tr>
<td>Jr Acquisition Specialist</td>
<td>Bachelors</td>
<td>4</td>
<td>$92.47</td>
</tr>
<tr>
<td>Researcher</td>
<td>Bachelors</td>
<td>6</td>
<td>$141.60</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.” per the Multiple Award Schedule Solicitation.

ACQUISITION WORKFORCE, INC.
LABOR CATEGORY DESCRIPTIONS

Senior Principal:
Has contract signature authority, is often the primary point of contact at client sites, and has ultimate delivery responsibility. Has performed at the SES level or senior GM-15 (e.g., heads of major acquisition, program management or oversight organizations) in Federal civilian agencies or equivalent positions in the military or industry.

Education – Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs.

Minimum Years of Experience – 20 years

Senior Acquisition Specialist I:
Acquisition-related experience in one or more of the acquisition life cycle disciplines (mission, business and IRM planning, program management, technical, procurement, source selection, and contract management). Most have held positions as GS-11s or equivalent positions in industry. Provides acquisition expertise in their specialty area.

Education – Bachelors

Minimum Years of Experience – 6 years

Principal:
Has performed at the SES level or senior GM-15 (e.g., heads of major acquisition, program management or oversight organizations) in Federal civilian agencies or equivalent positions in the military or industry. Offers policy recommendations and lays out the acquisition strategy for major agency acquisition as well as program management processes and functions.

Education – Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs.

Minimum Years of Experience – 15 years

Senior Subject Matter Expert:
Provides management and technical expertise and direction in his/her domain area(s). Is viewed as a thought leader and as an advisor. Demonstrates executive decision-making skills and judgment. Demonstrates a high level of analytical skills in solving technical and managerial problems. Interfaces with client management personnel and has exceptional oral and written communications skills.

Education – Masters or Equivalent degrees offered for post graduate work other than a Master’s Degree, e.g. PhD or Advanced Management Programs and Executive Leadership Programs.

Minimum Years of Experience – 15 years

Junior Acquisition Specialist:
Acquisition-related experience in one or more of the acquisition life cycle disciplines (mission, business and IRM planning, program management, technical, procurement, source selection, and contract management). Most have held positions as GS-11s or equivalent positions in industry. Provides acquisition expertise in their specialty area.

Education – Bachelors

Minimum Years of Experience – 4 years

Researcher:
Possess critical thinking and analytical skills. Exercises independent judgment and a high level of analytical skills in solving technical, administrative and managerial problems. Has technical, programming, statistical packages, SharePoint, and use of COTS to ensure goals and objectives of the research are accomplished.

Education – Bachelors

Minimum Years of Experience – 6