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Company Overview

Corporate Qualifications

Triumvirate Environmental is a privately owned environmental services company, which has for 22 years been focused on servicing clients along the East Coast. We are a turnkey service provider dedicated to the delivery of high quality, customer-intimate services with a focus upon advancing the environmental stewardship aims of both our clients and ourselves.

Triumvirate has particular expertise in the management of risks associated with environmental hazardous waste, and has dedicated resources in place to ensure the integrity of our operations and the achievement of all legislative and regulatory requirements related to the environment, health and safety.

Triumvirate has facilities in Massachusetts, New York, Vermont, Connecticut, Maryland, and Virginia enabling us to deliver services across the entire East Coast. Internally we are structured around delivering services to four broad client markets: healthcare, education, life sciences / research, and manufacturing. A sampling of our clientele is the Veterans Administration, Exxon, Amgen, Johnson Matthey, U.S. Army Soldier System Center (SSC), Charles Stark Draper Labs, Bostik, Energizer, Harvard University, MIT, Massachusetts General Hospital, and Consolidated Edison. We currently deliver a range of over 50 different services, and undertake approximately \$70 million of services on an annual basis, comprising contracts ranging from \$1,500 to \$2.5 million in size.

Resources

- Service areas - Organizationally, we have approximately 265 employees who work throughout our service areas, and are based around our seven service hubs located in Massachusetts, Vermont, Connecticut, New York, Maryland, and Virginia.
- Operational staff - We have over 60 chemists on staff who are all degreed professionals working to identify and ship chemicals among other expertise. At each of our operations hubs we have in place four rotating Emergency Response teams who ensure 24/7 coverage for our clients.
- Vehicles and equipment - We also have a fleet of approximately 160 vehicles plus various pieces of light to heavy equipment to service the East Coast federal agencies. Each Triumvirate vehicle is fully equipped to deal with emergency situations, including full PPE.
- Subcontracting - Traditionally, we do not subcontract our services to other companies, finding instead that delivering services via our own employees is preferable. However, we understand that government contracts have an inbuilt responsibility to utilize small and disadvantaged business in a subcontracting arrangement. As such we have developed and submitted a subcontracting plan to utilize such businesses and we typically see such business being utilized as treatment, storage, and disposal facilities, recyclers, and laboratories particularly in contract situations with short timeframes over \$1 million. In addition, although we hire in line with predicted future workloads, we envisage that in some cases we may need to reach out to environmental agencies that specialize in staffing.

Quality Assurance

For each project and/or task, we assign a project manager who is technical in nature and leads the team through project execution. For larger size contracts, we assign multiple project managers.

Triumvirate's "customer-intimate" approach to account management is truly unique to the hazardous waste industry. Our client relationship is built upon the industry expertise of our account managers, clear and consistent communication, accountability, proactive environmental management, and fiscal responsibility.

Triumvirate's account managers receive over 100 hours a year of both technical training and effective communications training. Each account manager also specializes in a primary vertical market focus, for example healthcare. Focusing on one market allows our people to become experts in addressing problems specific to Government contracts.

Communication is the support structure for our client relationships. Establishing an understanding of how and how often to communicate needs, concerns, and tasks will ensure that the services we provide are productive and align with program's goals. Whether client communication is verbal or written, our account management service strategy ensures that needs are clearly understood by all employees that may service a particular facility.

While working with a facility, department, and staff, Triumvirate will develop an accountability mechanism to guarantee that our tasks and goals are met within assigned timeframes. Status reports are used to track our onsite tasks, track more long-term program goals and to report back on issues or concerns that we've noticed or employees have pointed out to us. Status reports are typically updated daily and submitted either weekly or monthly for review. Status reports drive the agendas for account meetings.

We also have thorough QA/QC process for our paperwork reviews, which ensures the integrity of waste manifests and compliance requirements. The "triple check" system guarantees that manifest errors are kept to an absolute minimum; in fact, our greater than 95% accuracy rate for manifests is a point of pride for Triumvirate. In addition, as a distinct differentiator from other companies, Triumvirate actively works with its clients to make them aware of any and all manifest issues; we believe that being proactive, open, and honest with our clients is key to the delivery of services.

We also employ a fully staffed compliance department to ensure we are properly permitted and licensed and that our employees are operating safely. We have created a Safety Sense program to promote a culture of safety first and mindful employees. This program has been a success and integrates the fundamental features of the DuPont™ STOP™ (Safety Training Observation Program) system.

Project Experience

SIN 899-3: Environmental Training Services

Triumvirate performs a range of environmental occupational training services through its skilled team of Environmental Compliance Advisors (ECAs). Triumvirate’s ECAs work with clients to create a customized solution that addresses regulatory and legislative training needs in such areas as OSHA, CWA, CAA, RCRA, DOT, IATA, EPCRA, TURA, TSCA, and Radiation. These trainings can take place at a client facility, at a Triumvirate facility, or even at third party site according to the need identified by the client. The following are examples of clients who have utilized Triumvirate for regulatory and legislative training services.

Name	Alnylam Pharmaceuticals – Cambridge, MA
Description	<p>Triumvirate played an integral role in building Alnylam Pharmaceutical’s EH&S program in 2001. We provided weekly EH&S management assistance including:</p> <ul style="list-style-type: none"> ▪ Hazmat security plan, hazardous waste contingency plan, and training plan development ▪ Laboratory personnel chemical exposure monitoring ▪ Biennial reporting ▪ Compliance surveys <p>Currently, we provide Alnylam with annual onsite training including RCRA/DOT and IATA, waste disposal, onsite support services, and environmental health and safety services. We also setup and maintain the chemical inventory system, assist purchasing in chemical ordering, conduct eyewash and safety shower/fire extinguisher inspections, and provide daily technical support to researchers. We also assisted Alnylam in launching its chemical inventory program. We manage the input of the data into the system, the bar coding, purchasing notifications, and final reconciliation, including delivering the chemicals to the appropriate researcher. Triumvirate also inputs the MSDS’ for the many chemicals utilized onsite, and manages this system daily through our onsite chemist. We are even able to run reports and answer user questions.</p>
Contact	Ms. Linda Markarian, (617) 551-8283

Name	Roche Molecular Systems – Branchburg, NJ
Description	<p>The OSHA regulation found in 29 CFR 1910.120 (q), requires facilities to specifically train employees who may respond to releases or potential releases for the purpose of stopping the spill. Trained employees are able to assume a more aggressive role than a first responder at the operations level in that they will approach the point of release in order to plug, patch, or otherwise stop the release of a hazardous substance. This three-day training by Triumvirate was designed to teach each Roche Molecular Systems employees to conduct these actions safely and in line with the OSHA regulations.</p>
Contact	Mr. David Hall, (908) 253-7344

Name	U.S. Army Soldier Systems Center – Natick, MA
Description	<p>Since 1993 Triumvirate has been working with the U.S. Army Soldier Systems Center research facility in Natick, Massachusetts where we provide the following services:</p> <p><u>Consulting & training</u> - Our consultants assist with writing and updating various plans including SPCC and Emergency Preparedness. We provide training for hazardous waste management, DOT, laboratory safety, and chemistry for the non-chemist. In addition, we conduct an extensive annual audit of several hundred laboratories while making compliance corrections and providing individualized training.</p> <p><u>Onsite services</u> - Whilst onsite Triumvirate employees assist in chemical inventory tasks, such as receiving, bar coding for system entry, invoicing, and distribution onsite. We also provide two different levels of outsourcing – management of hundreds of SAAs and numerous MAAs and base-wide environmental health and safety assistance.</p> <p><u>Wastewater</u> – We perform system evaluations and upgrades at two locations treating laboratory and research and design wastewater. We currently provide routine O&M and compliance sampling for two automated systems utilizing mercury selective ion exchange resins and activated carbon for organics removal. Triumvirate is currently contracted to replace the existing telemetry system with a SCADA system.</p>
Contact	Mr. John McHugh, (508) 233-5404

SIN 899-5: Materials and Waste, Recycling and Disposal Services

Through its team of field chemists, and supported by our team of skilled Environmental Compliance Advisors and technical specialists, Triumvirate offers its clients across North East, Mid and South Atlantic a range of turnkey waste management solutions. Waste management solutions offered include an array of innovative waste minimization solutions and the maximizing of reclamation, recycling, and alternate disposal technology options. The following are examples of reclamation, recycling, and disposal services provided to major clients.

Name	Harvard University – Cambridge, MA
Description	<p>Triumvirate Environmental provides all hazardous waste pickups from approximately 1,000 satellite accumulation areas located on Harvard’s campuses (i.e., Boston, Cambridge, Southborough, and Allston / Brighton). All of the waste is brought to one of the 47 main accumulation areas located throughout the Harvard community, and maintained and managed by Triumvirate. In conjunction with the waste pickups, we also conduct monthly SAA inspections and weekly MAA inspections to ensure full compliance and coordinate waste shipments weekly for research operations and monthly for facilities. Harvard University’s waste and inspection data is tracked using Triumvirate’s ADVISE system with regular reports generated for a variety of Harvard personnel.</p> <p>Coordinating facility offsite waste shipments is another responsibility that Triumvirate Environmental’s employees have at Harvard University. We work closely with Harvard University's EH&S personnel to coordinate over 20 miscellaneous offsite waste shipments each month from outlying areas between the four campuses. Harvard University’s waste is then tracked using our Waste Management System, as well as necessary paperwork from place of pickup to the end facility. Tracking reports are generated on a quarterly basis for Harvard University personnel.</p>
Contact	Mr. Chris Centrella, (617) 496-6034

Name	VA Medical Center – Boston, MA
Description	<p>Since October of 2000, Triumvirate has been working with the Boston VA medical facilities (West Roxbury, Jamaica Plain, Brockton and outlying clinics). During this time, Triumvirate has been responsible for:</p> <ul style="list-style-type: none"> ▪ Weekly management of hazardous waste in SAA’s and MAA’s including disposal ▪ Emergency response service provision ▪ Developing RCRA compliance enhancement and assessment programs ▪ Development of an Integrated Contingency Plan which includes an Oil SPCC ▪ Implementing eyewash and safety shower inspections ▪ Fume hood and unknowns testing ▪ Conducting employee and staff member trainings ▪ Establishing written tracking and communication system for environmental compliance. ▪ Triumvirate continues to serve as environmental consultants to the Boston VA.
Contact	Mr. Leroy Eppley, (778) 826-1161

Name	Johnson Matthey Pharmaceuticals Materials – Devens, MA
Description	<p>Johnson Matthey Pharmaceuticals Materials (previously Pharm-Eco) is one of the fastest-growing pharmaceutical providers in the country; a billion dollar conglomerate. The waste generation at Johnson Matthey has quadrupled over the last six months and Johnson Matthey predicts to quadruple its waste again over the next 12 months. Currently Triumvirate ships a tractor-trailer load of waste three times per week.</p> <p>Triumvirate works at two Johnson Matthey sites: North Andover and Devens, Massachusetts. Twice a week, Triumvirate performs weekly drum pickups from each site where the waste is varied, consisting of flammable solvents, corrosive liquids, and flammable solid materials all shipped off-site for treatment and disposal.</p> <p>Triumvirate also performs RCRA/DOT trainings, 24-hour Hazmat trainings, and 8-hour OSHA refresher trainings.</p>
Contact	Mr. Gary Hastings, (978) 784-5349

SIN 899-8: Remediation and Reclamation Services

Triumvirate undertakes a range of complex remediation and other project services through its dedicated field services division. Our field services division is a large and technical trained team equipped and able to undertake a remediation and site services across the entire Northeast, Mid- and South-Atlantic. The following are examples of remediation and field services projects which Triumvirate has undertaken for major clients.

Name	Massachusetts Institute of Technology – Cambridge, MA
Description	<p>Westgate Housing Facility - PCB Remediation</p> <p>As part of building renovation activities, MIT identified that exterior building joint caulking and concrete surfaces were contaminated with PCBs. This project entailed a PCB abatement crew carrying out the following on this 24,000 square foot building:</p> <ul style="list-style-type: none"> ▪ Site preparation ▪ Removal of all PCB affected caulking and backer rod from concrete joints (2866 LF) ▪ Removal of PCB affected bricks and concrete surfaces (3 cubic yards) ▪ Decontamination by chemical washing ▪ Preparing the affected areas and disposing of all contaminated debris ▪ Removal of PCB affected soil (150 cubic yards) ▪ Applying primer to all concrete joints to prepare for new sealant installation ▪ Application of sealant ▪ Restoration of site
Contact	Mr. Joseph Collins, (617) 253-3621

Name	Harvard University – Cambridge, MA
Description	<p>Former Cambridge Electric Switch-House Decontamination Project</p> <p>The former Cambridge Electric Switch-House distributed electricity to the City of Cambridge for around 50 years until it was closed in the mid 1980's. The facility was to be renovated into condominiums by Harvard University.</p> <p>Triumvirate was contracted to remove all remaining PCB-related electrical equipment, remove and dispose of all remaining oil, and remediate PCB-impacted concrete throughout the building. The building was also heavily contaminated with asbestos and lead paint also requiring remediation.</p> <p>Delays by the City of Cambridge put the start of the project, and the overall schedule eight months behind. Triumvirate worked to complete the remediation project ahead of schedule so the construction activities could be back to the original projected schedule.</p>
Contact	Ms. Karen Sardone, Facilities Environmental / Safety Officer, (617) 495-9340

Name	MIT Lincoln Laboratory – Lexington, MA
Description	PCB Oil Spill and Remediation This project entailed Triumvirate responding under a 24-hour emergency response agreement to a leaking PCB transformer at MIT Lincoln Laboratory in Lexington, Massachusetts. Our response included the following scope of work: <ul style="list-style-type: none">▪ Immediate clean-up of PCBs▪ Remediation of the spill site▪ Moving of a 40x40' concrete pad▪ Removal of 200 cubic yards of contaminated soil▪ Decontamination of a 20x20' concrete pad
Contact	Mr. Peter DeMinico, (781) 981-2171

Contractor Information

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for – Environmental Services

Federal Supply Group: 899 **Class:** F999

Contract Number: GS-10F-0263U

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: June 18, 2008 through June 17, 2013

Contractor: Triumvirate Environmental, Inc.
200 Inner Belt Road
Somerville, MA 02143 4416

Business Size: Large Business

Telephone: (617)628-8098

FAX Number: (617) 628-8099

Web Site: <http://www.triumvirate.com>

E-mail: gsa@triumvirate.com

Contract Administration: Douglas W. Youngen
dyoungen@triumvirate.com

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 899-3, 899-3RC, 899-5, 899-5RC, 899-8, 899-8RC
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price if the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**

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- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.**
 2. **Maximum Order:** \$1,000,000.00
 3. **Minimum Order:** \$100.00
 4. **Geographic Coverage (delivery Area):** Domestic only
 5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
 6. **Discount from list prices or statement of new price:** Government net prices (discounts already deducted). See Attachment.
 7. **Quantity discounts:** None Offered
 8. **Prompt payment terms:** Net 30 day
 - 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
 - 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$2,500
 10. **Foreign items (list items by country of origin):** None
 - 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
 - 11b. **Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery:** Contact Contractor
 - 11c. **Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery:** Contact Contractor
 - 11d. **Urgent Requirements: The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery:** Contact Contractor
 12. **F.O.B Point(s):** Destination
 - 13a. **Ordering Address(es):** Same as Contractor
 - 13b. **Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).**
 14. **Payment address(es):** Same as company address
 15. **Warranty provision:** Contractor’s standard commercial warranty.

16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventative maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 19-6349492
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

Service Offering per SIN

Triumvirate Environmental delivers to its clients over 50 different types of service across six broad areas: onsite services, consulting, laboratory services, disposal services, wastewater management, and field services. We detail below the services we provide against each SIN:

Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Wastewater Management Services	Mercury reduction	X		
	MWRA sampling	X		
	Wastewater permitting - support	X		
	Operation & maintenance	X		
	Licensed operators for outsource	X		
	Silver recovery	X		
	Installation of industrial treatment systems	X		
	Biofilm control in water systems	X		
	Odor control	X		
	Emergency response (<i>clients only</i>)	X		

Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Disposal Services	Non-traditional biological waste		X	X
	Radiation transportation		X	X
	Bio hazard pickup		X	X
	Drums		X	X
	Witness burn deliveries		X	X
	Bulk solids		X	X
	Universal waste		X	X
	Tanker loads hazard / non hazard		X	X
	Vacuum truck - bulk amounts of solids		X	X



Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Laboratory Services	Chemical moves		X	X
	Emergency response (clients only)		X	X
	High hazard materials management		X	X
	Cylinders		X	X
	DEA drugs		X	X
	Lab packs		X	X
	Select agents		X	X
	Unknowns testing		X	X

Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Field Services	UST removals			X
	Fume hood testing			X
	Soil remediation			X
	Mercury decontamination / pipe flushing			X
	Laboratory decontaminations			X
	Transformer Disposal			X
	Neutralization tanks			X
	CSE oversight			X
	Storage / mixing / reactor tank cleanings			X
	Decontamination/epoxy of accumulation areas			X
	Oil/water separators			X
	Pigeon guano decontamination			X
	Catch basin cleanings			X
	Cooling tower cleanings			X
	Ejector pit cleanings			X
	Emergency Response (<i>clients only</i>)			X



Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Onsite Support Services	Safety audit training	X	X	
	SAA / MAA setup & management	X	X	
	Stock chemical segregation	X	X	
	Chemical waste pickup & transfer	X	X	
	Bulking of wastes	X	X	
	Lab pack in progress	X	X	
	Biological waste pickup & transfer	X	X	
	Universal waste management	X	X	
	Supervised radioactive material management	X	X	
	SAA / MAA inspections, compliance assessments, & reporting	X	X	
	SAA / MAA / universal waste training	X	X	
	Oil SPCC inspections	X	X	
	Laboratory safety audit / plan implementation	X	X	
	IATA dangerous goods management	X	X	
	Eyewash / safety shower inspection / management	X	X	
	Chemical inventory	X	X	
	High hazard chemical / cylinder management	X	X	
	Laboratory cleanout coordination	X	X	
Waste minimization / recycling	X	X		
Fire safety / NFPA storage.	X	X		



Service Group	Service Element	SIN 899-3	SIN 899-5	SIN 899-8
Consulting Services	Onsite EH&S management & oversight	X	X	
	Licensing, permitting & registrations - air, wastewater, stormwater, EPA and DOT hazardous waste, flammables storage, radioactive materials, and Clean Air Act permits	X	X	
	OSHA programs - lockout / tagout, respiratory protection, HAZWOPER, blood borne pathogens, PPE, DOT, hazard communication, & contractor safety	X	X	
	Radiation safety programs - RSO qualified decontamination and decommissioning & licensing	X	X	
	Customized onsite and public training for DOT, OSHA, IATA, RCRA, SPCC, CSE, lockout / tagout (<i>fixed price courses attached</i>)	X	X	
	Integrated & Hazardous waste contingency plans	X	X	
	Hazardous material security plans	X	X	
	Compliance reporting - biennial hazardous waste, Tier II, chemical inventory reports, air emissions, wastewater, stormwater, and TURA	X	X	
	Multimedia compliance audits	X	X	
	Environmental management systems	X	X	
	Oil SPCC plans	X	X	

Product and Service Costs

General Notes to Pricing

Note 1: Annual Escalation Rate = In accordance with change in CPI

Note 2: All pricing is based on Market Prices

Note 3: For all hourly rates (unless marked otherwise) straight time = weekdays 0600 - 1800.

Note 4: For all hourly rates (unless marked otherwise) time and one-half = work in excess of 8 hours per day, and between 1800 Friday and 0600 Sunday.

Note 5: For all hourly rates (unless marked otherwise) double time = 0600 Sunday through 0600 Monday (and all Holidays).

Note 6: QPO = Quoted per occurrence

Labor Costs

General Labor Costs: SINs 899-3, 899-5, 899-8		Option Period 1 - Rate/Hour
Item #	General Labor Category	YR 6
TEI-001	Principal Consultant	\$195.74
TEI-002	Senior Compliance Specialist	\$155.44
TEI-003	Senior Regulatory Consultant	\$184.22
TEI-004	Compliance Specialist	\$120.90
TEI-005	Project Manager	\$161.20
TEI-006	Administrative Support (<i>SCA eligible</i>)	\$51.81
TEI-007	Project Engineer	\$143.92
TEI-008	Senior Engineer	\$178.47
TEI-009	Certified Industrial Hygienist / Certified HIPAA Professional	\$172.71
TEI-010	EH&S Trainer	\$166.95

Triumvirate Environmental, Inc.

(800) 966-9282

gsa@triumvirate.com



Contract Holder
Contract GS-10F-0263U

TEI-011	Environmental Care Consultant	\$172.71
TEI-012	Wastewater Licensed Personnel (<i>SCA eligible</i>)	\$97.87
TEI-013	Wastewater Engineer / Senior Consultant	\$184.22

Remediation Labor Costs: SIN 899-8		Option Period 1 - Rate/Hour
Item #	Remediation Labor Category	YR 6
TEI-014	Certified Industrial Hygienist	\$224.52
TEI-015	Environmental Compliance Advisor	\$115.14
TEI-016	Senior Response Manager	\$189.98
TEI-017	Licensed Site Professional	\$201.49
TEI-018	Support to Licensed Site Professional	\$97.87
TEI-019	Response Manager	\$132.41
TEI-020	Site Foreman	\$97.87
TEI-021	Equipment Operator (<i>SCA eligible</i>)	\$109.38
TEI-022	Environmental Specialist	\$74.84

Disposal Labor Costs: SINs 899-5, 899-8		Option Period 1 - Rate/Hour
Item #	Disposal Labor Category	YR 6
TEI-023	Environmental Chemist (<i>SCA eligible</i>)	\$80.60
TEI-024	High Hazard Technician	\$132.41
TEI-025	Driver Tractor Trailer (<i>SCA eligible</i>)	\$69.08
TEI-026	Driver Heavy Equipment (<i>SCA eligible</i>)	\$69.08
TEI-027	Waste Qualification Services / Administration	\$46.06

Bio Hazard ER Labor Costs: SINs 899-5, 899-8		Option Period 1 - Rate/Hour
Item #	Bio Hazard ER Labor Category	YR 6
TEI-028	Bio-Hazard Field Technician	\$92.11
TEI-029	Bio-Hazard Foreman	\$109.38
TEI-030	Bio-Hazard Supervisor	\$115.14
TEI-031	Bio-Hazard Project Manager	\$126.65
TEI-032	Field Engineer / Scientist	\$115.14
TEI-033	Compliance Specialist - Analytical Review	\$120.90
TEI-034	Site Safety Officer	\$120.90

Bio Hazard ER Labor Costs: SINs 899-5, 899-8 Notes

Note 1: Straight time hours for billable personnel are based on an 8 hr. workday 0700 - 1530, Mon - Fri. Other work hours must be agreed upon in writing in advance. Time taken by personnel to decontaminate and redo protective clothing and equipment is billed as part of the work.

Note 2: Overtime rates for Saturday or anytime worked by an employee in excess of 40 hrs per week will be billed at 1.5 times the normal in excess of 40 hrs per week will be billed at 1.5 times the normal hourly rate. Sunday and holiday work will be billed at 2.0 times the normal hourly rate.

SCA Matrix			
Item #	Proposed Labor Category	SCA Equivalent	WD # (State)
TEI-006	Administrative Support	01112 - General Clerk II	2005-2537 rev14 (VT)
TEI-012	Wastewater Licensed Personnel	25210 - Water Treatment Plant Operator	2005-2375 rev12 (NY)
TEI-021	Equipment Operator	23440 - Heavy Equipment Operator	2005-2375 rev12 (NY)
TEI-023	Environmental Chemist	30090 - Environmental Technician	2005-2347 rev12 (NJ)
TEI-025	Driver Tractor Trailer	31364 - Truck Driver Tractor Trailer	2005-2249 rev11 (NJ)
TEI-026	Driver Heavy Equipment	23440 - Heavy Equipment Operator	2005-2375 rev12 (NY)

Note: "The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number (s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly."

Disposal Costs

Drum Disposal Costs: SINs 899-5, 899-8		Option Period 1 - per 55 Gallon Drum
Item #	Drum Disposal Category	YR 6
TEI-035	LOW BTU ORGANIC LIQUID: <i>Drum specifications:</i> <5 ppm PCB's, not TSCA regulated; heating value <5,000 BTUs per lb, <5% organic halogens / sulfur; must not set-up water or with organic solvents; pH between 2 - 14; <1" of solids in drum; no pesticides. <i>Bulk specifications:</i> heating value <2,000 BTUs / lb.; metals within normal feed limits; halogens <5%; sulfur <3%; No pesticides or level A requirements; Na / K / Mg / P each <0.5%; ash <5%; settleable solids <5%; viscosity <#4 fuel oil; must not set up with water or with organic solvents. <i>Primary disposal method:</i> destruction incineration	\$264.82
TEI-036	BILAYERED SOLVENT / WATER: Non-detectable PCB's; <5% organic halogen / sulfur; pH between 2 - 12; waste codes and treatability acceptable for clean extraction system; <1" solids in drum; no pesticides, biocides or cyanides; no chelating agents, surfactants or emulsifiers; up to 100 ppm phenol; must not set-up with water or with organic solvents. <i>Primary disposal method:</i> fuels blending / clean extraction system	\$189.98
TEI-037	SPECIFICATION OIL & WATER: Non-detectable concentration of PCB's; organic halogen <1,000 ppm; pH between 2 - 12.5; must be petroleum-based oil (>5,000 BTUs / lb.); no pesticides; flash point >100 degrees F; cannot be mixed with any RCRA wastes; total cadmium <2 ppm; total chrome <10 ppm; total arsenic <5 ppm; total lead <10 ppm; <1 in of solid in the drum; >5% water. <i>Primary disposal method:</i> oil recovery / wastewater treatment	\$224.52
TEI-038	ORGANIC LIQUID WITH HALOGENS: <1" of solids in drum; PCB's <5 ppm, not TSCA regulated; organic halogen >5%; sulfur >5%; pH between 2 - 12; must not set-up in water or solvents; over 5,000 BTU / lb. <i>Primary disposal method:</i> fuels blending	\$264.82
TEI-039	CHROMIC SOLUTIONS: Flashpoint >140 degrees F; <1" solids in drum; ≤10,000 ppm chrome; no organic layer; no chelators; no cyanides / sulfides; no pesticides. <i>Primary disposal method:</i> wastewater treatment	\$253.31

Drum Disposal Costs: SINs 899-5, 899-8 continued		Option Period 1- per 55 Gallon Drum
Item #	Drum Disposal Category	YR 6
TEI-040	HYDROFLUORIC / NITRIC ACID MIXTURES: hydrofluoric or acidic fluorides <20%; <1% total metals; <1% total organic carbon; <1" solids; <1% ammonia; no chelators; <100 ppm fats, oils and grease; not a F006 / F019 precursor; flashpoint >140 degrees F. <i>Primary disposal method:</i> deactivation / wastewater treatment	\$443.29
TEI-041	NITRIC ACID SOLUTION: Not D001; flashpoint >140 degrees F; <1% ammonia; <1" solids in drum; <1" oil / grease; <4% total organic carbon; no pesticides. <i>Primary disposal method:</i> wastewater treatment	\$328.15
TEI-042	NITRIC ACID SOLUTION FROM ELECTROPLATING: Not D001; flashpoint >140 degrees F; <1" solids in drum; <1" oil / grease; <40% nitric acid by weight; <1% total organic carbon; <50 ppm mercury; no pesticides. <i>Primary disposal method:</i> wastewater treatment	\$328.15
TEI-043	ACIDIC WASTEWATER WITH LOW METALS: pH 1 - 6; neutralization equivalent <5; flashpoint >140 degrees F; cyanide / sulfide non-detectable; no pesticides; <4% total organic carbon; <10 ppm hexavalent chromium; <1" solids in drum; <1% ammonia; <500 ppm total metals. <i>Primary disposal method:</i> wastewater treatment	\$166.95
TEI-044	ALKALINE WASTEWATER WITH LOW METALS: pH 7 - 13; cyanide / sulfide non-detectable; neutralization equivalent <5; flashpoint >140 degrees F; <4% total organic carbon; <10 ppm hexavalent chromium; <1" solids in drum; <1% ammonia; <500 ppm total metals; no pesticides; no solvents. <i>Primary disposal method:</i> wastewater treatment	\$247.55
TEI-045	NON-RCRA COOLANTS: pH between 3 - 11; flash point >140 degrees F; does not set-up with oil or water; not a RCRA hazardous waste; <1" of solids in drum; no pesticides; PCB's non-detectable. <i>Primary disposal method:</i> wastewater treatment	\$184.22
TEI-046	SOLIDS OR SEMI-SOLIDS: <50 ppm PCB's, must not be TSCA regulated; must not be prohibited from landfill; must not require stabilization or encapsulation. <i>Primary disposal method:</i> subtitle C landfill	\$213.01
TEI-047	CORROSIVE INCINERABLES: pH <2 or >12.5; can be solid and / or liquid; no metal pieces inside drum. <i>Primary disposal method:</i> destruction incineration	\$748.41

Drum Disposal Costs: SINs 899-5, 899-8 continued		Option Period 1 - per 55 Gallon Drum
Item #	Drum Disposal Category	YR 6
TEI-048	CORROSIVES: >5,000 BTU / lb.; pH <2 or >12.5; no nitric, hydrofluoric or chromic acid; can be solid and / or liquid; no metal pieces inside drum. <i>Primary disposal method:</i> fuels blending	\$546.91
TEI-049	SOLIDS FOR INCINERATION: <i>Drum specification:</i> no metal pieces; not TSCA regulated; reactive cyanides <250 ppm; reactive sulfides <500 ppm; no air or water reactives; debris acceptable on a case by case basis. <i>Bulk specifications:</i> BTU <1,000 lb, metals within normal feed limits; halogen / sulfur <1%; no pesticides / level A or B requirements; Na / K / Mg / P each <0.5%; no debris (no dimension >3", no large metal pieces); non tacky flowable solids. <i>Primary disposal method:</i> destruction incineration	\$489.34
TEI-050	NON-HAZARDOUS WASTE: Must be non-hazardous, non RCRA; consumer packed goods; other specifications to be individually quoted. <i>Primary disposal method:</i> waste to energy incineration	\$230.28
TEI-051	CHARACTERISTIC SOLIDS: Characteristic (D004 - D011) codes only; no free liquid; <2,000 ppm total cyanide; no pesticides of herbicides; no organic debris or organic layers; <1,000 ppm total organic halogen; total organic carbon <20,000 ppm; <30 ppm amenable cyanide; <0.5% ammonia; <5% total metals; flashpoint >140 degrees F. <i>Primary disposal method:</i> stabilization / landfill	\$213.01
TEI-052	MERCURY DEBRIS: High sub-category mercury for retort. <i>Primary disposal method:</i> reclamation / retort	\$1,439.24
TEI-053	PCB SOLIDS: TSCA Regulated, may also be RCRA regulated; includes ballasts, capacitors, debris, soil, PPE; no transformers; must be shreddable. <i>Primary disposal method:</i> TSCA incineration	\$1,122.61
TEI-054	PCB SOLIDS: Not RCRA hazardous; no free liquid; must be able to be land filled. <i>Primary disposal method:</i> TSCA landfill	\$402.99
TEI-055	NON-RCRA ASBESTOS WASTE: No free liquid; wetted and double bagged; must be able to pass paint filter test; no pesticides, herbicides or cyanides. <i>Primary disposal method:</i> subtitle D landfill	\$201.49

Drum Disposal Costs: SINs 899-5, 899-8 continued		Option Period 1 - per 55 Gallon Drum
Item #	Drum Disposal Category	YR 6
TEI-056	NON-RCRA ORGANIC INORGANIC SOLID: Non-pourable at 70 degrees F; no free liquid; must be able to pass the paint filter test; must be able to be land filled; no herbicide, pesticides or cyanides; <50 ppm PCB's non TSCA regulated. <i>Primary disposal method:</i> subtitle D landfill	\$184.22
TEI-057	NON-HAZARDOUS ORGANIC / INORGANIC SEMI-SOLIDS: Must be able to be land filled; no herbicides, pesticides or cyanides; <50 ppm PCB's non TSCA regulated; flashpoint >140 degrees F. <i>Primary disposal method:</i> solidification / subtitle D landfill	\$230.28
TEI-058	EMPTY DRUMS: Must meet RCRA definition of empty; must not have an EPA waste code; must be non-PCB; <1" solids. <i>Primary disposal method:</i> reclamation	\$51.81
TEI-059	LIQUID PESTICIDES: <1" of solid; non TSCA regulated; no dioxins. <i>Primary disposal method:</i> destruction incineration	\$518.13
TEI-060	SOLID PESTICIDES: No metal pieces; non TSCA regulated; no dioxins. <i>Primary disposal method:</i> destruction incineration	\$518.13
TEI-061	HIGH BTU PCB LIQUIDS: RCRA or non-RCRA; must have <1" of solids in drum <10% water layer; must be pumpable; must have >10,000 BTUs / lb. <i>Primary disposal method:</i> TSCA incineration	\$748.41
TEI-062	PCB CONTAMINATED WATER: Can be RCRA or non-RCRA; must contain <1" of solids; must be <3,000 BTUs / lb. <i>Primary disposal method:</i> TSCA incineration	\$863.55
TEI-063	EQUIPMENT FOR DISMANTLING: Computer keyboards and terminals; other miscellaneous equipment. <i>Primary disposal method:</i> reclamation	\$161.20
TEI-064	LIQUIDS: Example: paint thinner, solvents; <4" of dispersible sludge; <5% halogens / sulfur; <50 PCB's, non TSCA regulated; >10,000 BTUs; no pesticides; no debris; low viscosity (e.g. thinners); must not set-up with water or with organic solvents. <i>Primary disposal method:</i> fuels blending	\$161.20
TEI-065	LIQUIDS: <12" of dispersible sludge; <5% halogens / sulfur; <50 PCB's, non TSCA regulated; >5,000 BTUs; no pesticides, no debris; medium viscosity (e.g. motor oil); must not set-up with water or with organic solvents. <i>Primary disposal method:</i> fuels blending	\$166.95

Drum Disposal Costs: SINs 899-5, 899-8 continued		Option Period 1 - per 55 Gallon Drum
Item #	Drum Disposal Category	YR 6
TEI-066	SEMI-LIQUID: <36" of dispersible sludge; <5% halogens / sulfur; <50 PCB's, non TSCA regulated; >5,000 BTUs / lb.; no pesticides, no debris; high viscosity; must not set-up with water or with organic solvents. <i>Primary disposal method:</i> fuels blending	\$207.25
TEI-067	LAB PACKED FOR INCINERATION: Example: miscellaneous chemicals, flammables, corrosives, toxics, spray paints, pesticide aerosols, freon aerosols, etc. No cylinders or lecture bottles and no F027 aerosols. Follow DOT regulations for packing guidelines.	\$328.15
TEI-068	PAINT AND PAINT RELATED MATERIALS FOR PROCESSING: No glass containers; no solid paints; no PCB; no pesticides like creosote; D001 / D004 - D008, D010, D011.	\$316.63
Note: These prices do not include transportation (Other Direct Cost (ODC)) since transportation is unique to the waste pick up location, the quantity of the waste, and the selected disposal methodology and location of the disposal facility. The Triumvirate Environmental salesperson will identify transportation options and associated prices prior to the issuance of a task order.		

Bio Hazard Disposal Costs: SINs 899-5, 899-8		Option Period 1 - per Each
Item #	Bio Hazard Disposal Category	YR 6
TEI-081	Path Box / Bio Box (includes 3 Bio Bags, Each)	\$25.33
TEI-082	Additional Bio Bags, each	\$9.79
TEI-083	Non-Federally Regulated Etiological Agents, per box***	\$143.92
TEI-084	Anthrax Sampling (Bacillus Anthracis), per sample	\$460.56
Note: ***Non-Federally Regulated Etiological, 60 lbs/box maximum weight, no free liquid, non-TSCA/RCRA		

Drum Transportation Costs: SINs 899-5, 899-8			Option Period 1 - per 55 Gallon Drum
Item #	Drum Transportation Zones	Minimum	YR 6
TEI-070	<25 miles	\$150.00	\$13.82
TEI-071	26-50 miles	\$200.00	\$20.73
TEI-072	51-100 miles	\$225.00	\$28.78
TEI-073	101-150 miles	\$265.00	\$32.24
TEI-074	151-200 miles	\$300.00	\$36.84
TEI-075	201-250 miles	\$375.00	\$40.30
TEI-076	251-300 miles	\$425.00	\$51.81
TEI-077	301-350 miles	\$475.00	\$55.27
TEI-078	351-400 miles	\$525.00	\$63.33
TEI-079	401-450 miles	\$600.00	\$69.08
TEI-080	451-500 miles	\$650.00	\$74.84
<p>Note 1: Milk Run Zones are established across the country based on the distance from the closest Triumvirate Environmental dispatching HUB to the Triumvirate Environmental primary receiving plants. Each zone has base pricing in the form of a per drum charge with a minimum.</p>			
<p>Note 2: If waste cannot be picked up on a Milk Run but the pickup location of the waste is in a normal Triumvirate Environmental transportation route, the cost for transportation shall be the Milk Run minimum plus ½.</p>			
<p>Note 3: If the pickup of waste is at a location outside normal Triumvirate routes, a dedicated van will be used at a rate of \$3.20/running mile.</p>			
<p>Note 4: Example: If the generator is located in Fairfield, CT the waste pickup location is 51 miles from the Triumvirate Environmental New York HUB. Cost of transportation would be \$258.75 minimum at \$25.88 per drum transportation rate. If the generator was in Dayton, OH, the waste pickup location is 616 miles away from the Triumvirate Environmental New York HUB and 847 miles away from the Triumvirate Environmental Boston HUB. The New York HUB would therefore service the generator. Transportation cost would be \$1971.20 (616 x \$3.20).</p>			

Vehicles, Containers, Supplies, PPE, and Equipment Costs

Note: these items are not available for separate purchase

Vehicle Costs: 899-5, 899-8		Option Period 1 - Rate/Each	
Item #	Vehicle Category	YR 6	
		Hour	Day
TEI-085	Service Vehicle	\$46.06	\$368.45
TEI-086	Vacuum Tank Truck	\$115.14	\$921.12
TEI-087	Cusco Vacuum Truck	\$132.41	\$1,059.28
TEI-088	Waste Transportation Vehicle	\$97.87	\$782.95

Note: Hourly rate vehicles have a 4 hour minimum, and are charged portal to portal. Does not include operator.

Container & Supplies Costs: SINs: 899-5, 899-8		Option Period 1 - Per Each
Item #	Container & Supplies Category	YR 6
		TEI-089
TEI-090	05 gallon Poison by Inhalation Box (4GV / X4 / S / 9 / USA+AC1196)	\$69.08
TEI-091	05 gallon Steel Drum, 1A2/X1.8/100	\$20.15
TEI-092	05 gallon Steel Drum, Recycled, 1A2/X1.8/100	\$20.15
TEI-093	30 gallon DOT Spec Fiber Drums	\$19.57
TEI-094	30 gallon DOT Spec Poly Drums - new	\$86.35
TEI-095	30 gallon DOT Spec Steel Drums - new	\$88.66
TEI-096	55 gallon DOT Spec Fiber Drums	\$31.09
TEI-097	55 gallon DOT Spec Poly Drums	\$97.87
TEI-098	55 gallon DOT Spec Steel Drums - new	\$48.36
TEI-099	55 gallon Steel Drum, Recycled (1A2/X1.2/100)	\$34.54
TEI-100	85 gallon DOT Spec Steel Drums	\$149.68

TEI-101	95 gallon DOT Spec Poly Drums	\$345.42
TEI-102	95 gallon Poly Drum 1H2/Y318/S (Overpack)	\$213.01
TEI-103	95 gallon Poly Drum, Recycled 1H2/Y318/S (Overpack)	\$241.79

Container & Supplies Costs: SINs: 899-5, 899-8		Option Period 1 - Per Each
Item #	Container & Supplies Category	YR 6
TEI-104	1 Cubic Yard Flexbin, Recycled 11G/Y/2022/1122	\$126.65
TEI-105	Packing Peanuts	\$25.33
TEI-106	Drum Liners	\$19.57
TEI-107	Sample Jars	\$5.18
TEI-108	Polyethylene Sheeting (6 mil) / roll	\$115.14
TEI-109	Polyethylene Sheeting (other)	\$166.95
TEI-110	Absorbent Boom - 6 inch / bag	\$78.29
TEI-111	Absorbent Pads / bag	\$14.97
TEI-112	Absorbent Material / bag	\$86.35
TEI-113	Chemical/Acid Absorbent Material / bag	\$29.36
TEI-114	Poison Inhalation Hazard Kit (PIH)	\$29.36
TEI-115	Y-Boxes (air shipped samples)	\$143.92
TEI-116	Hazard Packs (boxes, liners, pallets, nails, etc.)	\$109.38
TEI-117	Waste Packs (mesh outer bag)	\$14.97
TEI-118	Vermiculite / bag	\$9.79
TEI-119	Sawdust / bag	\$126.65

PPE Costs: SINs 899-5, 899-8	Option Period 1 - Rate/Each
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Item #	PPE Category	YR 6	
		Hour	Day
TEI-120	Level A	\$230.28	N/A
TEI-121	Level B	\$69.08	\$556.45
TEI-122	Level B - Acid Gear	\$86.35	\$695.56
TEI-123	Level C	\$51.81	\$417.34
TEI-124	Level C - Acid Gear	\$69.08	\$556.45
TEI-125	Level D	\$9.79	\$78.83
TEI-126	Coated Coveralls each	\$9.79	N/A

PPE Costs: SINs 899-5, 899-8		Option Period 1 - Rate/Each	
Item #	PPE Category	YR 6	
		Hour	Day
TEI-127	Poly-Coated Coveralls / Rain Gear each	\$14.97	N/A
TEI-128	Acid Suit each	\$25.33	N/A
TEI-129	Full Encapsulating Suit each	\$172.71	N/A
TEI-130	Gloves, all types pair	\$9.79	N/A
TEI-131	Boots, all types pair	\$25.33	N/A
TEI-132	Full Mask APR	\$29.36	N/A
TEI-133	Supplied Air Line, with oxygen SAR	\$109.38	N/A

Note 1: Level A = 1x encapsulated suit and 1x Level B outfit.

Note 2: Level B = 2x Tyvek or chemical resistant suits, 4x inner gloves, 2x outer gloves, 2x disposable boots, respiratory gear, hardhat, steel toed boots.

Note 3: Level B (Acid Gear) = 2x acid resistant suits, 4x inner gloves, 2x outer gloves, 2x disposable boots, respiratory gear, hardhat, steel toed boots.

Note 4: Level C = 2x Tyvek or chemical resistant suits, 4x inner gloves, 2x outer gloves, 2x disposable boots, respiratory gear with one pair cartridges, hardhat, steel toes boots.

Note 5: Level C (Acid Gear) = 2x acid resistant suits, 4x inner gloves, 2x outer gloves, 2x disposable boots, respiratory gear with one set of cartridges, hardhat, steel toed boots.

Note 6: Level D = Field uniform, hardhat, steel toed boots, safety glasses.

Equipment Costs: SINs: 899-5, 899-8		Option Period 1 - Rate/Day
Item #	Equipment Category	YR 6
TEI-134	Compressor	\$155.44
TEI-135	Generator	\$86.35
TEI-136	3" Trash pump / 50 ft suction and 100 ft discharge hose	\$86.35
TEI-137	2" Trash pump / 50 ft suction and 100 ft discharge hose	\$74.84
TEI-138	Submersible pump / 100 foot discharge hose	\$86.35
TEI-139	Hose / 20 ft length	\$9.79
TEI-140	Hand Tool Kit	\$29.94
TEI-141	Reciprocating Saw	\$19.57

Equipment Costs: SINs: 899-5, 899-8 continued		Option Period 1 - Rate/Day
Item #	Equipment Category	YR 6
TEI-142	Pressure Washer	\$40.30
TEI-143	Sample Kit	\$40.30
TEI-144	Sand Blaster	\$69.08
TEI-145	Steam Cleaner	\$92.11
TEI-146	Tank Hammer w / bit	\$69.08
TEI-147	Electric Drum Vacuum	\$86.35
TEI-148	Mercury Vacuum	\$97.87
TEI-149	Torch Set-up	\$40.30
TEI-150	Tornado	\$86.35
TEI-151	Two Way Radio	\$19.57

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Contract Holder
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TEI-152	Vibratory Plate Compactor	\$74.84
TEI-153	Jet Rooter	\$132.41
TEI-154	HEPA Air Filtration	\$253.31
TEI-155	Unknown Fingerprint Kit	\$74.84
TEI-156	High Hazard Equipment (PPE, Remote Opener, Bomb Boxes)	\$1,139.88
TEI-157	Carbon Filtration Unit	\$63.33
TEI-158	CGI / O2 Meter	\$63.33
TEI-159	Line Locator Meter	\$126.65
TEI-160	Mercury Vapor Meter	\$29.36
TEI-161	Mini-Ram	\$86.35
TEI-162	PID	\$19.57
TEI-163	Voltage Indicator	\$391.47
TEI-164	Isco Sampler	\$74.84
TEI-165	Drager / Sesidyne Sampler (Tubes/Chips)	\$74.84
TEI-166	Radiation Meters	\$40.30



SIN 899-3: Environmental Occupational Training Services – Fixed Price Training Courses

OSHA General Industry Outreach – TEI-167			
Total Price:	\$4125.00	Length of Course (# of Hrs/Days):	10 hrs
Commercial Price:	\$550.00	Minimum # of Participants:	10
Government Price:	\$412.50 / person	Maximum # of Participants:	30
Government Discount	25%	Price per participant (10-30)	\$412.50
Description of course: This course was developed by the U.S. Department of Labor for general industry personnel involved in health and safety compliance. Goals of the class are to provide a better understanding of OSHA standards, increase safety awareness, and enhance the ability to recognize hazards.			

RCRA / DOT Refresher – TEI-168			
Total Price:	\$2437.50	Length of Course (# of Hrs/Days):	8 hrs
Commercial Price:	\$325.00	Minimum # of Participants:	10
Government Price:	\$243.75 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$243.75
Description of course: This course meets the requirements for annual training under the federal requirement for refresher training, as mandated in 40 CFR 262 and 265, and 49 CFR 172.700-704. To meet the state requirements, we are offering state-specific training for Massachusetts, Rhode Island, Connecticut, and Vermont.			

RCRA – Initial – TEI-169			
Total Price:	\$2437.50	Length of Course (# of Hrs/Days):	8 hrs
Commercial Price:	\$325.00	Minimum # of Participants:	10
Government Price:	\$243.75 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$243.75
Description of course: This course meets the regulatory requirements for hazardous waste management employees, as outline in 40 CFR 262.			

Laboratory Safety – TEI-170			
Total Price:	\$1312.50	Length of Course (# of Hrs/Days):	4 hrs
Commercial Price:	\$175.00	Minimum # of Participants:	10
Government Price:	\$131.25 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$131.25
Description of course: This training meets the requirements of OSHA 29 CFR 191.1450, Occupational Exposures to Hazardous Chemicals in Laboratories. The training is designed for Life Sciences / Biotechnology employees who work with hazardous chemicals in instructional and research laboratories.			

DOT Certification – Refresher – TEI-171			
Total Price:	\$1312.50	Length of Course (# of Hrs/Days):	4 hrs
Commercial Price:	\$175.00	Minimum # of Participants:	10
Government Price:	\$131.25 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$131.25
Description of course: This course meets the requirements of 49 CFR that mandates all “hazmat” employees receive refresher training once every three years.			

DOT Certification – Initial – TEI-172			
Total Price:	\$4125.00	Length of Course (# of Hrs/Days):	12 hrs
Commercial Price:	\$550.00	Minimum # of Participants:	10
Government Price:	\$412.50 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$412.50
Description of course: This course meets the requirements of 49 CFR, that mandates that all “hazmat” employees receive initial training no later than 90 days after initial assignment.			

DOT / IATA Dangerous Goods Regulations Certification – Initial – TEI-173			
Total Price:	\$6000.00	Length of Course (# of Hrs/Days):	16 hrs
Commercial Price:	\$800.00 / person	Minimum # of Participants:	10
Government Price:	\$600.00 / person	Maximum # of Participants:	30
Government Discount:	25%	Price per participant (10-30)	\$600.00
Description of course: This course meets the requirements of both 49 CFR and the International Air Transport Association regulations, regarding training requirements for the shipping of hazardous materials (dangerous goods) by air or by ground.			

Labor Descriptions – Experience and Education

General Labor, Applicable to SINs 899-3, 899-5, 899-8					
Item #	Labor Category	Min Education	Possible Certs	Min Experience	Duties / Responsibilities
TEI-001	Principal Consultant	BS	CHMM / CEA / REM	15 years	Provide regulatory interpretation & technical support. Onsite audits / surveys / trainings
TEI-002	Senior Compliance Specialist	BS	CHMM / CEA	10 years	Provide regulatory interpretation & tech support. Onsite audits / surveys / trainings
TEI-003	Senior Regulatory Consultant	BS	CHMM / CEA	10 years	Provide regulatory interpretation & tech support. Onsite audits / surveys / trainings
TEI-004	Compliance Specialist	BS	CHMM	2 years	Provide regulatory interpretation & technical support. Onsite support services
TEI-005	Project Manager	BS		10 years	Provide project oversight, direction and management support services
TEI-006	Administrative Support	AS / HSD		2 years	Provide administrative support, report writing, data management
TEI-007	Project Engineer	BS		4 years	Engineering services for environmental projects, report writing, onsite assessments
TEI-008	Senior Engineer	BS		10 years	Engineering services for environmental projects, report writing, onsite assessments
TEI-009	Certified Industrial Hygienist / Certified HIPAA Professional	BS / CIH		15 years	Industrial hygiene services, indoor air quality assessment, sampling/testing
TEI-010	EH&S Trainer	BS		5 years	Employee training, program develop, customized training classes
TEI-011	Environmental Care Consultant	BS	CHMM	10 years	EOC consulting, onsite audits / program evaluation, mgmt plan writing, training
TEI-012	Wastewater Licensed Personnel	HSD / Wastewater Cert Grades 1-6		5 years	Onsite wastewater O&M services, emergency services, sampling services
TEI-013	Wastewater Engineer / Senior Consultant	BS / Wastewater Cert Grade 7		10 years	Wastewater design / evaluation / installation services

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Remediation Labor, Applicable to SIN 899-8					
Item #	Labor Category	Min Education	Possible Certs	Min Experience	Duties / Responsibilities
TEI-014	Certified Industrial Hygienist	BS / CIH		15 years	Air quality, surface or contaminate testing services
TEI-015	Environmental Compliance Advisor	BS		10 years	Regulatory interpretation & technical support. Onsite audits / surveys / trainings
TEI-016	Senior Response Manager	BS		10 years	Onsite services management, project management
TEI-017	Licensed Site Professional	BS / LSP	CSP	15 years	Certified technical plan writing, project facilitator, state liaison
TEI-018	Support to Licensed Site Professional	BS		5 years	Technical plan writing, project facilitator, state liaison
TEI-019	Response Manager	BS		5 years	Onsite services mgmt, project management
TEI-020	Site Foreman	AS / HSD		3 years	Onsite env project support / mgmt
TEI-021	Equipment Operator	HSD / CDL-B with H endorse		3 years	Heavy and light equipment operator, hazmat certified
TEI-022	Environmental Specialist	BS		3 years	Field work, decontamination, soil remediation, spill responses

Disposal Labor, applicable to SINs 899-5, 899-8					
Item #	Labor Category	Min Education	Possible Certs	Min Experience	Duties / Responsibilities
TEI-023	Environmental Chemist	BS		1 years	Chemical lab packing, onsite waste mgmt, onsite compliance, profiling, manifesting
TEI-024	High Hazard Technician	BS	CHMM	5 years	High hazard chemical evaluation, stabilization, packaging for shipment
TEI-025	Driver Tractor Trailer	HSD / CDL-B with H, T, N endorsements		10 years	HazMat certified Class A & B drivers
TEI-026	Driver Heavy Equipment	HSD / CDL-B with H endorsement		5 years	Heavy and light equipment operator, HazMat certified
TEI-027	Waste Qualification Services / Administration	HSD	CHWC	3 years	Admin support for manifesting, profile review / updates, end disposal review

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Bio Hazard ER, applicable to SINs 899-5, 899-8					
Item #	Labor Category	Min Education	Possible Certs	Min Experience	Duties / Responsibilities
TEI-028	Bio-Hazard-Field Technician	BS		2 years	Trained biohazard technician for onsite services / management, ER
TEI-029	Bio-Hazard Foreman	HSD		3 years	Trained biohazard foreman for onsite services / management, ER
TEI-030	Bio-Hazard Supervisor	AS / HSD		5 years	Trained biohazard supervisor for onsite services / management, ER
TEI-031	Bio-Hazard Project Manager	BS	CHMM	10 years	Project oversight for biohazard related projects
TEI-032	Field Engineer/Scientist	BS		5 years	Technical support for biohazard related projects, evaluations or inquiries
TEI-033	Compliance Specialist - Analytical Review	BS		3 years	Trained biohazard foreman for onsite services / management, ER
TEI-034	Site Safety Officer	BS / LSP	CSP	10 years	Onsite safety consulting services pertaining to biohazardous projects

Glossary			
AS	Associate of Science	CIH	Certified Industrial Hygienist
BS	Bachelor of Science	CSP	Certified Safety Professional
CEA	Certified Environmental Auditor	HSD	High School Diploma
CHMM	Certified Hazardous Materials Manager	LSP	Licensed Site Professional
CHWC	Certified Hazardous Waste Coordinator	REM	Registered Environmental Manager