Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule (MAS)
Contract Number: GS-10F-0265Y
For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at http://www.gsa.gov/schedules-ordering
Contract Period: April 12, 2022- April 11, 2027

Contractor: JRD & Associates, Inc.
7400 SW 50th TER, STE 206
Miami, FL 33155 4487

Business Size: Small Business

Telephone: (305) 662-7288
Extension: 
FAX Number: (305) 662-7281
Web Site: http://www.jrdandassociates.com/
E-mail: VDUYOS@JRDANDASSOCIATES.COM
Contract Administration: Vivian Duyos

Pricelist current as of Modification # PS-0035; Effective 11/24/2021
CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See page 4

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 5

2. Maximum Order: $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) Contact Contractor

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor
10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es).

**SAME AS COMPANY ADDRESS**

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).

**SAME AS COMPANY ADDRESS**

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

23. Unique Entity Identifier (UEI) number. N9NGA7YBPGL8

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
Labor Category Pricing – (IFF Included)

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Principal</td>
<td>$334.15</td>
<td>$343.17</td>
<td>$352.43</td>
<td>$361.95</td>
<td>$371.72</td>
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<tr>
<td>541611</td>
<td>Subject Matter Expert II</td>
<td>$371.58</td>
<td>$381.61</td>
<td>$391.91</td>
<td>$402.49</td>
<td>$413.36</td>
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<td>541611</td>
<td>Senior Manager</td>
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<td>$308.86</td>
<td>$317.19</td>
<td>$325.76</td>
<td>$334.55</td>
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<td>541611</td>
<td>Manager</td>
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<td>$222.00</td>
<td>$227.99</td>
<td>$234.15</td>
<td>$240.47</td>
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<tr>
<td>541611</td>
<td>Senior Consultant</td>
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<td>$220.96</td>
<td>$226.92</td>
<td>$233.05</td>
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<tr>
<td>541611</td>
<td>Consultant</td>
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<td>$165.50</td>
<td>$169.97</td>
<td>$174.56</td>
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<tr>
<td>541611</td>
<td>Analyst</td>
<td>$86.88</td>
<td>$89.23</td>
<td>$91.64</td>
<td>$94.11</td>
<td>$96.65</td>
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<tr>
<td>541611</td>
<td>**Administrative Assistant</td>
<td>$49.68</td>
<td>$51.02</td>
<td>$52.40</td>
<td>$53.82</td>
<td>$55.27</td>
</tr>
</tbody>
</table>

541611 LABOR CATEGORY DESCRIPTIONS

**PRINCIPAL**
Senior executive responsible for providing strategic direction, vision, leadership, and program management to the team. Contributes to organizational direction through regular participation with senior level client leadership and team members. Maintains productive and effective client relationships with the senior levels of the client organization.

*Experience & Education:* Minimum of 15 years experience and Masters Degree

**SUBJECT MATTER EXPERT II**
Senior expert with extensive, enterprise-wide knowledge and experience in one or more designated functional and/or domain areas. Provides insight and advice concerning strategic direction and applicability of up to date, industry standard solutions. Responsible for providing high level vision to program/project manager or senior client leadership to influence objectives of complex efforts. The Subject Matter Expert II is primarily utilized on projects for their specific expertise, not in a managerial capacity, in support of the creation of comprehensive methods for describing current and/or future structure and behavior of an organization’s processes, systems, personnel and organizational sub-units, so that they align with the organization’s core goals and strategic direction. The Subject Matter Expert II is typically a former high ranking military or civilian official and recognized by industry as an expert in their specific field.
Experience & Education: Minimum of 15 years experience and Masters Degree

**SENIOR MANAGER**
Provides oversight and executive level management to overall contract operations often involving multiple projects/tasks and groups of personnel at multiple locations. The Senior Manager maintains and manages relationships with senior level management within the client organization. Responsible for ensuring senior level management within the client organization is aware of overall program status, including all relevant projects and their potential impact on higher level organizational strategic vision, this may include subject matter and unique technical knowledge. The Senior Manager is responsible for managing multiple contract operations, ensures quality standards and work performance on all task orders and projects, plans, organizes and oversees work efforts, assigns resources, manages personnel, provides risk management, ensures quality management, monitors overall project and contract performance, etc. Assists the Principal as required in managing contract performance.

Experience & Education: Minimum of 12 years experience and Bachelors Degree

**MANAGER**
Performs day-to-day management of contract support operations, possibly involving multiple tasks and groups of personnel at multiple locations, on a single project. Demonstrates skills in the scope of work encompassed by the task order; provides technical guidance to the project team in performance of the work, and reviews the quality of all work products. Organizes, directs, and coordinates the planning and production of all contract support activities. Responsible for staffing, project planning, project financials, and staff direction and oversight. The Manager maintains and manages the client interface at the COTR levels of the client organization. Assists the Principal as required in managing contract performance.

Experience & Education: Minimum of 10 years experience and Bachelors Degree

**SENIOR CONSULTANT**
Senior staff that possesses demonstrated knowledge, extensive experience in the development of solutions, recommendations, or outcomes across multiple complex tasks in multiple organizations. Defines project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams and serves as a key facilitator between multiple teams to achieve objectives of complex efforts. Directs the activities of Consultants or other staff as necessary.

Experience & Education: Minimum of 5 years experience and Bachelors Degree

**CONSULTANT**
Possesses demonstrated knowledge, experience, and ability in the development of solutions, recommendations, or outcomes across multiple complex tasks and/or organizations. Evaluates options in the context of project objectives and contributes to the implementation of strategic direction. Supports project objectives through activities such as conducting interviews, gathering data, and developing recommendations in support of project objectives. Directs the activities of Analysts or other staff as necessary.

**Experience & Education:** Minimum of 3 years experience and Bachelors Degree

**ANALYST**
Possesses knowledge of applying analytic methodologies and principles to address client’s needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team’s objectives. Works closely with Consultants and Managers.

**Experience & Education:** Minimum of 1 year experience and Bachelors Degree

**ADMINISTRATIVE ASSISTANT**
Supports the project staff in the preparation of deliverables, internal reports, briefings, and presentations associated with the project being supported.

**Experience & Education:** Minimum of 1 year experience and a HS Diploma
EXPERIENCE & DEGREE SUBSTITUTION

The above describes the functional responsibilities and education and experience requirements for each labor category. These requirements are a guide to the types of experience and educational background of typical personnel in each labor category.

Education and experience may be substituted for each other. Each year of relevant experience may be substituted for one year of education, and vice versa. In addition, certifications, professional licenses, and vocational technical training may be substituted for experience or education. Successful completion of higher education which has not yet resulted in a degree may be counted as 1 year of experience for each year of college completed.

Degree/Experience Equivalency

<table>
<thead>
<tr>
<th>Degree</th>
<th>Experience Equivalence</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bachelors</td>
<td>Associate Degree + 2 years relevant experience, or 4 years relevant experience</td>
</tr>
<tr>
<td>Masters</td>
<td>Bachelors + 2 years relevant experience, or Associated + 4 years relevant experience</td>
</tr>
<tr>
<td>Doctorate</td>
<td>Masters + 2 years relevant experience, Bachelors + 4 years relevant experience</td>
</tr>
</tbody>
</table>

SCLS/SCA Eligible Labor Category | SCA Equivalent Code - Title                        | WD Number  |
---------------------------------|-----------------------------------------------------|------------|
Administrative Assistant          | 01020 – Administrative Assistant                    | 2015-4543  |

Service Contract Labor Standards/Service Contract Act: The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

In accordance with clause 52.222-41, the Service Contract Labor Standards (SCLS) does not apply to any labor category that is performed outside the United States which is defined as all 50 States, the District of Columbia, Puerto Rico, the Northern Mariana Islands, American Samoa, Guam, the U.S. Virgin Islands, Johnston Island, Wake Island, and Outer Continental Shelf lands as defined in the Outer Continental Shelf Lands Act (43 U.S.C. 1331, et seq.), but does not include any other place subject to U.S. jurisdiction or any U.S. base or possession in a foreign country (29 CFR 4.112).