

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE**

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: GSAAdvantage.gov.

**SCHEDULE 874: MISSION ORIENTED BUSINESS
INTEGRATED SERVICES (MOBIS)**

Federal Supply Class: 874

SIN: 874-1

Contract Number: GS-10F-0269S

Contract Period: May 25, 2006 – May 24, 2011

Contractor: Alpha Scientific Laboratories, Inc.
143 Diapian Bay
Alameda, CA 94501

Point of Contact: Eileen Valadez
E-MAIL: gvaladez@mindspring.com
TEL: 510-337-0558
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WEB: www.alpha-scientific-lab.com

Business Size: Small

Alpha Scientific Laboratories, Inc. (ASLI) was created to provide management consulting, program management, and technical and engineering support services to clients in government and industry. As a small, woman-owned business, ASLI has been providing the highest level of quality consulting services while exceeding client expectation and satisfaction.

At the heart of ASLI's expertise is our consulting staff. All of our team members are degreed professionals, and most have advanced degrees. Even more importantly, they have experience in the field, and a commitment to helping our clients move toward a goal of problem-free business processes. That hands-on experience has taught us, though, that real-world systems and processes are always subject to upset or disruption – nothing in the real world is perfect, and losing sight of that truism can be very dangerous and expensive! In recognition of that, our consultants have become expert at dealing with problems – identifying them, isolating them, eliminating them, avoiding them, or mitigating them.

INFORMATION FOR ORDERING ACTIVITIES

- 1a. **Awarded SIN:** 874-1 Consulting Services
- 1b. **Lowest Priced Item** SIN 874-1 Administrative Technician \$37.57/Hour
- 1c. **Hourly Rates and Labor Category Descriptions:** See below

2. **Maximum Order Limitation:** SIN 874-1 - \$1,000,000

3. **Minimum Order:** \$300

4. **Scope of Delivery:** Continental US, plus Hawaii, Puerto Rico and Alaska

5. **Point of Production:** Alameda, CA (Alameda County)

6. **Discounts:** Net GSA prices are shown

7. **Volume Discounts:** None

8. **Prompt Payment:** Net 30 Days

- 9a. **Credit Cards are accepted at or below the micro-purchase threshold:** Yes
- 9b. **Credit Cards are accepted at or above the micro-purchase threshold:** No

10. **Foreign Items:** None

11. **Delivery Time:**
 - a. Normal – Negotiated with each Federal agency placing an order
 - b. Expedited – Negotiated with each Federal agency placing an order
 - c. Overnight and 2-day delivery - Negotiated with each Federal agency placing an order
 - d. Urgent Requirements – Negotiated with each Federal agency placing an order

12. **FOB:** Destination

13. **Ordering Address:** 143 Diapian Bay
Alameda, CA 94501
Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)

14. **Payment Address:** 143 Diapian Bay
Alameda, CA 94501

15. **Warranty:** Standard Commercial Warranty

16. **Export packing charges, if applicable:** N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** N/A

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
25. **DUNS:** 107175374
26. **CCR Registration:** Yes (Cage: 1C9K7)

ASLI LABOR RATES

Labor Categories	On Site Rate	Off Site Rate
Principal Consultant	\$117.46	\$122.16
Senior Consultant	\$100.09	\$104.09
Consultant	\$94.10	\$97.86
Junior Consultant	\$76.62	\$79.53
Associate Consultant	\$68.68	\$71.39
Administrative Technician	\$37.57	\$39.07

ASLI LABOR CATEGORY DESCRIPTIONS

Title: PRINCIPAL CONSULTANT

Minimum Education: Masters degree in engineering, mathematics, computer science, business, science, social studies, or similar academic field.

Minimum Experience: 15 years of experience

Functional Responsibility: Provides enterprise-wide consultative support to multiple client organizations. Provides technical, policy, and implementation advisory services to mid- and senior-level manager within agencies, and provides technical direction and overall guidance to contractor program teams as they execute assignments. Capable of weighing multifaceted problems and their proposed solutions, resolving anomalies between and among proposed solutions, then presenting a recommended solution to senior client personnel.

Title: SENIOR CONSULTANT

Minimum Education: Bachelors degree in engineering, mathematics, computer science, business, science, social studies, or similar academic field.

Minimum Experience: 10 years of experience

Functional Responsibility: Serves as the Project Manager of a large multi-task effort, applying a wide spectrum of disciplines for the planning , analysis, design, implementation and support of assigned tasks.

Oversees development of analytical and computational techniques and methodology for problem solutions. Directs enterprise-wide strategic systems planning, business information planning, and analysis. Manages process and data modeling in support of the planning and analysis efforts using both manual and automated tools. Identifies all task responsibilities and reports any changes or suggestions accordingly to the client and/or corporate Senior Management.

Title: *CONSULTANT*

Minimum Education: Bachelors degree in engineering, mathematics, computer science, business, science, social studies, or similar academic field.

Minimum Experience: 5 years of experience

Functional Responsibility: Serves as a task manager or as a project leader on projects of limited scope and complexity. As a consulting team member, collects, analyzes, and interprets data in one or more management, scientific, and engineering specialties. Develops or participates in the development of assignment methodology. Independent contributor to client assignments. Applies expertise in one or more specialties on multiple assignments with minimal supervision and/or leads a team. Understands the practice area and possesses consulting skills sufficient to determine how to accomplish a task when it is described by a client or project manager. Focuses on effective client relations and proposal process. Provides advice and service to clients in area(s) of technical specialty and in a multidisciplinary systems integration context, when appropriate. May propose and make presentations dealing with the status of assignments, management and technical problems, and proposed solutions.

Title: *JUNIOR CONSULTANT*

Minimum Education: Bachelors degree in engineering, mathematics, computer science, business, science, social studies, or similar academic field.

Minimum Experience: 3 years of experience

Functional Responsibility: Team member contributing to consulting staff client assignments within specified guidelines. Performs a variety of tasks that require both practical experience and theoretical, state-of-the-art, technical knowledge in specialty area. Understands overall purpose of task assignment. Serves as a consulting team member within a management, scientific, or engineering specialty. Collects data in accordance with plans developed by others. Verifies and analyzes data to identify trends and relationships, as well as current and potential technical and management problems. Drafts reports of findings along with related documentation.

Title: *ASSOCIATE CONSULTANT*

Minimum Education: Bachelors degree in engineering, mathematics, computer science, business, science, social studies, or similar academic field.

Minimum Experience: 1 year of experience

Functional Responsibility: Entry-level consulting staff member. Conducts research tasks assigned by more senior members of the consulting staff. Collects, analyzes and summarizes data. Contributes to client reports as directed including documentation preparation, writing, editing, production coordination. Performs tasks that are routine in nature and learns to apply theoretical (academic) training to practice.

Title: *ADMINISTRATIVE TECHNICIAN*

Minimum Education: High school degree or GED equivalence

Minimum Experience: 1 year of experience

Functional Responsibility: Assists in collecting and organizing information required for preparation of technical manuals, databases, training materials, installation guides, proposals, and reports. Edits functional descriptions, system specifications, users' manuals, special reports, or any other client deliverables and documents.