

Foreign Disclosure
& Export *Solutions*
Corporation

Contract Number: GS-10F-0270S

SIN: 874-1 Consulting Services

SIN: 874-2 Facilitation Services

*Foreign Disclosure & Export **Solutions** Corp.
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INTRODUCING
FOREIGN DISCLOSURE & EXPORT SOLUTIONS CORPORATION
<http://www.fdesolutions.com>

Introduction

Foreign Disclosure & Export Solutions Corporation provides expert consulting services to private companies and government agencies on matters relating to the disclosure of classified and controlled unclassified military information to foreign governments and international organizations, military technology transfer, international military cooperative programs, and export licensing of U.S. Munitions List items to friendly and allied nations. Our consultants use their prior government experience to assist their clients to properly express, work with, and present their information to obtain the client's most advantageous outcome. These services directly related to two MOBIS SINs, and we are proud to offer them through the General Services Administration MOBIS schedule.

GSA/ MOBIS Offering

FDE Solutions offers the following MOBIS SIN categories:

- 874-1 Consulting Services
- 874-2 Facilitation Services

Strategy for Task Accomplishment

Our primary mission is to provide our clients with their most advantageous solutions. Our hands-on commitment and attention to total quality is designed to improve outcomes for both our national defense industrial clients and government personnel. To achieve the optimum solution, we work closely with each individual client to better understand the uniqueness of each case and the challenges involved.

Our consulting and facilitation services will be accomplished by FDE Solutions' core staff and team of associates. Their vast prior experience in the fields of foreign disclosure and U.S. Munitions List export licensing allows them to provide a macro view of problems and issues, and their freedom from inside influences allows for an untainted analysis and solution recommendation. When additional personnel resources are needed, FDE Solutions, as the Department of the Navy's foreign disclosure training contractor, can hire and training new personnel with sufficient expertise to assist with assigned tasks. Our expertise in this niche field of international diplomacy make FDE Solutions a unique and needed contributor to DoD commands and agencies involved with foreign disclosure and export matters, and other federal organizations involved in international cooperative programs.

Quality Assurance Measured customer satisfaction is our operating standard. Listening to the "voice" of the customer and directly asking for their feedback improves customer loyalty, generates a larger customer base with increased activity, reduces service shortfalls, lowers overall costs and enhances overall performance. FDE Solutions constantly strives to meet or exceed our customer's goals.

We monitor the quality and effectiveness of our services via direct contact, ensuring that we are always on target for our customer. Our consultants ask directly for quality feedback and via measured critiques for all of our training programs. We use these critiques to continually improve our training programs.

Accounting Controls All of FDE Solutions' services are tracked using QuickBooks Pro 2005 software to enter, track, and invoice time sheets, mileage, and travel expenses. Our books are audited by Miller-Musmar CPAs in Reston, VA.

Points of Contact Ms. Jamie M. McCloskey, President or
Mr. Michael K. McCloskey, Lead Consultant/Instructor
(703) 860-8112/Office
(703) 627-6302/Cell
(703) 860-1295/Fax

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Important Numbers Federal Employee Identification Number: 20-1010125
Cage Code: 1LEF6
DUNS Number: 07-080-1365

LABOR CATEGORIES AND PRICE LISTS

<u>SIN 874-1 Consulting Services Fee Structure</u>	
Foreign Disclosure & Military Exports Consultant/ Analyst/ Facilitator	\$135.90 per hour
Jr. Foreign Disclosure & Military Exports Consultant/Analyst	\$ 95.00 per hour
Subject Matter Expert Consultant1 (operational Level 1)	\$ 80.00 per hour
Foreign Disclosure & Military Exports Analyst	\$57.00 per hour
(Prices include the 0.75% Industrial Funding Fee)	

<u>SIN 874-2 Facilitation Services Fee Structure</u>	
Foreign Disclosure & Military Exports Consultant/ Analyst/ Facilitator	\$135.90 per hour
(Prices include the 0.75% Industrial Funding Fee)	

SIN: 874-1 (Consulting) and 874-2 (Facilitation)

FOREIGN DISCLOSURE & MILITARY EXPORTS
CONSULTANT/ANALYST/FACILITATOR

(\$135.00/hr)

Minimum/General Experience: Minimum 10 years experience working issues dealing with National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; or a strong background in international security or international relations. A current security clearance (at the SECRET level) is also required. [Note: To be considered "current" for security clearance purposes, you must have worked in a position where you possessed a clearance within the last 24-months.]

Functional Responsibility:

- Provides expert policy, procedural, and training consulting support in the development and implementation of policies and programs for the requirements, planning, management, and operations of military international programs, foreign disclosures, military exports and technology transfer.
- Provide expertise in the following areas: statutes, executive orders, and government regulations dealing with the National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; and other related international security and/or international relations policies and processes.
- Has a demonstrated knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication.

Minimum Education: Recognized expert in the field of foreign disclosure or military exports. Masters Degree or equivalent work experience in international security policy, international relations, international politics, public or business administration, public policy, or related studies. The equivalent of a Masters Degree is a Bachelors Degree with seven years additional experience in his/her field of expertise.

SIN: 874-1 (Consulting)

JUNIOR FOREIGN DISCLOSURE & MILITARY EXPORTS
CONSULTANT/ANALYST

(\$95.00/hr)

Minimum/General Experience: Minimum 5 years experience working issues dealing with National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; or a working background in international security or international relations. A current security clearance (at the SECRET level) is also required. [Note: To be considered "current" for security clearance purposes, you must have worked in a position where you possessed a clearance within the last 24-months.]

Functional Responsibility:

- Provides policy, procedural, training, and analyst consulting support in the development and implementation of policies and programs for the requirements, planning, management, and operations of military international programs, foreign disclosures, military exports and technology transfer.
- Provide consulting support in the following areas: statutes, executive orders, and government regulations dealing with the National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; and other related international security and/or international relations policies and processes.
- Has a working knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication.

Minimum Education: Bachelors Degree or equivalent work experience in international security policy, international relations, international politics, public or business administration, public policy, or related studies.

SIN: 874-1 (Consulting)

FOREIGN DISCLOSURE & MILITARY EXPORTS ANALYST (\$57.00/hr)

Minimum/General Experience: Minimum 6 years experience working with a combination of issues dealing with National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; or a working background in international security or international relations; and program management and analyst functions. A current security clearance (at the SECRET level) is also required. [Note: To be considered "current" for security clearance purposes, you must have worked in a position where you possessed a clearance within the last 24-months.]

Functional Responsibility:

- Provides policy, procedural, and analyst support to consultants in the development and implementation of policies and programs for the requirements, planning, management, and operations of military international programs, foreign disclosures, military exports and technology transfer.
- Provide analyst support in the following areas: statutes, executive orders, and government regulations dealing with the National Disclosure Policy; the Arms Export Control Act and (to a lesser degree) the Export Administration Act; DOD technology transfer policies and procedures; the foreign disclosure process and procedures; the processing of international visitors to DOD Government and contractor facilities; and other related international security and/or international relations policies and processes.
- Has a working knowledge of DOD and executive branch organization and functions, DOD department relationships, and channels of communication.

Minimum Education: Associates Degree or equivalent work experience in international security policy, international relations, international politics, public or business administration, public policy, or related studies. The equivalent of an Associates Degree is at least one and one-half years of formal college education, with three years additional experience in the field of foreign disclosure and/or military export licensing.

SIN: 874-1 (Consulting)

SUBJECT MATTER EXPERT CONSULTANT 1 (Operational Level)

(\$80.00/hr)

Minimum/General Experience: 10 years of progressive experience in various military-related fields such as general Military Operations, Aircraft/Ship/Submarine Operations and Maintenance, Operations Research and Analysis, Joint Warfighting Systems, Education and Training, C4I Systems, Military Systems Integration, Configuration Management, and Quality Assurance. A current security clearance (at least at the SECRET level) is also required. [Note: To be considered "current" for security clearance purposes, you must have worked in a position where you possessed a clearance within the last 24-months.]

Functional Responsibility:

- Possesses working knowledge within his/her specialized field to investigate, analyze, design, develop, implement, test and/or evaluation complex problems that may include data and information development and content requirements, engineering or computer science, systems integration, data management, networks, telecommunications, simulation, etc.
- Assists the technical lead in the analysis of content and information requirements, development of architectures, development of integration approaches, preparation of detailed plans and investigation of problems.
- Assists others to evaluate data and information in the context of overall requirements; and provides technical recommendations in the areas of proper content, presentation, revisions, modification, problems, and evaluation.

Minimum Education: Recognized as an expert in his/her subject matter with a Masters Degree. The equivalent of a Masters Degree is a Bachelors Degree with seven years of direct experience in his/her field of expertise.

GSA MOBIS SCHEDULE CUSTOMER INFORMATION

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is:
<http://www.GSAAdvantage.gov>.

Schedule for - MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

Federal Supply Group: 87 Class: 874

Contract Number:

**For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>**

Contract Period: 5-25-2006 through 5-24-2011

Contractor: Foreign Disclosure & Export Solutions Corporation
12961 Pinecrest View Ct.
Herndon, VA 20171 2644

Business Size: Small, Woman Owned Business

Telephone: (703) 860-8112

Extension:

FAX Number: (703) 860-1295

Web Site: www.fdesolutions.com

E-mail: mkm@fdesolutions.com

Contract Administration: Michael K. McCloskey

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1, 874-2**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment,**

or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply: See item 6 below

- 2. Maximum Order: 1000000**
- 3. Minimum Order: 300**
- 4. Geographic Coverage (delivery Area): FOB Domestic and Overseas**
- 5. Point(s) of production (city, county, and state or foreign country): Same as company address**
- 6. Discount from list prices or statement of net price: Yes**
- 7. Quantity discounts: None Offered**
- 8. Prompt payment terms: Net 30 days**
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: Yes**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Contact Contractor**
- 10. Foreign items (list items by country of origin): None**
- 11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order**
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor**
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor**
- 12. F.O.B Points(s): Destination**
- 13. Ordering Address(es): Same as Contractor**

- 14. Payment address(es):** Same as company address
- 15. Warranty provision.:** None
- 16. Export Packing Charges (if applicable):** N/A
- 17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. Terms and conditions of installation (if applicable):** N/A
- 20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. Terms and conditions for any other services (if applicable):** N/A
- 21. List of service and distribution points (if applicable):** N/A
- 22. List of participating dealers (if applicable):** N/A
- 23. Preventive maintenance (if applicable):** N/A
- 24. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 25. Data Universal Numbering System (DUNS) number:** 07-0801365
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered