



U.S. General Services Administration



**GENERAL SERVICES ADMINISTRATION**  
Federal Supply Service



**Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

## **ENVIRONMENTAL SERVICES**

**Federal Supply Group 899 Class F999**

**Special Item No. (SIN) 899-1/ 899 1RC Environmental Planning Services & Documentation  
899-8/ 899-8 RC Environmental Remediation Services**

**Contract No.: GS-10F-0270V**

**Contract Period: July 27, 2009 through July 26, 2019**

**Business Size: Small**

## **Total Environmental Concepts, Inc.**

15 Park Avenue  
Gaithersburg, MD 20877-2915

Telephone: (301) 548-0382      FAX: (301) 527-0248

[www.totalenvironmental.net](http://www.totalenvironmental.net)

**Contract Administration: John Ray (703) 567-4346  
email: [jray@totalenvironmental.net](mailto:jray@totalenvironmental.net)**

Prices Shown Herein are Net (Discount Deducted)  
For more information on ordering from Federal Supply Schedules,  
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>



## CUSTOMER INFORMATION

**1a. Awarded Special Item Number(s):** SINs 899-1, 899-1RC, 899-8, 899-8RC

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:** SIN 899-1, 899-1RC, 899-8 and 899-8RC \$43.65 Administrative/Clerical Support and Laborer.

**1c. Description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided.** See descriptions in subsequent pages.

**2. Maximum Order:** \$1,000,000.

**3. Minimum Order:** \$100.

**4. Geographic Coverage (Delivery Area):** Domestic only (48 contiguous states, Alaska, Hawaii, the District of Columbia and U.S. Territories).

**5. Point(s) of production (city, county, and State or foreign country):** 15 Park Avenue, Gaithersburg, MD 20877; 7432 Alban Station Blvd., Ste B252, Springfield, VA 22150; and, 508 Glenbrook Road, Suite A, Glen Burnie, MD 21061.

**6. Discount from list prices or statement of net price:** Government net prices (discounts already deducted).

**7. Quantity discounts:** None Offered.

**8. Prompt payment terms:** 0.5% - 20/Net 30.

**9a. Government Purchase Card Accepted at or below Micropurchase Level:** Yes.

**9b. Government Purchase Card Accepted above Micropurchase Level:** Yes.

**10. Foreign items (list items by country of origin):** None.

**11a. Time of Delivery:** Specified in the task order.

**11b. Expedited Delivery:** Contact Contractor.

**11c. Overnight and 2-day Delivery:** Contact Contractor.

**11d. Urgent Requirements:** Contact Contractor.

**12. FOB Point:** Destination.

**13a. Ordering address:** 15 Park Avenue, Gaithersburg, MD 20877.

**13b. Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

**14. Payment address:** 15 Park Avenue, Gaithersburg, MD 20877

**15. Warranty provision:** Contractor's Standard Commercial Warranty.

**16. Export packing charges, if applicable:** N/A.

**17. Terms and conditions of Government credit card acceptance (any thresholds above the micropurchase level):** Contact Contractor.

**18. Terms and conditions of rental, maintenance, and repair:** N/A.

**19. Terms and conditions of installation:** N/A.

**20. Terms and conditions of repair parts:** N/A.

**20a. Terms and conditions for any other services:** N/A.

**21. List of service and distribution points:** N/A.

**22. List of participating dealers:** N/A.

**23. Preventive maintenance:** N/A.

**24a. Environmental attributes, e.g., Recycled content, energy efficiency, and/or reduced pollutants:** N/A.

**24b. Section 508** N/A

**25. Data Universal Number System (DUNS) number:** 05-5281591.

**25. Notification regarding registration in Central Contractor Registration (CCR) database:** Registered; CAGE Code 1YC68.



## **ABOUT TOTAL ENVIRONMENTAL CONCEPTS, INC.**

Total Environmental Concepts, Inc. (TEC) has offered quality solutions to a wide range of environmental issues since its founding in 2000.

TEC personnel have expertise in all aspects of environmental science, geology, engineering, planning, facilitation and remediation and are on the cutting edge of industry practices. Our goal is to enable clients to make the best possible decisions while maintaining compliance with environmental regulations.

Our strongest resource is our professional team of engineers, industrial hygienists, scientists, geologists, technicians and project managers who combine real world experience and extensive knowledge of environmental regulations to provide effective solutions for our clients. Our focus is to deliver results on time and to the highest industry standards.

TEC maintains industry certifications and has affiliations with the following organizations:

- Academy of Certified Hazardous Materials Managers (ACHMM)
- Hazardous Materials Control Research Institute (HMCRI)
- National Ground Water Association (NGWA)
- Associated Builders and Contractors (ABC)
- American Board of Industrial Hygiene
- Association of Engineering Geologists (AEG)

TEC is active in the industry, and its technicians, project managers and executive team members are encouraged to continuously acquire training, certifications and licenses to better serve its customers and stay current on industry developments.



TEC has extensive experience with commercial, federal, state and local governments in the following aspects of environmental consulting and remediation services:

#### Environmental Consulting Services

- Environmental Program and Project Management
- Safety Program Management
- Phase I and Phase II Environmental Site Assessments
- Spill Prevention Control and Countermeasure Plans
- Environmental Management Plans
- Environmental Management Systems / ISO 14000
- Site Investigations for RCRA/CERCLA Sites
- Multi-Media Sampling
- Feasibility Studies
- Waste Management Plans
- Asbestos and Lead Surveys, Assessments and Abatement Plans
- Waste Minimization/Pollution Prevention

#### Remediation and Reclamation Services

- Emergency Response Cleanup
- Underground/Aboveground Storage Tank (UST/AST) Removal
- In situ and Ex situ Remediation System Design, Installation, Operation and Maintenance
- Air m
- Monitoring
- Site Characterization/Field Investigation
- Contaminated Soil/Hazardous Waste Excavation and Disposal
- Asbestos and Lead Abatement Plans and Monitoring



**GSA FEDERAL SUPPLY SCHEDULE PRICE LIST**

**SINs 899-1, 899-1RC, 899-8 and 899-8RC**

<i>Labor Category</i>	<b>Government Rates (Loaded) On Site/Off Site</b>
<b>PRINCIPAL</b>	\$145.50
<b>PROGRAM MANAGER</b>	\$141.14
<b>CERTIFIED PROFESSIONAL GEOLOGIST</b>	\$110.34
<b>PROJECT MANAGER I</b>	\$91.91
<b>GEOLOGIST/ENVIRONMENTAL SCIENTIST II</b>	\$73.48
<b>GEOLOGIST/ENVIRONMENTAL SCIENTIST I</b>	\$63.78
<b>ENVIRONMENTAL TECHNICIAN I</b>	\$46.56
<b>ADMINISTRATIVE/CLERICAL SUPPORT</b>	\$43.65
<b>SUPERINTENDENT</b>	\$72.75
<b>SERVICE MANAGER</b>	\$71.78
<b>SERVICE ELECTRICIAN LEVEL I</b>	\$62.51
<b>SERVICE TECHNICIAN LEVEL I</b>	\$66.91
<b>FOREMAN/MECHANIC/INSTALLER</b>	\$63.80
<b>SKILLED LABORER</b>	\$46.56
<b>EQUIPMENT OPERATOR/ASST TANK INSTALLER</b>	\$56.33
<b>SENIOR TECHNICIAN/TECHNICIAN III</b>	\$54.64



## Labor Categories, Duties, and Education/Experience Requirements

<i><b>Labor Category</b></i>	<i><b>Description</b></i>	<i><b>Education/Experience</b></i>
<b>PRINCIPAL</b>	<p><b><u>Duties/Responsibilities:</u></b> Responsible for management of the company. May serve as technical expert or coordinator of large or technically challenging projects. May provide final review of project documents. Leads and directs the work of others. Relies on extensive experience and judgment to plan and accomplish goals. Provides a wide degree of creativity.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of fifteen (15) years of related experience.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university.</p> <p><b><u>Additional:</u></b> Professional registration, Certification or Master's degree preferred.</p>
<b>PROGRAM MANAGER</b>	<p><b><u>Duties/Responsibilities:</u></b> May be responsible for management of the company. May serve as technical expert or coordinator of large or technically challenging projects. May provide final review of project documents. Leads and directs the work of others. Relies on extensive experience and judgment to plan and accomplish goals. Provides a wide degree of creativity.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of ten (10+) years of related experience.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university.</p> <p><b><u>Additional:</u></b> Professional registration, Certification or Master's degree preferred</p>
<b>CERTIFIED PROFESSIONAL GEOLOGIST</b>	<p><b><u>Duties/Responsibilities:</u></b> Responsible for final review/approval of designs, reports, plans, and specifications. Responsible for preparing reports, plans and specifications for complex projects, including Site Characterization, Corrective Action Plans (CAP) modeling, and remediation budgets. Has experience in technical and managerial roles and substantial expertise in remediation of complex sites. Familiar with field concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May supervise or direct the work of lower level professional staff. A wide degree of creativity is expected. Typically reports to Principal or Program Manager.</p> <ul style="list-style-type: none"> <li>• Oversees large and complex projects</li> <li>• Prepares SCR and CAPs Final review of technical reports and CAPs</li> <li>• Develops project budgets</li> <li>• Performs equipment specification review, selection, and design</li> <li>• Performs hydrogeologic and contaminate modeling</li> </ul>	<p><b><u>Experience Requirements:</u></b> Minimum of eight (8) years of related experience of which five (5) must be supervisory or management experience.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university</p> <p><b><u>Additional:</u></b> Professional registration, Certification or Master's degree preferred.</p>



	<ul style="list-style-type: none"> <li>• Conducts data review and analysis</li> </ul>	
<p><b>PROJECT MANAGER I</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Responsible for managing complex remediation projects and controlling project budgets. Serves as onsite technical expert. Analyzes and interprets data, supervises field tests, and may prepare limited or certain technical sections of reports. Supervises the work of lower level professional and technical staff. Field hours are normally limited to periodic site visits. Responsible for organizing highly complex activities for the development, implementation, and maintenance of projects. Reports to Program Manager or Senior Professional.</p> <ul style="list-style-type: none"> <li>• Project management</li> <li>• Report Preparation - Limited or certain technical sections</li> <li>• Project budget oversight</li> <li>• Data review and analysis</li> <li>• Field work planning</li> <li>• Work plan preparation</li> <li>• On-site direction, coordination, and management</li> <li>• Coordinate with agency, client, and subcontractors</li> <li>• Periodic site inspection</li> <li>• Acquire site access</li> </ul>	<p><b><u>Experience Requirements:</u></b> Minimum of (6) years of related experience of which three (3) must be in project management duties. Must have health and safety training.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university. As an alternative, two (2) years of experience working in assigned technical discipline may be substituted for one (1) year of education (i.e., eight (8) years experience is equivalent to a Bachelor's degree).</p>



<p><b>GEOLOGIST/ ENVIRONMENTAL SCIENTIST II</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Works under appropriate supervision when performing all but routine field tasks related to the project. Performs monitoring well installation and sampling. Writes field notes, aids in geological mapping, and basic geological analysis. Assists with reports preparation only under supervision/ review. Performs limited data review and analysis. May supervise lower level technical personnel. Substantial number of hours are typically for field work. Reports to Project Manager.</p> <ul style="list-style-type: none"> <li>• Field work preparation</li> <li>• Limited data review and analysis</li> <li>• Remediation system installation assistance</li> </ul>	<p><b><u>Experience Requirements:</u></b> Four (4) years minimum experience.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university.</p>
<p><b>GEOLOGIST/ ENVIRONMENTAL SCIENTIST I</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Works under appropriate supervision when performing all but routine field tasks related to the project. Performs monitoring well installation and sampling. Writes field notes, aids in geological mapping, and basic geological analysis. Assists with reports preparation only under supervision/ review. Performs limited data review and analysis. May supervise lower level technical personnel. Substantial number of hours are typically for field work. Reports to Project Manager.</p> <ul style="list-style-type: none"> <li>• Field work preparation</li> <li>• Limited data review and analysis</li> <li>• Remediation system installation assistance</li> </ul>	<p><b><u>Experience Requirements:</u></b> Entry level position, zero (0) to two (2) years experience.</p> <p><b><u>Education Requirements:</u></b> BA/BS degree in engineering, geology, or other related science from an accredited college or university.</p>



<p><b>ENVIRONMENTAL TECHNICIAN I</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Performs routine tasks such as soil and ground water monitoring, well bailing, and supporting roles for Senior Technician. Hours are for field work Reports to Project Manager or Senior Technician.</p> <ul style="list-style-type: none"> <li>• Well development</li> <li>• Waste handling</li> <li>• Sampling and monitoring</li> <li>• Decontamination</li> <li>• Well abandonment</li> </ul>	<p><b><u>Experience Requirements:</u></b> Entry level position – zero (0) to one (1) years of related experience and completion of OSHA HAZWOPER training.</p> <p><b><u>Education Requirements:</u></b> Trade school degree in a relevant field from an accredited school As an alternative, high school diploma with two (2) years related experience</p>
<p><b>ADMINISTRATIVE/ CLERICAL SUPPORT</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Manages, plans and executes a variety of administrative functions, including preparing and reviewing correspondence; preparing briefings and charts; producing reports; arranging meetings and maintaining calendars; making travel arrangements; screening calls and tracking suspense items with minimal supervision. Provides administrative and logistical support and overall office management for the supervisor and/or staff in connection with the accomplishment of assigned functions. Collaborates with staff members to produce team-based deliverables. Coordinates team member schedules to facilitate task completion, training sessions, and meetings. Responsible for database management and administration, oversees documentation control system. Coordinates office supply requests.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of eighteen (18) months of related experience.</p> <p><b><u>Education Requirements:</u></b> Associate’s degree. As an alternative, two (2) years of experience in administrative support or data entry projects may be substituted for the Associate’s degree requirement</p>



<b>SUPERINTENDENT</b>	<b><u>Duties/Responsibilities:</u></b> Directs and oversees multiple field crews; must be able to read and interpret drawings and work plans.	<b><u>Experience Requirements:</u></b> Minimum of eight (8) years of related experience, four (4) of which as a foreman. Certification as tank installer/remover. <b><u>Education Requirements:</u></b> High School graduate or GED.
<b>SERVICE MANAGER</b>	<b><u>Duties/Responsibilities:</u></b> Oversees and directs multiple service crews. Responsible for scheduling work, marketing of service department and profit/loss of service operations.	<b><u>Experience Requirements:</u></b> Minimum of ten (10) years of related experience. Must possess relevant industry certifications (Veeder-Root, Franklin, etc) <b><u>Education Requirements:</u></b> High School graduate or GED.
<b>SERVICE ELECTRICIAN LEVEL I</b>	<b><u>Duties/Responsibilities:</u></b> Installs and troubleshoots electrical equipment in accordance with plan specifications and code requirements	<b><u>Experience Requirements:</u></b> Minimum of two (2) years of related experience. Must possess relevant industry certifications (Veeder-Root, Franklin, etc) <b><u>Education Requirements:</u></b> High School graduate or GED.



<p><b>SERVICE TECHNICIAN LEVEL I</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Installs, networks and troubleshoots electronic components such as tank monitoring equipment and fuel management systems in accordance with plan specifications and code requirements</p>	<p><b><u>Experience Requirements:</u></b> Minimum of four (4) years of related experience. Must possess advanced industry certifications (Veeder-Root, Franklin, etc) <b><u>Education Requirements:</u></b> High School graduate or GED.</p>
<p><b>FOREMAN/MECHANIC/INSTALLER</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Directs and oversees field crew; must be able to read and interpret drawings and work plans.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of four (4) years of related experience. Certification as tank installer/remover. <b><u>Education Requirements:</u></b> High School graduate or GED.</p>
<p><b>SKILLED LABORER</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Assists the mechanic/tank installer in system installation. Must be familiar with system components and relevant tools and equipment. Must be able to lift 50 pounds and work outside in varying weather conditions.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of one (1) year of industry experience. <b><u>Education Requirements:</u></b> High School graduate or GED.</p>
<p><b>EQUIPMENT OPERATOR/ASST TANK INSTALLER</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Responsible for the operation of heavy equipment, including backhoe, excavator and loader. Perform daily equipment inspections.</p>	<p><b><u>Experience Requirements:</u></b> Minimum of two (2) years of related experience. <b><u>Education Requirements:</u></b> High School graduate or GED.</p>



<p><b>SENIOR TECHNICIAN/ TECHNICIAN III</b></p>	<p><b><u>Duties/Responsibilities:</u></b> Responsible for on-site supervision of installation, maintenance, and repair of machinery and equipment. Maintains field logs and documenttation of monitoring and maintenance of machinery and equipment. May supervise other technicians and/or lower level professionals as well as subcontractor and other field crews. Works under appropriate supervision. Substantial numbers of hours are for field work. Reports to Project Manager.</p> <ul style="list-style-type: none"><li>• Performs operation and maintenance of equipment</li><li>• Maintains field/sampling logs</li><li>• Maintains equipment maintenance records</li></ul>	<p><b><u>Experience Requirements:</u></b> Minimum of four (4) years of experience with at least one (1) year of experience in a field supervisory role; completion of OSHA HAZWOPER training.</p> <p><b><u>Education Requirements:</u></b> Associate degree in a relevant field from an accredited college or university. As an alternative, high school diploma with certification or license as a tradesman.</p>
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**Service Contract Act (SCA) Matrix**

<b>ELIGIBLE LABOR CATEGORY</b>	<b>EQUIVALENT CODE TITLE</b>	<b>WAGE DET NO</b>
<b>ADMIN/CLERICAL</b>	01311 - Secretary I	2005-2103
<b>ENVIRONMENTAL TECHNICIAN I</b>	30090 - Environmental Technician	2005-2103
<b>FOREMAN/MECHANIC INSTALLER</b>	23311 Fuel Distribution System Mechanic	2005-2103
<b>SKILLED LABORER</b>	23470 Laborer	2005-2103
<b>EQUIPMENT OPERATOR/ ASST TANK INSTALLER</b>	23440 Heavy Equipment Operator	2005-2103
<b>SERVICE ELECTRICIAN LEVEL I</b>	23160 Maintenance Electrician	2005-2103
<b>SERVICE TECHNICIAN LEVEL I</b>	23182 Electronic Maintenance Technician I	2005-2103

*The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.*