Multiple Award Schedule:

FSC Group: Professional Services
FSC Service Codes:
FSC Class: F999, R704

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

GENERAL SERVICES ADMINISTRATION Federal Supply Service Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!(R), a menu-driven database system. The INTERNET address GSA Advantage!(R) is: GSAAAdvantage.gov

ALLIANCE SOLUTIONS GROUP, INC.
11818 ROCK LANDING DR., STE. 105
NEWPORT NEWS, VA 23601
(757) 223-7233
CONTRACT ADMINISTRATOR: ROBERT CAMPBELL

CONTRACT PERIOD: 11 AUGUST 2020 TO 10 AUGUST 2025

PRICE LIST CURRENT AS OF MODIFICATION #PS-0043 EFFECTIVE MARCH 17, 2021

BUSINESS SIZE: SMALL
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers (SIN):

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>541620RC</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

See page 4 which contains unit level pricing (hourly rates) across all SINs, labor categories and locations. A description of all job titles, experience, functional responsibility and education for these types of employees or subcontractors is located on pages 5-10.

1b. Lowest priced model and lowest unit price: See Page 4.


2. Maximum Order: $1,000,000

3. Minimum Order: $100

4. Geographic Coverage: Domestic and Overseas locations

5. Production Point: Newport News, VA

6. Discount from List Prices: Prices shown herein are net prices (discount deducted)

7. Quantity Discounts: Contractor will discuss volume discounts on large dollar orders. Exact discounts and terms will be negotiated on individually issued task orders.

8. Prompt Payment Terms: Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items (list by country of origin): N/A

10. Time of Delivery:
   a. Time of Delivery: Delivery shall be determined using a mutually agreed upon delivery schedule.
   b. Expedited Delivery: N/A
   c. Overnight and 2-day delivery: N/A
   d. Urgent Requirements: N/A

11. FOB Point: Destination

12. Ordering Address:
   a. Robert Campbell
      Alliance Solutions Group, Inc.
      11818 Rock Landing Drive, Suite 105
      Newport News, VA 23606
      Telephone: 757.223.7233
      Fax: 801.348.4336
b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address and Administrator Information:**
   
   a. Robert Campbell  
   Alliance Solutions Group, Inc.  
   11818 Rock Landing Drive, Suite 105  
   Newport News, VA 23606  
   Telephone: 757.223.7233  
   Fax: 801.348.4336

14. **Warranty Provisions:** N/A

15. **Export Packing Charges:** N/A

16. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A

17. **Terms and Conditions of Installation:** N/A

18. **Terms and Conditions**
   
   a. **Repair parts indicating date of parts price lists and any discounts from list prices:** N/A
   
   b. **For any other services:** N/A

19. **List of Service and Distribution Points:** N/A

20. **List of Participating Dealers:** N/A

21. **Preventive Maintenance:** N/A

22. **Special Attributes**
   
   a. **Such as Environmental Attributes (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
   
   b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at [www.Section508.gov/](http://www.Section508.gov/): N/A

23. **Data Universal Number System (DUNS) Number:** 184676406

24. **Notification regarding registration in the System for Award Management (SAM) Database. Registered**
Company Information

Alliance Solutions Group, Inc. (ASG) is a service-disabled, veteran-owned small business that offers emergency management and environmental, health, and safety solutions to all levels of public, private and defense sectors. We are a team of strategists, thought leaders, subject matter experts, and instructors with an average of 20+ years of experience in our respective fields. With a robust, integrated management system, ASG maintains a documented framework of policies, procedures, and business practices that are repeatable for consistency and scalable for growth.

In meeting our customers’ needs, we leverage thousands of lessons learned, best practices and business processes that we have synthesized throughout the last decade. Having conducted over 15,000 workplace audits and assessments, trained over 16,000 professionals, and conducted over 2,000 exercises, ASG has built a solid understanding of the challenges that our customers are facing in each sector. Our perspective spans from the local to the global, with offices across the U.S. and throughout the world. We have built lasting partnerships with municipal, state, federal, military and private sector clients in 48 states and 17 countries.

In addition to our technical excellence, ASG has an integrated management system and is certified to the ISO 9001:2015 (Quality), ISO 14001:2015 (Environmental) and ISO45001:2018 (Occupational Health and Safety) Management System standards. This demonstrates and verifies our commitment to the highest level of customer satisfaction, quality, environment, safety and continuous improvement. Our adoption of these management systems assures our customers that our complete business systems, contracts and services are managed professionally and in accordance with international benchmark standards. ASG provides exceptional customer satisfaction which explains our high customer return rate of 98%.

Alliance Solutions Group is proud to list its services on GSA and looks forward to working with you to meet your needs. Please visit our website at www.asg-inc.org.
## PRICE LIST FOR ALL SPECIAL ITEM NUMBERS

<table>
<thead>
<tr>
<th>Labor Categories</th>
<th>Year 11 Pricing Effective Modification</th>
<th>Year 12</th>
<th>Year 13</th>
<th>Year 14</th>
<th>Year 15</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>PS -0043 through 08/10/2021</td>
<td>08/11/2021</td>
<td>08/10/2022</td>
<td>08/10/2023</td>
<td>08/10/2024</td>
</tr>
<tr>
<td>1 Executive Director</td>
<td>$206.22</td>
<td>$210.34</td>
<td>$214.55</td>
<td>$218.84</td>
<td>$223.22</td>
</tr>
<tr>
<td>2 Director of Operations</td>
<td>$191.16</td>
<td>$194.99</td>
<td>$198.89</td>
<td>$202.86</td>
<td>$206.92</td>
</tr>
<tr>
<td>3 Program Manager</td>
<td>$137.39</td>
<td>$140.14</td>
<td>$142.94</td>
<td>$145.80</td>
<td>$148.72</td>
</tr>
<tr>
<td>4 Analyst IV</td>
<td>$136.58</td>
<td>$139.31</td>
<td>$142.09</td>
<td>$144.94</td>
<td>$147.83</td>
</tr>
<tr>
<td>5 Analyst III</td>
<td>$106.65</td>
<td>$108.78</td>
<td>$110.96</td>
<td>$113.18</td>
<td>$115.44</td>
</tr>
<tr>
<td>6 Analyst II</td>
<td>$98.31</td>
<td>$100.28</td>
<td>$102.28</td>
<td>$104.33</td>
<td>$106.42</td>
</tr>
<tr>
<td>7 Analyst I</td>
<td>$76.99</td>
<td>$78.53</td>
<td>$80.10</td>
<td>$81.70</td>
<td>$83.34</td>
</tr>
<tr>
<td>8 CBRN Analyst III</td>
<td>$116.79</td>
<td>$119.13</td>
<td>$121.51</td>
<td>$123.94</td>
<td>$126.42</td>
</tr>
<tr>
<td>9 CBRN Analyst II</td>
<td>$101.32</td>
<td>$103.35</td>
<td>$105.42</td>
<td>$107.52</td>
<td>$109.68</td>
</tr>
<tr>
<td>10 CBRN Analyst I</td>
<td>$90.83</td>
<td>$92.64</td>
<td>$94.50</td>
<td>$96.39</td>
<td>$98.31</td>
</tr>
<tr>
<td>11 Administrative/Clerical Assistant**</td>
<td>$50.93</td>
<td>$51.95</td>
<td>$52.99</td>
<td>$54.05</td>
<td>$55.13</td>
</tr>
</tbody>
</table>

* Price includes the IFF
** SCLS applicable labor categories

### SCLS Eligible Contract Labor Category

<table>
<thead>
<tr>
<th>SCLS Equivalent Code – Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Administrative Assistant</td>
<td>01020-Administrative Assistant</td>
</tr>
</tbody>
</table>

“The Service Contract Labor Standards, formerly the Service Contract Act (SCLS), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).”
**Executive Director**

**Duties and Responsibilities:** Performs program, operational, or technical management of large or complex, multi-discipline programs, projects or assignments, day-to-day management of overall contract support operations, possibly involving multiple projects and groups of personnel at multiple locations. Advanced knowledge and the ability to originate and apply new and unique methods and procedures. Responsible for resources, technical direction, cost and schedule performance, and quality. Frequently manages multiple major programs or projects concurrently and supplies technical advice and counsel to other professionals. Organizes, directs, and coordinates the planning and production of all contract support activities. Establishes and alters (as necessary) corporate management structure to direct effective contract support activities.

**Minimum Education:** MS or MA degree in area of specialty. Must have a professional certification or license.

**Minimum Experience:** 12 years of experience in program management, technical field of work, business administration, and strategic planning and execution with demonstrative written and oral communication skills. A minimum of 10 years supervisory experience preferred.

**Director of Operations**

**Duties and Responsibilities:** Responsible for overall direction and management of projects through designated project leaders, analysts, technicians, and administrative staff. Provides technical expertise in the areas of engineering, occupational health, radiation safety, and homeland security related fields. Develops new products and services by applying technical expertise to customer’s needs. Provides technical and management oversight of projects to ensure desired outcomes are achieved effectively and efficiently. Ensures the consistency of data acquired, reports produced, and processes across projects. Other responsibilities include establishing project management policies and guidelines, directing administrative staff, and innovating new products and services. Supervises project managers and senior analysts.

**Minimum Education:** Master’s degree in area of specialty, specialized training, business management experience or education.

**Minimum Experience:** 15 years of experience in project management and technical field of work, with demonstrative written and oral communication skills. A minimum of 10 years supervisory experience preferred.
**Program Manager**

**Duties and Responsibilities:** Responsible for overall direction and management of projects through designated analysts, technicians, and administrative staff. Provides technical expertise in the areas of engineering, occupational health, radiation safety, or homeland security related fields. Develops new products and services by applying technical expertise to customer’s needs. Provides technical and management oversight of projects to ensure desired outcomes are achieved effectively and efficiently. Ensures the consistency of data acquired, reports produced, and processes across projects. Other responsibilities include establishing project management policies and guidelines, directing administrative staff, and innovating new products and services. Oversees project leaders and senior analysts.

**Minimum Education:** Master’s Degree in area of specialty, specialized training, management experience or education.

**Minimum Experience:** 10 years of experience in the field or in a related area. A minimum of 7 years project oversight experience required. Must possess or be working towards professional certification.

**Analyst IV**

**Duties and Responsibilities:** Provides managerial direction for engineering, emergency management/response, occupational health, medical operations, homeland security, public health, or fire and emergency services technical and analytical support. Performs complex tasks and technical work to deliver innovative and unique end-products/services. Maintains professional knowledge with current industry concepts, practices, procedures and regulations. Relies on experience and professional judgment to plan and accomplish tasks, conduct evaluations, and provide technical advice. Develops final products by leading a team of analysts. Provides on-site technical support. Writes reports and conducts oral presentations of technical material. Provides technical and management oversight of projects to ensure desired outcomes are achieved effectively and efficiently. Develops work plans, delegates tasks, oversees analytical work, and integrates input from various staff to complete projects according to schedule, tasks, and budget. Works under the general supervision of a Program Manager or Director of Operations.

**Minimum Education:** MA/MS degree in area of specialty. Must have a professional certification or license such as PE, CIH, or CSP.

**Minimum Experience:** 12 years of experience in technical field of engineering, emergency management/response, occupational health, medical operations, homeland security, public health, or fire and emergency services. A minimum of 6 years leadership or oversight experience preferred.
**Analyst III**

**Duties and Responsibilities:** Provides technical and managerial direction for engineering, emergency management/response, occupational health, medical operations, homeland security, public health, or fire and emergency services technical and analytical support. Performs complex tasks and technical work to deliver innovative and unique end-products/services. Maintains professional knowledge with current industry concepts, practices, procedures and regulations. Relies on experience and professional judgment to plan and accomplish tasks, conduct evaluations, and provide technical advice. Develops final products by leading a team of analysts. Provides on-site technical support. Writes reports and conducts oral presentations of technical material. Provides technical and management oversight of projects to ensure desired outcomes are achieved effectively and efficiently. Develops work plans, delegates tasks, oversees analytical work, and integrates input from various staff to complete projects according to schedule, tasks, and budget. Works under the general supervision of a Project Leader.

**Minimum Education:** Master’s degree in area of specialty. Must have or be working towards a professional certification or license.

**Minimum Experience:** 12 years of experience in technical field of engineering, emergency management/response, occupational health, medical operations, homeland security, public health, fire and emergency services or other relevant technical field. A minimum of 6 years supervisory or project leader experience preferred.

**Analyst II**

**Duties and Responsibilities:** Independently gathers, analyzes, and draws conclusions from a variety of information. Performs complex tasks and technical work resulting in innovative and unique end-products/services. Maintains knowledge and currency with standard concepts, practices, regulations, and procedures. Relies on experience and professional judgment to plan and accomplish tasks, conduct evaluations, and provide technical advice. Develops final products by leading a team of analysts. Provides on-site technical support. Writes reports and conducts oral presentations of technical material. Develops work plans, delegates tasks, oversees analytical work, integrates input from various staff to complete projects according to schedule, tasks, and budget. Works under the general supervision of a project leader.

**Minimum Education:** Bachelor’s degree in area of specialty.

**Minimum Experience:** 7 years of experience in the technical field of engineering, emergency management/response, occupational health, medical operations, homeland security, public health, fire and emergency services or other relevant technical field.
Analyst I

**Duties and Responsibilities:** Independently gathers and researches information. Evaluates data/information and draws conclusions to support project. Provides assessment, analysis, technical evaluation, and reports to supervisor. Integrates information and applies the information to unique circumstances. Provides on-site technical evaluation and supports in conjunction with senior analysts. Writes reports and conducts oral presentations of technical material.

**Minimum Education:** Associate degree in related field.

**Minimum Experience:** Experience working in emergency management, engineering, occupational health and safety, emergency response, or another related field. Requires 4 years of experience in related field with effective communications skills.

CBRN Analyst III

**Duties and Responsibilities:** Independently gathers, analyzes, and draws conclusions from a variety of information. Provides technical and managerial direction for scientific, engineering, industrial hygiene, and other technical support for the development, execution, and evaluation or CBRN programs, projects, and systems. Implement plans and requirements, and develops reports and systems. Performs complex tasks and technical work to deliver innovative and unique end-products/services. Maintains professional knowledge with current industry concepts, practices, procedures and regulations. Relies on experience and professional judgment to plan and accomplish tasks, conduct evaluations, and provide technical advice. Develops final products by leading a team of analysts. Provides on-site technical support. Writes reports and conducts oral presentations of technical material. Develops work plans, delegates tasks, oversees analytical work, and integrates inputs from various staff to complete projects according to schedule, tasks, and budget. Works under the general supervision of a project leader.

**Minimum Education:** Master’s degree in area of specialty. Must have or be working towards a professional certification or license.

**Minimum Experience:** 12 years of experience and working knowledge of homeland security, homeland defense, emergency response/management, engineering, and/or occupational health. A minimum of 6 years supervisory experience preferred.
CBRN Analyst II

**Duties and Responsibilities:** Independently gathers, analyzes, and draws conclusions from a variety of information. Performs complex tasks and technical work resulting in innovative and unique end-products/services. Maintains knowledge and currency with standard concepts, practices, regulations, and procedures. Relies on experience and professional judgment to plan and accomplish tasks, conduct evaluations, and provide technical advice. Develops final products by leading a team of analysts. Provides on-site technical support. Writes reports and conducts oral presentations of technical material. Develops work plans, delegates tasks, oversees analytical work, integrates inputs from various staff to complete projects according to schedule, tasks, and budget. Works under the general supervision of a project leader.

**Minimum Education:** Bachelor’s degree in a related field.

**Minimum Experience:** 7 years of experience and working knowledge of homeland security, homeland defense, emergency response/management, engineering, and/or occupational health. A minimum of 4 years supervisory experience preferred.

CBRN Analyst I

**Duties and Responsibilities:** Independently gathers and researches information. Evaluates data/information and draws conclusions to support project. Provides assessment, analysis, technical evaluation, and reports to supervisor. Integrates information and applies the information to unique circumstances. Provides on-site technical evaluation and supports in conjunction with senior analysts. Writes reports and conducts oral presentations of technical material. Leads projects and on-site assessment, evaluation teams. Draws knowledge from two or more specialty areas of expertise and experience.

**Minimum Education:** Associate’s degree in a related field.

**Minimum Experience:** At least 5 years of experience.

Administrative/Clerical Assistant

**Duties and Responsibilities:** Provides general information and logistical support to analysts. Provides on-site administrative and logistical support to field operations. Collects, tracks, and compiles data associated with field operations and feedback from clients. Coordinates with others in the company. Solves administrative problems by working with others in support of the contracts. Performs general secretarial, administrative, and clerical duties to include typing, copying and filing correspondence, memos, letters, minutes, etc. in support of the contracts. Creates new files and enters and updates project information. Orders and maintains adequate inventory of office equipment and supplies. Prepares travel documents, coordinates travel plans for employees, and makes reservations to ensure seamless travel. Provides administrative support for projects such as preparing final reports, media, products, and shipping to clients. Works under general supervision and reports to the Business Administrator.
Minimum Education: Requires at least a High school graduation or GED equivalent.

Minimum Experience: 2 years of clerical or secretarial experience; or any equivalent combination of experience and training that provides the required knowledge, skills and abilities.

Education/Experience Equivalence:
A Master’s Degree can be substituted for a Bachelor’s Degree and two years of professional/technical experience in related field.
A Bachelor’s Degree can be substituted for a High School Diploma and four years of professional/technical experience in related field.
An Associate’s Degree can be substituted for a High School Diploma and two years of technical experience in related field.
Minimum Experience: At least 3 years of clerical or secretarial experience; or any equivalent combination of experience and training that provides the required knowledge, skills and abilities.