GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services - Business Administrative Services

Contract number: GS 10F 0273V

Contract period: : July 27, 2009—July 26, 2024

Smart Consulting Group, LLC
420 West Miner St.
West Chester, PA 19382
Phone: (610) 344-9217
Fax: (610) 344-9219
Website: www.smartconsultinggroup.com

Contract Administrator: Denise Smart
Email: dsmart@smartconsultinggroup.com

Business Size: Small, Woman Owned Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Price list current as of Modification PS-003 effective August 5, 2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 4

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. See Page 4

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as company address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). P.O. Box 884 West Chester, PA 19381

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Unique Entity Identifier (UEI) number. EAZXL6WGGEN5

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
**Government Awarded Prices (Net Prices)**

<table>
<thead>
<tr>
<th>Service/Labor Category</th>
<th>Year 12 Price to GSA (Including IFF)</th>
<th>Year 13 Price to GSA (Including IFF)</th>
<th>Year 14 Price to GSA (Including IFF)</th>
<th>Year 15 Price to GSA (Including IFF)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Executive Consultant</td>
<td>$221.66</td>
<td>$226.10</td>
<td>$230.62</td>
<td>$235.23</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>$216.62</td>
<td>$220.96</td>
<td>$225.38</td>
<td>$229.88</td>
</tr>
<tr>
<td>Consultant</td>
<td>$191.45</td>
<td>$195.28</td>
<td>$199.18</td>
<td>$203.17</td>
</tr>
<tr>
<td>Subject Matter Expert</td>
<td>$161.16</td>
<td>$164.38</td>
<td>$167.67</td>
<td>$171.02</td>
</tr>
<tr>
<td>Project Management Data Coordinator</td>
<td>$60.45</td>
<td>$61.66</td>
<td>$62.90</td>
<td>$64.15</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

**AWARDED LABOR CATEGORIES**

**LABOR CATEGORY DESCRIPTIONS**

1. **Project Management Data Coordinator Functional Role:**
   Creates and maintains directives databases. Updates project information in coordination with project team. Consolidates data information into analyzable formats. Organizes data workflow for consultants. Provides support for project deliverables.
   Minimum Experience: One year relevant experience
   Minimum Education: Associates degree or equivalent

2. **Subject Matter Expert Functional Role:**
   Provides specific detailed technical input for analysis of problems. Leads technical aspects of work activities as appropriate. Reports finding and supports development of solutions. Uses special skills and techniques to solve problems.
   Minimum Experience: Five years of relevant experience
   Minimum Education: Master’s degree or equivalent
3. Consultant Functional Role:
Undertakes project activities. Is responsible for project deliverables including reporting debriefs and segments of reports. Provides facilitation services related to working groups and teams engaged in collaborative assignments. Provides logistics and evaluation / analysis of problems; uses knowledge and experience to develop solutions.
Minimum Experience: Seven years of relevant experience
Minimum Education: Master’s degree or equivalent

4. Senior Consultant Functional Role:
All those of consultant together with: Manages portfolio of projects, leads project activities and strategic initiatives. Facilitates key team activities and reports to stakeholders. Can act as Project Manager for assignment. Draws conclusions and presents solutions, using specific methodology to develop strategies. Defines agenda and project objectives. Drives content of program.
Minimum Experience: Ten years of relevant experience
Minimum Education: Master’s degree or equivalent

5. Executive Consultant
Functional Role: All those of Senior Consultant together with experience with managing and directing project teams. Provides oversight and primary management of projects undertaken by the company. Has day-to-day project responsibility for successful execution of assignment. Has Project/Program Management responsibility. Provides strategy and specific methodologies. Thought leader. Directs project and oversees quality aspects of work. Provides organizational leadership. Plans policy direction and key initiatives. Facilitates strategic and tactical assignments between collaborative teams. Enables focused decision making. Provides reporting to senior management and key stakeholders.
Minimum Experience: Ten years of relevant experience
Minimum Education: Master’s degree or equivalent

Education / Experience Substitution Policy
Associates degree + 2 years’ experience equivalent to bachelor’s degree
Bachelor’s degree + 3 years’ experience equivalent to master’s degree
Master’s degree + 5 years’ experience equivalent to Ph.D