On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAAdvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services FSC Class:

Contract number: GS-10F-0274S

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: June 1, 2021 – May 31, 2026

SSG-Advisors LLC d.b.a. Resonance
1 Mill Street, Suite 301
Burlington, VT 05401

Contract administration source:
Nazgul Abdrazakova
(802) 735-1169
nabdrazakova@resonanceglobal.com

Business size: Small

Price list current as of Modification #PS-0018 effective June 9, 2015

Prices Shown Herein are Net (discount deducted)
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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM’s)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

Please refer to the pricelist on page 5.

1c. SSG Advisors d.b.a. Resonance is proposing daily rates. A description of all corresponding commercial job titles, experience, functional responsibilities and education for those types of employees or subcontractors who will perform services is provided starting on page 6.

2. Maximum order: $1,000,000

3. Minimum order: $300

4. Geographic coverage (delivery area). Worldwide

5. Point(s) of production (city, county, and State or foreign country). Same as Company Address

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. (Contractor insert number of days.) To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Not Applicable
10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). SSG Advisors, 1 Mill St. Suite 301, Burlington, VT 05401

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). SSG Advisors, 1 Mill St. Suite 201, Burlington, VT 05401.

14. Warranty provision. Contractor’s Standard Warranty

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 195773598

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM
## PRICING BY LABOR CATEGORY

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Education</td>
<td>Years of Experience</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Managing Associate</td>
<td>Master’s Degree</td>
<td>12 years</td>
<td>$1,651.66</td>
<td>$1,681.39</td>
<td>$1,742.46</td>
<td>$1,773.83</td>
<td>$1,805.76</td>
</tr>
<tr>
<td>Senior Associate</td>
<td>Master’s Degree</td>
<td>10 years</td>
<td>$1,551.49</td>
<td>$1,579.42</td>
<td>$1,636.79</td>
<td>$1,666.25</td>
<td>$1,696.24</td>
</tr>
<tr>
<td>Associate</td>
<td>Master’s Degree</td>
<td>6 years</td>
<td>$1,075.14</td>
<td>$1,094.49</td>
<td>$1,134.25</td>
<td>$1,154.66</td>
<td>$1,175.45</td>
</tr>
<tr>
<td>Junior Associate</td>
<td>Master’s Degree</td>
<td>5 years</td>
<td>$789.10</td>
<td>$803.31</td>
<td>$832.48</td>
<td>$847.47</td>
<td>$862.72</td>
</tr>
<tr>
<td>Senior Project Manager</td>
<td>Master’s Degree</td>
<td>10 years</td>
<td>$1,532.57</td>
<td>$1,560.16</td>
<td>$1,616.83</td>
<td>$1,645.93</td>
<td>$1,675.56</td>
</tr>
<tr>
<td>Project Manager</td>
<td>Master’s Degree</td>
<td>8 years</td>
<td>$1,099.62</td>
<td>$1,119.42</td>
<td>$1,160.08</td>
<td>$1,180.96</td>
<td>$1,202.22</td>
</tr>
<tr>
<td>Project Assistant</td>
<td>Bachelor’s Degree</td>
<td>2 years</td>
<td>$455.21</td>
<td>$463.40</td>
<td>$480.23</td>
<td>$488.88</td>
<td>$497.68</td>
</tr>
</tbody>
</table>

1Bachelor’s degree will be accepted if the number of years of relevant, progressively responsible professional experience exceed the minimum requirements by three years or more.

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
DESCRIPTION OF LABOR CATEGORIES

Managing Associate
The Managing Associate contributes significantly to the vision, direction, and management of the project. S/he delivers leadership, direction, oversight, and technical expertise in support of project activities. S/he provides quality assurance, analyzes data, identifies key stakeholders, reviews the effectiveness of existing project activities, and makes recommendations for programmatic strategies and methodologies, implementing partners, and/or resource requirements.

Required Qualifications:
- Minimum of 12 years of senior-level management experience in a relevant technical discipline.
- Master’s degree in international development, business, public policy, or another analytical, scientific, or technical discipline.
- A demonstrated track record in project design, implementation, and management.
- Strong leadership and interpersonal skills.
- Excellent written and oral communications skills.
- Experience with client and business relationship management, stakeholder engagement, and public private partnerships in the development context.

Senior Associate
Senior Associate applies an organization-wide set of disciplines for the planning, analysis, design, and construction of information systems on an enterprise-wide basis or across, a major sector of the enterprise. Senior Associate performs data collection from multiple sources to include the web, client databases, and other resources. S/he utilizes analytical tools and methodology to perform data analysis in support of the development of analytical products. S/he may perform enterprise strategic systems planning, enterprise information planning and business area analysis. S/he may be experts in programmatic, sectoral, topical, regional, or community assessments and evaluations. S/he will gather basic socioeconomic data, identify key stakeholders, review the effectiveness of existing programmatic or community investments, and propose programmatic strategies, possible implementing partners, resource requirements (human, technical, financial) and key performance indicators.

Required Qualifications:
- A master’s degree in Business, Engineering, Management Sciences, Computer Science, Information
- Systems, International Development or Affairs, Social Science, Education, Human Resources
- Development, Psychology, or another analytical, scientific, or technical discipline.
- Minimum of 10 years of progressive experience.
- Relevant experience includes but is not limited to experience in facilitation, training, data collection,
- data analysis, methodology development and evaluation, report writing, preparation, and presentation,
- program and project assessment across all phases, identifying best practices, change management,
- business management techniques, organizational development, activity and data modeling, or
- information system development methods and practices.
**Associate**

Associates apply an organization-wide set of disciplines for the planning, analysis, design, and construction of information systems on an enterprise-wide basis or across, a major sector of the enterprise. Associates perform data collection from multiple sources to include the web, client databases, and other resources. S/he utilizes analytical tools and methodology to perform data analysis in support of the development of analytical products. S/he may perform enterprise strategic systems planning, enterprise information planning and business area analysis. Associates may be experts in programmatic, sectoral, topical, regional, or community assessments and evaluations. Associates will gather basic socio-economic data, identify key stakeholders, review the effectiveness of existing programmatic or community investments, and propose programmatic strategies, possible implementing partners, resource requirements (human, technical, financial) and key performance indicators.

**Required Qualifications:**

- Master’s degree in Business, Engineering, Management Sciences, Computer Science, Information Systems, International Development or Affairs, Social Science, Education, Human Resources Development, Psychology, or other related analytical, scientific, or technical disciplines.
- Minimum of six years of progressively responsible experience.
- Relevant experience includes but is not limited to experience in facilitation, training, data collection, data analysis, methodology development and evaluation, report writing, preparation, and presentation, program and project assessment across all phases, identifying best practices, change management, business management techniques, organizational development, activity and data modeling, or information system development methods and practices.

**Junior Associate**

The Junior Associate plays a key role in contract activity implementation. S/he contributes to the design and delivery of all project activities, including assessments, due diligence, quality assurance, and training design and delivery, stakeholder coordination and engagements, and research and analytics.

**Required Qualifications:**

- Minimum of five years of professional experience in the international development arena.
- Master’s degree in any analytical, scientific, or technical discipline; Bachelor’s degree is sufficient if the number of years of relevant professional experience exceeds the minimum requirement by three years.
- Demonstrated leadership and interpersonal skills.
- Strong written and oral presentation skills.
- Experience working with USAID or other large government or donor entities.
- Experience with public-private partnerships, preferably in the donor space (i.e. USAID or other bilateral donors).
- A track record of collaboration with private sector partners.
**Senior Project Manager**
The Senior Project Manager provides senior-level technical and administrative management of portfolio projects. S/he has the primary responsibility for a timely implementation of project activities and effective financial and personnel management. S/he ensures that all project deliverables meet or exceed client expectations as well as SSG Advisors’ own standards for excellence. S/he provides financial, contractual, and operational leadership and support to the project staff, ensures contract compliance, and liaises with the clients on issues related to contract management. S/he ensures that all project activities are implemented in accordance with the client rules and regulations.

**Required Qualifications:**
- Minimum of 10 years of progressively responsible experience in USAID project, contract, financial, or operations management.
- Master’s degree in international development, business, or another analytical, scientific, or technical discipline; Bachelor’s degree is sufficient if the number of years of relevant professional experience exceeds the minimum requirement by three years.
- Technical expertise in private sector development, ICT4D, natural resource management and/or workforce development.
- Practical knowledge of the USAID systems and regulations governing acquisition and/or assistance awards.
- Proven experience managing expenditures and financial commitments, personnel, travel, and procurement on USAID-funded projects.
- Outstanding written and oral communications abilities.
- Familiarity with public-private partnerships and alliances.

**Project Manager**
The Project Manager serves as the leader of a delivery/task order and assists the Chief of Party/Program Manager in working with the Government’s COR, other Government management personnel, and customer agency representatives. Under the guidance of the Chief of Party/Program Manager, the Project Manager is responsible for the overall management of the specific task order(s) and ensuring that the technical solutions and schedules in the task order are implemented in a timely manner. The Project Manager performs company-wide horizontal integration planning and interfaces to other functions systems. Project Managers are senior personnel who not only have responsibility for managing projects, but also, for managing people.

**Required Qualifications:**
- Master’s degree in Business, Engineering, Management Sciences, Computer Science, Information Systems, International Development or Affairs, Social Science, Education, Human Resources Development, Psychology, or other related analytical, scientific, or technical disciplines.
- Minimum of eight years of progressive experience in managing, directing, and implementing projects. Relevant experience includes but is not limited to experience in managing projects, contracts, funds, and resources.
- Experience in managing a diverse group of functional activities, subordinate groups of technical and administrative personnel.
**Project Assistant**
The Project Assistant provides administrative and logistical support during project implementation. S/he helps with budget tracking, recruitment, and deliverables preparation. S/he carries out research and contributes to technical activities, as assigned.

**Required Qualifications:**
- Bachelor’s degree in any analytical, scientific, or technical discipline.
- Minimum of two years of work experience in a related field.
- Ability to work independently and strictly adhere to deadlines.
- Strong written and oral communications skills and keen attention to detail.
- Demonstrated proficiency with MS Office and OSX applications.