

GENERAL SERVICES ADMINISTRATION

FEDERAL SUPPLY SERVICE

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

SCHEDULE 874

MISSION ORIENTED BUSINESS INTEGRATED SERVICES

Contract # GS-10F-0286X

Period Covered by Contract:
May 27, 2011 - May 26, 2016

NBBJ LP
223 Yale Ave N,
Seattle, WA 98109
Phone Number: 206-223-5093
Fax Number: 206-621-2314
www.nbbj.com
Business Size: Large

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create and electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The internet address for GSA-Advantage!™ is: www.gsadvantage.gov

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: www.fss.gsa.gov

[Table of Contents](#)

[Customer Information](#)

[Contact Information and Ordering Instructions](#)

[Service Contract Act \(SCA\) Statement](#)

[SIN 874-1 Integrated Consulting Services](#)

[Pricing](#)

[Labor Categories](#)



Customer Information

NBBJ is an international consultancy focused on elevating the human potential through design.

For more than 70 years, NBBJ has planned and designed for corporate, healthcare, civic, higher education, science, sports, and transportation markets and has extensive experience working with government agencies.

NBBJ has experience researching with and designing for a diverse roster of clients with complex environments. Over the years, we have conducted extensive reviews with these clients in key subject matter areas. Through this we have gained critical insight into workplace/healthcare design and change management as it pertains to creativity, learning, productivity, collaboration and privacy, flexibility, health and sustainability.

NBBJ believes that form follows human need. Our process differs from other firms in that we measure the performance of people, not space. By critically examining how an environment functions, we can develop a strategy and design which meets the organization's business and customer's needs. Our goal is to build an environment that allows a company to balance health, culture, and work-life, while supporting long-term business strategies and goals.

Contact Information and Ordering Instructions

Gini Hief Contract Administrator	Kelly Griffin Principal
Phone: 206.223.5157	Phone: 206.223.5155
Fax: 206.621.2314	Fax: 206.621.2314
ghief@nbbj.com	kgriffin@nbbj.com
223 Yale Avenue North Seattle Washington 98109	223 Yale Avenue North Seattle Washington 98109

-
- 1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).
874-1 Consulting Services
 - 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Pricing table below.
 - 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See below.
 2. Maximum order: \$1,000,000 per Special Item Number
 3. Minimum order: \$100
 4. Geographic coverage (delivery area): FOB Destination, Worldwide delivery, with the exact time to be specified on individual Delivery/Task Orders.
 5. Point(s) of production (city, county, and State or foreign country). NA
 6. Discount from list prices or statement of net price. Prices listed are net.
 7. Quantity discounts. NA
 8. Prompt payment terms. Net 30 days
 - 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
 - 9b. Government purchase cards are accepted above the micro purchase threshold.
 10. Foreign items (list items by country of origin). NA
 - 11a. Time of delivery. Our usual time of delivery is specified in our contracts. Since we are a service organization it could take us anywhere from a month to 3 months to a year to complete the delivery of services.
 - 11b. Expedited Delivery. NA

11c. Overnight and 2 day delivery. NA

11d. Urgent Requirements. NA

12. F.O.B. point(s). Destination

13a. Ordering address(es).

NBBJ LP
223 Yale Ave N
Seattle, WA 98109

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3 and at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules)

14. Payment address(es).

NBBJ LP
223 Yale Ave N
Seattle, WA 98109

15. Warranty provision. NA

16. Export packing charges, if applicable. NA

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro purchase level). See 9a and 9b above.

18. Terms and conditions of rental, maintenance, and repair (if applicable). NA

19. Terms and conditions of installation (if applicable). NA

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). NA

20a. Terms and conditions for any other services (if applicable). NA

21. List of service and distribution points (if applicable). NA

22. List of participating dealers (if applicable). NA

23. Preventive maintenance (if applicable). NA

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). NA

24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found. The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number. 04-302-5915

26. NBBJ LP is registered in the Central Contractor Registration (CCR) database.

Service Contract Act (SCA) Statement

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

SIN 874-1 Integrated Consulting Services

Our consulting practice is comprised of professionals that can help our clients answer difficult questions. Planning and economics integrated with our design practice has provided tremendous benefits to our clients. Our multidisciplinary staff working side-by-side provides a comprehensive and integrated look at your situation as well as a more efficient work environment.

Our clients frequently need help with questions related to capital improvements that cannot be answered by design professionals alone.

- What is the organization's vision and strategy, and what are the structural, process, people, and incentive systems needed to support the vision?
- How will changing demographics, delivery systems, strategic directions, competition/market share, and reimbursement affect our volumes?
- How can we increase our operating efficiency?
- What workload can we anticipate in the future?
- How well utilized are our resources?
- What opportunities exist to share resources/services?
- How can we organize our reporting structure to streamline costs and provide the service our clients demand and deserve?
- What are the economic impacts of our decision?
- What are the life cycle cost implications of a selected improvement?
- Is the project financially feasible — how will it affect the bottom line?
- Are there community-wide fiscal impacts that can be expected?

As part of a multidisciplinary design firm, our services extend from visioning and front end strategy through transition planning and post-occupancy evaluations. Our approach is broadly applicable to industries where the built environment is a significant part of the human experience such as healthcare, workplace, higher education, commercial real estate, retail and hospitality.

Consulting Specialists include:

- Applied Social Scientists
- Architects/Interior Designers
- Business Strategists
- Communication Designers
- Industrial Designers
- Nurses/Clinicians
- Operational Specialists
- Strategic Planners

NBBJ Consulting Services:

- Brand Experience
- Design Research
- Healthcare Strategy
- Master Planning
- Space Programming
- Visioning
- Workplace Strategy
- Change Management
- Organization Design
- Post-occupancy
- Evaluation
- Process Improvement
- Prototyping
- Transition Planning

Pricing (Valid through September 29, 2015)

SIN	Role	GSA Rate (Including IFF)
874-1	Partner	\$382.60
	Principal - Workplace Strategy	\$251.43
	Principal - Clinical Planning	\$273.98
	Principal	\$273.98
	Engagement Manager	\$268.50
	Senior Consultant - Clinical Planning	\$268.50
	Senior Consultant	\$202.23
	Consultant	\$174.90

Labor Categories

Category	Description	Knowledge and Experience Required
Partner	Partners are responsible for the overall success of NBBJ, its services, and collaboration with clients. They provide overall strategic leadership to drive successful completion of projects and maintains thorough understanding of client's operations and business goals in order to deliver positive Return on the client's investment and is a key player in the development of major project strategy and negotiation.	Requires a Bachelor's degree and a minimum of 15 years of experience in relationship management, engagement management, and enterprise wide management responsibilities and tasks.
Principal – Workplace Strategy	Principals – Workplace Strategy are very experienced experts and managers who, in addition to ensuring client engagements are successful; often have wider company-wide responsibilities such as business development, and practice building. They are leaders of major projects who are responsible for understanding the critical requirements of the clients, articulating the main challenges and opportunities, exploration of options, and the optimization of solutions. Principals also lead the client relationship, providing guidance from a high level perspective, helping to identify findings of critical significance, and communicating all aspects of the project to leadership. Principals are also thought leaders in their field of practice and may publish points of view in journals and other publications and speak at conferences. They are highly experienced with observing, designing, and managing organization dynamics and change in different industries.	Requires a Bachelor's degree and 15 years of experience in project leadership roles including; strategy deliverables, process, project scoping, definition of detailed tasks and activities. Experience in Workplace Strategy and/or Organizational Design.
Principal – Clinical Planning	Principals – Clinical Planning are seasoned clinicians with extensive career in clinical practice and hospital administration. As such, they lead the re-design healthcare organizations in strategy, operations, management, and patient experience. In addition to ensuring client engagements are successful; often have wider company-wide responsibilities such as business development, and practice building. They are leaders of major projects who are responsible for understanding the critical requirements of the clients, articulating the main challenges and opportunities, exploration of options, and the optimization of solutions. They also lead the client relationship, providing guidance from a high level perspective, helping to identify findings of critical significance, and communicating all aspects of the project to leadership.	Requires a clinical degree (e.g. RN, MHA) and 15 years of experience in the healthcare industry, consulting and project leadership roles.
Principal	Principals are very experienced consultants who, in addition to ensuring client engagements are successful; often have wider company-wide responsibilities. They are leaders of major projects who are responsible for understanding the critical requirements of the clients, articulating the main challenges and opportunities, exploration of options, and the optimization of solutions. Principals also lead the client relationship, providing guidance from a high level perspective, helping to identify findings of critical significance, and communicating all aspects of the project to leadership.	Requires a Bachelor's degree and 15 years of experience in project leadership roles including; strategy deliverables, process, project scoping, definition of detailed tasks and activities.

Engagement Manager	Engagement Managers are responsible for the ultimate success of the project. They monitor key metrics, project schedule, fee and deliverables and ensure productive communication, collaboration, and coordination between team members and the client. They manage other consultants and improves the multidisciplinary nature of our projects. They focus on driving consensus among all project members, leading to informed decisions on all levels. They also manage staffing, meetings, scheduling, quality assurance, and budgeting. Our Engagement Managers are also experienced Senior Consultants, taking on problem solving roles and have high level of content expertise.	Requires a Bachelor's degree and 10 years of experience in project leadership roles including: strategy, deliverables, process, project scoping, definition of detailed tasks and activities. Have Experience as a Senior Consultant.
Senior Consultant – Clinical Planning	Senior Consultant – Clinical Planning are seasoned clinicians with extensive career in clinical practice and hospital administration. As such, they lead the re-design healthcare organizations in strategy, operations, management, and patient experience. They are leaders of major projects who are responsible for understanding the critical requirements of the clients, articulating the main challenges and opportunities, exploration of options, and the optimization of solutions. They lead the client relationship, providing guidance from a high level perspective, helping to identify findings of critical significance, and communicating all aspects of the project to leadership.	Requires a clinical degree (e.g. RN, MHA) and 10 years of experience in the healthcare industry, consulting or project leadership roles.
Senior Consultant	Senior Consultant s work as both project leaders on the ground with the client and as managers of consultants. They have specific areas of high level content expertise as well as breadth across many industries and consulting methodologies. They will have worked on many client projects within NBBJ or will have gained equivalent experience in other organizations. Senior consultants have experience in user and client engagement, data analysis and strategy development.	College graduate with Bachelor's degree. Individuals with MBAs have at least 2 years consulting experience or 5 years specific industry experience.
Consultant	Consultants collaborate with other team members and clients to develop options and recommendations related to design of procedures and policies that support efficient methods of accomplishing work. They lead the organization and implementation of data collection, analysis and documentation of all necessary quantitative and qualitative information. They are responsible for the implementation of all project activities under the direction of leaders including; collection, analysis, and documentation of all necessary quantitative and qualitative information into occupancy, building, and interior strategies.	College graduate with Bachelor's degree. Individuals have approximately 3 years consulting experience.