



Solutions Don't Look As Easy from Your Side of the Desk

Lots of human capital consulting firms don't understand that concept. How could they? They've never been on your side of the desk. We have. That's one of the things that makes us different. But it's not the only one.



The Reason We Exist

EASI•Consult® began solving client problems in 1998. Unlike many firms, it wasn't created because someone wanted to go out on his own. Rather, our founder and CEO, David E. Smith, Ph.D, was busy as the Head of Assessment and Selection for a Fortune 50 company. Because his organization was viewed as being "best practice" he discovered that other companies were looking at how he did things. More than that, they were contacting him, asking for help in solving their human capital talent issues.

After spending time doing his own job and trying to help peers at other companies, he realized that by starting his own organization, he could help greater numbers of people. Most of all, he realized that creating his own organization would let him help clients avoid and overcome some of the problems he had faced. And EASI•Consult was born.

The Difference You'll Discover

Since those early days, we've grown by adding people who shared both Dave Smith's vision and his experience on the inside. Today, we solve problems across the country and internationally. We help Fortune 500 and mid-sized organizations and public sector clients like the U.S. Department of Defense. Our solutions are developed by our dozens of experts – with internal experience – who do what consultants should do. They listen and ask questions – lots of questions. Then and only then do they do what other consultants often do as soon as they walk in the door – propose solutions.

Yes, our staff has master's degrees and PhD's in industrial/organizational psychology, clinical/counseling psychology and adult learning. But they have something much more important. They have the ability to appreciate what things look like from your perspective.

After all, how can people help you get where you need to go if they can't picture where you are now?

EASI•Consult® - We've been on your side of the desk

Contact Us To Get Started

Telephone: (314)209-9495 • Fax: (314)209-9485 • Web: www.easiconsult.com

PROFESSIONAL SERVICES SCHEDULE

Contractor: Expert Advocates in Selection International, LLC (dba EASI•Consult, LLC)

Address: 3727 Three Oaks Lane, Suite 203, Bridgeton, MO 63044

Phone: 314-209-9495

Fax: 314-209-9485

Website: www.easiconsult.com

Point of Contact: David Smith, President and CEO

Email: david.smith@easiconsult.com

Contract Number: GS-10F-0292P

Contract Period: April 23, 2004 – April 22, 2019

Business Size: Small Business

DUNS Number: 605474043

Central Contractor Registration (CCR) Database: Registered

Awarded Special Item Number(s):

SIN	Recovery	SIN Description
100-03	100-03RC	Ancillary Supplies and/or Services
874-1	874-1RC	Integrated Consulting Services
874-4	874-4RC	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration
874-7	874-7RC	Integrated Business Program Support Services

Awarded North American Industry Classification System (NAICS)

- 541611 – Administrative Management and General Management Consulting Services
- 611710 – Educational Support Services

Minimum Order: \$100.00

Maximum Order: \$1,000,000.00

Prompt Payment Terms: .15% - 10 Days, Net 30 Days

Geographic Location(s): The geographic location for all labor categories, and ancillary supplies and/or services are domestic delivery that includes 50 states, Washington D.C., and Puerto Rico only.

Quantity Discount Terms: None

Point(s) of Production: Same as Company Address

Ordering Address(es): Same as Company Address

Ordering Procedures: Contact Contractor

Payment Address(es): Same as Company Address

Service Contract Act:

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No
Senior Administrator	01020 - Administrative Assistant	05-2193
Administrator	01020 - Administrative Assistant	05-2339

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

Discount from List Prices or Statement of New Price: Government net prices (discounts already deducted). See attached.

Notification that Government Purchase Cards are Accepted up to the Micro-Purchase Threshold: Accepted

Notification whether Government Purchase Cards are Accepted or Not Accepted Above the Micro-Purchase Threshold: Accepted

Foreign Items: None

Time of Delivery: Specified on the Task Order

Expedited Delivery: Contact Contractor

Overnight and 2-Day Delivery: Contact Contractor

Urgent Requirements: Contact Contractor

F.O.B Point(s): Destination

Warrant Provision: Contractor's Standard Commercial Warranty

Export Packing Charges: N/A

Terms and Condition of Government Purchase Card Acceptance (Any Thresholds above the Micro-Purchase Level): Accepted – Contact Contractor

Terms and Conditions of Rental, Maintenance, and Repair: N/A

Terms and Conditions of Installation: N/A

Terms and Conditions of Repair Parts: N/A

Terms and Conditions of Any Other Services: N/A

List of Service and Distribution Points: N/A

List of Participating Dealers: N/A

Preventative Maintenance: N/A

Environmental Attributes: N/A

If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT Standards can be found at www.Section508.gov/

EASI•Consult, LLC Fee Schedule (PSS)

LABOR CATEGORY	CUSTOMER RATE (Hr)	CREDENTIALS
President/Principal	\$375.00	Founder/Owner; 18 yrs. experience in Fortune 100 company heading Assessment and Selection; Recognized National SME; Published research in professional field; Ph.D. Industrial-Organizational Psychologist; Licensed Psychologist; Experience in Federal agency consulting
Human Capital Strategy Executive	\$350.01	15-20 years in Fortune 100 companies holding Executive positions; Expert in coaching methodologies for senior leadership development. Extensive experience in leading Human Capital Strategies. Advances development science in private & public sector. Experience in Federal agency consulting (e.g., Education, Psychology). Master's degree along with post Master's courses (All but dissertation – ABD).
Senior Assessment Advisor	\$315.00	10-15 yrs. experience in Fortune 100 companies heading Assessment and Selection; Recognized National SME; Published research in professional field; Ph.D. in Industrial-Organizational Psychology; Experience in Federal agency consulting
Assessment Consultant	\$225.00	5-7 yrs. experience in Assessment and Selection consulting and training; serves as administrator for the Burke Learning Agility Inventory and the certification process; Ph.D. in Industrial-Organizational Psychology; Experience in Federal agency consulting.
Consulting Psychologist	\$200.00	10 yrs. experience in clinical/counseling practice; 3-7 yrs. experience providing assessment and executive coaching to large and mid-size company senior managers. Ph.D. Clinical or Counseling Psychologist; Licensed Psychologist; Experience in Federal agency consulting
HCD Region Coordinator <small>(Human Capital Development)</small>	\$187.50	10 yrs. experience designing, <u>leading and coordinating</u> management development methodologies. Strong expertise in Sr. leadership development; succession planning; training development; 360 feedback tools; Strong experience in Human Capital Strategies. Master's degree in Adult Learning or related field or Bachelor's degree with 15 year of experience. Experience with customer relationships and staff management.
Senior HCD Consultant <small>(Human Capital Development)</small>	\$125.00	8-10 yrs. experience with coaching and management development methodologies. Strong expertise in senior leadership development; succession planning; training development; 360 feedback tools; Strong experience in Human Capital Strategies. Master's degree in Adult Learning or related field (e.g., Education, Psychology)
HCD Consultant <small>(Human Capital Development)</small>	\$100.00	5 yrs. experience with coaching and management development methodologies. Strong background in establishing development plans for managers and employees. Knowledge of leadership development; succession planning; training development; 360 feedback tools; Experience in Human Capital Strategies. Bachelor's Degree in Adult Learning or related field. (e.g., Education, Psychology)
Senior Assessment Associate	\$120.00	2-5 yrs. experience in Assessment and Selection consulting; Expertise in test development, validation research design; Federal <i>Uniform Guidelines on Employee Selection Procedures</i> ; Master's Degree in Industrial-Organizational Psychology; Completed doctoral level courses; Ph.D. dissertation in progress.
Assessment Associate	\$90.01	1-2 yrs. experience in Assessment and Selection consulting; Training in test development, validation design; Federal <i>Uniform Guidelines on Employee Selection Procedures</i> ; Graduate level training (i.e., currently in Ph.D. program or has completed Master's degree) in Industrial-Organizational Psychology or related field.
Senior Administrator	\$50.01	5-10 yrs. experience in a progressive business environment providing admin support for Sr. managers and professionals. Office management expertise; office budget, scheduling, accounts payable/receivables, Microsoft tools. Virtual Office experience. Bachelor's degree, any field.
Administrator	\$40.00	1-2 yrs. experience in a progressive business environment providing admin support for Sr. managers and professionals. Office management expertise; office budget, scheduling, accounts payable/receivables, Microsoft tools. Virtual Office experience. High School Diploma or equivalent; Associate's Degree desired.
SUPPORT PRODUCT		
Burke Learning Agility Inventory™	\$113.35 per test	The <i>Burke Learning Agility Inventory™</i> is a 38 item, online web-based pre-employment and promotional test that measures a person's learning agility. We have conducted research over the last 5 years to create a leadership assessment tool that measures "learning agility." This will allow government agencies (and the public) to identify future leaders who will be able to deal with new and ambiguous situations in a highly efficient and effective manner.



BLAI™ Pricing Structure

PSS Pricing

Annual Volume Of Testing	Per Test Usage Fee	Per Test Usage Fee (Including IFF)
1 – 500	\$112.50	\$113.35
501 – 1,000	12% Discount (\$99.00)	\$99.75
1,001 – 5,000	25% Discount (\$84.37)	\$85.01
\$5,001 – 10,000	37% Discount (\$70.87)	\$71.41
10,001 – 20,000	50% Discount (\$56.25)	\$56.68

Commercial Pricing

Annual Volume Of Testing	Per Test Usage Fee
1 – 500	\$125.00
501 – 1,000	12% Discount (\$110.00)
1,001 – 5,000	25% Discount (\$93.75)
5,001 – 10,000	37% Discount (\$78.75)
10,001 – 20,000	50% Discount (\$62.50)

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Burke Learning Agility Inventory (BLAI)[™]

A Measure of Leadership Potential



The New Learning Agility Inventory

W. Warner Burke, Ph.D. and EASI•Consult LLC
Introduce A New Measure of Leadership Potential

In times of change, leaders need to be more agile than ever. Adapting to new business strategies, working across cultures, dealing with temporary virtual teams and taking on new assignments all demand that leaders be flexible and agile. The **Burke Learning Agility Inventory**[™] will help you find and develop individuals who are continually able to give up skills, perspectives, and ideas that are no longer relevant, and learn new ones that are.

ABOUT

- ◆ Cross Population Data and Norms
- ◆ Mid and Upper Level Managers
- ◆ High Reliability
- ◆ Independent Factors
- ◆ Over 5 Years of Research (Teachers College, Columbia University)

9 FACTORS

- ◆ Flexibility
- ◆ Speed
- ◆ Experimenting
- ◆ Performance Risk Taking
- ◆ Interpersonal Risk Taking
- ◆ Collaborating
- ◆ Information Gathering
- ◆ Feedback Seeking
- ◆ Reflecting

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*Become a Certified User of the
Burke Learning Agility
Inventory Today!*

BLAI[™] Certification: 3 Key Steps

STEP 1: Complete Certification Training Pre-Work (Allow 90 Minutes)

Take the BLAI

Read Newsletter Articles

Review Dimension Definitions & Complete Quiz

Read BLAI Working Paper

Review Sample Report

STEP 2: Listen to Certification Training Webinar (Allow 60 Minutes)

Training Part 1: BLAI Introduction by Warner Burke

Training Part 2: Q&A Session with Warner Burke

STEP 3: Complete Certification Testing (Allow 60 Minutes)

Complete 20 item Learning Agility Quiz

Complete & Submit 2 Vignette Responses
(Interpret report results and offer recommendations)

Submit Summary of own BLAI Results
(Interpret own report results and offer recommendations)

NOTE: \$350 per person Certification fee is required. Your BLAI Certification Certificate will be e-mailed to you upon successful completion of the steps above.

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