



GENERAL SERVICES ADMINISTRATION
Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! a menu-driven database system. The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov .

Mission Oriented Business Integrated Services (MOBIS)

Federal Supply Group: 874 Class: R499

Special Item No.: SIN 874-1 and SIN 874-1RC: Integrated Consulting Services Special
Item No.: SIN 874-7 and SIN 874-7RC: Integrated Business Program Support Services
Special Item No.: SIN 874-6 and SIN 874-6RC: Acquisition Management Support

Contract No.: GS-10F-0298T Contract Period: July 10, 2007 through July 9, 2017

Contract Extension # PO-0010 Effective July 10, 2012

Modification # PS-0011 Effective May 30, 2012

Business Size: Small, Disadvantaged, Service-Disabled Veteran-Owned Business

B3 Solutions, LLC

1225 West Beaver Street
Suite 108

Jacksonville, FL 32204

Telephone: (904) 695-4241 FAX: (904) 695-8891

email: www.b3solutions.com

For more information on ordering from Federal Supply Schedules,
click on the FSS Schedules button at <http://www.fss.gsa.gov>



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SIN 874-1 and SIN 874-1RC: Integrated Consulting Services

SIN 874-6 and SIN 874-6RC: Acquisition Management Support

SIN 874-7 and SIN 874-7RC: Integrated Business Program Support Services



CUSTOMER INFORMATION

1a. Awarded Special Item Number(s): SINs 874- 1 and 874-1RC, 874-6 and 874- 6RC and 874-7 and 874-7RC.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. SINs 874-1 and 874-1RC, 874-6 and 874-6RC and 874-7 and 874- 7RC: Administrative Technician and Administrative Technician (Acquisition) \$53.08 per hour.

1c. Description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. [See descriptions in subsequent pages.](#)

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (Delivery Area): Domestic only.

5. Point(s) of production (city, county, and State or foreign country): 901 N. Pitt Street, Alexandria, VA 22314; 1225 West Beaver Street - Suite 108, Jacksonville, FL 32204.

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). List is at end of this pricelist.

7. Quantity discounts: None Offered

8. Prompt payment terms: .5% 20 days

9a. Government purchase cards are accepted up to the micropurchase threshold: Yes.

9b. Notification whether Government purchase cards are accepted or not accepted above the micropurchase threshold: Will accept over \$3,000.

10. Foreign items (list items by country of origin): None.

11a. Time of Delivery: Specified on Task Order.

11b. Expedited Delivery. Contact Contractor.

11c. Overnight and 2-day delivery: Contact

Contractor.

11d. Urgent Requirements: Contact Contractor.

12. F.O.B. Point(s): Destination.

13a. Ordering address: [Same as company address \(see front page\).](#)

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address: [Same as company address \(see front page\).](#)

15. Warranty provision: Contractor's Standard Commercial Warranty.

16. Export packing charges, if applicable: N/A.

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micropurchase level): Contact Contractor.

18. Terms and conditions of rental, maintenance, and repair: N/A.

19. Terms and conditions of installation: N/A.

20. Terms and conditions of repair parts: N/A.

20a. Terms and conditions for any other services: N/A.

21. List of service and distribution points: N/A.

22. List of participating dealers: N/A.

23. Preventive maintenance: N/A.

24a. Special attributes such as environmental attributes: N/A.

24b. Section 508 Compliance: N/A.

25. Data Universal Number System (DUNS) number: 13-502-7477.

26. Notification regarding registration in Central Contractor Registration (CCR) database: Registered; CAGE Code 3HRC3 and 5U1F4.



ABOUT B3 SOLUTIONS, LLC

B3 Solutions, a Limited Liability Company, is a certified 8(a), Service-Disabled Veteran Owned, Disadvantaged Small Business. B3 Solutions assists customers in building better business solutions (B3.)

B3 Solutions was established in July 2003. Its founders bring over 80 years of successful experience providing logistics, program management, and supply chain solutions to government and industry. We have extensive international experience in Western and Eastern Europe, the Middle East, and the Caribbean.

Through the founders' successful industry experience, we deliver large business "know how" through a small business venue. Our management approach leverages the disciplines of planning, implementing, measuring, reporting, communicating, and adjusting resources to deliver exceptional program performance.

Our experience in providing advisory services for designing, fielding and managing program solutions assures on-time delivery of successful programs in management consulting, program analysis and project management; facilitation services; requirements analysis and integrated business solutions.



GSA FEDERAL SUPPLY SCHEDULE PRICE LIST

SIN 874-1 and SIN 874-1RC: Integrated Consulting Services

SIN 874-7 and SIN 874-7RC: Integrated Business Program Support Services

SINs 874-1/RC, 874-7/RC		Option 1 Hourly Rate				
Labor Category	7/10/12-7/09/13	7/10/13-7/09/14	7/10/14 - 7/09/15	7/10/15-7/09/16	7/10/16-7/09/17	
Executive Consultant	\$202.77	\$208.85	\$215.12	\$221.57	\$228.22	
Senior Consultant	\$147.65	\$152.08	\$156.64	\$161.34	\$166.18	
Management Consultant	\$123.04	\$126.73	\$130.53	\$134.45	\$138.48	
Associate Management Consultant	\$98.43	\$101.38	\$104.42	\$107.56	\$110.78	
Consultant	\$86.13	\$88.71	\$91.38	\$94.12	\$96.94	
Administrative Technician	\$53.08	\$54.67	\$56.31	\$58.00	\$59.74	
SIN 874-6/RC		Option 1 Hourly Rate				
Labor Category	7/10/12-7/09/13	7/10/13-7/09/14.	7/10/14-7/09/15	7/10/15-7/09/16	7/10/16-7/09/17	
Executive Consultant (Acquisition)	\$202.77	\$208.85	\$215.12	\$221.57	\$228.22	
Senior Consultant (Acquisition)	\$147.65	\$152.08	\$156.64	\$161.34	\$166.18	
Management Consultant (Acquisition)	\$123.04	\$126.73	\$130.53	\$134.45	\$138.48	
Associate Management Consultant (Acquisition)	\$98.43	\$101.38	\$104.42	\$107.56	\$110.78	
Consultant (Acquisition)	\$86.13	\$88.71	\$91.38	\$94.12	\$96.94	
Administrative Technician (Acquisition)	\$53.08	\$54.67	\$56.31	\$58.00	\$59.74	



Note: Within this option, the firm will provide a prompt payment discount of .5%-net 20 days and 0%-net 30 days.

3. The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Contract Labor	SCA Equivalent Code Title	WDNumber
Administrative Technician	01020 Administrative Assistant	05-2103 Rev. 11
Administrative Technician	01020 Administrative Assistant	05-2103 Rev. 11

4. In accordance with Clause 52.212-3, "Offerors Representations and Certifications-Commercial Items," and Clause 52.219-28, "Post-Award Small Business Program Representation," contractor has represented their business size status for this option period as small under NAICS code 541611 and the Representation and Certifications cited at <http://forca.bpn.gov> are current, accurate, complete and hereby incorporated by reference as of the date in block 15c."

SIN 874-6 and SIN 874-6RC: Acquisition Management Support

**The Service Contract Act is applicable to this position and is based on U.S. Department of Labor Wage Determination Number 05-2103, Revision 11 (District of Columbia)

The above prices include an Industrial funding Fee (IFF) OF 0.75%



LABOR CATEGORIES, DUTIES, AND EDUCATION/EXPERIENCE REQUIREMENTS

SIN 874-1 and SIN 874-1RC, SIN 874-7 and SIN 874-7RC

Executive Consultant

Serves as advisor to the customer's executives and program or project managers. Provides management, doctrine, and policy analysis support, and assists in or performs analysis of alternative courses of action for planning, organizing, staffing, directing and controlling program functions. Provides options for developing organizational and procedural strategies for implementing new programs/business functions and processes. Develops new or improved mechanisms to support interaction with external organizations. Develops strategic and implementation plans and other mission-critical documents using knowledge of specific agency mission and goals. Performs independent research on agency requirements, communications and management information systems planning requirements and other efforts using strong oral and written communication skills. Evaluates government plans, policies, organization, and implementation. Supplies knowledge of systems management and business process improvement from a business viewpoint, including staffing, budgeting, costing, process improvement, and acquisitions.

Experience:

Minimum ten (10) years of experience including supervisory or management experience. Specific experience areas include requirements definition, work planning, business process improvement for control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

Minimum Education:

M.S./M.A. Two (2) years of experience is equivalent to one (1) year of education (i.e. twelve (12) years of experience is equivalent to a Master's degree).

Senior Consultant

Serves as Project Manager and provides lead specialty expertise for specific projects. Provides technical support in one or more specific areas associated with project execution, interoperability, or integration of tasks related to business process improvement, reinvention and re-engineering of client operations. Performs technical lead management responsibilities for technical areas of assigned projects. Works closely with group members to enhance team building, communication, interpersonal relations, meetings, and decision-making. Provides support for task teams involved in quality and process improvement projects. Responsible for liaison with client senior staff.

Experience:

Minimum eight (8) years of experience including supervisory or management experience. Two (2) years of experience must be in project management duties. Specific experience areas include requirements definition: work planning, control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

Minimum Education:

M.S./M.A. or equivalent experience. Two (2) years of experience is equivalent to one (1) year of education (i.e. twelve (12) years of experience is equivalent to a Master's degree).



Management Consultant

Specialist that has broad knowledge in multiple aspects of planning and/or program integration related to business process improvement. This individual possesses broad knowledge in one or more relevant areas and may possess specialized knowledge in one or more areas. Capable of working alone, with little or no supervision or oversight, on specific tasks associated with the implementation of specific aspects of improving, reinventing or re-engineering functions for a complex projects and is capable of providing limited guidance or supervision specialists in highly complex projects.

Experience:

Minimum five (5) years of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. Two (2) years of experience is equivalent to one (1) year of education (i.e. eight (8) years of experience is equivalent to a Bachelor's degree).

Associate Management Consultant

Has knowledge in one or more aspects of plan or project integration related to business process improvement. This individual possesses broad knowledge in one or more specific areas and possesses specialized knowledge relevant to the assigned project. Capable of working with minimal supervision on specific tasks associated with the implementation of specific aspects of plan or project implementation.

Experience:

Minimum two (2) years of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. or equivalent experience. Two (2) years of experience is equivalent to one (1) year of education (i.e. eight (8) years of experience is equivalent to a Bachelor's degree).

Consultant

Has knowledge in one or more aspects of plan or project integration related to business process improvement. This individual possesses broad knowledge in one or more specific areas and possesses specialized knowledge relevant to the assigned project. Capable of working with regular supervision on specific tasks associated with the implementation of specific aspects of plan or project implementation.

Experience:

Minimum six (6) months of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. Two (2) years experience is equivalent to one (1) year of education (i.e. eight (8) years of experience is equivalent to a Bachelor's degree).



Administrative Technician

Provides administrative support in the following areas: calendar support, general clerical, property records, time reporting, obtaining office supplies, conference support, general clerical, and assistance with correspondence and briefing materials. [Administrative tasks are performed, not as overhead, but in direct support of client project related to business process improvement, reinvention or re-engineering efforts.]

Experience:

Minimum six (6) months experience in administrative processes and services, to include use of standard office computer software applications.

Minimum Education:

A.A or AS Degree, High School diploma, or GED. Two (2) years of experience in employment, trade school, vocational school, or military service in administrative support work may be substituted for the A.A./A.S. degree requirement.

Executive Consultant (Acquisition)

Serves as advisor to the customer's executives and program or project managers. Provides management, doctrine, and policy analysis support, and assists in or performs analysis of alternative courses of action for complex acquisition management assignments. These might include competitive sourcing support (OMB Circular A-76), strategic sourcing or privatization studies, agency acquisition policy development, and a broad range of consultative assistance to senior procurement officials and political executives of the customer agency. Provides options for developing acquisition management strategies for implementing new programs/business functions and processes, such as those resulting from the American Recovery and Reinvestment Act of 2009. Develops strategic and implementation plans and other mission-critical documents using knowledge of specific agency mission and goals. Performs independent research on agency acquisition requirements, communications and management information systems planning requirements and other efforts using strong oral and written communication skills. Evaluates government acquisition management plans, policies, organization, and implementation. Supplies knowledge of acquisition management and process improvement, including staffing, budgeting, costing, process improvement and acquisitions.

Experience:

Minimum ten (10) years of experience including supervisory or management experience. Specific experience areas include requirements definition, work planning, business process improvement for control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

Minimum Education:

M.S./M.A. Two (2) years of experience is equivalent to one (1) year of education (i.e. twelve (12) years of experience is equivalent to a Master's degree).



Senior Consultant (Acquisition)

Serves as Project Manager and provides lead specialty expertise for specific acquisition management assignments. Provides technical support in one or more specific complex areas associated with acquisition management projects assigned by client. Such assignments might include analysis of cost and pricing data, management of contractors' quality assurance surveillance plans, assistance in proposal evaluation, and advisory assistance in preparing for contract negotiations. Performs technical lead management responsibilities for assigned projects. Works closely with group members to enhance team building, communications, interpersonal relations, meetings and decision-making. Provides support for task teams involved in assigned acquisition management projects. Responsible for liaison with client senior staff.

Experience:

Minimum eight (8) years of experience including supervisory or management experience. Two (2) years of experience must be in project management duties. Specific experience areas include requirements definition, work planning, control of budget, schedule, and task execution, and personnel management and supervision related with the tasks in the customer's order.

Minimum Education:

M.S./M.A. or equivalent experience. Two (2) years of experience is equivalent to one (1) year of education (i.e. twelve (12) years of experience is equivalent to a Master's degree).

Management Consultant (Acquisition)

Has broad knowledge in multiple aspects of intermediate acquisition processes. This individual possesses broad knowledge in one or more relevant areas of acquisition management, such as preparation of solicitations, reviewing contractor performance reports and investigating contract discrepancies, and may possess specialized knowledge in one or more acquisition management areas, e.g., technical proposal analysis. Capable of working alone, with little or no supervision or oversight, on specific tasks associated with the implementation of specific aspects of improving, reinventing or re-engineering functions for complex projects and is capable of providing limited guidance or supervision specialists in highly complex projects.

Experience:

Minimum five (5) years of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. Two (2) years of experience is equivalent to one (1) year of education (i.e. eight(8) years of experience is equivalent to a Bachelor's degree).



Associate Management Consultant (Acquisition)

Has knowledge in one or more aspects of intermediate acquisition processes. This individual possesses broad knowledge in one or more specific intermediate areas of Federal acquisition management, such as development of synopses of proposed procurements, development of procurement strategies, and development of contract modifications. Capable of working with minimal supervision on specific tasks associated with the implementation of specific aspects of plan or project implementation.

Experience:

Minimum two (2) years of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. or equivalent experience. Two (2) years of experience is equivalent to one (1) year of education (i.e. eight (8) years of experience is equivalent to a Bachelor's degree).

Consultant (Acquisition):

Has knowledge in one or more aspects of basic acquisition processes. This individual possesses broad knowledge in one or more specific basic areas of Federal acquisition management, such as preparation of statements of work, market research, and contract administration and close-out. Capable of working with regular supervision on specific tasks associated with the implementation of assigned acquisition duties.

Experience:

Minimum six (6) months of experience related with the tasks in the customer's order.

Minimum Education:

B.S./B.A. Two (2) years of experience is equivalent to one (1) year of education (i.e. eight (8) years of experience is equivalent to a Bachelor's degree).

Administrative Technician (Acquisition)

Provides administrative support in the following areas: calendar support, general clerical, property records, time reporting, obtaining office supplies, conference support, general clerical, and assistance with correspondence and briefing materials. Also prepares procurement-related documents in accordance with format and procedures that may be prescribed by the Federal Acquisition Regulation or customer agency regulations or procedures. (Administrative tasks are performed, not as overhead, but in direct support of client project related to business process improvement, reinvention or re-engineering efforts.)

Experience:

Minimum six (6) months of experience in administrative processes and services, to include use of standard office computer software applications.

Minimum Education:

A.A or AS Degree. High School diploma, or GED. Two (2) years of experience in employment, trade school, vocational school, or military service in administrative support work may be substituted for the A.A./A.S. degree requirement.