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COTTON & COMPANY LLP PRICE LIST

GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>™</sup>, a menu- driven database system. The INTERNET address for **GSA Advantage!**<sup>™</sup> is: <http://www.GSAAdvantage.gov>

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MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

**FSC SUPPLY GROUP:** 874

**CONTRACT NUMBER:** GS-10F-0298U

**CONTRACT PERIODS:** BASE PERIOD: JULY 17, 2008 THROUGH JULY 16, 2013  
OPTION PERIOD 1: JULY 17, 2013 THROUGH JULY 16, 2018  
OPTION PERIOD 2: JULY 17, 2018 THROUGH JULY 16, 2023  
OPTION PERIOD 3: JULY 17, 2023 THROUGH JULY 16, 2028

**CURRENT PERIOD:** OPTION PERIOD 1: JULY 17, 2013 THROUGH JULY 16, 2018  
PRICELIST CURRENT THROUGH MODIFICATIONS # PS-0009 AND PO-0006, EFFECTIVE JULY 17, 2013.

**CONTRACTOR INFORMATION:** 635 Slaters Lane  
4<sup>th</sup> Floor  
Alexandria, VA 22314  
T: (703)836-6701  
F: (703)836-0941  
[www.cottoncpa.com](http://www.cottoncpa.com)

**BUSINESS SIZE:** LARGE VETERAN-OWNED BUSINESS

**CONTRACT ADMINISTRATION:** Stephanie Tuthill, Contracts Manager  
[Contracts@cottoncpa.com](mailto:Contracts@cottoncpa.com)

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

Prices Shown Herein are Net



**CUSTOMER INFORMATION**

**1a. Awarded Special Item Number**

**Special Item Number (SIN): 874-1, Integrated Consulting Services**

Cotton & Company LLP provides a range and of capabilities specific to program planning, audits, and evaluations; and expert witness services in support of litigation, claims and other formal cases. Hourly rates are provided under 1c.

**1b. Identification of the lowest priced model number and lowest unit price for that model**

Not applicable

**1c. Labor Category Descriptions**

Title	Senior Partner
<b>Functional Duties/Responsibilities</b>	Serve as liaison with governmental agency, direct projects, review final reports, assume signatory authority for reports, and provide final quality control review.
<b>Minimum Education Level</b>	B.A or B.S. in field relevant to the specific requirements of the engagement.
<b>Required/Supplemental Certifications</b>	n/a
<b>Minimum Experience Requirements</b>	Partner in firm with at least 20 years of experience in leading and providing technical direction of MOBIS projects. Experience in financial management, cost estimating, procurement, strategic planning and execution, or business management. Specialized experience includes expert witness services in support of litigation, claims or other formal cases, program planning, audits and evaluations, project development, expertise in management and control of funds and resources, and demonstrated capability in managing multiple tasks.

Title	Partner
<b>Functional Duties/Responsibilities</b>	Serve as liaison with governmental agency, direct projects, review final reports, assume signatory authority for reports, and provide final quality control review.
<b>Minimum Education Level</b>	B.A. or B.S. in field relevant to the specific requirements of the engagement
<b>Required/Supplemental Certifications</b>	n/a
<b>Minimum Experience Requirements</b>	Partner in firm with at least 10 years of experience in leading and providing technical direction of MOBIS projects. Experience in financial management, cost estimating, procurement, strategic planning and execution, or business management. Specialized experience includes expert witness services in support of litigation, claims or other formal cases, program planning, audits and evaluations, project development, expertise in management and control of funds and resources, and demonstrated capability in managing multiple tasks.

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Title	Senior Consultant
<b>Functional Duties/Responsibilities</b>	Manage and supervise project teams, provide on-site quality control, monitor engagement budget, plan and assign tasks to project team, supervise or manage team, act as liaison between project consultants and Executive Consultant, review workpapers, provide technical assistance to federal agencies and project staff and assist project team in a specific subject matter.
<b>Minimum Education Level</b>	B.A. or B.S. degree in field relevant to the specific requirements of the engagement.
<b>Required/Supplemental Certifications</b>	CPA, CGFM, CIA, CFE, or CISA
<b>Minimum Experience Requirements</b>	At least 15 years of experience in leading and providing technical direction of MOBIS projects. Experience in financial management, cost estimating, procurement, strategic planning and execution, or business management. Specialized experience includes expert witness services in support of litigation, claims or other formal cases, program planning, audits and evaluations, project development, expertise in management and control of funds and resources, and demonstrated capability in managing multiple tasks.

Title	Consultant
<b>Functional Duties/Responsibilities</b>	Supervise project Associates onsite, provide technical guidance on work assignments, independently perform major segments of engagement, act as liaison between project Associates and Senior Consultants, and perform assigned tasks related to the engagement.
<b>Minimum Education Level</b>	B.A. or B.S. degree in field relevant to the specific requirements of the engagement.
<b>Required/Supplemental Certifications</b>	n/a
<b>Minimum Experience Requirements</b>	At least three years of progressive experience in participating in MOBIS projects. Specific experience in conducting evaluations or assessments over financial or program management in a Federal Government environment to include litigation support services and other advisory and assistance services.

Title	Associate
<b>Functional Duties/Responsibilities</b>	Serve on project team; perform tasks as assigned under the supervision of a Consultant or Senior Consultant.
<b>Minimum Education Level</b>	B.A. or B.S. degree in field relevant to the specific requirements of the engagement.
<b>Required/Supplemental Certifications</b>	n/a
<b>Minimum Experience Requirements</b>	None, but progressive experience in participating in MOBIS projects preferred. May have experience in conducting evaluations or assessments over financial or program management in a Federal Government environment to include litigation support services and other advisory and assistance services.

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**Labor Category Hourly Rates (valid as of XXX, Mod# XXX)**

<b>Labor Category</b>	<b>Option 1 Year 1 Price (including IFF) ( 7/17/2013- 7/16/2014)</b>	<b>Option 1 Year 2 Price (including IFF) ( 7/17/2014- 7/16/2015)</b>	<b>Option 1 Year 3 Price (including IFF) ( 7/17/2015- 7/16/2016)</b>	<b>Option 1 Year 4 Price (including IFF) ( 7/17/2016- 7/16/2017)</b>	<b>Option 1 Year 5 Price (including IFF) ( 7/17/2017- 7/16/2018)</b>
<b>Senior Partner</b>	\$242.26	\$247.11	\$252.05	\$257.09	\$262.23
<b>Partner</b>	189.22	193.00	196.86	200.80	204.82
<b>Senior Consultant</b>	214.59	218.88	223.26	227.73	232.28
<b>Consultant</b>	109.41	111.60	113.83	116.11	118.43
<b>Associate</b>	79.28	80.87	82.49	84.14	85.82

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If the contractor adds SCA labor categories/employees to the contract through the modification process, the contractor must establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

Contractor will accept LH and FFP.

- 2. **Maximum order.** \$1,000,000
- 3. **Minimum order.** \$ 100
- 4. **Geographic coverage.** Domestic and overseas
- 5. **Point(s) of production.** Same as company address
- 6. **Discount from list prices or statement of net price.** Government net prices (discounts already deducted). List at end of this pricelist.
- 7. **Quantity discounts.** Not applicable
- 8. **Prompt payment terms.** Net 30 days
- 9a. **Government purchase cards are accepted at or below the micro-purchase threshold.** Yes
- 9b. **Government purchase cards are accepted or not accepted above the micro-purchase threshold.** Will accept over \$3,000

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<b>10. Foreign items.</b>	Not applicable
<b>11a. Time of Delivery.</b>	Specified on Task Order
<b>11b. Expedited Delivery.</b>	Contact Contractor
<b>11c. Overnight and 2-day delivery.</b>	Contact Contractor
<b>11d. Urgent Requirements.</b>	Contact Contractor
<b>12. F.O.B. point(s).</b>	Destination
<b>13a. Ordering address.</b>	Cotton & Company LLP 635 Slaters Lane Alexandria, VA 22314 (703) 836-6701
<b>13b. Ordering procedures:</b>	For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
<b>14. Payment address.</b>	Cotton & Company LLP 635 Slaters Lane Alexandria, VA 22314 (703) 836-6701
<b>15. Warranty provision.</b>	Contractor's standard commercial warranty
<b>16. Export packing charges.</b>	Not applicable.
<b>17. Terms and conditions of Government purchase card acceptance.</b>	Contact Contractor
<b>18. Terms and conditions of rental, maintenance, and repair.</b>	Not applicable.
<b>19. Terms and conditions of installation.</b>	Not applicable.
<b>20. Terms and conditions of repair parts.</b>	Not applicable.
<b>20a. Terms and conditions for any other services.</b>	Not applicable.
<b>21. List of service and distribution points.</b>	Not applicable.
<b>22. List of participating dealers.</b>	Not applicable.
<b>23. Preventive maintenance.</b>	Not applicable.
<b>24a. Special attributes.</b>	Cotton & Company is environmentally conscious and participates in a recycling program.

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| <b>24b. Section 508 compliance.</b>                                                               | Not applicable. |
| <b>25. Data Universal Number System (DUNS) number.</b>                                            | 101919660       |
| <b>26. Notification regarding registration in Central Contractor Registration (CCR) database.</b> | Registered      |