

**GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List**

**LOGISTICS WORLDWIDE
(LOGWORLD)**

Federal Supply Class 874V

SIN's 874-501, 874-502, 874-503, 874-504, 874-507

Contract No. GS-10F-0300L

**June 15, 2006 to June 14, 2011
(Renewed May 16, 2006)**

MANAGEMENT ENGINEERING ASSOCIATES, LLC®
Helping organizations to use their resources better

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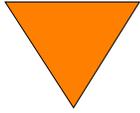
www.manengineer.com

info@manengineer.com

A Small Business

Point of Contact: Bill Ward, P. E., Managing Principal

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage![™], a menu-driven database system. The INTERNET address for GSA Advantage![™] is: <http://www.gsa.gov>.



CUSTOMER INFORMATION

Since 1979, Management Engineering Associates, LLC (MEA) has provided material distribution, supply chain management and process reengineering services to corporations and public agencies. MEA is a professional engineering organization that has delivered strategic planning, facilities management, logistics, supply chain analysis, distribution center optimization, economic analysis, and business process reengineering services to the DoD (five projects), Department of Veterans Affairs (16 projects), Social Security Administration, Department of Transportation, Internal Revenue Service (two projects), Department of Commerce, and the Department of Energy. We also provide strategic planning, facilities engineering and construction management services to a multitude of private corporations.

We have been awarded three other GSA/FSS contracts that also address logistics issues:

Contract No. GS-29F-0008L	FURNITURE MANAGEMENT SERVICES (Moving/Storage, Interior Architecture)
GS-23F-8199H	MOBIS (including Program Integration and Project Management)
GS-10F-0334L	ENERGY MANAGEMENT SERVICES

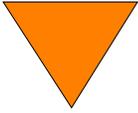
1. LOGWORLD Special Item Numbers (SIN's) Awarded:

SIN 874-501: SUPPLY AND VALUE CHAIN MANAGEMENT

Services for the planning, development, management, operation, and maintenance of logistics systems. These systems deal with: acquisition support, movement and maintenance of resources (including the material requirements determination and acquisition planning, storage, movement, distribution, maintenance, evacuation and disposition of material and equipment) asset or property visibility and management; and operation and maintenance of the infrastructures that support these activities.



MEA provides assistance and guidance in support of an agency's assessment of the best combination of channels to create value for its customers. Services include design, re-engineering, operation and maintenance of distribution and material handling equipment systems. Specialties include:



Asset or Property Visibility and Management

MEA *Asset Management* services utilize computer resident systems to enable customer agencies to manage their inventory. We serve to measure assets management and business processes at customer agencies. We design bar coding systems including developing bar code standards, bar coding individual office items and initiating a bar code database. We are prepared to customize computer aided assets management system to meet recommended process improvements. We install assets management systems and ensure the customer agency staff is trained properly in its operation. We manage the process for the proper disposition of Government property.



Design and Installation of Material Handling Equipment

We develop concepts for advanced facilities to manufacture and distribute high volumes of products. Expected investments in buildings and equipment are determined. Accurate estimates are made of the costs of producing existing and contemplated new products using proposed technologies. Our strategies for modernizing capabilities have doubled capacity of high-volume operations through direct application of new equipment and material handling systems.

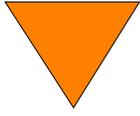
Expansion and Consolidation Studies

MEA provides comprehensive support for the design, reconfiguration, relocation, and increasing/downsizing of facilities. Feasibility is determined by space forecasting and building analysis. We develop project management plans and implementation strategies which identify all significant issues related to the project. Services include interior architecture and configuration of office assets.

We partner with customer organizations and manage the design process to insure it meets their requirements. We can develop and manage the phasing of the reconfiguration project. We also assist in preparing budget requirements; orchestrate logistics of installation; and supervise all deliveries and installations to ensure adherence to scope of work, installation standards, and accurate placement of furniture and equipment plan locations.

Moving and Storage

MEA provides all of the services required for the reorganizing and consolidating of existing facilities and/or opening new facilities. The work will include: Scheduling and monitoring the project tasks; developing work and relocation plans and schedules; scheduling and monitoring project tasks; coordinating with architects, engineers, telecommunication specialists, manufacturers, installers, craftsmen and renovation tradesmen; developing reuse/recycle plans; coordinating the move and managing post-move resolution.



Logistics Strategic Planning Services

MEA helps agencies to develop their logistics mission, goals, objectives, strategies, tactics and policies through examining their charter, services, customers, stakeholders and business environment, as well as strengths, weaknesses, opportunities and threats (SWOT). We promote cascading planning processes downward through the organization to promote full understanding, involvement, and commitment to outcomes.

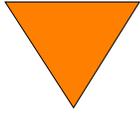


MEA searches for opportunities to involve the entire workforce in business improvement activities. We have found that strategic planning activities are an excellent platform for *employee involvement/empowerment*. Employees at all levels can be involved in strategic planning processes. Participants may be divided into sub-teams to explore emerging trends and resulting short, medium, and long range scenarios. MEA may first work with the entire organization to facilitate the process and identify the strategic issues to be addressed. MEA will then assist in forming sub-teams to probe these issues in depth.

Logistics Business Process Reengineering (BPR)

BPR is a systematic, disciplined approach for achieving dramatic, measurable performance improvements by fundamentally reexamining, rethinking, and redesigning the processes that an organization uses to carry out its mission. Reengineering is not about refining the performance of current processes; it is about fundamentally changing them or creating new ones. A key premise of reengineering is that processes inevitably become highly inefficient and ineffective. Only by rethinking the way work is done--often by taking advantage of information technology--can major, "order of magnitude" levels of performance improvement be achieved.

Reengineering originated as a method for helping companies sustain-- preferably increase -- market share in a competitive and dynamic marketplace. Although the reasons for change may be different in government -- such as increasing workload, shrinking budgets, and personnel reductions -- the need for significant performance improvement is no less imperative. MEA has successfully introduced BPR in both private industry and government.



SIN 874-502: ACQUISITION LOGISTICS

Services involving the logistics management discipline which supports a product or system through its life cycle. Services may include Acquisition Logistics or Integrated Logistics Support associated with the design, development, test, production, fielding, sustainment, improvement of, and disposal of cost effective systems including the eventual disposal or salvage of these systems. MEA provides logistics expertise in the pre-production or design phase of systems to ensure that the system can be supported through its life-cycle and that the infrastructure elements necessary for operational support are identified and acquired.



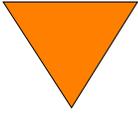
These services may continue through the life cycle of the system or product and include guidance, assistance and/or operational support.

Specialization encompasses:

Defining and Establishing Program Objectives, Strategies, Plans and Schedules (Project Management)

Projects are intense, complex, and usually carried out by groups of people who may not have worked together before. It is the project manager's job to build a temporary but cohesive group that will do what they are supposed to do but also will weather the rough times that enviably arise during the life of a project. The project manager must be equipped to:

- ▶ Take charge of the people involved and clearly define and maintain the role of each member
- ▶ Supply everyone involved the information they need
- ▶ Motivate the project team to accept the needs and goals of the project
- ▶ Maintain an open working environment, discussing critical problems while avoiding personal alliances and hidden agendas
- ▶ Create an atmosphere of mutual respect among people involved in the project
- ▶ Conduct productive meetings, using them to convey information, make decisions, follow up on decisions already made, and identify problems or concerns
- ▶ Reinforce a strong relationship with the Federal client agency



Market Research and Acquisition Planning

MEA supplies consultation, assistance and deliverables associated with all aspects of market research. We assist with, and/or perform all phases of the research process to include: planning survey design; sampling; survey development; pretest/pilot surveying; assessing reliability and validity; administering surveys using the various types of data collection methods as appropriate (e.g., computer-assisted surveying, focus groups, written questionnaires, in-person and telephone interviewing); database administration; and analyses of quantitative and qualitative survey data.



Production of reports may include: description and summary of results with associated graphs, charts, and tables; description of data collection and survey administration methods; discussion of sample characteristics and representativeness of data; analysis of nonresponse; and briefings of results to include discussion of recommendations and follow-up actions. Assist with action planning and implementation of recommendations as necessary.

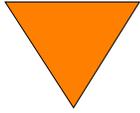
Developing Specifications or Performance Based Work Statements and Task Estimates

Privatization support extends to assistance and documentation generation required in the conduct of OMB Circular A-76 studies such as the development of Performance Work Statements (PWS), development of Quality Assurance Surveillance Plans (QASP), performance of management studies to determine the Government's Most Efficient Organization (MEO), development of in-house Government cost estimates, comparisons of in-house bids to proposed or ISSA prices, and Administrative Appeal process support.

Developing, Documenting and Supporting Maintenance Procedures and Technical Manuals

MEA prepares comprehensive *Operation and Training* handbooks encompassing all activities necessary to operate processes for receiving, handling, storing, inspecting, and shipping materials. Our detailed operating procedures have addressed training requirements, safety provisions, equipment maintenance, and quality assurance provisions. Flow charts, schematic diagrams, and CAD drawings are incorporated to supplement textual material.





SIN 874-503: DISTRIBUTION AND TRANSPORTATION LOGISTICS

MEA services include moving and storage, transportation system development and management, carrier management and routing, and freight forwarding. MEA designs buildings, systems and equipment for the distribution of supplies and assets. Our services include planning and design, implementation, or operation of systems or facilities for the movement of goods, supplies, equipment or people by road, air, water, rail, or pipeline.



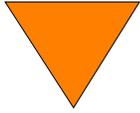
SIN 874-504: DEPLOYMENT LOGISTICS

Support addresses contingency planning; inventory and property planning, movement, storage, and accountability; and communications and logistics systems to permit rapid deployment and management of supplies and equipment. MEA supplies expert advice, assistance, guidance, or operational support to identify and utilize existing regional or global resources, identify alternative capabilities, and plan for effective integration of public and private sector support or resources.



MEA is active in managing assets and supplies. Services typically include:

- ▶ Apply expertise to maximize the value of assets supporting government programs.
- ▶ Support development of *Facility Master Plans* reflecting needs for modernization, renovation, and new construction.
- ▶ Provide project management and quality assurance over work-in-progress, technical services, and facility planning.
- ▶ Perform technical reviews and analyses, such as cost-benefit studies, relevant to repair, renewal, and construction projects.
- ▶ Plan and assist the operation and movement of personnel/equipment and programs from existing spaces into new or renovated quarters.



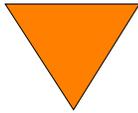
SIN 874-507: OPERATIONS AND MAINTENANCE (O & M): LOGISTICS MANAGEMENT AND SUPPORT SERVICES

O & M support includes providing the best practices, technologies and methodologies to plan, design, manage, operate and maintain reliable and efficient systems, equipment, facilities and logistics infrastructures. Agency orders may include complete turnkey operations, maintenance and support services, or components thereof, as needed to improve equipment and logistics performance and reduce life cycle costs.



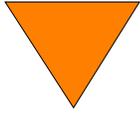
Typical services include:

- ▶ Logistical Support Services
- ▶ Security
- ▶ Supply Services
- ▶ Equipment Asset Management and Maintenance
- ▶ Fleet Management and Maintenance
- ▶ Preventative Maintenance Planning
- ▶ Real Property Management and Maintenance
- ▶ Equipment Maintenance, Overhaul, Repair and Testing
- ▶ Strategic and Tactical Planning
- ▶ Strategic Account Management
- ▶ Mobile Utility Support Equipment Operation, Maintenance And Repair
- ▶ Systems Engineering, Installation, maintenance and Testing
- ▶ Industrial Operations
- ▶ Food Services
- ▶ Office and Administrative Services
- ▶ Health Services
- ▶ Data Processing
- ▶ Printing and Reproduction
- ▶ Project Management, Integrated Facility Management, and Operations Management Support.



Billing rates are itemized by labor category for all SIN's (874-501, 874-502, 874-503, 874-504, 874-507):

LABOR CATEGORIES	From To	Year 6	Year 7	Year 8	Year 9	Year 10
		6/15/2006 6/14/2007 Hourly	6/15/2007 6/14/2008 Hourly	6/15/2008 6/14/2009 Hourly	6/15/2009 6/14/2010 Hourly	6/15/2010 6/14/2011 Hourly
Managing Principal		\$134.02	\$138.04	\$142.19	\$146.45	\$150.84
Program Director		\$130.52	\$134.44	\$138.47	\$142.62	\$146.90
Project Manager		\$124.33	\$128.06	\$131.90	\$135.86	\$139.94
Senior Logistician		\$124.33	\$128.06	\$131.90	\$135.86	\$139.94
Logistician		\$123.46	\$127.16	\$130.97	\$134.90	\$138.95
Industrial Engineer		\$122.23	\$125.90	\$129.67	\$133.56	\$137.57
Mechanical Engineer		\$122.23	\$125.90	\$129.67	\$133.56	\$137.57
Electrical Engineer		\$122.23	\$125.90	\$129.67	\$133.56	\$137.57
Environmental Engineer		\$122.23	\$125.90	\$129.67	\$133.56	\$137.57
Management Scientist		\$113.94	\$117.36	\$120.88	\$124.50	\$128.24
Traffic Manager		\$106.70	\$109.90	\$113.20	\$116.59	\$120.09
Information Processing Specialist		\$76.76	\$79.06	\$81.43	\$83.87	\$86.39
Specification Writer		\$76.76	\$79.06	\$81.43	\$83.87	\$86.39
Junior Specification Writer		\$61.03	\$62.86	\$64.74	\$66.69	\$68.69
CAD Operator		\$50.85	\$52.38	\$53.95	\$55.57	\$57.23
Administration		\$47.60	\$49.02	\$50.49	\$52.01	\$53.57
Accountant		\$67.64	\$69.67	\$71.76	\$73.91	\$76.13
Security Manager		\$72.66	\$74.84	\$77.08	\$79.39	\$81.78
Firefighter		\$55.12	\$56.77	\$58.47	\$60.23	\$62.03
Operator		\$50.10	\$51.60	\$53.15	\$54.74	\$56.39
HVAC Technician		\$52.61	\$54.19	\$55.82	\$57.49	\$59.22
Maintenance Craftsman		\$50.10	\$51.60	\$53.15	\$54.74	\$56.39
Machinist		\$60.12	\$61.92	\$63.78	\$65.70	\$67.67
Security Guard		\$40.09	\$41.29	\$42.53	\$43.80	\$45.12
Communications Operator		\$58.87	\$60.64	\$62.46	\$64.33	\$66.26
Forklift Operator		\$42.59	\$43.87	\$45.18	\$46.54	\$47.94
Driver		\$43.22	\$44.52	\$45.85	\$47.23	\$48.64
Media Technician		\$50.10	\$51.60	\$53.15	\$54.74	\$56.39
Librarian		\$61.38	\$63.22	\$65.12	\$67.07	\$69.08
Bookkeeper		\$45.09	\$46.45	\$47.84	\$49.27	\$50.75
Reproduction Technician		\$35.07	\$36.12	\$37.21	\$38.32	\$39.47
Stock Keeper		\$42.59	\$43.87	\$45.18	\$46.54	\$47.94
Food Service Worker		\$30.07	\$30.97	\$31.90	\$32.85	\$33.84
Landscaper		\$35.07	\$36.12	\$37.21	\$38.32	\$39.47
Housekeeper		\$30.07	\$30.97	\$31.90	\$32.85	\$33.84
Data entry Clerk		\$30.07	\$30.97	\$31.90	\$32.85	\$33.84
Mail Messenger		\$30.07	\$30.97	\$31.90	\$32.85	\$33.84



- 2. Maximum Order: \$ 1,000,000
- 3. Minimum Order: \$ 300
- 4. Geographic Coverage: Worldwide
- 5. Point of production: N/A
- 6. Rates shown are net prices.
- 7. Quantity Discounts: N/A
- 8. Prompt Payment Terms: N/A
- 9. Government Commercial Credit Card accepted up to micro purchase threshold and beyond.
- 10. No foreign content
- 11a. Delivery time: Specified on each Task Order
- 11b. Expedited Delivery: As required by customer
- 11c. Overnight/2-day Delivery: As requested by customer
- 11d. Urgent Requirements: Urgent needs will receive our immediate attention.
- 12. FOB Point: Destination/Domestic
- 13. Ordering Address: MANAGEMENT ENGINEERING ASSOCIATES, LLC
3709 N. W. 16th Ave., Camas, WA 98607-9343
(360)834-3004, FAX: (360)834-0107
info@manengineer.com
- 14. Payment Address: 3709 N. W. 16th Ave., Camas, WA 98607
- 15. Warranty Provision: Commercial Standard Warranty
- 16. Export Packing Charges: N/A
- 17. Terms and Conditions of Government Credit Card: In accordance with *Government Credit Card* Guidelines
- 18. Terms and Conditions of Rental, Maintenance and Repair: N/A
- 19. Terms and Conditions of Installation: N/A
- 20. Terms and Conditions of Repair Parts and Other Services: N/A
- 21. Service and Distribution Points: N/A
- 22. Participating Dealers: N/A
- 23. Preventive Maintenance: N/A
- 24. DUNS No.: 05-020-8511
- 25. Registration in Central Contractor Registration (CCR) database: 05-020-8511
CAGE Code: 1BW54
TIN: 13-4234989