General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services

Skeo Solutions, Inc.
100 10th St. NW, STE 101
Charlottesville, VA 22902
Phone: (434) 975-6700
Fax: (434) 975-6701
http://www.skeo.com
Contract Administrator: Ms. Briana Branham
Email: bbranham@skeo.com

CONTRACT NUMBER: GS-10F-0309N

PERIOD COVERED BY CONTRACT:
April 1, 2013 through March 31, 2023

Pricelist current through modification PS-A839, effective January 11, 2022

BUSINESS SIZ: Small Business

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov. Online access to contract ordering information, terms and conditions, up to date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu driven database system. The internet address for GSA Advantage!® is: GSAAdvantage.gov.
INFORMATION FOR ORDERING ACTIVITIES

1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620/541620RC</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>OLM/OLMRC</td>
<td>Order-Level Materials (OLMs)</td>
</tr>
</tbody>
</table>

1b. IDENTIFICATION OF THE LOWEST PRICED MODEL NUMBER AND LOWEST UNIT PRICE FOR THAT MODEL FOR EACH SPECIAL ITEM NUMBER AWARDED IN THE CONTRACT. THIS PRICE IS THE GOVERNMENT PRICE BASED ON A UNIT OF ONE, EXCLUSIVE OF ANY QUANTITY/DOLLAR VOLUME, PROMPT PAYMENT, OR ANY OTHER CONCESSION AFFECTING PRICE. THOSE CONTRACTS THAT HAVE UNIT PRICES BASED ON THE GEOGRAPHIC LOCATION OF THE CUSTOMER, SHOULD SHOW THE RANGE OF THE LOWEST PRICE, AND CITE THE AREAS TO WHICH THE PRICES APPLY. See page 8

1c. IF THE CONTRACTOR IS PROPOSING HOURLY RATES A DESCRIPTION OF ALL CORRESPONDING COMMERCIAL JOB TITLES, EXPERIENCE, FUNCTIONAL RESPONSIBILITY AND EDUCATION FOR THOSE TYPES OF EMPLOYEES OR SUBCONTRACTORS WHO WILL PERFORM SERVICES SHALL BE PROVIDED. IF HOURLY RATES ARE NOT APPLICABLE, INDICATE “NOT APPLICABLE” FOR THIS ITEM. See page 5

2. MAXIMUM ORDER: $1,000,000

3. MINIMUM ORDER: $100


5. POINT(S) OF PRODUCTION: Skeo Solutions, Inc.
100 10th St NE, Suite 101
Charlottesville, VA 22902

6. DISCOUNT FROM LIST PRICES: Prices listed are GSA Net, Discount Deducted.

7. QUANTITY DISCOUNT(S): None
8. **PROMPT PAYMENT TERMS:** Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. **FOREIGN ITEMS:** None

10a. **TIME OF DELIVERY:** To be determined between Skeo and the ordering Agency.

10b. **EXPEDITED DELIVERY:** To be determined between Skeo and the ordering Agency.

10c. **OVERNIGHT AND 2-DAY DELIVERY:** To be determined between Skeo and the ordering Agency.

10d. **URGENT REQUIREMENTS:** To be determined between Skeo and the ordering Agency.

11. **FOB POINT:** Destination

12a. **ORDERING ADDRESS:** Skeo Solutions, Inc.
    100 10th St NE, Suite 101
    Charlottesville, VA 22902

12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **PAYMENT ADDRESS:** Skeo Solutions, Inc.
    100 10th St NE, Suite 101
    Charlottesville, VA 22902

14. **WARRANTY PROVISION:** Contractor’s standard commercial warranty

15. **EXPORT PACKING CHARGES:** Not applicable

16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** Not applicable

17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** Not applicable

18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY Discounts FROM LIST PRICES (IF AVAILABLE):** Not applicable
18b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): Not applicable

19. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not applicable

20. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not applicable

21. PREVENTIVE MAINTENANCE (IF APPLICABLE): Not applicable

22a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): Not applicable

22b. IF APPLICABLE, INDICATE THAT SECTION 508 COMPLIANCE INFORMATION IS AVAILABLE ON ELECTRONIC AND INFORMATION TECHNOLOGY (EIT) SUPPLIES AND SERVICES AND SHOW WHERE FULL DETAILS CAN BE FOUND (E.G. CONTRACTOR’S WEBSITE OR OTHER LOCATION.) THE EIT STANDARDS CAN BE FOUND AT: www.Section508.gov/. Not Applicable

23. UNIQUE ENTITY IDENTIFIER (UEI) NUMBER: J17NK57Q51B3

24. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: REGISTERED; CAGE Code 3ET64
**Labor Category Descriptions**

**Labor Category:** Senior Technical Program Manager  
**Minimum/General Experience:** 5 years of relevant experience  
**Functional Responsibility:** Manages complex, multi-faceted technical contracts and/or projects for clients. Ensures quality products/services are delivered to clients on-time and on-budget.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Project Manager  
**Minimum/General Experience:** 3 years relevant experience  
**Functional Responsibility:** Manages and oversees technical project tasks. Develops deliverables.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Advisor/Scientist  
**Minimum/General Experience:** 5 years relevant experience  
**Functional Responsibility:** Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and scientific expertise related to the needs of the project.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Advisor/Engineer  
**Minimum/General Experience:** 5 years relevant experience  
**Functional Responsibility:** Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and engineering expertise related to the needs of the project.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Advisor/Senior Analyst  
**Minimum/General Experience:** 5 years relevant experience  
**Functional Responsibility:** Contributes to the development of deliverables that communicate scientific and/or technical concepts. Requires familiarity with environmental policies and requirements and data analysis expertise related to the needs of the project.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Facilitator  
**Minimum/General Experience:** 3 years relevant experience  
**Functional Responsibility:** Conducts dispute resolution/facilitation processes or public involvement processes on projects. May work independently or support a Senior Facilitator on more complex projects.  
**Minimum Education:** Bachelor’s Degree
**Labor Category:** Junior Technical Analyst  
**Minimum/General Experience:** 1 year relevant experience  
**Functional Responsibility:** Performs technical analysis and research for projects involving technical or scientific information.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Senior Technical Expert  
**Minimum/General Experience:** 20 years relevant experience  
**Functional Responsibility:** Contributes high-level technical expertise (scientist, chemist or engineering).  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Senior Technical Facilitator  
**Minimum/General Experience:** 15 years of relevant experience  
**Functional Responsibility:** Conducts dispute resolution/facilitation processes or public involvement processes on complex, multi-dimensional projects.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Technical Assistance Specialist  
**Minimum/General Experience:** 3 years relevant experience  
**Functional Responsibility:** Provides technical assistance to clients, such as document review and technical explanation, preparation of fact sheets or summaries, or presentations.  
**Minimum Education:** Bachelor’s Degree  
**Commercial Job Title:** Project Support  
**Minimum/General Experience:** 1 year of relevant experience  
**Functional Responsibility:** Conducts project support tasks and preliminary data analysis. Writes and edits draft deliverables.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Assistant Project Manager  
**Minimum/General Experience:** 2 years relevant experience  
**Functional Responsibility:** Conducts project support, data analysis, and writes and edits draft deliverables. Manages specific project tasks under the supervision of a Senior Project Manager or Program Manager.  
**Minimum Education:** Bachelor’s Degree

**Labor Category:** Project Manager  
**Minimum/General Experience:** 3 years relevant experience (A Master’s Degree in a relevant field can substitute for the 3 years of relevant experience)  
**Functional Responsibility:** Conducts project support, data analysis, and research. Writes and edits deliverables. Manages project task independently.  
**Minimum Education:** Bachelor’s Degree
Labor Category: Senior Project Manager Level 1
Minimum/General Experience: 4 years relevant experience (A Master’s Degree in a relevant field can substitute for 3 of the 4 years of experience)
Functional Responsibility: Conducts project support, data analysis, and research. Writes and edits deliverables. Manages projects.
Minimum Education: Bachelor’s Degree

Labor Category: Senior Project Manager Level 2
Minimum/General Experience: 5 years relevant experience (A Master’s Degree in a relevant field can substitute for 3 of the 5 years of experience)
Functional Responsibility: Conducts project support, data analysis, and research. Writes and edits deliverables. Manages projects and oversees the project tasks managed by Assistant Project Managers.
Minimum Education: Bachelor’s Degree

Labor Category: Associate Program Manager
Minimum/General Experience: 3 years relevant experience
Functional Responsibility: Provides analytical support, such as data gathering and policy analysis. Writes and edits deliverables. Manages projects and oversees the project tasks managed by Assistant Project Managers.
Minimum Education: Master’s Degree

Labor Category: Senior Program Manager
Minimum/General Experience: 5 years relevant experience
Functional Responsibility: Defines project scope and broadly manages projects or serves as a subject matter expert.
Minimum Education: Master’s Degree

Labor Category: Senior Consultant
Minimum/General Experience: 7 years relevant experience
Functional Responsibility: Provides high-level subject matter consulting expertise.
Minimum Education: Master’s Degree
## Hourly Labor Rates

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Senior Technical Program Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$165.16</td>
<td>$165.16</td>
<td>$169.29</td>
<td>$173.52</td>
<td>$177.86</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Project Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$103.65</td>
<td>$103.65</td>
<td>$106.24</td>
<td>$108.90</td>
<td>$111.62</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Advisor/Scientist</td>
<td>Both</td>
<td>Domestic</td>
<td>$152.77</td>
<td>$152.77</td>
<td>$156.59</td>
<td>$160.50</td>
<td>$164.52</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Advisor/Engineer</td>
<td>Both</td>
<td>Domestic</td>
<td>$156.27</td>
<td>$156.27</td>
<td>$160.18</td>
<td>$164.18</td>
<td>$168.29</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Advisor/Senior Analyst</td>
<td>Both</td>
<td>Domestic</td>
<td>$152.91</td>
<td>$152.91</td>
<td>$156.73</td>
<td>$160.65</td>
<td>$164.67</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Facilitator</td>
<td>Both</td>
<td>Domestic</td>
<td>$116.71</td>
<td>$116.71</td>
<td>$119.63</td>
<td>$122.62</td>
<td>$125.68</td>
</tr>
<tr>
<td>541620</td>
<td>Junior Technical Analyst</td>
<td>Both</td>
<td>Domestic</td>
<td>$82.87</td>
<td>$82.87</td>
<td>$84.94</td>
<td>$87.07</td>
<td>$89.24</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Technical Expert</td>
<td>Both</td>
<td>Domestic</td>
<td>$266.67</td>
<td>$266.67</td>
<td>$273.34</td>
<td>$280.17</td>
<td>$287.17</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Technical Facilitator</td>
<td>Both</td>
<td>Domestic</td>
<td>$169.83</td>
<td>$169.83</td>
<td>$174.08</td>
<td>$178.43</td>
<td>$182.89</td>
</tr>
<tr>
<td>541620</td>
<td>Technical Assistance Specialist</td>
<td>Both</td>
<td>Domestic</td>
<td>$97.05</td>
<td>$97.05</td>
<td>$99.48</td>
<td>$101.96</td>
<td>$104.51</td>
</tr>
<tr>
<td>541620</td>
<td>Project Support</td>
<td>Both</td>
<td>Domestic</td>
<td>$44.00</td>
<td>$44.00</td>
<td>$45.10</td>
<td>$46.23</td>
<td>$47.38</td>
</tr>
<tr>
<td>541620</td>
<td>Assistant Project Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$50.00</td>
<td>$50.00</td>
<td>$51.25</td>
<td>$52.53</td>
<td>$53.84</td>
</tr>
<tr>
<td>541620</td>
<td>Project Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$55.00</td>
<td>$55.00</td>
<td>$56.38</td>
<td>$57.78</td>
<td>$59.23</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Project Manager Level 1</td>
<td>Both</td>
<td>Domestic</td>
<td>$75.00</td>
<td>$75.00</td>
<td>$76.88</td>
<td>$78.80</td>
<td>$80.77</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Project Manager Level 2</td>
<td>Both</td>
<td>Domestic</td>
<td>$92.00</td>
<td>$92.00</td>
<td>$94.30</td>
<td>$96.66</td>
<td>$99.07</td>
</tr>
<tr>
<td>541620</td>
<td>Associate Program Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$100.00</td>
<td>$100.00</td>
<td>$102.50</td>
<td>$105.06</td>
<td>$107.69</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Program Manager</td>
<td>Both</td>
<td>Domestic</td>
<td>$120.00</td>
<td>$120.00</td>
<td>$123.00</td>
<td>$126.08</td>
<td>$129.23</td>
</tr>
<tr>
<td>541620</td>
<td>Senior Consultant</td>
<td>Both</td>
<td>Domestic</td>
<td>$160.00</td>
<td>$160.00</td>
<td>$164.00</td>
<td>$168.10</td>
<td>$172.30</td>
</tr>
</tbody>
</table>

Service Contract Labor Standards: Offeror has read and acknowledges the requirements pertaining to the Service Contract Labor Standards (SCLS) pursuant to clauses 52.222-17, 52.222-41, 52.222-42, 52.222-43, 52.222-49 and 52.222-55, but is not offering any labor categories/services that are covered by the Department of Labor Directory of Service Occupations. The offeror understands its obligations to compensate its employees in accordance with the prevailing wage determination for any work performed by any of its employees under a resultant contract or task order placed against the contract for services covered by the Service Contract Labor Standards (SCLS).