

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

Mission Oriented Business Integrated Services FSC Group: 874

Contract No.: GS-10F-0309U

Contract Period: 7/28/2008 - 7/27/2018

Catapult Consultants, LLC

2300 Clarendon Blvd., Suite 600 Arlington, VA 22201-3381 Tel: (703) 226-0599 Fax: (703) 997-7651 www.catapultconsultants.com

Business Size / Status: Large Business Prices shown herein are NET (discount deducted)



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GENERAL SERVICES ADMINISTRATION

Federal Acquisition service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA** *Advantage!*TM, a menudriven database system. The INTERNET address for **GSA** *Advantage!*TM is:

http://www.GSAAdvatnage.gov

Schedule for – MISSION ORIENTED BUSINESS INTEGRATED SERVICES (MOBIS)

Federal Supply Group: 874 **Class:** R499 **Contract Number:** GS-10F-0309U

For more information on ordering from Federal Supply Schedules:

Click on the FSS Schedules button at http://www.fss.gsa.gov

SCHEDULE HOLDER INFORMATION

Contract Period: July 28, 2008 through July 27, 2018

Contractor: Catapult Consultants, LLC

2300 Clarendon Blvd., Suite 600 Arlington, VA 22201-3381

Business Size: Large Business

Telephone: (703) 226-0599 **Fax Number:** (703) 997-7651

Web Site: www.catapultconsultants.com
E-mail: www.catapultconsultants.com

Contract Administration: Matthew A. Pavlak



TERMS AND CONDITIONS

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1, 874-1RC

874-1 Integrated Consulting Services

Contractors shall provide expert advice, assistance, guidance or counseling in support of an agency's mission-oriented business functions. Services covered by this SIN are:

- ✓ Management or strategy consulting
- ✓ Program planning, audits, and evaluations
- ✓ Studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, such as defense studies, tabletop exercises or scenario simulations, education studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies
- ✓ Executive/management coaching services
- ✓ Customized business training as needed to successfully perform/complete a consulting engagement
- ✓ Policy and regulation development assistance
- ✓ Expert Witness services in support of litigation, claims, or other formal cases
- ✓ Advisory and assistance services in accordance with FAR 37.203

874-6 Acquisition Supplies and / or Services

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are:

- ✓ Acquisition planning assistance, including market research and recommending procurement strategy
- ✓ Acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.
- ✓ Expert assistance in support proposal evaluations, including price/cost analysis or technical proposal analysis
- ✓ Contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies
- ✓ Contract close-out assistance
- ✓ Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies
- 1b. Identification of the lowest priced model number and lowest unit price

Please Refer to Page 14

1c. Labor Category Descriptions

Please Refer to Page 5

2. Maximum Order:

\$1,000,000.00



GSA Federal Supply Schedule (FSS)

MOBIS GS-10F-0309U

3. **Minimum Order:** \$100.00 4. Geographic Coverage (delivery Area): Domestic and Overseas Point(s) of production (city, county, and state 5. Not Applicable or foreign country): 6. **Discount from list prices:** Government net prices (discounts already deducted) 7. None Offered **Quantity discounts:** 8. **Prompt payment terms:** Net 30 days Yes 9a. **Notification that Government purchase cards** are accepted up to the micro-purchase threshold: 9b. **Notification whether Government purchase** Will accept over \$3,000 cards are accepted or not accepted above the micro-purchase threshold: 10. **Foreign items:** None 11a. Time of Delivery: Specified on the Task Order 11b. To Be Negotiated with Ordering Agency **Expedited Delivery:** 11c. Overnight and 2-day delivery To Be Negotiated with Ordering Agency 11d. **Urgent Requirements. 12.** Destination **F.O.B.** Points(s): Catapult Consultants, LLC 13a. **Ordering Address:** Attn: Matthew A. Pavlak 2300 Clarendon Blvd.. Suite 600 Arlington, VA 22201-3383 13b. Ordering procedures: For supplies and services, the ordering procedures information on Blank Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14.

Payment address:

Catapult Consultants, LLC

2300 Clarendon Blvd., Suite 600 Arlington, VA 22201-3383

Attn: Cris Offutt



GSA Federal Supply Schedule (FSS)

MOBIS GS-10F-0309U

15.	Warranty provision.:	Contractor's standard commercial warranty	
16.	Export Packing Charges:	Not Applicable	
17.	Terms and conditions of Government purchase card acceptance:	Contact Contract Administrator	
18.	Terms and conditions of rental, maintenance, and repair:	Not Applicable	
19.	Terms and conditions of installation (if applicable):	Not Applicable	
20.	Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:	Not Applicable	
20a.	Terms and conditions for any other services (if applicable):	Not Applicable	
21.	List of service and distribution points (if applicable)	Not Applicable	
22.	List of participating dealers (if applicable):	Not Applicable	
23.	Preventing maintenance (if applicable):	Not Applicable	
24a.	Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:	Not Applicable	
24b.	If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location). The EIT standards can be found at: www.section508.gov/		
25.	Data Universal Numbering System (DUNS) number:	12-1827260	
26.	Catapult Consultants, LLC, is Registered in the System for Award Management (SAM)		



LABOR CATEGORIES AND POSITION DESCRIPTIONS

Catapult Consultants will utilize a comprehensive set of labor categories to provide tailored support to our Federal clients. The categories will range from administrative support up to senior principal, with appropriate labor hour rates for each. Catapult provides detailed labor category descriptions, below.

SIN 874-1

Relevant SINS(s): SIN 874-1

Title: Senior Principal

Functional Provide primary interface with client management personnel regarding strategic issues and/or high-level subject matter

expertise. To direct the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. Responsible

for delivery, presentations and leading strategic level client

meetings.

Minimum Education Advanced Degree, plus two additional years of subject matter

Level: experience or subject matter certifications.

Required/Supplemental PMP, CPA

Certifications:

Minimum Experience 12 years of experience in providing business management services to commercial and/or government organizations. Responsible to

to commercial and/or government organizations. Responsible to plan, organize, execute, and control multiple project tasks to result

in successful delivery of professional services.

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SIN(s): SIN 874-1
Title: Principal

Functional Provide backup / primary interface with client management

personnel regarding strategic issues. To direct the completion of projects within estimated time frames and budget constraints, coordinate parties' efforts on tasks, and reviews work products for

completeness and adherence to applicable regulations and customer requirements. Responsible for delivery, presentations,

and leading strategic level client meetings.

Minimum Education Advanced Degree, plus two additional years of subject matter

Level: experience or subject matter certifications.

Required/Supplemental PMP, CPA

Certifications:

Duties/Responsibilities:

Minimum Experience 10 years experience managing and directing the delivery of

Requirements: business management services to commercial and/or government



organizations. 10 years MOBIS related work experience. Responsible to provide technical and subject matter expertise, advice, and guidance to project and to plan, organize, execute, and control project tasks to result in successful delivery of professional

services.

Substitution Methodology: An additional 4 years of experience may be substituted for

advanced degree.

BA/BS Degree

PMP

Relevant SIN(s): SIN 874-1

Title: Senior Manager

Functional Significantly responsible for design, implementation and

Duties/Responsibilities: management of projects. Interface with client on project specific

issues, direct the completion of projects within estimated time frames and budget constraints, coordinate project specific parties and review work products for completeness and adherence to

applicable regulations and customer requirements.

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

8 years of experience in performing business management tasks

for commercial or government organizations. Responsible to plan, organize, execute, control, and perform work efforts to result in

successful delivery of professional services.

Substitution An additional 4 years of experience may be substituted for BA/BS

Methodology: degree.

Relevant SIN(s): SIN 874-1
Title: Manager

Functional Interface with the client on a day-to-day basis, direct the

Duties/Responsibilities: completion of project specific tasks within estimated time frames

and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness,

and adherence to applicable regulations and customer requirements. This position ensures the project team's

conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Deliver presentations and lead client meetings.

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

PMP

BA/BS Degree

7 years of experience in performing business management tasks for commercial or government organizations. Responsible to plan,

organize, execute, control, and perform project work efforts to

meet contract requirements.



Substitution An additional 4 years of experience may be substituted for BA/BS

Methodology: degree.

Relevant SIN(s): SIN 874-1

Title: Senior Consultant I

Functional Interface with the client on a day-to-day basis, direct the

Duties/Responsibilities: completion of project specific tasks within estimated time frames

and budget constraints, manages the day-to-day activities of the project team, and reviews work products for quality, completeness,

and adherence to applicable regulations and customer requirements. This position ensures the project team's

conformance with work standards, and coordinates work effort with involved parties to ensure problem resolution and client satisfaction. Deliver presentations and lead client meetings.

BA/BS Degree.

BA/BS Degree

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

6 years of experience in performing business management tasks for commercial or government organizations. Demonstrated in depth knowledge of and analytical skills related to business, finance, and/or information technology area of expertise.

Substitution An additional 4 years of experience may be substituted for BA/BS

Methodology: degree.

Relevant SIN(s): SIN 874-1

Title: **Senior Consultant II**

Functional Develop and implement systems and create and maintain database.

Duties/Responsibilities: Prepare technical documentation, reports, and other deliverables

for client approval. Support team and helps administer

implementation and testing. Participate in planning of engagement

and is responsible for all tasks delegated by Managers.

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

Up to 4 years of experience in performing business management tasks for commercial or government organizations. Demonstrated

in depth knowledge of and analytical skills related to business, finance, and/or information technology area of expertise.

An additional 4 years of experience may be substituted for BA/BS Substitution

Methodology: degree.



Relevant SIN(s): SIN 874-1

Title: Senior Consultant III

Functional Develop and implement systems and create and maintain

Duties/Responsibilities: databases. Prepare technical documentation, reports, and other deliverables for client approval. Support team and helps

administer implementation and testing. Participate in planning of

engagement and is responsible for all tasks delegated by

Managers.

BA/BS Degree.

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

3 years of experience in performing business management tasks for commercial or government organizations. Demonstrated in depth knowledge of and skill related to business, finance, and/or

information technology area of expertise.

Substitution An additional 4 years of experience may be substituted for BA/BS

Methodology: degree.

Relevant SIN(s): SIN 874-1
Title: Consultant I

Functional Provide technical knowledge in their area of expertise, work **Duties/Responsibilities:** individually and on teams to support the completion of project

specific tasks within estimated time frames and budget constraints and interface with the client on a day-to-day basis. Apply specific expertise to practical issues they identify, or those presented by the client. Assist in formulating solutions, preparing reports, studies and documentation while supporting presentations and client

meetings.

BA/BS Degree

Minimum Education

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

2 years of experience in performing business management tasks for commercial or government organizations. Demonstrated

ability to perform business management tasks.

Substitution Methodology: An additional 4 years of experience may be substituted for BA/BS

degree.

Relevant SIN(s): SIN 874-1
Title: Consultant II

Functional

Duties/Responsibilities:

Work individually and on teams to support the completion of project specific tasks within estimated time frames and budget

constraints and interface with the client on a day-to-day basis. Assist in formulating solutions, preparing reports, studies and documentation while supporting presentations and client meetings.



Minimum Education

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BA/BS Degree.

Required/Supplemental

Certifications:

Level:

Minimum Experience

Requirements:

1 year of experience in performing business management tasks for commercial or government organizations. Strong written and oral

communication skills.

Substitution

An additional 4 years of experience may be substituted for BA/BS

Methodology: degree.

Relevant SIN(s):

SIN 874-1

Title: Functional **Consultant III**

Duties/Responsibilities:

Assist drafting and preparing project deliverables. Supports team in implementation and acceptance process. Analyze information and other project requirements. Develop required corrective or support actions. Assist manager in reporting and tracking of

project costs and level of effort.

Minimum Education

Level:

BA/BS Degree.

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

Less than 1 year of experience in performing business

management tasks for commercial or government organizations.

Strong written and oral communication skills.

Substitution Methodology:

An additional 4 years of experience may be substituted for BA/BS

degree.

Relevant SIN(s):

SIN 874-1

Title:

Admin/Support Personnel

Functional

Provide efficient and effective support of project tasks.

Duties/Responsibilities:

Duties/Responsibilities:

Minimum Education

High School diploma.

Level:

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

6 months or more of experience in providing administrative

support services. Knowledgeable of key Microsoft products (i.e.:

Outlook, Word and Excel).

Substitution Methodology:



SIN 874-6

Relevant SINS(s): SIN 874-6 Title: **Facilitator**

Nationally or industry recognized expert. Published professional. **Functional** May possess Doctorate or PhD. Examples include professor, BPR

Duties/Responsibilities:

specialist, or advisor on high level acquisition initiatives including

policy and strategic sourcing.

Minimum Education Advanced Degree, plus two additional years of subject matter

experience or subject matter certifications. Level:

Required/Supplemental CPMC, FAC-C or DAWIA Level III

Certifications:

Minimum Experience 12 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

SIN 874-6 Relevant SINS(s): Title: **Director**

Senior level functional manager responsible for day to day **Functional**

Duties/Responsibilities: acquisition and contracting operations.

Minimum Education Advanced Degree, plus two additional years of subject matter

CPCM, FAC-C or DAWIA Level III

Level: experience or subject matter certifications

Required/Supplemental

Certifications:

Minimum Experience

Requirements:

10 years of experience

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SINS(s): SIN 874-6

Title: **Senior Acquisition Manager**

Senior level technical acquisition and contracting manager **Functional**

responsible for major acquisitions including establishing business Duties/Responsibilities:

strategy, development performance based approaches and

conducting source selection.

Minimum Education BA/BS Degree

Level:

Required/Supplemental CPCM, FAC-C or DAWIA Level III

Certifications:

Minimum Experience 8 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.



Relevant SINS(s): SIN 874-6

Title: Acquisition Manager, Procurement Analyst

Functional Mid-level acquisition and procurement advisor supporting Duties/Responsibilities: acquisition initiatives, policy formation, and procurement

processes.

Minimum Education BA/BS Degree

Level:

Required/Supplemental CPCM, FAC-C or DAWIA Level III

Certifications:

Minimum Experience 7 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SINS(s): SIN 874-6

Title: Senior Contract Specialist

Functional Mid-level contracting specialist procuring complex services,

Duties/Responsibilities: supplies, construction and A&E Services.

Minimum Education BA/BS Degree

Level:

Required/Supplemental CFCM, CCCM, FAC-C or DAWIA Level II

Certifications:

Minimum Experience 6 years of experience

Requirements: Substitution

An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SINS(s): SIN 874-6

Title: Contract Specialist

Functional Mid-level acquisition and procurement specialist supporting

Duties/Responsibilities: weapon system acquisitions, IT procurements, and streamlined

source selections.

Minimum Education BA/BS Degree

Level:

Required/Supplemental CFCM, CCCM, FAC-C or DAWIA Level II

Certifications:

Minimum Experience 4 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.



Relevant SINS(s): SIN 874-6

Title: Junior Contract Specialist

Functional Junior acquisition and procurement specialist supporting a more

Duties/Responsibilities: experienced professional.

Minimum Education: BA/BS Degree

Level:

Required/Supplemental FAC-C or DAWIA Level I

Certifications:

Minimum Experience 3 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SINS(s): SIN 874-6
Title: Buyer

Functional Junior contracting, procurement, and acquisition specialist Duties/Responsibilities: supporting non-complex, simplified acquisition processes.

Minimum Education: BA/BS Degree

Required/Supplemental FAC-C or DAWIA Level I

Certifications:

Minimum Experience 2 years of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for

Methodology: advanced degree.

Relevant SINS(s): SIN 874-6
Title: Junior Buyer

Functional Junior contracting, procurement, and acquisition specialist supporting more experienced professionals with acquisition

processes and follow-up.

Minimum Education: BA/BS Degree

Required/Supplemental

Certifications:

Minimum Experience 1 year of experience

Requirements:

Substitution An additional 4 years of experience may be substituted for BA/BS

Methodology: Degree.

Relevant SINS(s): SIN 874-6

Title: Procurement Clerk

Functional Administrative specialist supporting the procurement and

Duties/Responsibilities: acquisition processes and associated personnel.

Minimum Education BA/BS Degree

Required/Supplemental

Certifications:

Minimum Experience: Less than 1 year of experience in providing administrative



Requirements: specialist support for the procurement and acquisition processes

and associated personnel.

Substitution An additional 4 years of experience may be substituted for a High

Methodology: School Diploma.

Relevant SINS(s): SIN 874-6

Title: Administrative Support

Functional Administrative specialist performing routine, day to day support

Duties/Responsibilities: functions.

Minimum Education High School Diploma

Requirements:

Minimum Experience 6 months or more of experience in providing administrative

Requirements: support services. Knowledgeable of key Microsoft products (i.e.:

Outlook, Word and Excel).

Service Contract Act (SCA)

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS schedule and all services provided. While no specific labor categories have been identified as being subject to the SCA due to exemptions for professional employees (FAR 22.1101, 22.1102, and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.



PRICE LIST

SIN 874-1	SIN 874-6	Base Year Hourly Rate (Inclusive of IFF)
Senior Principal	Facilitator	\$240.93
Principal	Director	\$185.14
Senior Manager	Senior Acquisition Manager	\$148.90
Manager	Acquisition Manager, Procurement Analyst	\$127.43
Senior Consultant I	Senior Contract Specialist	\$120.46
Senior Consultant II	Contract Specialist	\$107.83
Senior Consultant III	Junior Contract Specialist	\$83.06
Consultant I	Buyer	\$68.36
Consultant II	Junior Buyer	\$60.81
Consultant III	Procurement Clerk	\$54.45
Administrative / Support	Admin. Support	\$43.95