General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage!® is: GSAAdvantage.com

Multiple Award Schedule
FSC Group: Professional Services  FSC Class: R408

Contract Number: GS-10F-0309Y
For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Contract Period: May 18, 2012 – May 17, 2027

ProSidian Consulting LLC
409 S Vance St Unit B
Gastonia, NC 28052
Ph: 713.562.1832
Fax: 704.207.0400

www.ProSidian.com
Adrian Woolcock  Email: awoolcock@prosidian.com

Business size: Small
SBA Certified Small Disadvantaged Business, SBA Certified 8(a) Firm

Price list current as of Modification #PO-0042 effective April 12, 2022

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMSTLOC</td>
<td>Order-Level Materials (OLM's)</td>
</tr>
<tr>
<td></td>
<td>OLMRC</td>
<td></td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

Junior Consultant - $107.26 / hourly

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. Please see page 6 for pricing information.

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). 409 S Vance ST, Gastonia, NC 28052

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days or other negotiated prompt payment terms

9. Foreign items (list items by country of origin). Not Applicable

10a. Time of delivery. To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. Contact Contractor.

10d. Urgent Requirements. Contact Contractor.

11. F.O.B. point(s). Destination.
12a. Ordering address(es).
ATTN: Adrian Woolcock
409 S Vance St
Gastonia, NC 28052

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es).
ProSidian Consulting, LLC AP-AR Invoicing
409 S Vance St
Gastonia, NC 28052

14. Warranty provision. **None.**

15. Export packing charges, if applicable. **Not Applicable**

16. Terms and conditions of rental, maintenance, and repair (if applicable). **Not Applicable**

17. Terms and conditions of installation (if applicable). **Not Applicable**

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **Not Applicable**

18b. Terms and conditions for any other services (if applicable). **Not Applicable**

19. List of service and distribution points (if applicable). **Not Applicable**

20. List of participating dealers (if applicable). **Not Applicable**

21. Preventive maintenance (if applicable). **Not Applicable**

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **Not Applicable**

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/). **Not Applicable**

23. Unique Entity Identifier (UEI) Number. **J5SKFSM3G85**

24. Notification regarding registration in System for Award Management (SAM) database. **Contractor registered and active in SAM.**
## Labor Category Descriptions

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Labor Category Description</th>
<th>Min. Education</th>
<th>Min. Years’ Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Program Manager</strong></td>
<td><strong>General Description:</strong> A Program Manager (PH1) possess must possess a business related Masters degree from an accredited university, or at least 15 years of experience in providing program management services in support an agency’s business development functions.</td>
<td>Professional Service master’s degree</td>
<td>15</td>
</tr>
<tr>
<td></td>
<td><strong>Detailed Description:</strong> A Program Manager (PH1) has overall accountability for and will participate in Senior organizational manager who possesses 15 or more years of experience operating at the SES level or senior GM (e.g., heads of Program Offices or major contracting organizations). Federal civilian agencies or equivalent positions in the military or industry. Examples include a former Senior Procurement Executive; Director of major Federal procurement programs; Director of a GSA Schedule Program; Director of a Government wide Management Program; Vice President or Director level within a large corporate entity; or for major government - wide programs. Can provide recommendations to senior agency management on organizational structure and process changes needed to implement efficient and effective acquisition processes. Facilitates cultural change discussions between government organizations and between government and industry.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Functional Responsibilities:</strong> Senior organizational manager who possesses 15 or more years of experience operating at the SES level or senior GM (e.g., heads of Program Offices or major contracting organizations). Federal civilian agencies or equivalent positions in the military or industry. Examples include a former Senior Procurement Executive; Director of major Federal procurement programs; Director of a GSA Schedule Program; Director of a Government wide Management Program; Vice President or Director level within a large corporate entity; or for major government - wide programs. Can provide recommendations to senior agency management on organizational structure and process changes needed to implement efficient and effective acquisition processes. Facilitates cultural change discussions between government organizations and between government and industry.</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td><strong>Project Experience:</strong> Supports and serves as a business associate, quality assurance director, and relationship manager with previous industry, military, or other relevant experience and can develop and maintain executive level relationship to enhance business initiatives and co-developed strategic client solutions. They possess experience in business operations, change management efforts or business process, or other relevant client/industry experience and background. They have management input and guidance responsibility and authority for client engagements. In this capacity, they apply their extensive experience in planning and managing large scale, complex projects to control overall project scope, budgets and</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Senior Consultant

**General Description:**
A Senior Consultant (PH1) must possess a business related Masters degree from an accredited university, or at least 15 years of experience in providing expert advice, or assistance in support an agency’s Executive leadership.

**Security Clearance:** Either has or is capable of obtaining a security clearance if required.

**Detailed Description:**
A Senior Consultant (PH1) has overall accountability for and will participate in client industry related experience in one or more of the client organizational life-cycle disciplines (e.g., mission, business, and IRM planning; program management; technical; procurement; source selection; and contract management). Provides expertise in a specialty area.

**Functional Responsibilities:**
Client industry related experience in one or more of the client organizational life-cycle disciplines (e.g., mission, business, and IRM planning; program management; technical; procurement; source selection; and contract management). Provides expertise in a specialty area.

**Project Experience:**
They are qualified to perform such tasks as: (a) Plan and manage the work of business architecture design project teams, (b) Design and implement new organization structures, (c) Conceptual design and development of training curricula, (d) Assist an organization translate its vision and strategy into core human resource and business processes, (e) Lead clients through streamlining, reengineering, and transforming business processes, (f) Develop and execute project budgets.

| Professional Service Master’s Degree | 15 |
**General Description:**
A Junior Consultant (PH1) must possess a business related bachelor’s degree from an accredited university, or at least 10 years of experience in providing expert advice, or assistance in support an agency's business development functions.

**Security Clearance:** Either has or is capable of obtaining a security clearance if required.

**Detailed Description:**
A Junior Consultant (PH1) has overall accountability for and will participate in experience in working on large, complex programs and services. Well versed in new forms of business and streamlining techniques as well as both commercial and government best practices and lessons learned. Experience performing in senior capacities in one or more client lifecycle disciplines (e.g., mission, business, and IRM planning; program management; technical; procurement; source selection; and contract management). Comfortable with interacting on a daily basis with customers' senior management and decision-makers.

**Functional Responsibilities:**
Experience in working on large, complex programs and services. Well versed in new forms of business and streamlining techniques as well as both commercial and government best practices and lessons learned. Experience performing in senior capacities in one or more client lifecycle disciplines (e.g., mission, business, and IRM planning; program management; technical; procurement; source selection; and contract management). Comfortable with interacting on a daily basis with customers' senior management and decision-makers.

**Project Experience:**
They are qualified to perform such tasks as: (a) Plan and manage the work of business architecture design project teams (b) Design and implement new organization structures (c) Conceptual design and development of training curricula (d) Work with client executives to facilitate organizational change programs and realize business goals (e) Lead clients through streamlining, reengineering and transforming business processes (f) Ensure consistency of quality across multiple projects (g) Manage multiple client contracts.

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**The Service Contract Labor Standards (SCLS):** The Service Contract Labor Standards (SCLS) is applicable to this contract and as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 5413.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and/or when the Contractor adds SCLS labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract.
## Pricing Information

### Hourly Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Education</th>
<th>Min Years' Experience</th>
<th>Unit of Issue</th>
<th>GSA Price w/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>Professional Service Master's Degree</td>
<td>15</td>
<td>Hour</td>
<td>$193.05</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Professional Service Master's Degree</td>
<td>15</td>
<td>Hour</td>
<td>$168.52</td>
</tr>
<tr>
<td>Junior Consultant</td>
<td>Bachelor's Degree</td>
<td>10</td>
<td>Hour</td>
<td>$107.26</td>
</tr>
</tbody>
</table>

### Daily Firm-Fixed Rates

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Min Education</th>
<th>Min Years' Experience</th>
<th>Unit of Issue</th>
<th>GSA Price w/IFF</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>Professional Service Master's Degree</td>
<td>15</td>
<td>Daily</td>
<td>$1,543.49</td>
</tr>
<tr>
<td>Senior Consultant</td>
<td>Professional Service Master's Degree</td>
<td>15</td>
<td>Daily</td>
<td>$1,348.25</td>
</tr>
<tr>
<td>Junior Consultant</td>
<td>Bachelor’s Degree</td>
<td>10</td>
<td>Daily</td>
<td>$858.10</td>
</tr>
</tbody>
</table>