

# **GENERAL SERVICES ADMINISTRATION**

## **Federal Acquisition Service** *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**<sup>TM</sup>, a menu-driven database system. The INTERNET address for **GSA Advantage!**<sup>TM</sup> is: <http://www.GSAAdvantage.gov>.

### **Schedule for - Mission Oriented Business Integrated Services (MOBIS)**

**Federal Supply Group:** 874      **Class:** R499

**Contract Number:** GS-10F-0315Y

**For more information on ordering from Federal Supply Schedules**  
**click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>**

**Contract Period:** May 21, 2012 through May 20, 2017

**Contractor:** CASK TECHNOLOGIES, LLC  
5151 Shoreham Pl. Suite 140  
San Diego, CA 92122 5961

**Business Size:** Small, Disadvantaged, 8(a), Woman Owned Business

**Telephone:** (858) 232-1997  
**Extension:**  
**FAX Number:** (858) 332-1781  
**Web Site:** [www.caskllc.com](http://www.caskllc.com)  
**E-mail:** [john.goodnow@caskllc.com](mailto:john.goodnow@caskllc.com)  
**Contract Administration:** John Goodnow

## **CUSTOMER INFORMATION:**

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 874-6 and 874-6RC
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **pimum Order:** \$1,000,000.00

## **(CUSTOMER INFORMATION: Continued)**

3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** 2% quantity discount on task orders that exceed the Simplified Acquisition threshold (\$150,000).
8. **Prompt payment terms:** 1% 20-days, net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A

## **(CUSTOMER INFORMATION: Continued)**

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**
25. **Data Universal Numbering System (DUNS) number:** 78-8778913
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered

**GSA Awarded Labor Categories:**

<b>Labor Category</b>	<b>Minimum Education</b>	<b>Minimum Experience</b>	<b>Base Year</b>	<b>Year 2</b>	<b>Year 3</b>	<b>Year 4</b>	<b>Year 5</b>
Analyst III	Bachelors	5	\$133.70	\$137.58	\$141.57	\$145.67	\$149.90
Analyst IV	Bachelors	8	\$144.57	\$148.76	\$153.08	\$157.52	\$162.08
Consultant	Masters	3	\$191.34	\$196.89	\$202.60	\$208.47	\$214.52
Financial Analyst III	Masters	5	\$128.39	\$132.11	\$135.94	\$139.89	\$143.94
Logistician III	Masters	5	\$139.23	\$143.27	\$147.42	\$151.70	\$156.10
Program Mgr. II	Bachelors	5	\$122.26	\$125.81	\$129.45	\$133.21	\$137.07
Program Mgr. III	Masters	8	\$153.86	\$158.32	\$162.91	\$167.64	\$172.50
Project Manager III	Bachelors	5	\$154.70	\$159.19	\$163.80	\$168.55	\$173.44
Subj. Mat. Exp. (SME) II	Bachelors	5	\$136.45	\$140.41	\$144.48	\$148.67	\$152.98
Subj. Mat. Exp. (SME) III	Bachelors	8	\$143.55	\$147.71	\$152.00	\$156.40	\$160.94
Subj. Mat. Exp. (SME) IV	Bachelors	10	\$185.00	\$190.37	\$195.89	\$201.57	\$207.41
Systems Analyst II	Bachelors	3	\$138.38	\$142.39	\$146.52	\$150.77	\$155.14
Systems Analyst III	Bachelors	5	\$140.28	\$144.35	\$148.53	\$152.84	\$157.27

# (CUSTOMER INFORMATION: Continued)

## LABOR CATEGORY DESCRIPTIONS

### 1. Commercial Job Title: ANALYST III

**Functional Responsibility:** Performs as a functional area expert for specialized applications Has the ability to analyze complex problems to satisfy task order requirements. Possesses the ability to assume increasing responsibilities in the functional area activities and is knowledgeable of applicable functional standards and provides consulting support. Is capable of implementing functional area consulting projects and performing business practice analysis. Supports the Analyst, Senior, as required. Projects may involve studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives.

**Minimum Education and Experience:** Bachelor's degree in an Engineering or project-related discipline or equivalent and five (5) years of general experience. Six (6) years of general experience is equivalent to a Bachelor's degree. With a Master's degree, three (3) years of general experience is required. With a PhD, three (1) year of general experience is required.

### 2. Commercial Job Title: ANALYST IV

**Functional Responsibility:** Acts as a lead in performing analysis. Performs as a functional area expert for specialized applications. Has the ability to analyze complex problems to satisfy task order requirements. Possesses the ability to assume total responsibilities in the functional area activities and is knowledgeable of applicable functional standards and provides consulting support. Is capable of implementing functional area consulting projects and performing business practice analysis. Projects may involve studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives.

**Minimum Education and Experience:** Bachelor's degree in an Engineering or project-related discipline or equivalent and eight (8) years of general experience. Six (6) years of general experience is equivalent to a Bachelor's degree. With a Master's degree, five (5) years of general experience is required. With a PhD, three (3) years of general experience is required.

### 3. Commercial Job Title: CONSULTANT

**Functional Responsibility:** Serve as Project Contributor in support of end to end system life cycle development of major projects. Develop costing proposals for projects, perform risk analysis, and manage change control. Provide business analysis, business area assessment, user needs analysis and business systems design for major projects. Conduct comprehensive cost/benefit analysis and prepare business cases for projects. Projects may involve studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives.

**Minimum Education and Experience:** Bachelor Degree in an Engineering, Business, or other related scientific or technical discipline and three (3) years of demonstrated experience in complex system design and development. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, one (1) year of general project-related experience is required. With a PhD, no general project-related experience is required.

### 4. Commercial Job Title: FINANCIAL ANALYST III

**Functional Responsibility:** Performs Functional Economic Analysis (FEA) for consulting, acquisition and program management projects to evaluate the costs of alternative ways to accomplish functional objectives. Develops investment costs, benefits, and risks as part of return on investment or benefits cost analysis. Provides organizational and analytical financial services support. Interacts with clients on prescribed

## **(CUSTOMER INFORMATION: Continued)**

matters. Has strong knowledge of applications. Applies technical knowledge to solve moderately complicated problems requiring some independent thinking.

**Minimum Education and Experience:** Bachelor Degree in Finance, Accounting, Contracting, Business or equivalent technical studies and five (5) years of experience in area of specialization. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of general project-related experience is required. With a PhD, 1 year of general project-related experience is required.

### **5. Commercial Job Title: LOGISTICIAN III**

**Functional Responsibility:** Analyze and coordinate the logistical functions of the organization. Responsible for logistics for the entire life cycle of an acquisition or program management project, including acquisition, distribution, internal allocation, delivery, and final disposal of resources. Serve as a technical and functional expert in all elements of Integrated Logistics Support.

**Minimum Education and Experience:** Bachelor Degree in an Engineering, Business, or other related scientific or technical discipline and five (5) years of demonstrated experience. Experience with the development of Integrated Logistics Support Plans. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of general project-related experience is required. With a PhD, 1 year of general project-related experience is required.

### **6. Commercial Job Title: PROGRAM MANAGER II**

**Functional Responsibility:** Directs the performance of a variety of related projects, which may be organized by subject matter, program, or client. Oversees the development, application, marketing, and resource allocation within the program client base. Program areas typically represent more than three functional areas, that may include engineering, systems analysis, quality control, administration, etc. Leads planning and management services to execute and close out mission-oriented business programs and projects. Provides program leadership and communications with stakeholders; program planning and scheduling. Develops studies, analyses, scenarios, and reports relating to an agency's business programs. This includes defense studies, tabletop exercises, scenario simulations, educational studies, regulatory studies, policy studies, health care studies, economic studies, and preparedness studies.

**Minimum Education and Experience:** A Bachelor's Degree in a Business, Engineering or project-related discipline and five (5) years of general experience. Six (6) years of general project-related experience is equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of general project-related experience is acceptable. With a PhD, one (1) year of general project-related experience is required. Possess consulting experience in a management or supervisory capacity and in program development process.

### **7. Commercial Job Title: PROGRAM MANAGER III**

**Functional Responsibility:** Directs the performance of a variety of related projects, which may be organized by technology, program, or client. Oversees the technology development and/or application, marketing, and resource allocation within the program client base. Program areas typically represent more than three functional areas, that may include engineering, systems analysis, quality control, administration, etc. Provides leadership of professional business services to plan, manage, execute, and close out mission-oriented business programs and projects. Provides management and strategy consulting in support of program planning, audits, and program evaluations. Programs includes defense studies, tabletop exercises, scenario simulations, educational studies, regulatory studies, policy studies, health care studies, economic studies, and preparedness studies.

## **(CUSTOMER INFORMATION: Continued)**

**Minimum Education and Experience:** A Bachelor's Degree in a Business, Engineering or project-related discipline and eight (8) years of general experience. Six (6) years of general project-related experience is equivalent to a Bachelor's Degree. With a Master's Degree, five (5) years of general project-related experience is acceptable. With a PhD, two (2) years of general project-related experience are required.

### **8. Commercial Job Title: PROJECT MANAGER III**

**Functional Responsibility:** Serves as project manager for a large, complex task order (or a group of task orders affecting the same common/standard/migration system) and assists the Program Manager in working with the ordering activity Contracting Officer (CO), the contract-level Contracting Officer's Representative (COR), the task order-level COR(s), ordering activity management personnel and customer agency representatives. Provides leadership of professional business services to plan, manage, execute, and close out mission-oriented business consulting projects. Projects includes defense studies, tabletop exercises, scenario simulations, educational studies, regulatory studies, policy studies, health care studies, economic studies, and preparedness studies.

**Minimum Education and Experience:** A Bachelor's degree in a Business, Engineering or project-related discipline and five (5) years project-related Project Management experience is required. A Master's Degree and three (3) years project-related Project management experience with at least one (1) year managing government projects is acceptable. With a PhD, one (1) year of general project-related experience is required.

### **9. Commercial Job Title: SUBJECT MATTER EXPERT II**

**Functional Responsibility:** Expert in single or multiple specialty disciplines. Provides expert guidance and insight into specialties and their application, and independently performs a variety of system design and integration tasks where a specific subject matter expertise is necessary. Within area of expertise, defines specialty problems that deal with client requirements for studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives. Provides analysis support and requirement assessments in the subject matter area for moderately complex systems and regulation development assistance. Coordinates the preparation of analysis, evaluations, and implementation of programs and systems specifications listed in the Task Order.

**Minimum Education and Experience:** Bachelor's Degree in a Business, Engineering or project-related discipline or equivalent and five (5) years of general project-related experience. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of project-related general experience is required. With a PhD, one (1) year of project-related general experience is required.

### **10. Commercial Job Title: SUBJECT MATTER EXPERT III**

**Functional Responsibility:** Expert in single or multiple specialty disciplines. Provides expert guidance and insight into specialties and their application, and independently performs a variety of system design and integration tasks where a specific subject matter expertise is necessary. Provides studies, analyses, scenarios, and reports relating to an agency's mission-oriented business programs or initiatives, tabletop exercises or scenario simulations, educational studies, regulatory or policy studies, health care studies, economic studies, and preparedness studies.

**Minimum Education and Experience:** Bachelor's Degree in a Business, Engineering or project-related discipline or equivalent and eight (8) years of general project-related experience. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, five (5) years of project-related general experience is required. With a PhD, two (2) years of project-related general experience is required.

# **(CUSTOMER INFORMATION: Continued)**

## **11. Commercial Job Title: SUBJECT MATTER EXPERT IV**

**Functional Responsibility:** Expert in single or multiple technical disciplines. Provides expert guidance and insight into specific technologies and their application, and independently performs a variety of IT system design and integration tasks where a specific subject matter expertise is necessary. Confers with client executive management using industry expertise to define the client's strategic enterprise, strategic vision and business goals, and advises in the reengineering of high level business processes to meet these goals. Provides executive/management coaching services, customized business training to successfully perform/complete consulting projects.

**Minimum Education and Experience:** Bachelor's Degree in an Engineering or project-related discipline or equivalent and ten (10) years of general project-related experience. Six (6) years of general project-related experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, eight (8) years of project-related general experience is required. With a PhD, six (6) years of project-related general experience is required.

## **12. Commercial Job Title: SYSTEMS ANALYST II**

**Functional Responsibility:** Provides earned value management assessments, including performance monitoring and measurement reporting and documentation associated with project/program objectives. Applies expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis from a systems perspective. Has the ability to adapt to new situations and environments. Possesses keen troubleshooting skills to assist other Systems Analysts and Program Managers.

**Minimum Education and Experience:** Bachelor's Degree in an Engineering, Scientific or project-related discipline or equivalent and three (3) years of systems analysis experience. Six (6) years of systems analysis experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, one (1) year of systems analysis experience is required. With a PhD, no systems analysis experience is required.

## **13. Commercial Job Title: SYSTEMS ANALYST III**

**Functional Responsibility:** Acts as a lead in performing complex systems analyses. Provides earned value management assessments, including performance monitoring and measurement reporting and documentation associated with project/program objectives. Applies expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis from a systems perspective. Has the ability to adapt to new situations and environments. Possesses keen troubleshooting skills to assist other Systems Analysts and Program Managers.

**Minimum Education and Experience:** Bachelor's Degree in an Engineering, Scientific or project-related discipline or equivalent and five (5) years of systems analysis experience. Six (6) years of systems analysis experience is considered equivalent to a Bachelor's Degree. With a Master's Degree, three (3) years of systems analysis experience is required. With a PhD, one (1) year of systems analysis experience is required.

**Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29

## **(CUSTOMER INFORMATION: Continued)**

CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.