



**GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!<sup>™</sup>, a menu-driven database system. The INTERNET address for GSA Advantage!<sup>™</sup> is <http://www.gsaadvantage.gov>.

Mission Oriented Business Integrated Services (MOBIS)  
Federal Supply Group: 874      Class R499

Contract Number: **GS-10F-0316V**

For more information on ordering from Federal Supply Schedules  
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: **September 08, 2009 through September 07, 2014**

<p>Contractor: Pace Harmon, LLC 8150 Leesburg Pike, Suite 850 Vienna, VA 22182</p> <p>Telephone: 703-637-4700 Fax: 703-637-4727 Email: <a href="mailto:cstacy@paceharmon.com">cstacy@paceharmon.com</a> Web Site: <a href="http://www.paceharmon.com">www.paceharmon.com</a></p>	<p>Business Size: Large Business</p> <p>Contract Administrator: Christopher Stacy</p>
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**CUSTOMER INFORMATION:**

1. Awarded Special Item Number(s):

Special Item Number (SIN)	Description	Pricing
874-1, 874-1RC	Consulting Services	See Page 4
874-6, 874-6RC	Acquisition Management Services	See Page 4

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: This price is the Government Price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education are provided beginning on page 5.

- 2. Maximum Order: \$1,000,000
- 3. Minimum Order: \$300
- 4. Geographic Coverage: Domestic and Overseas
- 5. Point of Production: Same as company address

6. Prices Shown Herein are Net (discount already deducted)
7. Quantity Discount: None
8. Prompt Payment Terms: Net 30 Days
9. Government Purchase Cards will be accepted at and below the micro-purchase threshold. Government Purchase Cards will NOT be accepted above the micro-purchase threshold.
10. Foreign Items: None
11. Time of Delivery: Pace Harmon, LLC shall deliver or perform services in accordance with the terms negotiated in an agency's task order.
- 11b. Expedited Delivery: Consult with Contractor
- 11c. Overnight/2-Day Delivery: Consult with Contractor
- 11d. Urgent Requirements: Consult with Contractor
12. FOB Point: Destination
13. Ordering Address: Same as Contractor Address

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).

14. Payment Address: Same as Contractor Address
15. Warranty Provisions: Contractor's Standard Commercial Warranty
16. Export Packing charges: Not applicable
17. Terms and conditions of Government Purchase Card Acceptance: Contact Pace Harmon, LLC for terms and conditions of Government Purchase Card acceptance.
18. Terms and conditions of rental, maintenance, and repair: Not applicable
19. Terms and conditions of installation: Not applicable
20. Terms and conditions of repair parts: Not applicable
- 20b. Terms and conditions for any other services: Not applicable
21. List of service and distribution points: Not applicable
22. List of participating dealers: Not applicable
23. Preventive maintenance: Not applicable
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: Not applicable

24b. Contact Pace Harmon, LLC for Section 508 compliance information. The EIT standards can be found at: <http://www.section508.gov>

25. DUNS Number: 15-6436060

26. Pace Harmon, LLC is registered in the Central Contract Registration (CCR) database.

Contractor will accept LH and FFP

**PACE HARMON, LLC GSA PRICING  
SINs 874-1, 874-6, 874-1RC & 874-6RC**

<b>Labor Category</b>	<b>GSA Final Rates*</b>
Senior Partner	\$242.11
Partner	\$224.44
Senior Principal	\$249.37
Principal	\$219.45
Senior Associate II	\$219.45
Senior Associate I / Program Manager	\$209.47
Associate II / Project Manager	\$199.50
Associate I	\$175.56
Consultant II	\$166.25
Consultant I	\$149.12

\* All rates include 0.75% IFF

## LABOR CATEGORY DESCRIPTIONS

### Senior Partner

- General Experience: A Senior Partner possesses a minimum of 15 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Senior Partner has experience in executive level management, project strategy, staff oversight, and quality assurance practices. A Senior Partner plays a key role in establishing and guiding firm and service line strategies to adapt to client needs.
- Functional Responsibility: A Senior Partner maintains accountability for project delivery, team performance, and financial management to ensure that client and contractual needs are met. A Senior Partner provides oversight, executes quality assurance practices, conducts project delivery activities to fulfill project needs, and provides issue resolution when needed. A Senior Partner provides strategic direction on service line development and enhancement.

### Partner

- General Experience: A Partner possesses a minimum of 13 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Partner has experience in executive level management, project strategy, staff oversight, and quality assurance practices.
- Functional Responsibility: A Partner maintains accountability for project delivery, team performance, and financial management to ensure that client and contractual needs are met. A Partner provides oversight, executes quality assurance practices, conducts project delivery activities to fulfill project needs, and provides issue resolution when needed.

### Senior Principal

- General Experience: A Senior Principal possesses a minimum of 12 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Senior Principal has experience in executive level management, project strategy, staff oversight, and quality assurance practices and often brings a specialized skill set to project delivery and oversight. A Senior Principal plays a leadership role in the execution of firm and service line strategies.
- Functional Responsibility: A Senior Principal has management and oversight authority for client engagements. A Senior Principal directs project delivery, drives team performance, and maintains control of financials to ensure that client and contractual needs are met. A Senior Principal provides oversight, executes quality assurance practices, and conducts project delivery activities to fulfill project needs. A Senior Principal provides oversight and leadership in executing the vision for service line development and enhancement.

### Principal

- General Experience: A Principal possesses a minimum of 10 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Principal has experience in executive level management, project strategy, staff oversight, and quality assurance practices.
- Functional Responsibility: A Principal has management and oversight authority for client engagements. A Principal directs project delivery, drives team performance, and maintains control of financials to ensure that client and contractual needs are met. A Principal provides oversight, executes quality assurance practices, and conducts project delivery activities to fulfill project needs.

### Senior Associate II

- General Experience: A Senior Associate II possesses a minimum of 8 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Senior Associate II has experience in project management, project strategy development and maintenance, staff oversight, and has specialized service line skills.

- **Functional Responsibility:** A Senior Associate II has management authority for client engagements and is responsible for driving daily activities for a client engagement. A Senior Associate II directs project delivery, drives team performance, and tracks financials to ensure that client and contractual needs are met. A Senior Associate II plans and executes project tasks while overseeing other team members and maintaining work quality standards.

#### **Senior Associate I / Program Manager**

- **General Experience:** A Senior Associate I possesses a minimum of 7 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Senior Associate I has experience in project management, project strategy development and maintenance, staff oversight, and has specialized service line skills.
- **Functional Responsibility:** A Senior Associate I has management authority for client engagements and is responsible for driving daily activities for a client engagement. A Senior Associate I directs project delivery, drives team performance, and ensures that client and contractual needs are met. A Senior Associate I plans and executes project tasks while overseeing other team members and maintaining work quality standards.

#### **Associate II / Project Manager**

- **General Experience:** An Associate II possesses a minimum of 6 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. An Associate II has experience in work stream management, detailed data analysis, business decision analysis, and service line related work efforts.
- **Functional Responsibility:** An Associate II has work stream responsibility on client engagements and tracks work stream progress against larger project plans and targets. An Associate II focuses on project delivery, maintaining a high level of performance, and ensuring that work streams are aligned with overall project goals. An Associate II plans and executes project tasks while maintaining work quality standards.

#### **Associate I**

- **General Experience:** An Associate I possesses a minimum of 4 years experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. An Associate I has experience in task management, detailed data analysis, business decision analysis, and service line related work efforts.
- **Functional Responsibility:** An Associate I has task responsibility on client engagements and tracks individual progress against larger work stream plans and project plans and targets. An Associate I focuses on project delivery, maintaining a high level of performance, and ensuring that tasks remain aligned with overall project goals. An Associate I executes project tasks while maintaining work quality standards.

#### **Consultant II**

- **General Experience:** A Consultant II possesses 1-2 years of work experience, has specific experience in consulting and/or industry roles related to the client engagement, and has completed an undergraduate degree in business, engineering, or other related discipline. A Consultant II has experience in task management, detailed data analysis, business decision analysis, and service line related activities.
- **Functional Responsibility:** A Consultant II has task responsibility on client engagements and tracks individual progress against larger work stream plans and project plans and targets. A Consultant II focuses on project delivery, maintaining a high level of performance, and ensuring that tasks remain aligned with overall project goals. A Consultant II executes project tasks while maintaining work quality standards.

#### **Consultant I**

- **General Experience:** A Consultant I possesses a minimum of six months of industry experience in consulting and/or related industry roles and has completed an undergraduate degree in business, engineering, or other related discipline. A Consultant I has experience in task management, detailed data analysis, business decision analysis, and service line related activities.

- **Functional Responsibility:** A Consultant I has task responsibility on client engagements and tracks individual progress against larger work stream plans and project plans and targets. A Consultant I focuses on project delivery, maintaining a high level of performance, and ensuring that tasks remain aligned with overall project goals. A Consultant I executes project tasks while maintaining work quality standards.