



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!TM, a menu-driven database system. The INTERNET address for GSA Advantage!TM is: <http://www.GSAAdvantage.gov>.

Schedule for – Professional Engineering Services (PES)
Federal Supply Group: 871 Class: R425

Contract Number: **GS-10F-0318X**

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: June 15, 2011 – June 14, 2016

Contractor: ESEA
280 Second Street, Suite 270
Los Altos, CA 94022
(650) 941-4175 (p)
(650) 941-1582 (f)
www.esea.com
jboohier@esea.com

Business Size: Small

Contract Administrator: John Booher

CUSTOMER INFORMATION:

1a. Awarded Special Item Number(s):

Special Item Number (SIN)	Description
871-1 (EE) and 871-1RC (EE)	Strategic Planning for Technology Programs/Activities
871-2 (EE) and 871-2RC (EE)	Concept Development and Requirements Analysis
871-3 (EE) and 871-3RC (EE)	System Design, Engineering and Integration
871-4 (EE) and 871-4RC (EE)	Test and Evaluation

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See pricing on page 4

1c. Descriptions of all corresponding commercial job titles with experience, functional responsibility and education: See descriptions on page 5.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Domestic and Overseas

5. Point of Production: Same as company address

6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See pricing page 3
7. **Quantity Discount:** None Offered
8. **Prompt Payment Terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Contact Contractor
10. **Foreign Items:** None
- 11a. **Time of Delivery:** Specified on the Task Order
- 11b. **Expedited Delivery:** Consult with Contractor
- 11c. **Overnight/2-Day Delivery:** Consult with Contractor
- 11d. **Urgent Requirements:** Consult with Contractor
12. **FOB Point:** Destination
- 13a. **Ordering Address:** Same as company address
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment Address:** Same as company address
15. **Warranty Provisions:** Contractor's standard commercial warranty
16. **Export Packing charges:** N/A
17. **Terms and conditions of Government Purchase Card Acceptance:** Contact contractor
18. **Terms and conditions of rental, maintenance, and repair:** N/A
19. **Terms and conditions of installation:** N/A
20. **Terms and conditions of repair parts:** N/A
21. **List of service and distribution points:** N/A
22. **List of participating dealers:** N/A
23. **Preventive maintenance:** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found at www.esa.com. The EIT standards can be found at: www.Section508.gov/.**

25. **DUNS Number:** 62-3441532

26. **Notification regarding registration in Central Contractor Registration database:** Registered

GSA HOURLY RATES
SINs 871-1, 871-2, 871-3 and 871-4

<i>Labor Category</i>	<i>06/15/11</i>	<i>06/15/12</i>	<i>06/15/13</i>	<i>06/15/14</i>	<i>06/15/15</i>
	<i>–</i>	<i>–</i>	<i>–</i>	<i>–</i>	<i>–</i>
	<i>06/14/12</i>	<i>06/14/13</i>	<i>06/14/14</i>	<i>06/14/15</i>	<i>06/14/16</i>
<i>Executive</i>	\$546.35	\$563.29	\$580.75	\$598.75	\$617.31
<i>Principal Engineer</i>	\$270.29	\$278.67	\$287.31	\$296.21	\$305.40
<i>Senior Engineer</i>	\$192.09	\$198.04	\$204.18	\$210.51	\$217.04

Labor Category Descriptions

1. Executive

Minimum/General Experience: Recent experience leading an organization. Broad technical background with familiarity in Electronic Warfare. 35 years' management experience in related field.

Functional Responsibility: Responsible for the quality of engineering support provided by ESEA on every ESEA contract. Directs the systems engineering process employed on every ESEA Project and Program. Assesses the technical requirements of every job. Reviews comments and ultimately approves all qualification and acceptance test documentation, test witnessing, attendance at all customer and key contractor meetings, and all test witnessing reports and briefings. Maintains on-going contractual and technical discussions with the customer to assure timely refinement of product performance predictions and identification of test, modeling and simulation limitations on qualification testing. Participates in peer review of all ESEA technical work before it is delivered to the customer. Reviews, evaluates and makes recommendations for contractor generated test descriptions, test procedures, test reports and test records to ensure proper product qualification and acceptance. Attends all major product design (i.e. Preliminary Design Review (PDR), Critical Design Review (CDR), etc.) and program milestone (i.e. Technology Readiness Level (TRL), Material Development Decision (MDD), etc.) meetings representing the customer and assessing the technical and contractual performance of the contractor(s). Provides senior executive level briefings and demonstrations as requested by Customer

Minimum Education: Advanced degree in management/engineering with appropriate discipline.

2. Principal Research Engineer/Scientist

Minimum/General Experience: 25 years experience in related field. Recent experience in principal/lead research engineering position with training, work experience, and industry/government credentials demonstrating the ability to perform scientific or high order engineering requirements. Experience involving any of the following areas: strategic planning for platform/systems development, systems concept development and requirements analysis, technology investigations and assessment, system architecture trade off analysis, and system design and integration. Experience also associated with technology transition/migration strategies, integration planning solutions for technology insertion, and buy-build technical/cost/supportability trade-off analysis. Experience in system concept, technology and architecture studies will include conduct of modeling and simulation activities and support to the development of prototype hardware/software system solutions.

Functional Responsibility: Responsible for working independently and performing direct interface with customer senior technical and management personnel for researching and assessing system technology concepts; investigating technical feasibility, adaptability and supportability of commercial solutions to technical requirements; identifying system design, interoperability and integration issues; identifying interoperability requirements with legacy systems and joint services platforms/systems; providing analyses involving the logical planning and integration of technology into system concept alternatives; and/or formulating operational, technical, and system reference models and architectures as required in initiating the systems engineering process. Conduct of modeling and/or simulation concept demonstration activities and support to the development of prototype system elements.

Minimum Education: Advanced degree in an appropriate engineering discipline.

3. Senior Systems Engineer/Analyst

Minimum/General Experience: 15 years experience in related field. Training, work experience, and industry/government credentials demonstrating the ability to perform scientific or high order engineering requirements. Demonstrated leadership skills for planning, organizing, leading, and controlling the cost/technical/schedule activities of a project. Experience in providing technical support in or performing any combination of the following areas: system requirements analysis, system/platform interoperability, feasibility analysis, technology/conceptual design alternatives analysis, design to ownership, system architectures, system/equipment design, system integration, reverse engineering, risk analysis/mitigation, specification preparation/review, independent verification and validation, and development of System Engineering Management Planning documents. Experience in evaluating and/or developing technical input to the systems engineering process and associated documentation. Experience also includes identification of customer/user needs and objectives; requirements definition, including missions, measures of effectiveness, use environments, and constraints; evaluations of state of the art and emerging commercial technology base; and identification of applicable military and commercial specifications and standards.

Functional Responsibility: Supervises engineering and technical personnel in the development of system/subsystem level engineering products and for providing support services. Performs requirements analysis for systems missions and environments to identify functional definitions and designs for system hardware and software architecture. Defines performance and design constraints. Develops and/or reviews specifications, drawings and product descriptive data; and provides technical support to customer systems requirements analyses and participates in technical and management reviews; develops content for contract technical packages (SOW, CDRL, Specifications). Performs life cycle support engineering assessments.

Minimum Education: Bachelor's degree in an engineering discipline.