



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

**General Services Administration  
Federal Supply Service  
Mission Oriented Business Integrated Services (MOBIS) Contract,  
Schedule 874**

**CONTRACT NUMBER:  
GS-10F-0324T**

**PERIOD COVERED BY CONTRACT:  
July 25, 2007 THROUGH July 24, 2012**

**R W Beck, Inc.  
1001 Fourth Avenue, Suite 2500  
Seattle, WA 98154  
Phone: (206) 695-4408  
Fax: (206) 695-4701  
[www.rwbeck.com](http://www.rwbeck.com)**

General Services Administration  
Management Services Center Acquisition Division  
Supplement # \_\_\_\_\_, dated \_\_\_\_\_

**Business Size: Large  
DUNS: 04-459-9108**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

## **GSA AWARDED TERMS AND CONDITIONS**

### **R W Beck, Inc.**

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price (s).

**SIN 874-1: MOBIS CONSULTING SERVICES**

**SIN 874-3: SURVEY SERVICES**

**SIN RC874-1**

**SIN RC874-3**

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

**SIN 874-1: Support Staff - \$94.94/ hour**

**SIN 874-3: Support Staff - \$94.94/ hour**

- 1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.

**Please refer to Attachment A**

2. MAXIMUM ORDER:

**\$1,000,000.00**

3. MINIMUM ORDER:

**\$300.00**

4. GEOGRAPHIC COVERAGE (DELIVERY AREA):

**48 Contiguous States and the District of Columbia.**

5. POINT(S) OF PRODUCTION (CITY, COUNTY, AND STATE OR FOREIGN COUNTRY).

**R W Beck, Inc.**

**1001 Fourth Avenue, Suite 2500**

**Seattle, WA 98154 (King County)**

**Phone: (206) 695-4408**

**Fax: (206) 695-4701**

6. Discount from list prices or statement of net price.

**GSA Net pricing shown in pricing tables provided – See ATTACHMENT A**

7. QUANTITY DISCOUNTS.  
**GSA Net pricing shown in pricing tables provided – See ATTACHMENT A**
8. PROMPT PAYMENT TERMS:  
**0%, Net 30 Days**
- 9a. Government purchase cards **are accepted** at or below the micro-purchase threshold.
- 9b. Government purchase cards **are not accepted** above the micro-purchase threshold.
10. FOREIGN ITEMS (LIST ITEMS BY COUNTRY OF ORIGIN):  
**None**
- 11a. TIME OF DELIVERY:  
**Specified on task order**
- 11b. EXPEDITED DELIVERY:  
**Please contact R W Beck, Inc. for expedited delivery.**
- 11c. OVERNIGHT AND 2-DAY DELIVERY:  
**Please contact R W Beck, Inc. for overnight and 2- day delivery.**
- 11d. URGENT REQUIREMENTS:  
**Please contact R W Beck, Inc. for urgent requirements.**
12. F.O.B. POINT(S):  
**Destination**
- 13a. ORDERING ADDRESS:  
**R W Beck, Inc.  
1001 Fourth Avenue, Suite 2500  
Seattle, WA 98154 (King County)  
Phone: (206) 695-4408  
Fax: (206) 695-4701**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA s), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](https://fss.gsa.gov/schedules).
14. PAYMENT ADDRESS.  
**R W Beck, Inc. – Accounts Receivable  
1001 Fourth Avenue, Suite 2500  
Seattle, WA 98154 (King County)  
Phone: (206) 695-4408**

15. WARRANTY PROVISION.  
**Not Applicable**
16. EXPORT PACKING CHARGES, IF APPLICABLE.  
**Not Applicable**
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL).  
**Not accepted above the micro-purchase threshold**
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE).  
**Not Applicable**
19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE).  
**Not Applicable**
- 20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE).  
**Not Applicable**
- 20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE)  
**Not Applicable**
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE).  
**Not Applicable**
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE).  
**None**
23. PREVENTIVE MAINTENANCE (IF APPLICABLE).  
**Not Applicable**
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
**Not Applicable**

- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).

**Not Applicable**

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:

**04-459-9108**

26. Notification regarding registration in Central Contractor Registration (CCR) database.

**CAGE CODE # 1WSD7, registration valid through February 22, 2008**

27. UNCOMPENSATED OVERTIME (INDICATE IF USED):

**R W Beck, Inc. does not offer overtime compensation to its full time employees.**

**ATTACHMENT A  
R W BECK, INC.  
LABOR CATEGORY DESCRIPTIONS AND HOURLY RATES  
(SINS 874-1, 874-3, RC874-1 & RC874-3)**

**Labor Categories**

SIN	Labor Category	GSA Hourly Rate
874-1, 874-3	Executive Consultant / Officer	\$ 297.98
874-1, 874-3	Executive Consultant / Principal	\$ 283.88
874-1, 874-3	Senior Consultant	\$ 256.62
874-1, 874-3	Consultant	\$ 229.36
874-1, 874-3	Senior Analyst	\$ 189.88
874-1, 874-3	Analyst	\$ 161.68
874-1, 874-3	Support Staff	\$ 94.94

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> EXECUTIVE CONSULTANT/ OFFICER	\$ 297.98
<ul style="list-style-type: none"> <li> <p><b>• Education:</b></p> <p>Bachelors Degree. May hold Masters Degree or PhD in economics, finance, business, engineering, or other mission oriented business functions.</p> </li> <li> <p><b>• Experience:</b></p> <p>Generally over 20 years of significant experience in a broad range of mission oriented business functions including executive level consulting or leadership positions in private and/or public infrastructure or financial organizations.</p> </li> <li> <p><b>• Description of Qualifications:</b></p> <p>Interfaces directly with clients at the executive level and/or senior management level to identify strategic project objectives. Provides insight to formulate project team's approach needed to achieve desired results. Communicates with clients at the executive level and/or senior management level to ensure expectations are being met.</p> <p>Areas of expertise include executive level management of mission oriented services including strategic and business planning, work performance and work efficiency, independent oversight/ assessment of business and/or financial risk associated with large (\$100 million or more) energy and infrastructure capital projects.</p> </li> <li> <p><b>• Value Added:</b></p> <p>Able to provide strategic insight drawn from personal executive level consulting or management experience to provide strategic leadership; identify and develop new knowledge bases from industry, technical and business sources; and provides broad insight into the business of public and private energy and infrastructure organizations.</p> </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> EXECUTIVE CONSULTANT/ PRINCIPAL	\$ 283.88
<ul style="list-style-type: none"> <li> <b>• Education:</b>            Bachelors Degree. May hold Masters Degree or PhD in economics, finance, business, engineering, or other mission oriented business functions.         </li> <li> <b>• Experience:</b>            Generally over 15 years of significant experience in a broad range of mission oriented business functions including middle to senior management level consulting or leadership positions in private and/or public infrastructure or financial organizations.         </li> <li> <b>• Description of Qualifications:</b>            Responsible for defining strategies and activities necessary to achieve project objectives. Provides thought leadership and innovation in areas of advanced technology, business acumen and organizational efficiencies. Balances and resolves conflicting or competing objectives.             Recognized as an industry thought leader in specific area(s) of expertise and is routinely consulted by clients seeking advice to address mission oriented business issues such as evaluations of new energy or related infrastructure technologies; funding of large (\$100 million or more) capital projects or programs; and independent oversight of funding or implementation of large capital energy or infrastructure projects.         </li> <li> <b>• Value Added:</b>            Provides industry recognized thought leadership and insight in areas of new energy or infrastructure technologies, independent evaluation of complex energy or infrastructure projects for the financial community, and organizational efficiency.         </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> SENIOR CONSULTANT	\$ 256.62
<ul style="list-style-type: none"> <li> <b>• Education:</b>            Bachelors Degree. May hold Masters Degree or PhD in economics, finance, business, engineering, or other mission oriented business functions.         </li> <li> <b>• Experience:</b>            Generally over 10 years experience assisting clients and leading project teams in the performance of a wide variety of consulting assignments for private and/or public infrastructure or financial organizations.         </li> <li> <b>• Description of Qualifications:</b>            Responsible for identification and leadership of activities at the tactical level that will achieve strategies identified to solve project objectives. Identifies resources and information needed to achieve objectives. Identifies conflicting objectives and/or threats to achieving project objectives. Provides leadership of teams involved in executing tactical activities and is responsible for quality assurance.             A specialist in one or more mission oriented business functions including but not limited to: strategic, business and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; program audits, evaluations, and customized training, planning survey design; sampling, survey development; pretest/pilot surveying; defining and refining the agenda; survey database administration; assessing reliability and validity of data; determining proper survey data collection methodology; administering surveys using various types of data collection methods; and analyses of quantitative and qualitative survey data, program management, program oversight, project management and program integration of a limited duration.         </li> <li> <b>• Value Added:</b>            Provides tactical leadership in achievement of project objectives. Provides critical insight and knowledge transfer that impacts and ensures accomplishment of project objectives.         </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> CONSULTANT	\$ 229.36
<ul style="list-style-type: none"> <li> <p><b>• Education:</b></p> <p>Bachelors Degree. May hold Masters Degree or other advance degree in economics, finance, business, engineering, or other mission oriented business functions.</p> </li> <li> <p><b>• Experience:</b></p> <p>Generally over 5 years experience participating on project teams in the performance of a wide variety of consulting assignments for private and/or public infrastructure or financial organizations.</p> </li> <li> <p><b>• Description of Qualifications:</b></p> <p>Responsible for implementing tactical activities in support of defined strategies and project objectives. Gathers and leverages required facts and information and develops integrated insights and conclusions.</p> <p>Has a thorough working knowledge in one or more mission oriented business functions including but not limited to: strategic, business and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; program audits, evaluations, and customized training, planning survey design; sampling, survey development; pretest/pilot surveying; defining and refining the agenda; survey database administration; assessing reliability and validity of data; determining proper survey data collection methodology; administering surveys using various types of data collection methods; and analyses of quantitative and qualitative survey data, program management, program oversight, project management and program integration of a limited duration.</p> </li> <li> <p><b>• Value Added:</b></p> <p>Provides tactical leadership on one or more work modules. Provides critical linkages among team members to integrate sources of information and work activities to achieve project objectives.</p> </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> SENIOR ANALYST	\$ 189.88
<ul style="list-style-type: none"> <li> <b>• Education:</b>            Bachelors Degree, Associates Degree or 3 years equivalent technical training.         </li> <li> <b>• Experience:</b>            Generally over 10 years experience performing a range of technical and analytical activities involving use of specialized software tools, performing research and utilizing other market-driven technologies to support mission oriented business functions.         </li> <li> <b>• Description of Qualifications:</b>            Applies strong analytical and technical skills to perform technical or other mission oriented research. Develops market-driven information in support of studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Prepares databases, assists in development, implementation and interpretation of surveys, and leads small teams of other analysts in support of project objectives.         </li> <li> <b>• Value Added:</b>            Develops high value data and related technical or analytical information in support of project objectives.         </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> ANALYST	\$ 161.68
<ul style="list-style-type: none"> <li> <b>• Education:</b>  Bachelors Degree, Associates Degree or 3 years equivalent technical training. </li> <li> <b>• Experience:</b>  Generally over 3 years experience assisting others in the performance of a range of technical and analytical activities involving use of specialized software tools, performing research and utilizing other market-driven technologies to support mission oriented business functions. </li> <li> <b>• Description of Qualifications:</b>  Works under the direction of others to apply strong analytical and technical skills to perform technical or other mission oriented research. Assists in the development of market-driven information in support of studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Helps with preparation of databases, assists in development, implementation and interpretation of surveys, and works in teams with other analysts in support of project objectives. </li> <li> <b>• Value Added:</b>  Assists in development of high value data and related technical or analytical information in support of project objectives. </li> </ul>	

LABOR CATEGORY	GSA HOURLY RATE
<b>LABOR CATEGORY TITLE</b> SUPPORT STAFF	\$ 94.94
<ul style="list-style-type: none"> <li> <p><b>• Education:</b>                High School Diploma. May have college degree or may have completed accredited technical or business training programs.</p> </li> <li> <p><b>• Experience:</b>                Generally 2 or more years experience assisting and supporting others in accomplishment of mission oriented business functions.</p> </li> <li> <p><b>• Description of Qualifications:</b>                Responsible for support of project personnel in the administrative, financial management, and other administrative support functions of client engagements. Assists in the production of analyses, reports and other client deliverables. Possesses strong skills is use of basic business software tools and use of database software.</p> </li> <li> <p><b>• Value Added:</b>                Provides reliable and accurate administrative and financial support of project teams and contributes to accomplishment of project objectives.</p> </li> </ul>	