



Brilliant Corporation

An SBA certified 8(a), Small Disadvantaged Business

<http://www.brilliant.net>

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General Services Administration

Authorized Federal Supply Schedule Pricelist

**Schedule 874 for Mission Oriented Business Integrated
Services (MOBIS)**

SINs

874-1 Consulting Services

874-1RC Recovery Consulting Services

Contract Number

GS-10F-0327V

Period of Contract

09-17-2009 through 09-16-2014

Last Updated

May 11, 2012



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Key Words

Business consulting, management consulting, strategic consulting, business consulting, performance management, project management, program management, new program development, business process design, business process reengineering, re-engineering, process flows, program assessment, organizational assessment, human performance, human resources, HR, goals definition, gap analysis, business systems analysis, planning, business requirements, procurement strategies, RFP development, RFP evaluation, telecommunications consulting, telecommunications cost management, security assessment, disaster recovery, business continuity, asset management, property management, quality management, iso 9001, cmmi, change management, conflict resolution, facilitation

NAICS Codes

511210, 518210, 519190, 522390, 541219, 541511, 541512, 541513, 541519, 541611, 541613, 541614, 541618, 541620, 541690, 541712, 541990, 561110, 561320, 561499, 561990, 611420



Customer Information

Company Name	Brilliant Corporation
Awarded Special Item Numbers	874-1 Consulting Services 874-1RC Recovery Consulting Services
Minimum Order	\$300.00
Geographic Coverage	Domestic and Overseas Delivery
Prompt payment terms	Net 30 days
Time of Delivery	Specified on the Task Order
Payment address	Brilliant Corporation 11417 Sunset Hills Road, Suite 210 Reston, VA 20190 Tel: (703)994-4232 Fax: (703)793-0660
DUNS Number	134718985
CAGE Code	463W1

Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

On-line access to contract ordering information, terms and conditions, and up-to-date pricing are available through GSAAAdvantage!TM, a menu-driven database system. The internet address for GSAAAdvantage!TM is <http://www.fss.gsa.gov>

****Go to [HTTP://www.fss.gsa.gov/schedules](http://www.fss.gsa.gov/schedules). Find the link to Ordering From GSA Schedules. Find the link to Ordering Procedures for services requiring a Statement of Work****

For all GSA MOBIS Schedule related questions, please contact

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About Brilliant Corporation

- Brilliant Corporation is a fast growing Northern Virginia based firm with experience providing **Consulting Solutions and Mission Support Services** to **over 11 US Federal Government and 14 Commercial clients**
- We focus on high quality outcomes for our clients, delivering value and good return on investment, which has lead to repeat business
- The Brilliant leadership team is composed of high caliber people with multi-disciplinary skills and backgrounds including – **Global management consulting firms**, software development, business services and financials & accounting.
- Our highly skilled professionals bring a proven track record of delivery excellence to a client project – including both "**thought leadership**" as well as the "**ability to execute**"
- Brilliant's success lies in its proven ability to quickly find the right talent for its projects.
- As part of our commitment to the highest client quality, Brilliant is **certified to the ISO 9001:2008 quality standard** that includes a **Quality Management System (QMS)** and quality control processes. Brilliant is currently **embarked on being certified to CMMI Level 2 for software development** with a target certification date of June 2012.
- A cross section of our clients include Government agencies such as Internal Revenue Service (IRS), US Dept. of Justice (DOJ), US Department of Education, US Citizenship & Immigration Service, US Small Business Administration (SBA), National Oceanic and Atmospheric Administration (NOAA), US Department of Energy (DOE), Lawrence Berkeley National Laboratory (LBNL), US Department of Agriculture (USDA), Defense Advanced Research Projects Agency (DARPA), US Navy; Commercial clients include Verizon Communications, Accenture, Bank of America, Discovery Communications, XM Radio, WebMD and ACLU.

Mission Statement for Government clients

We assist Government agencies to become high performance organizations by integrating the right fusion of innovation, technology and business processes to fulfill Departmental missions and mandates; enabling them to realize lower costs, higher efficiencies and better customer satisfaction.

Our Vision

Value to clients

Innovation

Structured processes

Inspired people

Outstanding quality

Network of businesses

- Build a group of "**best people**"; incented, trained and motivated to be a high performance team
- Harvest and apply cross-market **best practices** to deliver high quality and timely outcomes
- Focus on **enabling client goals** with demonstrable return on investment
- **Flexible business models** to adapt to client situation and needs
- Utilize a "**network of business partners**" approach to complement our capabilities



MOBIS 874-1 Consulting Services

Overview

We have a successful track record of helping our clients realize business value by taking a holistic view of their business and helping them meet or exceed their goals.

Our consultants support agencies' management, organizational and business improvement and transformation efforts by providing expert advice, assistance, guidance, and counseling. We work closely with our clients and process owners who know their organization, culture, processes, history, issues and opportunities for improvement. Our consultants also harvest and integrate industry best practices gained from our consulting experience with both industry as well as Government clients.

A sampling of our consulting services include but are not limited to:

- Strategic Business and Information Systems Planning
- Program & Organizational Assessments, Evaluation and Audits
- Business process design & re-engineering
- New Program development to meet strategic goals
- Performance Management & Reporting
- Business Systems Analysis, Planning and Business requirements
- Procurement Strategies, RFP Development and Evaluation
- Telecommunication Services Planning/Assessment
- Telecommunications Services Expense Management & Cost Reduction
- Security Assessment and Planning
- Disaster Recovery/Business Continuity/Contingency Planning
- Federal Asset & property management

Our Consulting Approach

Our consulting activities are focused on crafting solutions to your problems and challenges working collaboratively with our clients according to their direction. Our consultants are focused on successful outcomes for our clients and typically follow a full cycle that comprises

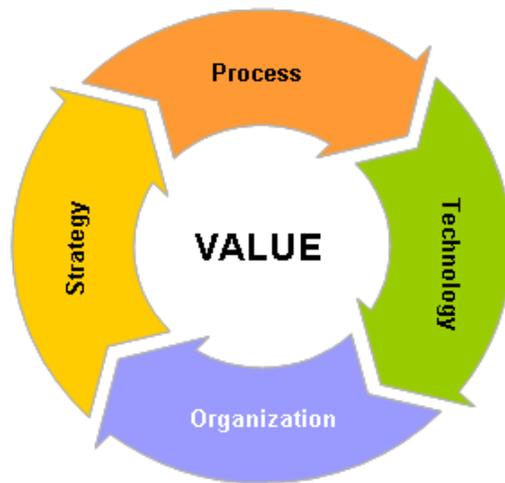
- Understand the overall goals of the organization, program or project
- Understand the specific problems or issues (which may be symptoms of deeper issues)
- Analyze the relevant aspects of
 - Organizational dynamics, unique culture, history and the need for change
 - Current business processes and how they can be improved
 - Systems and technologies - their use, strengths, weaknesses
 - Analysis of data and derivation of insights
 - Gap Analysis, develop re-engineered solutions
 - Integrate the following aspects when crafting solutions
 - Industry best practices and experience of key success factors
 - Past assessments, findings and outcomes from the client agency
 - Federal laws, agency regulations, policies, standards
 - Successful efforts from other Government agencies
- Design and implement solutions
- Capture and report before and after improvement and value added



Solutions Focused on Value

We provide solutions that:

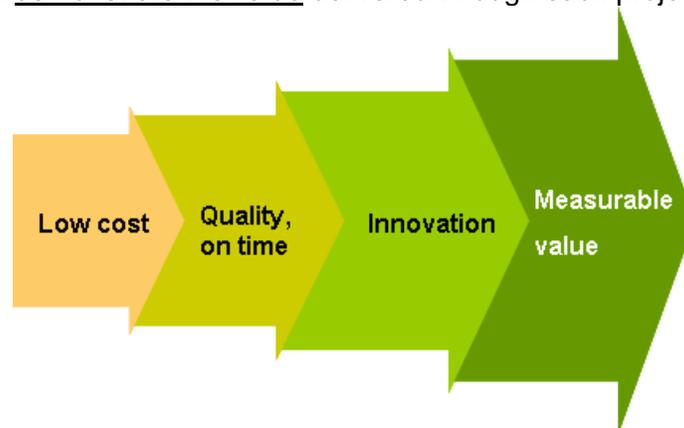
- Address challenges
 - Help achieve strategic goals
-
- ✓ We are committed to helping clients realize maximum value by synergizing an enterprise's strategy, business processes, people / organization and technologies
 - ✓ Innovation and new ways of thinking have been the hall mark of our solutions
 - ✓ Brilliant has a track record of making a positive impact on client organizations' overall Goals and delivering successful outcomes



The Brilliant commitment to our Clients

We are committed to the following principles on every client project

- ✓ Competitive project costs through innovative business models
- ✓ Delivering quality work that meets/exceeds client standards
- ✓ On time project delivery, every time
- ✓ Measure and demonstrate the value delivered through each project.





Labor Category Descriptions

Project Principal

Job Description

A Project Principal has executive responsibility and management accountability for the execution of client projects and typically oversees multiple projects. A Project Principal sets overall policy and direction for the engagement, communicates with clients and consulting teams to resolve issues, provide Subject Matter Expertise (SME) in one or more areas of their expertise to projects in their functional areas, act as senior client liaison, oversee contract and financial management for one or more engagements.

Qualifications

Bachelors degree, twelve years experience. Can substitute graduate degree for up to two years of experience.

Program Manager

Job Description

A Program Manager has broad responsibility and management accountability for the execution of client projects. A Program Manager's responsibilities can include one or more of these tasks - applies their experience in planning and managing projects including overall scope, budgets, schedules, sets overall policy for the engagement, communicates with clients and Project Principals to resolve issues, provide Subject Matter Expertise (SME) in one or more areas of their expertise to projects in their functional areas, act as senior client liaison, oversee contract and financial management.

Qualifications

Bachelors degree, ten years experience. Can substitute graduate degree for up to two years of experience.

Senior Consulting Manager

Job Description

A Senior Consulting Manager has broad management and consulting experience, specialized functional and business expertise in one or more areas. A Senior Consulting Manager is expected to be able to lead one or more consulting teams, large and complex projects or play the role of Subject Matter Expert (SME) advising and supporting project teams in their area of expertise. A Senior Consulting Manager works with client executives and management to facilitate transformational



programs to realize business goals, plan and manage the work of multiple business consulting teams, provide SME inputs and advice to clients and consulting teams, ensure consistency of quality, manage client contracts.

Qualifications

Bachelors degree, eight years experience. Can substitute graduate degree for up to two years of experience.

Consulting Manager

Job Description

A Consulting Manager has broad management and consulting experience, leads the delivery of client solutions and supervises the day to day delivery operations of a team. A Consulting Manager plans and manages the work of business consulting teams, interacts with clients on all project matters, and leads streamlining of business processes and business architecture efforts, participate in quality reviews, develop and execute project budgets

Qualifications

Bachelors degree, five years experience. Can substitute graduate degree for up to two years of experience.

Business Functions Consultant

Job Description

A Business Functions Consultant applies their advanced analytical skills and technical experience to assist in the implementation of business solutions. A Business Functions Consultant supervises other team members or a small team, interacts with clients and leads business process efforts. Tasks include supervision of business analysts and program analysts, lead business process analysis and re-engineering efforts, lead client business and functional requirements sessions, participate in quality reviews, develop and manage team work plans, support project estimation and program management efforts

Qualifications

Bachelors degree, four years experience. Can substitute graduate degree for up to two years of experience.



Business Functions Analyst I

Job Description

A Business Functions Analyst I applies analytical and technical skills to assist in the implementation of business function solutions. Tasks include analyze & documenting business process flows, business process analysis, business process re-engineering, collecting, documenting and developing business and functional requirements, developing project documentation and program materials, user training, develop communications plans, technical support to technology development teams, provide project and program management support

Qualifications

Bachelors degree, three years experience as a business analyst. Has adequate computer skills including Microsoft Outlook, Word, Excel, Project. Can substitute graduate degree for up to two years of experience.

Administrative Assistant

Job Description

Administrative support to program managers, managers and other staff on the team, document development, document printing/prepping/binding, data entry, filing and file management, ensuring office supplies needed by team are up to date, coordinating time entry by staff, assist with invoice preparation, assist with contract management administrative functions, coordinate organization of meetings and all meeting logistics including food, assist with travel reservations, email management, disseminate information bulletins to staff, assist with accounts receivable and accounts payable functions, assist with new employee packets and on-boarding of new employees including security documentation as needed. Perform other tasks as required by management.

Qualifications

High School Diploma or equivalent with two years or more experience as an administrative assistant. Has adequate computer skills including Microsoft Outlook, Word, Excel and Powerpoint. Can substitute college degree for one year of experience.



Labor Rates

Rates per hour for SIN 874.1 Consulting Services.

Labor Category	GSA Rates Per Hour – Effective September 17, 2011 (including IFF) *
Project Principal	\$216.55
Program Manager	\$203.50
Senior Consulting Manager	\$161.67
Consulting Manager	\$139.90
Business Functions Consultant	\$119.18
Business Functions Analyst I	\$87.41
** Administrative Assistant	\$45.88

Travel and expenses, domestic or overseas will be charged as per GSA rules.

* Yearly economic price adjustments commencing September 16, 2011 and on that date every succeeding year is based on U.S. Department of Labor, Bureau of Labor Statistics, Economic Cost Index

** indicates SCA eligible labor categories.

SCA Matrix		
SCA Eligible Labor Category	SCA Equivalent Code Title	WD Number
Administrative Assistant	01311 – Secretary I	05-2013

The Service Contract Act (SCA) is applicable to this contract and includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.