

The Pike Company

Professional Engineering Services | Schedule 871-7 & 871-7 RC

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List



Schedule for - Professional Engineering Services (PES)

Federal Supply Group: 871
Class: R425
Contract Number: GS-10F-00332X
Contract Period: 6/22/2011 through 6/21/2016

Contractor: Pike Company, Inc., The
One Circle Street
Rochester, NY 14607

Business Size: Large
Telephone: (585) 271-5256
Fax Number: (585) 271-3101
Website: www.thepikecompany.com
Email: pike@pikeco.com
Contract Administration: William P. Tehan

FIRM OVERVIEW

Collaboration. Trust. Customer Service.

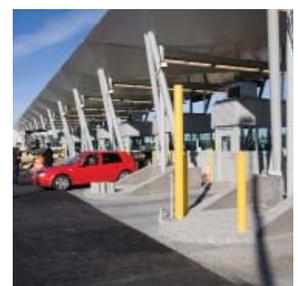
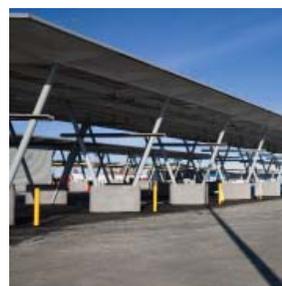
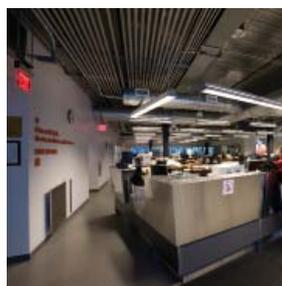
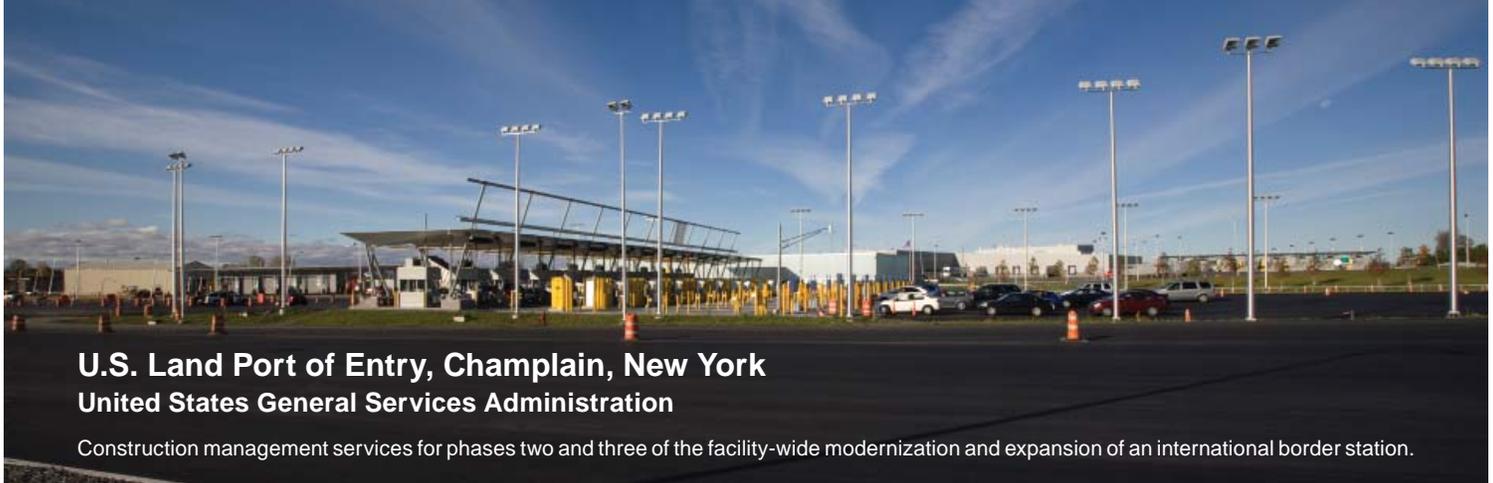
The Pike Company has maintained its standing as one of the Northeast’s leading builders with a rigorous focus on project management, work quality, and client satisfaction. Pike has provided construction management services to both commercial and government entities, including the United States General Services Administration, United States Army Corps of Engineers, numerous state and local government entities, as well as various commercial clients. We are committed to providing high-quality construction management services with knowledgeable and experienced staff.

Five Generations of Family Ownership

Founded in 1873, Pike’s long list of projects and repeat customers demonstrates our success at maintaining long-term relationships, exceeding expectations, and completing an array of challenging jobs, large and small, on schedule and within budget. The Pike Company’s team approach to construction management services is to be an advocate for the owner throughout the planning, preconstruction, construction and post construction phases. We believe in continuous involvement. We believe that our role is to assure predictable results through proactive management of safety, quality, cost and schedule. We do so by taking control of contracts and communications.

Our Vision Statement

The Pike Company will be the “Contractor of Choice” by delighting every customer and assuring their success – every time!



CONSTRUCTION MANAGEMENT SERVICES

The Pike Company is committed to meeting our clients' needs by offering a full range of services. The Pike Company approach to construction management services is to be an advocate for the owner throughout the planning, preconstruction, construction and post construction phases. Our extensive construction management services include:

- Safety management
- Quality management
- Program review
- Cost estimating
- Value engineering
- Constructability reviews
- Preliminary scheduling
- Bid phase management
- Managing and controlling all construction operations
- Document control
- Submittal management
- Cost control and contingency management
- Change management
- Management of payment applications
- Construction schedule management
- Daily field coordination
- Meetings and meeting minutes
- Contract management
- Correspondence and communication management
- Close-out
- Commissioning

CUSTOMER INFORMATION

- 1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: **871-7 and 871-7RC**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.
2. Maximum Order: **\$1,000,000.00**
3. Minimum Order: **\$100.00**
4. Geographic Coverage (delivery Area): **Domestic only**
5. Point(s) of production (city, county, and state or foreign country): **Same as company address**
6. Discount from list prices or statement of net price: **Government net prices (discounts already deducted).**
7. Quantity discounts: **None Offered**
8. Prompt payment terms: **Net 30 days**
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: **Yes**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **will accept over \$3,000**
10. Foreign items (list items by country of origin): **None**
- 11a. Time of Delivery (Contractor insert number of days): **Specified on the Task Order**
- 11b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: **Contact Contractor**
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: **Contact Contractor**
- 11d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: **Contact Contractor**
12. F.O.B Points(s): **Destination**
- 13a. Ordering Address(es): **Same as Contractor**
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment address(es): **Same as company address**

CUSTOMER INFORMATION

15. Warranty provision.: **Contractor's standard commercial warranty.**
16. Export Packing Charges (if applicable): **N/A**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Contact Contractor**
18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**
19. Terms and conditions of installation (if applicable): **N/A**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**
- 20a. Terms and conditions for any other services (if applicable): **N/A**
21. List of service and distribution points (if applicable): **N/A**
22. List of participating dealers (if applicable): **N/A**
23. Preventive maintenance (if applicable): **N/A**
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: **N/A**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: **17-5017573**
26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registered**

LABOR CATEGORY DESCRIPTIONS

Operations Manager / Project Director

Responsibilities: Provide overall management of Project Managers and Project Superintendents to ensure projects are completed on time and within budget. Assign Project Managers, Superintendents, and Engineers as required. Establish project objectives, policies, procedures, and performance standards. Ensure project documentation/administration is processed correctly and provide feedback to Senior Management on project status. Manage subcontractor/supplier relationships. Maintain contact with owners and ensure customer satisfaction. Review schedules, budgets, cost reports, and project status with Project Manager on scheduled basis.

Skills/Knowledge/Education/Experience Required:

- BS/Master's
- 5 years experience
- Construction industry/process/technologies
- Project Manager/Director knowledge, managing multiple projects
- Marketing/sales experience
- Knowledge of the market & government regulation
- Financial knowledge
- Project estimating, scheduling, budgeting
- PC and appropriate software
- Construction documentation/blue prints
- Proven project management track record

Project Manager

Responsibilities: Provides overall management and administration for construction projects. Meets construction schedule, financial goals, and quality/safety standards. Contract subcontractors and monitor performance to insure schedules and quality objectives are met. Plan, organize, and supervise projects/communicate objectives. Prepare budgets and schedules, monitor to insure targets are met. Prepare project reports and documentation, communicate with owner and Pike management. Prepare project schedule, and review Change Orders, RFI, and Submittal schedules. Prepare procurement schedule, coordinate purchasing, and monitor critical path and long lead items.

Skills/Knowledge/Education/Experience Required:

- BS Civil Engineering/Industrial distribution or equivalent work experience
- 3 years experience
- Contract Manager/Primavera/COINS/Timberline/Excel/Word
- Construction standards, practices, techniques, and technology
- Project Management
- Estimating/scheduling
- Construction processes, products, and industry experience
- Supervision and management
- Customer negotiations and relations

LABOR CATEGORY DESCRIPTIONS

Project Superintendent

Responsibilities: Schedules, coordinates, and supervises all field operations, job related activities and assures proper placement of trades. Completes project on time, within budget and ensures owner satisfaction. Ensures all work is completed safely. Develop and implement detailed construction plans and supervise all field operations. Schedule manpower and ensure that productivity, construction, safety procedures and job-site coordination are maintained by all trades. Ensure that quality control is maintained by Pike employees and subcontractors. Review mobilization requirements and ensure all activities including job set-up, temporary utilities, security, communication, permits, signage, job-posting requirements, and surveys are completed. Identify critical path deliveries and ensure on-time deliveries. Maintain daily logs, reports, and conduct weekly project meetings. Monitor and track expenses to budget. Maintain communications and positive relations with owner.

Skills/Knowledge/Education/Experience Required:

- No degree required
- Minimum 3 years trade/craft experience
- 3 years general construction project work
- 5 years Foreman/supervisory
- Construction projects; processes, methods, materials, tools & equipment
- Design specifications, drawings, & documentation
- OSHA Safety, CPR, first aid
- Scheduling
- HVAC, plumbing, electrical, mechanical
- PC software
- Project accounting

Project Engineer

Responsibilities: Assists and supports Project Managers and Superintendents on assigned projects. Manages and maintains the submittal process and document control with architect, consultant, owner, and subcontractors. Provides administrative, schedule, and cost control support for the assigned projects. Coordinate construction schedules with Project Manager and subcontractors. Prepare and maintain the submittal process in Contract Manager. Administer and maintain RFI process and log. Review and check all drawings to insure they are correct and coordinate with each other. Maintain reports and schedules. Disseminate information to project team members and other appropriate personnel. Administer change orders and Maintenance Log. Identify critical path items and insure materials are delivered on time.

Skills/Knowledge/Education/Experience Required:

- BS Civil Engineering, or equivalent technical training and related experience
- 1 year experience
- Construction job site knowledge
- Strong organizational/time management skills
- PC software, Contract Manager, Primavera, Excel, Word
- Knowledge of contract documents and drawings, Cost/estimating
- Construction job site/field experience
- Blue print/job documentation
- Knowledge of equipment/materials

LABOR CATEGORY DESCRIPTIONS

Project Coordinator

Responsibilities: Assists in the start up procedures and carrying out of various projects. Answers phones and other clerical functions. Sets up office trailer, phone service, electric, vendors/suppliers in the local area. Hires and trains office staff, if job requires. Prepares overall schedule, updating as needed. Prepares 2-3 week look ahead schedules. Sets job up on Contract Manager for tracking submittals, RFI's, purchase orders, transmittals and other related documentation. Works with accountant on updating change order log (issue log). Prepares close-out log and tracks close-out documents. Prepares forms needed for each particular job. Keeps files updated and accurate. Assists Engineer in updating drawings. Tracks MWBE requirements.

Skills/Knowledge/Education/Experience Required:

- No degree required
- 1 year experience
- Excel, Word, Microsoft Outlook, P3, Contract Manager, AIA, and Windows software

Project Accountant

Responsibilities: Performs a variety of accounting and clerical tasks for use in maintaining accounting and processing of project accounting records, invoices, and billings to support Project Team. Assists Project Manager in the preparation and input of the original project budget and all budget changes. Inputs quantities as needed in COINS. Verifies, posts, and controls all subcontractor billings (and payments), change orders. Verifies, posts, and controls all owner change orders and posts budget changes to the job file. Processes vendor invoices for the projects assigned. Processes vendor purchase orders in COINS, as requested. Assists in ensuring that monthly requisitions to the owners for the projects assigned are completed timely. Assists Project Managers in job forecasting. Notifies Project Team and management of any potential issues or concerns.

Skills/Knowledge/Education/Experience Required:

- No degree required
- 1 year related experience and/or training
- Ability to work with accounting software
- Ability to use Windows, Excel, Word, and Microsoft Outlook software
- Communication skills (written/oral)
- Ability to multi-task

LABOR CATEGORY DESCRIPTIONS

Director of Estimating

Responsibilities: Lead and manage the estimating department. Plan, coordinate, and supervise the company estimating program providing technical and administrative direction to ensure corporate and divisional directives are met. Has direct responsibility for the scope, quality, and consistency of lump sum, design/build, guaranteed maximum price, cost plus estimates, preconstruction, construction management and for hire estimates. Review documents with estimators at the beginning of the project estimating process. Execute and manage quality preconstruction management estimates including conceptual budgets, schematic budgets, design development budgets, construction document estimates, etc. Perform takeoff as required (depending on complexity and workload of estimators). Manage subcontractor relationships to ensure good market and pricing information. Execute and manage quality constructability reviews. Executive and manage deliverables per estimating department policies and procedures. Participate in value management process if needed on any project.

Skills/Knowledge/Education/Experience Required:

- BS Engineering/Construction Management or equivalent work experience
- 10 years or more of work experience in construction estimating.
- Knowledge of sitework, concrete, carpentry, masonry, subcontractor trades, etc.
- Construction standards, practices, techniques, and technology
- Timberline Estimating / Bid Day / iSqt Sub Solicitation / Primavera / COINS / Lotus / Microsoft Office

Senior Estimator

Responsibilities: Execute and manage quality estimates on every project. Work with the Estimating and Operations leadership to takeoff, scope, and price consistent, quality estimates to ensure corporate and departmental directives are met. Work with subcontractor and vendor market to create relationships, obtain advantages and find strategies to win. Participate in a document review at the beginning of the project estimating process. Maintain proper documentation for each estimate including establishing and updating project estimate books. Execute and manage quality preconstruction and construction management estimates per department policies and procedures including conceptual budgets, schematic budgets, design development budgets, construction document estimates, etc. Perform quality takeoffs and price work per department policies and procedures every time. Ensure MEP's are clearly identified and coordinated with the other trades. Manage subcontractor relationships to ensure good market and pricing information. Maintain good relationships with the design community. Execute and manage quality constructability reviews as needed. Execute and manage deliverables per estimating department policies and procedures. Participate in value management process as needed.

Skills/Knowledge/Education/Experience Required:

- BS Engineering/Construction Management or equivalent work experience
- 7 years or more of work experience in construction estimating.
- Knowledge of sitework, concrete, carpentry, masonry, subcontractor trades, etc.
- Construction standards, practices, techniques, and technology
- Expertise in historical cost estimates utilizing square foot quantitative methods and building component quantitative methods
- Timberline Estimating / Bid Day / iSqt Sub Solicitation / Primavera / COINS / Lotus / Microsoft Office

LABOR CATEGORY DESCRIPTIONS

Estimator

Responsibilities: Execute quality estimates on every project. Work with the Estimating and Operations leadership to takeoff, scope, and price consistent, quality estimates to ensure corporate and departmental directives are met. Participate in a document review at the beginning of the project estimating process. Maintain proper documentation for each estimate including establishing and updating project estimate books. Execute quality preconstruction and construction management estimates per department policies and procedures every time. Perform quality takeoffs per department policies and procedures every time. Ensure MEP's are clearly identified and coordinated with the other trades. Ensure good market and pricing information through creating and maintaining good relationships with subcontractors. Maintain good relationships with the design community. Participate in constructability reviews as needed. Participate in value management process as needed.

Skills/Knowledge/Education/Experience Required:

- 1 year experience
- BS Civil Engineering / Construction Management or equivalent work experience
- Construction Knowledge: sitework, concrete, carpentry, masonry, subcontractor involvement
- Industry Knowledge: (School, University, Correctional, Retail, Power/Industrial, Manufacturing, Civil, etc.)
- Construction standards, practices, techniques, and technology
- Timberline Estimating / Bid Day / iSqft Sub Solicitation / Primavera / COINS / Excel / Microsoft Office

Scheduler

Responsibilities: Perform all planning and scheduling activities through independent evaluation, selection, and application of corporate schedule systems, techniques and procedures. Perform all planning and scheduling activities for small to large size projects. Participate in determining client/owner schedule objectives for project. Prepare/update and issue master schedules, bar charts, variance reports, etc. Prepare/update specialty schedules, input and progress reports, i.e., startup schedule and milestones, construction manager's progress report client's progress report, etc. Coordinate scheduling activities, action items, and liaison with A/E. Coordinate input/output of computer generated reports with staff, etc. Develop input, determine agendas, and attend scheduling meetings with other construction departments, subcontractors, client etc. as required. Perform additional assignments per supervisor's direction.

Skills/Knowledge/Education/Experience Required:

- Educational and experience requirements include: Four year degree plus a minimum of 3 years of experience preparing and updating CPM schedules using the Primavera Scheduling programs Contractor, P3, and P6. Field building construction (or other) experience required. Experience must include the preparation of Baseline schedules for projects from 5 to 80 million dollars, which would include schedules that contain 500 to 2000 activities. Update experience should include working with subcontractors at the jobsite and the writing of reports.

LABOR CATEGORY DESCRIPTIONS

Director of Purchasing

Responsibilities: Management of all company subcontract dealings from the onset of the bidding process through purchasing. This will include review of bidding documents, initial contacts of all subcontractors, and continued contact with major subcontractors through the bidding cycle. Coordinate negotiations and purchasing with the project teams.

Skills/Knowledge/Education/Experience Required:

- BS Civil Engineering, Construction Management, Architecture or appropriate work experience
- 5 years experience
- Knowledge of construction standards, practices, techniques, & technology
- Primavera scheduling/COINS cost control/ Word/Excel/PowerPoint software
- Understanding of risk analysis
- Appropriate work experience in the construction industry (estimating, contracts, project management)

PRICE LIST

BASE PERIOD

Labor Category	Year 1	Year 2	Year 3	Year 4	Year 5
	6/22/2011 - 6/21/2012	6/22/2012 - 6/21/2013	6/22/2013 - 6/21/2014	6/22/2014 - 6/21/2015	6/22/2015 - 6/21/2016
Operations Manager/ Project Director	\$ 91.42	\$ 94.26	\$ 97.18	\$100.19	\$103.30
Project Manager	\$ 74.20	\$ 76.50	\$ 78.88	\$ 81.32	\$ 83.84
Project Superintendent	\$ 86.82	\$ 89.51	\$ 92.29	\$ 95.15	\$ 98.10
Director of Estimating	\$ 86.27	\$ 88.95	\$ 91.70	\$ 94.55	\$ 97.48
Director of Purchasing	\$ 72.19	\$ 74.42	\$ 76.73	\$ 79.11	\$ 81.56
Senior Estimator	\$ 49.67	\$ 51.21	\$ 52.80	\$ 54.44	\$ 56.12
Estimator	\$ 53.67	\$ 55.34	\$ 57.05	\$ 58.82	\$ 60.64
Project Engineer	\$ 43.49	\$ 44.84	\$ 46.23	\$ 47.66	\$ 49.14
Scheduler	\$ 51.78	\$ 53.38	\$ 55.04	\$ 56.74	\$ 58.50
Project Coordinator	\$ 42.56	\$ 43.88	\$ 45.24	\$ 46.64	\$ 48.09
Project Accountant	\$ 32.36	\$ 33.37	\$ 34.40	\$ 35.47	\$ 36.57