



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

**SCHEDULE 899 – ENVIRONMENTAL SERVICES**

**CIE International, L.L.C.**

**DBA C2 Management**

351 Station Road  
Berryville, Virginia, 22611-1198

Phone: (540) 955-5740

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Contract Administrator: Chris Hansen

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**CONTRACT NUMBER: GS-10F-0342X**

**PERIOD COVERED BY CONTRACT:**

**June 29, 2011 through June 28, 2016**

**BUSINESS SIZE:**

**Small Business**

Pricelist current through Modification #14  
Effective date current through May 21, 2015

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage! ®, a menu-driven database system. The INTERNET address GSA Advantage! ® is: [GSAAdvantage.gov](http://GSAAdvantage.gov). For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at [fss.gsa.gov](http://fss.gsa.gov).

## C2 Management TABLE OF CONTENTS

ITEM	PAGE
Corporate Information	3
C2 Management Special Item Number (SIN) Descriptions	5
Customer Information	6
Ordering Guide for our Customers	9
C2 Management Products and Services	10
Small Business Participation	13
Blanket Purchase Agreement	14
Basic Guidelines for Using Contractor Team Arrangements	16
Sales and Service Points	17

## C2 Management CORPORATE INFORMATION

C2 Management (C2) is the trade name for CIE International L.L.C., a Virginia corporation since 2001. C2 stands for cradle-to-cradle and reflects its goals as an asset management and electronics recycling company that increases value by effectively managing assets through their entire life cycle including re-use, recycling, and/or disposal.

Founded in 1998 by Chris Hansen, C2 ([www.tryc2.com](http://www.tryc2.com)) is the Mid-Atlantic's largest provider of unique item asset recovery services with an excellent reputation for efficiency and reliability.

C2 has been very successful in responsibly disposing of large volumes of unique assets through resale and recycling. Most notably for the National Cancer Institute at Ft. Detrick in Frederick, Maryland where CIE has a second three year contract in place to dispose of its excess IT and Lab assets. The assets from Ft. Detrick consist primarily of research laboratory equipment which requires a level of expertise beyond typical IT surplus.

C2 currently serves over a dozen customers in the northern Virginia, Maryland, and DC metropolitan areas and employees 27 in Berryville, VA. C2's clients include NASA, FDIC, NIH, NCIC, USDA-CEPO, GSA, Hughes Network Systems, Lockheed Martin, Frederick County Virginia Landfill, and many others including other large recycling firms.

### ***Services Provided***

- On-site and Off-site Data Sanitization and Destruction
- Asset Management
- Electronics Recycling
- Investment Recovery
- Resale – Internet, Brokering, Auctions
- Logistics – Transportation and Shipping
- Refurbishment and Repair

## *Qualifications*

C2 is uniquely qualified to handle government assets and has worked rigorously to meet and exceed R2:2013, ISO 14001:2004 and OSHA's 18001:2007 certification standards. A major component of R2 certification is responsible electronics (IT) recycling and data security. Whether or not our clients require data destruction, our commitment to R2 means we are dedicated to ensuring data security on all assets received into our facility.

C2 operates in a 160,000 sq. ft. facility located in Berryville, VA. Our warehouse is designed in a manner which enables us to process large volumes of surplus government, business, industrial, and IT assets with utmost efficiency. Our warehouse has a dedicated process for receiving, sorting, refurbishing, recycling, storing, and shipping surplus property.

In addition, our warehouse has an 8,000 sq. ft. secure receiving area with two dedicated loading docks. The secure area is completely separated from the rest of the facility and is only accessible to qualified data security personnel. The secure area has its own network for data destruction with no access to the internet ensuring data cannot be accessed from or transmitted to the outside. Assets are not removed from the secure area until data has been removed or destroyed and has been properly audited.

C2 maintains a fleet of vehicles including four 24' box trucks, 2 SEMIs, several 48'-53' semi-trailers, a rollback, and an on-site data destruction truck. Our fleet can cover the mid-Atlantic for regular pickups. Upon the clients request we can spot a trailer on-site for one-time pickups or recurring swaps.

**C2 Management ENVIRONMENTAL SERVICES  
SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS****899 5 & 899 5RC - MATERIALS AND WASTE RECYCLING AND DISPOSAL SERVICES**

Services include, but are not limited to:

- Management, oversight and recycling of universal waste (e.g., electronic equipment, batteries, cell phones, cathode ray tubes (CRTs), and compact fluorescent light bulbs (CFLs)).

This includes reuse assessments and inventory, destruction, inventory transfer and/or disposal after compliance with GSA Office of Personal Property Management requirements outlined in Federal Management Regulations 101-42, 102-36, and 102-37 (as applicable). Examples of types of material waste services include, but are not limited to:

- Solid waste
- Industrial waste
- Mining waste
- Oilfield waste (e.g., drill cuttings)
- Liquid waste (e.g., wastewater containing less than 1% solids)
- Excess inventory
- Surplus inventory
- Non-hazardous materials that pose no immediate threat to human health and the environment, excluding household waste (e.g., routine refuse collection and disposal)
- Hazardous materials and/or those that contain leachable toxic components
- Plastics such as acrylic, nylon, high-density polyethylene (HDPE) and low-density polyethylene (LDPE)
- Confiscated materials
- Construction debris such as asphalt, drywall and/or metal

Note: Services offered under this SIN shall NOT include any association with construction services and/or the transportation and/or disposal of Special Waste such as radioactive and medical waste, and/or the disposal of discarded, unwanted material (e.g., office paper, newspaper, food waste, and beverage containers, cardboard and packing materials).

**CUSTOMER INFORMATION**

## 1a. AUTHORIZED SPECIAL ITEM NUMBERS (SINs):

<u>SIN</u>	<u>DESCRIPTION</u>
<b>899 5</b>	<b>Materials and Waste Recycling and Disposal Services</b>
<b>899 5 RC</b>	<b>Materials and Waste Recycling and Disposal Services – Disaster Recovery</b>

1b. Lowest Priced Model Number and Price for each SIN: **See Price List**1c. SERVICES OFFERED: **See Price List**

## 2. MAXIMUM ORDER PER SIN:

<u>SIN</u>	<u>MAXIMUM ORDER</u>
<b>899 5</b>	<b>\$1,000,000 per SIN/Order</b>
<b>899 5 RC</b>	<b>\$1,000,000 per SIN/Order</b>

3. MINIMUM ORDER LIMITATION: **\$100**4. GEOGRAPHIC COVERAGE (DELIVERY AREA): **FOB Destination, Domestic Delivery, with the exact time to be specified on individual Delivery/Task Orders.**5. POINT OF PRODUCTION: **351 Station Road  
Berryville, Virginia, 22611-1198**6. BASIC DISCOUNT: **Prices listed are net, discounts have been deducted and the industrial funding fee has been added**7. QUANTITY DISCOUNT: **None**8. PROMPT PAYMENT TERMS: **Net 30**

9a. GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.

9b. GOVERNMENT PURCHASE CARDS ARE ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD.

10. FOREIGN ITEMS: **None**

11a. TIME OF DELIVERY: **As Negotiated with Ordering Agency; Specified on the Task Order**

11b. EXPEDITED DELIVERY: **Contact Contractor**

11c. OVERNIGHT AND 2-DAY DELIVERY: **Contact Contractor**

11d. URGENT REQUIREMENTS: **Contact Contractor**

12. F.O.B. POINT: **Destination**

13a. ORDERING ADDRESS: **CIE International, L.L.C.  
DBA C2 Management  
351 Station Road  
Berryville, Virginia, 22611-1198**

13b. ORDERING PROCEDURES: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.**

14. PAYMENT ADDRESS: **Same as Ordering Address**

15. WARRANTY PROVISION: **Standard Commercial Warranty**

16. EXPORT PACKING CHARGES: **Not Applicable**

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: **Contact Contractor**

18. TERMS AND CONDITIONS OF RENTAL: **Not Applicable**

19. TERMS AND CONDITIONS OF INSTALLATION: **Not Applicable**

20. TERMS AND CONDITIONS OF REPAIR PARTS: **Not Applicable**

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES: **Not Applicable**

21. LIST OF SERVICE AND DISTRIBUTION POINTS: **Not Applicable**

22. LIST OF PARTICIPATING DEALERS: **Not Applicable**

23. PREVENTIVE MAINTENANCE: **Not Applicable**

24a. SPECIAL ATTRIBUTES: **Not Applicable**

24b. SECTION 508 COMPLIANCE INFORMATION: **Not Applicable**

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: **114920379**

26. CONTRACTOR HAS REGISTERED IN THE SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE.



## ORDERING GUIDE FOR OUR CUSTOMERS

### A SUMMARY OF HOW TO USE GSA SCHEDULES

This GSA Environmental Services Schedule can be easily utilized to gain access to contractors for required services. Task Orders may be put in place quickly and efficiently by the Ordering Agency Contracting Officer. This summary reflects the ordering procedures provided in the following section.

- ◆ **Step 1: Identify the Requirement:** The Technical or Project Officer identifies a requirement and prepares a Statement of Work (SOW). This is sent to the contracting office that the agency will use. This contracting office can be within its own agency, an outside agency, or a GSA Regional contracting office.
- ◆ **Step 2a: Placing Small Task Orders of \$3000 or Less:** A Task Order may be placed directly with the GSA Schedule holder chosen to perform the effort, by the Ordering Agency.

OR

- ◆ **Step 2b: Large Task Orders Over \$3000:** The Technical or Project Officer prepares a Request for Quotation (RFQ) for the contracting office. This RFQ can use a simplified format for a contractor to respond to items such as experience, project schedule, cost, staffing, technical and/or logistics support requirements. Often the RFQ is tailored to minimize the effort expended by the contractors. The RFQ should be sent to three approved GSA PES schedule holders offering the required services.
- ◆ **Step 3: Contractors Submit Proposals:** Proposals may include cost, schedule, staffing, logistics concerns and technical requirements requested by the Ordering Agency to provide the requirements of the GSA Special Item Numbers (SIN) being requested under the Schedule. Oral presentations are encouraged by GSA. Resumes are usually only provided upon specific request of the Ordering Agency.
- ◆ **Step 4: Evaluate Proposals and Select a Contractor(s):** The Technical or Project Officer and the Contracting Officer evaluate the responses received and make contractor selection(s) based upon the best value. At times, the Ordering Agency may select multiple contractors or possibly a teaming arrangement of contractors. The Ordering Agency may even select several contractors to provide certain portions of the project using different GSA schedules.
- ◆ **Step 5: Placing a Task Order with the Contractor(s):** Once the Ordering Agency has selected its best value contractor(s), a Task Order may be issued to them immediately.

For more details on ordering services, go to <http://gsa.gov/schedules> view “Ordering from Schedules”. The procedures in (FAR) 8.4 should be utilized.

## C2 Management PRODUCTS AND SERVICES

### C2 Management SERVICES OFFERED UNDER SIN 899 5 & 899 5 RC.

**NOTE: THE RATES SERVICE/PRODUCT ITEMS LISTED BELOW IN RED ARE PAID TO THE CUSTOMER BY C2 Management.**

SIN	Product #	QTY	UOI	Product Name	Product Description	GSA Price (w/IFF)	Production Point	Warranty Length	Warranty Period
899 5	CE0041	1	EA	Misc Lab, R&D, Medical, Test and other industrial equipment in bulk - price per item paid to GSA Ordering Activity. Minimum of 200 items	Minimum of 200 items (may include no more than 50% IT related items). Paid to agency	(\$11.80)	US	None	None
899 5	CE7015	1	EA	Revenue Share on salable assets	Rebate paid to agency - Includes certificates of disposal/sanitization. All data containing devices will be sanitized.	30.00%	US	None	None
899 5	CE0502	1	EA	Misc Lab Equipment - (Non-Electronic) Price per item paid to GSA Ordering Activity	Paid to agency	(\$11.80)	US	None	None
899 5	CE0505	1	EA	Commercial Restaurant/Cafeteria Equipment - Price per item paid to GSA Ordering Activity	Excludes refrigerators and freezers if Freon removal is necessary paid to agency.	(\$11.80)	US	None	None
899 5	CE0514	1	EA	Stainless Steel Fixtures- Price per item paid to GSA Ordering Activity	Includes sinks, shelves, carts, and cabinets. Paid to agency	(\$11.80)	US	None	None
899 5	CE0523	1	EA	Microscopes - Price per item paid to GSA Ordering Activity	Paid to agency	(\$11.80)	US	None	None
899 5	CE0106	1	EA	Mainframe Computer Cabinets - Price per item paid to GSA Ordering Activity	Paid to agency	(\$11.80)	US	None	None
899 5	CE0108	1	LB	Test Equipment - Price per pound paid to GSA Ordering Activity	Paid to agency	(\$0.14)	US	None	None
899 5	CE0116	1	LB	Medical Equipment (Non-Electronic) - Does not include plastic items - Price per pound paid to GSA Ordering Activity	Does not include plastic items. Paid to agency	(\$0.14)	US	None	None

SIN	Product #	QTY	UOI	Product Name	Product Description	GSA Price (w/IFF)	Production Point	Warranty Length	Warranty Period
899 5	CE0129	1	LB	Server Cabinets - Price per pound paid to GSA Ordering Activity. 5,000 lb. Minimum if order is for cabinets only	5,000lb. minimum if order is for cabinets only. Paid to agency	(\$0.14)	US	None	None
899 5	CE0135	1	LB	Misc Electronic Equipment - Price per pound paid to GSA Ordering Activity	Includes all types of equipment. Paid to agency	(\$0.14)	US	None	None
899 5	CE7001	1	EA	Hard Drive (Wiping) Sanitization Complete data wipe of drive. Drive is re-usable.		\$18.76	US	None	None
899 5	CE7002	1	EA	Standard Hard Drive Destruction via shredding (No Serial # tracking)		\$4.44	US	None	None
899 5	CE7003	1	EA	Standard Hard Drive Destruction via shredding		\$7.10	US	None	None
899 5	CE7004	1	EA	Solid State Hard Drive Destruction via shred/shear/disintegrate		\$8.83	US	None	None
899 5	CE7005	1	EA	Hard Drive Degaussing		\$6.16	US	None	None
899 5	CE7006	1	EA	Cell Phone, PDA, device destruction via shredding		\$7.10	US	None	None
899 5	CE7007	1	EA	Destruction of CD, DVD, USB Key, Card Media		\$0.73	US	None	None
899 5	CE7008	1	EA	Removal of Drive (Standard) removal from a standard pc or server		\$3.15	US	None	None
899 5	CE7009	1	EA	Removal of Drive (Non-Standard) removal from laptop or proprietary device		\$6.11	US	None	None
899 5	CE7010	1	EA	Shredder Setup Fee		\$143.17	US	None	None
899 5	CE7013	1	EA	Certification of Destruction (extra copies)		\$1.44	US	None	None
899 5	CE7014	1	HR	Additional Transportation and Handling		\$81.46	US	None	None

<b>SCA Matrix</b>		
<b>SCA Eligible Contract Labor Category</b>	<b>SCA Equivalent Code Title</b>	<b>WD Number</b>
Forklift Operator	21020- Forklift Operator	05 2103
Materials Technician	21050- Material Handling Laborer	05 2103
Truck Driver	31361- Truck Driver Light	05 2103

\*The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

For a Complete Listing of our Products and Services Contact us at Phone: (540) 955-5740; Fax: (540) 955-5741 or Visit Our Website: [www.tryc2.com](http://www.tryc2.com).

**USA COMMITMENT TO PROMOTE SMALL BUSINESS  
PARTICIPATION PROCUREMENT PROGRAMS PREAMBLE**

C2 Management provides commercial products and services to the Federal Government. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts.

To accelerate potential opportunities please contact Lynn Paige at the C2 Management GSA Contracts department at Phone: (540)931-0358; Fax: (540) 931-0041; Email: [lp Paige@tryc2.com](mailto:lp Paige@tryc2.com)

**BEST VALUE BLANKET  
PURCHASE AGREEMENT  
FEDERAL SUPPLY SCHEDULE**

**(Insert Customer Name)**

In the spirit of the Federal Acquisition Streamlining Act  
      (Agency)       and       (Contractor)       enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s) \_\_\_\_\_.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as: search for sources; the development of technical documents, solicitations and the evaluation of offers. Teaming Arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

**Signatures**

\_\_\_\_\_  
AGENCY

\_\_\_\_\_  
DATE

\_\_\_\_\_  
CONTRACTOR

\_\_\_\_\_  
DATE

BPA NUMBER \_\_\_\_\_

**(CUSTOMER NAME) BLANKET  
PURCHASE AGREEMENT**

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (Ordering Agency):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

**MODEL NUMBER/PART NUMBER**

**\*SPECIAL BPA DISCOUNT/PRICE**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(2) Delivery:

**DESTINATION**

**DELIVERY SCHEDULE/DATES**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(3) The Government estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

**OFFICE**

**POINT OF CONTACT**

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

(a) Name of Contractor;

(b) Contract Number;

(c) BPA Number;

(d) Model Number or National Stock Number (NSN);

(e) Task/Delivery Order Number;

(f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the task/delivery order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

## BASIC GUIDELINES FOR USING “CONTRACTOR TEAM ARRANGEMENT”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a customer agency requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.



## C2 Management SALES AND SERVICE POINTS

### Corporate Headquarters:

351 Station Road  
Berryville, Virginia, 22611-1198

Voice	(540) 955-5740
Fax	(571) 252-3309

