



## GENERAL SERVICES ADMINISTRATION

Federal Supply Service

### Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The internet address for GSA *Advantage!*® is: [GSAAdvantage.gov](http://GSAAdvantage.gov).

## Multiple Award Schedule

FSC Group: Professional Services

**Contract number: GS-10F-0344U**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at [GSA.gov](http://GSA.gov).

Contract period: 9/01/2018 – 08/31/2023

(Price list current as of Modifications #PS-0059 effective February 9, 2021)

McLane Advanced Technologies, LLC  
8521 Leesburg Pike, Suite 500  
Vienna, VA 22182  
(703) 637-0068 x753  
(703) 563-6100 Fax

Contractor's internet address/web site where schedule information can be found [www.mclaneat.com](http://www.mclaneat.com)

Contract administration source:  
Peter S. Markakos  
(703) 568-6808  
[peter.markakos@edcconsulting.com](mailto:peter.markakos@edcconsulting.com)

Business Size: Small

Prices Shown Herein are Net (discount deducted)

## Customer Information

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SINs	SIN Title
SIN 541614SVC	Supply and Value Chain Management, Logistical Services
SIN 561210FS	Facilities Services
SIN 611430	Professional and Management Development Training
OLM	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. **See Page 4 for Rate Table.**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. **See Page 4 for Labor Category descriptions.**

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage (delivery area): Worldwide

5. Point(s) of production (city, county, and State or foreign country): 8521 Leesburg Pike, Suite 500, Vienna, VA 22182

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts: None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions: 0.5% - 15 days

9. Foreign items (list items by country of origin): Not Applicable

10a. Time of delivery: To Be Determined at the Task Order level

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list: To Be Determined at the Task Order level

10c. Overnight and 2-day delivery. Contact Contractor.

10d. Urgent Requirements. Contact Contractor.

11. F.O.B. point(s). Destination

12a. Ordering address(es): McLane Advanced Technologies, LLC, 8521 Leesburg Pike, Suite 500, Vienna, VA 22182

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): McLane Advanced Technologies, LLC, 8521 Leesburg Pike, Suite 500, Vienna, VA 22182

14. Warranty provision: Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable: Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable): Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
Not Applicable

23. Data Universal Number System (DUNS) number: 141448055

24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

## Exhibit 1 Labor Descriptions

<b>Labor Category</b>	<b>Education and Experience</b>	<b>Duties and Responsibilities</b>
Senior Program Manager	Bachelor's Degree and 25 years relevant experience Or Master's Degree and 23 years relevant experience	A Senior Program Manager with extensive experience will manage and organize resources among multiple task orders in the use of enterprise solutions. Organizing, planning, and directing all contractor support activities for assigned logistics' task orders. Manages one or more major task orders. Formulates and reviews task order performance plans, technical and contractual performance, and deliverable items, determines task order(s) cost, and ensures conformance with all prescribed standards, schedules, and statements of work contained in all issued task orders. Responsible for the development and maintenance of project performance/status reports including cost elements. Uses own judgment and initiative in providing technical direction to ensure performance and for resolving problems. Interfaces with Government project personnel on a continuous basis.
Program Manager	Bachelor's Degree and 15 years relevant experience Or Master's Degree and 13 years relevant experience	A Program Manager, with Project Management Institute certification, will use in-depth knowledge to manage the scope, human resources, risk, cost, and time of the project. Organizing, planning, and directing all contractor support activities for assigned task orders. Formulate and reviews task order performance plans, technical and contractual performance, and deliverable items. Determines task order (s) cost, and ensures conformance with all prescribed standards, schedules, and statements of work contained in all issued task orders. Manages the day-to-day activities of assigned projects and is directly responsible for supervision of the personnel assigned to task orders under his/her purview. Responsible for the development and maintenance of project performance/status reports including cost elements. Uses own judgment and initiative in providing technical direction to ensure performance and for resolving problems. Interfaces with Government project personnel on continuous basis.

Software Engineer	High School Diploma/GED and 15 years relevant experience Or Associate's Degree and 12 years relevant experience Or Bachelor's Degree and 10 years relevant experience	A Software Engineer will oversee several programmers and software engineers in support of the design of distance learning and education systems and logistics software. Reviews, analyzes, and modifies programming systems including encoding testing, debugging and documenting programs. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. May report directly to a project lead or manager. A wide degree of creativity and latitude is expected.
Logistician	High School Diploma/GED and 12 years relevant experience Or Associate's Degree and 10 years relevant experience Or Bachelor's Degree and 8 years relevant experience	A Logistician will instruct and develop course material for logistics personnel. Enhances product workflow by analyzing and developing logistics plans that affect production, distribution, and inventory. Creates and reviews procedures for distribution and inventory management to maximize customer satisfaction and minimize cost. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.
Senior Field Service Representative	High School Diploma/GED and 15 years relevant experience Or Associate's Degree and 12 years relevant experience Or Bachelor's Degree and 10 years relevant experience	A Senior Field Service Representative will use functionality and technical knowledge to support mobile and on-site support and training needs, as well as provide logistics consulting services. Requires thorough understanding of current state-of-the-art devices and the capability to effectively troubleshoot the most complex product equipment. Working knowledge of appropriate processes encountered in assigned fields. Background in computer applications and operating systems. Functional Requirements: Provides technical support to customers by performing the installation and servicing of systems/products both old and new. Installs and services systems/products and accessories with minimal technical assistance and without direct supervision. Handles service-related customer relation problems and maintains customer confidence through demonstrated technical experience. Maintains detailed records of service visits, including technical problems encountered, correction to those problems, and provides training. Performs other related duties as assigned.

Software Engineer II	<p>High School Diploma/GED and 6 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 4 years relevant experience</p> <p>Or</p> <p>Bachelor's Degree and 2 years relevant experience</p>	<p>A Software Engineer II will support development work as well as associated training. Reviews, analyzes, and modifies programming systems including encoding, testing, debugging and documenting programs. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Provides programming support in relationship to technical tools such as distant learning and computer-based training modules. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.</p>
Field Service Representative	<p>High School Diploma/GED and 4 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 3 years relevant experience</p> <p>Or</p> <p>Bachelor's Degree and 2 year relevant experience</p>	<p>A Field Service Representative will teach technical classes and support the development of training packages. Requires thorough understanding of current state-of-the-art devices and the capability to effectively troubleshoot the most complex product equipment and provide logistics consulting. Working knowledge of appropriate processes encountered in assigned fields. Background in computer applications and operating systems. Functional Requirements: Provides technical support to customers by performing the installation and servicing of systems/products both old and new. Installs and services systems/products and accessories with minimum technical assistance and with supervision. Handles service-related customer relation problems and maintains customer confidence through demonstrated technical experience. Able to perform training in remote environments and locations. Maintains detailed records of service visits, including technical problems encountered, correction to those problems, and provides training. Performs other related duties as assigned.</p>
Instructor	<p>High School Diploma/GED and 4 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 3 years relevant experience</p> <p>Or</p> <p>Bachelor's Degree and 2 year relevant experience</p>	<p>An instructor will teach certain functional classes. Instructor is responsible for automated logistical software training. Develops and modifies lesson plans, coordinates training aids and student scheduling. Trains and evaluates other instructors as required. Assists team members during data conversion to include collecting historical data files and initial system configuration. A wide degree of creativity, flexibility and latitude is expected with direct supervision. More than 50% travel required.</p>

Assistant/Alternate Instructor	<p>High School Diploma/GED and 3 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 2 years relevant experience</p> <p>Or</p> <p>Bachelor's Degree and 1 year relevant experience</p>	<p>An Assistant Instructor will teach certain blocks of material and provide support to the instructor. Assistant Instructor is responsible for assisting the Instructors automated logistical software training. Coordinates training aids and student scheduling. Assists in the trains and evaluates other instructors as required. Assists team members during data conversion to include collecting historical data files and initial system configuration. A wide degree of creativity, flexibility and latitude is expected with direct and immediate supervision. Other tasks as assigned. More than 50% travel required.</p>
Technical Writer	<p>High School Diploma/GED and 4 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 2 years relevant experience</p> <p>Or</p> <p>Bachelor's Degree</p>	<p>A Technical Writer will support and update the technical support plan, manuals, and other documents associated with the classes. Develops and maintains technical manuals, and documentation for logistics standard operating procedures. Has knowledge of commonly-used concepts, practices and procedures within a particular field. Relies on instructors and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment. Works under immediate supervision, typically reports to a supervisor or manager, Functional Responsibility: Writes a variety of technical articles, reports, brochures and/or manuals for documentation for a wide range of users. May be responsible for coordinating the display of graphics and production of the document.</p>
Graphics Specialist	<p>High School Diploma/GED and 4 years relevant experience</p> <p>Or</p> <p>Associate's Degree and 1 year relevant experience</p>	<p>A Graphics Specialist will develop a computer based training program; develop training, and presentations for a specific course. Prepares and/or maintains documentation pertaining to programming, systems operation and user documentation. Translates business specification into user documentation. Plan, write, and maintain systems and user support documentation efforts, including online help screen. Has knowledge of commonly-used concepts, practices and procedures within a particular field. Relies on instructors and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.</p>

Admin Specialist	High School Diploma/GED and 1 year relevant experience	An Administrative Specialist will support training and classroom activities. Operates and monitors computer equipment. Performs routine tasks to maintain computer equipment and their peripherals. Loads peripheral equipment such as tapes and printer paper for operating runs. Observes peripheral equipment and error messages displayed on monitor of terminal to detect faulty output or machine stoppage. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.
Technical Lead	High School Diploma/GED and 12 years relevant experience Or Associate's Degree and 9 years relevant experience Or Bachelor's Degree and 7 years relevant experience	A Technical Lead is responsible for the creation and development of projects. May require supervisory responsibility over others on the project team. Expected to maintain expertise in current software development concepts and technologies. • May have to help document requirements, and create technical specifications. Responsible for assigning work to team members. Responsible for mentoring team members. May be required to provide input on team member's performance reviews. Responsible for designing classroom instruction, conducting classroom instruction and testing of various software applications. Responsible for supporting, maintaining, and documenting of various software applications. Interpret functional and technical documentation.

## Exhibit 2 Labor Categories and Rates

The labor categories and rates for both government and contractor sites are outlined below

Labor Category	Contractor or Customer Site	Domestic or Overseas	Location	Year 11 Sept 1, 2018 - Aug 31, 2019	Year 12 Sept 1, 2019 - Aug 31, 2020	Year 13 Sept 1, 2020 - Aug 31, 2021	Year 14 Sept 1, 2021 - Aug 31, 2022	Year 15 Sept 1, 2022 - Aug 31, 2023
Senior Program Manager	Customer Site	Domestic Only	N/A	\$144.08	\$147.22	\$150.43	\$153.71	\$157.06

Program Manager	Customer Site	Domestic Only	N/A	\$134.65	\$137.59	\$140.59	\$143.65	\$146.78
Software Engineer	Customer Site	Domestic Only	N/A	\$118.92	\$121.51	\$124.16	\$126.87	\$129.64
Logistician	Customer Site	Domestic Only	N/A	\$104.18	\$106.45	\$108.77	\$111.14	\$113.56
Senior Field Services Representative	Customer Site	Domestic Only	N/A	\$97.33	\$99.45	\$101.62	\$103.84	\$106.10
Software Engineer II	Customer Site	Domestic Only	N/A	\$85.86	\$87.73	\$89.64	\$91.59	\$93.59
Field Service Representative	Customer Site	Domestic Only	N/A	\$84.34	\$86.18	\$88.06	\$89.98	\$91.94
Technical Lead	Customer Site	Domestic Only	N/A	\$80.62	\$82.38	\$84.18	\$86.02	\$87.90
Instructor	Customer Site	Domestic Only	N/A	\$75.65	\$77.30	\$78.99	\$80.71	\$82.47
Alternate/Assistant Instructor	Customer Site	Domestic Only	N/A	\$64.49	\$65.90	\$67.34	\$68.81	\$70.31

Technical Writer	Customer Site	Domestic Only	N/A	\$65.12	\$66.54	\$67.99	\$69.47	\$70.98
Graphics Specialist	Customer Site	Domestic Only	N/A	\$58.29	\$59.56	\$60.86	\$62.19	\$63.55
Admin Specialist	Customer Site	Domestic Only	N/A	\$52.10	\$53.24	\$54.40	\$55.59	\$56.80
Senior Program Manager	Contractor Site	Domestic Only	N/A	\$154.16	\$157.52	\$160.95	\$164.46	\$168.05
Program Manager**	Contractor Site	Domestic Only	N/A	\$140.98	\$144.05	\$147.19	\$150.40	\$153.68
Software Engineer**	Contractor Site	Domestic Only	N/A	\$129.66	\$132.49	\$135.38	\$138.33	\$141.35
Logistician	Contractor Site	Domestic Only	N/A	\$118.05	\$120.62	\$123.25	\$125.94	\$128.69
Senior Field Services Representative	Contractor Site	Domestic Only	N/A	\$106.09	\$108.40	\$110.76	\$113.17	\$115.64

Software Engineer II	Contractor Site	Domestic Only	N/A	\$93.61	\$95.65	\$97.74	\$99.87	\$102.05
Field Service Representative	Contractor Site	Domestic Only	N/A	\$91.96	\$93.96	\$96.01	\$98.10	\$100.24
Technical Lead	Contractor Site	Domestic Only	N/A	\$87.91	\$89.83	\$91.79	\$93.79	\$95.83
Instructor	Contractor Site	Domestic Only	N/A	\$82.49	\$84.29	\$86.13	\$88.01	\$89.93
Alternate/Assistant Instructor	Contractor Site	Domestic Only	N/A	\$70.32	\$71.85	\$73.42	\$75.02	\$76.66
Technical Writer	Contractor Site	Domestic Only	N/A	\$71.00	\$72.55	\$74.13	\$75.75	\$77.40
Graphics Specialist	Contractor Site	Domestic Only	N/A	\$63.55	\$64.94	\$66.36	\$67.81	\$69.29
Admin Specialist	Contractor Site	Domestic Only	N/A	\$56.79	\$58.03	\$59.30	\$60.59	\$61.91

Senior Program Manager	Contractor Site	Overseas Only	Iraq	\$156.89	\$160.31	\$163.80	\$167.37	\$171.02
Program Manager	Contractor Site	Overseas Only	Iraq	\$147.36	\$150.57	\$153.85	\$157.20	\$160.63
Software Engineer	Contractor Site	Overseas Only	Iraq	\$133.89	\$136.81	\$139.79	\$142.84	\$145.95
Logistician	Contractor Site	Overseas Only	Iraq	\$118.97	\$121.56	\$124.21	\$126.92	\$129.69
Senior Field Services Representative**	Contractor Site	Overseas Only	Iraq	\$111.86	\$114.30	\$116.79	\$119.34	\$121.94
Software Engineer II	Contractor Site	Overseas Only	Iraq	\$99.42	\$101.59	\$103.80	\$106.06	\$108.37
Field Service Representative	Contractor Site	Overseas Only	Iraq	\$98.74	\$100.89	\$103.09	\$105.34	\$107.64
Technical Lead	Contractor Site	Overseas Only	Iraq	\$94.95	\$97.02	\$99.14	\$101.30	\$103.51
Instructor	Contractor Site	Overseas Only	Iraq	\$89.89	\$91.85	\$93.85	\$95.90	\$97.99

Alternate/Assistant Instructor	Contractor Site	Overseas Only	Iraq	\$78.52	\$80.23	\$81.98	\$83.77	\$85.60
Technical Writer	Contractor Site	Overseas Only	Iraq	\$79.06	\$80.78	\$82.54	\$84.34	\$86.18
Graphics Specialist	Contractor Site	Overseas Only	Iraq	\$72.20	\$73.77	\$75.38	\$77.02	\$78.70
Admin Specialist	Contractor Site	Overseas Only	Iraq	\$65.88	\$67.32	\$68.79	\$70.29	\$71.82
Senior Program Manager	Contractor Site	Overseas Only	Kuwait	\$166.82	\$170.46	\$174.18	\$177.98	\$181.86
Program Manager	Contractor Site	Overseas Only	Kuwait	\$157.23	\$160.66	\$164.16	\$167.74	\$171.40
Software Engineer	Contractor Site	Overseas Only	Kuwait	\$143.75	\$146.88	\$150.08	\$153.35	\$156.69
Logistician	Contractor Site	Overseas Only	Kuwait	\$128.92	\$131.73	\$134.60	\$137.53	\$140.53
Senior Field Services Representative	Contractor Site	Overseas Only	Kuwait	\$121.75	\$124.40	\$127.11	\$129.88	\$132.71

Software Engineer II	Contractor Site	Overseas Only	Kuwait	\$107.40	\$109.74	\$112.13	\$114.57	\$117.07
Field Service Representative	Contractor Site	Overseas Only	Kuwait	\$108.69	\$111.06	\$113.48	\$115.95	\$118.48
Technical Lead	Contractor Site	Overseas Only	Kuwait	\$104.89	\$107.18	\$109.52	\$111.91	\$114.35
Instructor	Contractor Site	Overseas Only	Kuwait	\$99.84	\$102.02	\$104.24	\$106.51	\$108.83
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Kuwait	\$88.47	\$90.40	\$92.37	\$94.38	\$96.44
Technical Writer	Contractor Site	Overseas Only	Kuwait	\$88.94	\$90.88	\$92.86	\$94.88	\$96.95
Graphics Specialist	Contractor Site	Overseas Only	Kuwait	\$82.15	\$83.94	\$85.77	\$87.64	\$89.55
Admin Specialist	Contractor Site	Overseas Only	Kuwait	\$75.83	\$77.48	\$79.17	\$80.90	\$82.66

Senior Program Manager	Contractor Site	Overseas Only	Afghanistan	\$159.09	\$162.56	\$166.10	\$169.72	\$173.42
Program Manager	Contractor Site	Overseas Only	Afghanistan	\$149.56	\$152.82	\$156.15	\$159.55	\$163.03
Software Engineer	Contractor Site	Overseas Only	Afghanistan	\$136.08	\$139.05	\$142.08	\$145.18	\$148.34
Logistician	Contractor Site	Overseas Only	Afghanistan	\$120.31	\$122.93	\$125.61	\$128.35	\$131.15
Senior Field Services Representative**	Contractor Site	Overseas Only	Afghanistan	\$114.07	\$116.56	\$119.10	\$121.70	\$124.35
Software Engineer II	Contractor Site	Overseas Only	Afghanistan	\$100.64	\$102.83	\$105.07	\$107.36	\$109.70
Field Service Representative	Contractor Site	Overseas Only	Afghanistan	\$100.96	\$103.16	\$105.41	\$107.71	\$110.06
Technical Lead	Contractor Site	Overseas Only	Afghanistan	\$97.16	\$99.28	\$101.44	\$103.65	\$105.91

Instructor	Contractor Site	Overseas Only	Afghanistan	\$92.11	\$94.12	\$96.17	\$98.27	\$100.41
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Afghanistan	\$80.74	\$82.50	\$84.30	\$86.14	\$88.02
Technical Writer	Contractor Site	Overseas Only	Afghanistan	\$81.26	\$83.03	\$84.84	\$86.69	\$88.58
Graphics Specialist	Contractor Site	Overseas Only	Afghanistan	\$74.42	\$76.04	\$77.70	\$79.39	\$81.12
Admin Specialist	Contractor Site	Overseas Only	Afghanistan	\$68.09	\$69.57	\$71.09	\$72.64	\$74.22
Senior Program Manager	Contractor Site	Overseas Only	S. Korea	\$164.78	\$168.37	\$172.04	\$175.79	\$179.62
Program Manager	Contractor Site	Overseas Only	S. Korea	\$155.21	\$158.59	\$162.05	\$165.58	\$169.19
Software Engineer	Contractor Site	Overseas Only	S. Korea	\$141.74	\$144.83	\$147.99	\$151.22	\$154.52
Logistician	Contractor Site	Overseas Only	S. Korea	\$126.86	\$129.63	\$132.46	\$135.35	\$138.30

Senior Field Services Representative	Contractor Site	Overseas Only	S. Korea	\$119.71	\$122.32	\$124.99	\$127.71	\$130.49
Software Engineer II	Contractor Site	Overseas Only	S. Korea	\$105.60	\$107.90	\$110.25	\$112.65	\$115.11
Field Service Representative	Contractor Site	Overseas Only	S. Korea	\$106.65	\$108.97	\$111.35	\$113.78	\$116.26
Technical Lead	Contractor Site	Overseas Only	S. Korea	\$102.84	\$105.08	\$107.37	\$109.71	\$112.10
Instructor	Contractor Site	Overseas Only	S. Korea	\$97.79	\$99.92	\$102.10	\$104.33	\$106.60
Alternate/Assistant Instructor	Contractor Site	Overseas Only	S. Korea	\$86.41	\$88.29	\$90.21	\$92.18	\$94.19
Technical Writer	Contractor Site	Overseas Only	S. Korea	\$86.90	\$88.79	\$90.73	\$92.71	\$94.73
Graphics Specialist	Contractor Site	Overseas Only	S. Korea	\$80.11	\$81.86	\$83.64	\$85.46	\$87.32
Admin Specialist	Contractor Site	Overseas Only	S. Korea	\$73.79	\$75.40	\$77.04	\$78.72	\$80.44

Senior Program Manager	Contractor Site	Overseas Only	Germany	\$170.29	\$174.00	\$177.79	\$181.67	\$185.63
Program Manager	Contractor Site	Overseas Only	Germany	\$160.69	\$164.19	\$167.77	\$171.43	\$175.17
Software Engineer	Contractor Site	Overseas Only	Germany	\$147.21	\$150.42	\$153.70	\$157.05	\$160.47
Logistician	Contractor Site	Overseas Only	Germany	\$132.40	\$135.29	\$138.24	\$141.25	\$144.33
Senior Field Services Representative	Contractor Site	Overseas Only	Germany	\$125.20	\$127.93	\$130.72	\$133.57	\$136.48
Software Engineer II	Contractor Site	Overseas Only	Germany	\$110.45	\$112.86	\$115.32	\$117.83	\$120.40
Field Service Representative	Contractor Site	Overseas Only	Germany	\$112.16	\$114.61	\$117.11	\$119.66	\$122.27
Technical Lead	Contractor Site	Overseas Only	Germany	\$108.37	\$110.73	\$113.14	\$115.61	\$118.13

Instructor	Contractor Site	Overseas Only	Germany	\$103.32	\$105.57	\$107.87	\$110.22	\$112.62
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Germany	\$91.95	\$93.95	\$96.00	\$98.09	\$100.23
Technical Writer	Contractor Site	Overseas Only	Germany	\$92.40	\$94.41	\$96.47	\$98.57	\$100.72
Graphics Specialist	Contractor Site	Overseas Only	Germany	\$85.62	\$87.49	\$89.40	\$91.35	\$93.34
Admin Specialist	Contractor Site	Overseas Only	Germany	\$79.31	\$81.04	\$82.81	\$84.62	\$86.46
Senior Program Manager	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$163.51	\$167.07	\$170.71	\$174.43	\$178.23
Program Manager	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$153.95	\$157.31	\$160.74	\$164.24	\$167.82
Software Engineer	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$141.74	\$144.83	\$147.99	\$151.22	\$154.52

Logistician	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$125.59	\$128.33	\$131.13	\$133.99	\$136.91
Senior Field Services Representative	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$118.45	\$121.03	\$123.67	\$126.37	\$129.12
Software Engineer II	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$104.50	\$106.78	\$109.11	\$111.49	\$113.92
Field Service Representative	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$105.39	\$107.69	\$110.04	\$112.44	\$114.89
Technical Lead	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$101.58	\$103.79	\$106.05	\$108.36	\$110.72
Instructor	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$96.54	\$98.64	\$100.79	\$102.99	\$105.24
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$85.16	\$87.02	\$88.92	\$90.86	\$92.84
Technical Writer	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$85.66	\$87.53	\$89.44	\$91.39	\$93.38

Graphics Specialist	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$78.84	\$80.56	\$82.32	\$84.11	\$85.94
Admin Specialist	Contractor Site	Overseas Only	Bosnia-Herzegovina	\$72.52	\$74.10	\$75.72	\$77.37	\$79.06
Senior Program Manager	Contractor Site	Overseas Only	Alaska	\$178.66	\$182.55	\$186.53	\$190.60	\$194.76
Program Manager	Contractor Site	Overseas Only	Alaska	\$166.97	\$170.61	\$174.33	\$178.13	\$182.01
Software Engineer	Contractor Site	Overseas Only	Alaska	\$150.26	\$153.54	\$156.89	\$160.31	\$163.80
Logistician	Contractor Site	Overseas Only	Alaska	\$131.63	\$134.50	\$137.43	\$140.43	\$143.49
Senior Field Services Representative	Contractor Site	Overseas Only	Alaska	\$122.94	\$125.62	\$128.36	\$131.16	\$134.02
Software Engineer II	Contractor Site	Overseas Only	Alaska	\$108.50	\$110.87	\$113.29	\$115.76	\$118.28

Field Service Representative	Contractor Site	Overseas Only	Alaska	\$106.57	\$108.89	\$111.26	\$113.69	\$116.17
Technical Lead	Contractor Site	Overseas Only	Alaska	\$101.86	\$104.08	\$106.35	\$108.67	\$111.04
Instructor	Contractor Site	Overseas Only	Alaska	\$95.60	\$97.68	\$99.81	\$101.99	\$104.21
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Alaska	\$81.50	\$83.28	\$85.10	\$86.96	\$88.86
Technical Writer	Contractor Site	Overseas Only	Alaska	\$82.27	\$84.06	\$85.89	\$87.76	\$89.67
Graphics Specialist	Contractor Site	Overseas Only	Alaska	\$73.67	\$75.28	\$76.92	\$78.60	\$80.31
Admin Specialist	Contractor Site	Overseas Only	Alaska	\$65.82	\$67.25	\$68.72	\$70.22	\$71.75
Senior Program Manager	Contractor Site	Overseas Only	Hawaii	\$180.09	\$184.02	\$188.03	\$192.13	\$196.32

Program Manager	Contractor Site	Overseas Only	Hawaii	\$168.32	\$171.99	\$175.74	\$179.57	\$183.48
Software Engineer	Contractor Site	Overseas Only	Hawaii	\$151.46	\$154.76	\$158.13	\$161.58	\$165.10
Logistician	Contractor Site	Overseas Only	Hawaii	\$132.70	\$135.59	\$138.55	\$141.57	\$144.66
Senior Field Services Representative	Contractor Site	Overseas Only	Hawaii	\$123.94	\$126.64	\$129.40	\$132.22	\$135.10
Software Engineer II	Contractor Site	Overseas Only	Hawaii	\$109.37	\$111.75	\$114.19	\$116.68	\$119.22
Field Service Representative	Contractor Site	Overseas Only	Hawaii	\$107.42	\$109.76	\$112.15	\$114.59	\$117.09
Technical Lead	Contractor Site	Overseas Only	Hawaii	\$102.68	\$104.92	\$107.21	\$109.55	\$111.94
Instructor	Contractor Site	Overseas Only	Hawaii	\$96.36	\$98.46	\$100.61	\$102.80	\$105.04

Alternate/Assistant Instructor	Contractor Site	Overseas Only	Hawaii	\$82.15	\$83.94	\$85.77	\$87.64	\$89.55
Technical Writer	Contractor Site	Overseas Only	Hawaii	\$82.94	\$84.75	\$86.60	\$88.49	\$90.42
Graphics Specialist	Contractor Site	Overseas Only	Hawaii	\$74.26	\$75.88	\$77.53	\$79.22	\$80.95
Admin Specialist	Contractor Site	Overseas Only	Hawaii	\$66.34	\$67.79	\$69.27	\$70.78	\$72.32
Senior Program Manager	Contractor Site	Overseas Only	Guam	\$180.09	\$184.02	\$188.03	\$192.13	\$196.32
Program Manager	Contractor Site	Overseas Only	Guam	\$168.32	\$171.99	\$175.74	\$179.57	\$183.48
Software Engineer	Contractor Site	Overseas Only	Guam	\$151.46	\$154.76	\$158.13	\$161.58	\$165.10
Logistician	Contractor Site	Overseas Only	Guam	\$132.70	\$135.59	\$138.55	\$141.57	\$144.66

Senior Field Services Representative	Contractor Site	Overseas Only	Guam	\$123.94	\$126.64	\$129.40	\$132.22	\$135.10
Software Engineer II	Contractor Site	Overseas Only	Guam	\$109.37	\$111.75	\$114.19	\$116.68	\$119.22
Field Service Representative	Contractor Site	Overseas Only	Guam	\$107.42	\$109.76	\$112.15	\$114.59	\$117.09
Technical Lead	Contractor Site	Overseas Only	Guam	\$102.68	\$104.92	\$107.21	\$109.55	\$111.94
Instructor	Contractor Site	Overseas Only	Guam	\$96.36	\$98.46	\$100.61	\$102.80	\$105.04
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Guam	\$82.15	\$83.94	\$85.77	\$87.64	\$89.55
Technical Writer	Contractor Site	Overseas Only	Guam	\$82.94	\$84.75	\$86.60	\$88.49	\$90.42
Graphics Specialist	Contractor Site	Overseas Only	Guam	\$74.26	\$75.88	\$77.53	\$79.22	\$80.95

Admin Specialist	Contractor Site	Overseas Only	Guam	\$66.34	\$67.79	\$69.27	\$70.78	\$72.32
Senior Program Manager	Contractor Site	Overseas Only	Puerto Rico	\$159.19	\$162.66	\$166.21	\$169.83	\$173.53
Program Manager	Contractor Site	Overseas Only	Puerto Rico	\$148.79	\$152.03	\$155.34	\$158.73	\$162.19
Software Engineer	Contractor Site	Overseas Only	Puerto Rico	\$133.91	\$136.83	\$139.81	\$142.86	\$145.97
Logistician	Contractor Site	Overseas Only	Puerto Rico	\$117.31	\$119.87	\$122.48	\$125.15	\$127.88
Senior Field Services Representative	Contractor Site	Overseas Only	Puerto Rico	\$109.56	\$111.95	\$114.39	\$116.88	\$119.43
Software Engineer II	Contractor Site	Overseas Only	Puerto Rico	\$96.68	\$98.79	\$100.94	\$103.14	\$105.39
Field Service Representative	Contractor Site	Overseas Only	Puerto Rico	\$94.96	\$97.03	\$99.15	\$101.31	\$103.52

Technical Lead	Contractor Site	Overseas Only	Puerto Rico	\$90.79	\$92.77	\$94.79	\$96.86	\$98.97
Instructor	Contractor Site	Overseas Only	Puerto Rico	\$85.21	\$87.07	\$88.97	\$90.91	\$92.89
Alternate/Assistant Instructor	Contractor Site	Overseas Only	Puerto Rico	\$72.62	\$74.20	\$75.82	\$77.47	\$79.16
Technical Writer	Contractor Site	Overseas Only	Puerto Rico	\$73.32	\$74.92	\$76.55	\$78.22	\$79.93
Graphics Specialist	Contractor Site	Overseas Only	Puerto Rico	\$65.63	\$67.06	\$68.52	\$70.01	\$71.54
Admin Specialist	Contractor Site	Overseas Only	Puerto Rico	\$58.65	\$59.93	\$61.24	\$62.58	\$63.94
Senior Program Manager	Contractor Site	Overseas Only	U.S. Virgin Islands	\$180.09	\$184.02	\$188.03	\$192.13	\$196.32
Program Manager	Contractor Site	Overseas Only	U.S. Virgin Islands	\$168.32	\$171.99	\$175.74	\$179.57	\$183.48

Software Engineer	Contractor Site	Overseas Only	U.S. Virgin Islands	\$151.46	\$154.76	\$158.13	\$161.58	\$165.10
Logistician	Contractor Site	Overseas Only	U.S. Virgin Islands	\$132.70	\$135.59	\$138.55	\$141.57	\$144.66
Senior Field Services Representative	Contractor Site	Overseas Only	U.S. Virgin Islands	\$123.94	\$126.64	\$129.40	\$132.22	\$135.10
Software Engineer II	Contractor Site	Overseas Only	U.S. Virgin Islands	\$109.37	\$111.75	\$114.19	\$116.68	\$119.22
Field Service Representative	Contractor Site	Overseas Only	U.S. Virgin Islands	\$107.42	\$109.76	\$112.15	\$114.59	\$117.09
Technical Lead	Contractor Site	Overseas Only	U.S. Virgin Islands	\$102.68	\$104.92	\$107.21	\$109.55	\$111.94
Instructor	Contractor Site	Overseas Only	U.S. Virgin Islands	\$96.36	\$98.46	\$100.61	\$102.80	\$105.04
Alternate/Assistant Instructor	Contractor Site	Overseas Only	U.S. Virgin Islands	\$82.15	\$83.94	\$85.77	\$87.64	\$89.55

Technical Writer	Contractor Site	Overseas Only	U.S. Virgin Islands	\$82.94	\$84.75	\$86.60	\$88.49	\$90.42
Graphics Specialist	Contractor Site	Overseas Only	U.S. Virgin Islands	\$74.26	\$75.88	\$77.53	\$79.22	\$80.95
Admin Specialist	Contractor Site	Overseas Only	U.S. Virgin Islands	\$66.34	\$67.79	\$69.27	\$70.78	\$72.32

### **SCLS Labor Category Matrix:**

<b>SCLS Eligible Labor Category</b>	<b>SCLS Equivalent Title &amp; Code</b>	<b>WD Number</b>
Senior Program Manager	Computer Programmer IV - 14074	2015-4281
Software Engineer	Computer Programmer III 14073	2015-4281
Logistician	Material Coordinator – 21030	2015-4281
Sr. Field Services Representative	Computer Systems Analyst III – 14103	2015-4281
Software Engineer II	Computer Programmer I – 14071	2015-4281
Field Service Representative	Computer Systems Analyst III – 14103	2015-4281
Technical Lead	Computer Systems Analyst II - 14102	2015-4281
Instructor	Educational Technologies – 15060	2015-4281
Alternate/Assistant Instructor	Technical Instructor – 15090	2015-4281
Technical Writer	Technical Writer III – 30463	2015-4281
Graphics Specialist	Graphic Artist – 15080	2015-4281
Admin Specialist	Personal Assistant III - 01263	2015-4281

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (\*\*\*) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).