

**General Services Administration
Federal Supply Service**

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

**Mission Oriented Business Integrated Services
FSC Group: 874
Contract No.: GS-10F-0347S Contract
Period: 7/27/2011 - 7/26/2016**

Deloitte.

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Contract Administration & Ordering Point of Contact:

Kimberly Gibson, Senior Contracts
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22209

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Business Size/Status: Large

Prices shown herein are NET (discount deducted).

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

*Pricelist current through Modification: PA-0020 dated November 12, 2014
and Mass Mod CM A415 Refresh 23 dated February 9, 2015*



Contract Holder

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GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):
(Please refer to page #4 for a more detailed description)

- SIN 874-1(RC) Integrated Consulting Services
- SIN 874-7(RC) Integrated Business Program Support Services

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #13

1c. Labor Category Descriptions: Please refer to page #8

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage: Domestic & Overseas

5. Point (s) of Production: Not Applicable

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: Not Applicable

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.

9b. Government Purchase Card *is* accepted above the micro – purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: To Be Negotiated with Ordering Agency

11b. Expedited Delivery: To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency

11d. Urgent Requirement: To Be Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination

13a. Ordering Address:

Deloitte Financial Advisory Services LLP
Attn: Kimberly Gibson, Senior Contracts Manager
Email: usdeloittegsacontracts@deloitte.com
1919 N. Lynn Street
Arlington, VA 22209
PH: 703-251-1642/ FX: 703-842-6748
Mobile: 703-853-8827

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address:

Bank of America
Account# 385015866187
Swift Code: BOFAUS3N US ACH: 011900571
US WIRE: 026009593

Check Remittance Address: Deloitte FAS LLP
P.O. Box 844742
Dallas, TX 75284-4742
For overnight remittance only: Deloitte FAS LLP
LBX# 844742
1950 N. Stemmons Freeway
Suite 5010
Dallas, TX 75207

Email remittance detail to Deloittepayments@Deloitte.com *Taxpayer ID# 03-0520745*

15. Warranty Provision:

Not Applicable

16. Export Packing Charges:

Not Applicable

17. Terms & Conditions of Government Purchase Card Acceptance:

Contact Contract Administrator

18. Terms and conditions of rental, maintenance, and repair:

Not Applicable

19. Terms and conditions of installation (if applicable):

Not Applicable

20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices:

Not Applicable

20a. Terms and conditions for any other services (if applicable):

Not Applicable

21. List of service and distribution points (if applicable):

Not Applicable

22. List of participating dealers (if applicable):

Not Applicable

23. Preventative maintenance (if applicable): Not Applicable
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): Not Applicable

24b. Section 508 compliance information is available on
Electronic and Information Technology (EIT) supplies

Contact Contract Administrator for more information and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:
www.Section508.gov/:

- 25. Data Universal Number System (DUNS) Number: 606893902
- 26. Deloitte Financial Advisory Services LLP *is* registered in the Central Contractor Registration (CCR) database.
- 27. Uncompensated Overtime: Deloitte Financial Advisory Services LLP practices uncompensated overtime

CONTRACT OVERVIEW

GSA awarded Deloitte Financial Advisory Services LLP a GSA Federal Supply Schedule contract for Mission Oriented Business Integrated Services (MOBIS), Contract No. GS-10F-0347S. **The current contract period for Option Period I is 7/27/2011 - 7/26/2016.** GSA may exercise a total of up to three additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR & GSA ORDERS

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MARKETING AND TECHNICAL POINT OF CONTACT

Leslie Powers
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1001 G Street, NW, Suite 900
Washington, DC 20001
Telephone: (202) 378-5498
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CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Mission Oriented Business Integrated Services, for worldwide use. Executive agencies, other Federal agencies, mixed-ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm fixed price for services with or without incentives, labor hours or time and material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Deloitte Financial Advisory Services LLP has been awarded a contract by GSA to provide services under the following SINs:

874-1 (RC) Integrated Consulting Services
874-7(RC) Program Integration and Project Management Services

A full description of each SIN definition and examples of the types of work covered by the SIN are provided below.

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS SIN 874-1, 874-1(RC): Integrated Business Program Support Services

Contractors shall provide expert advice and assistance in support of an agency's mission-oriented business functions. Services covered by this SIN include:

Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services

- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

SIN 874-7, 874-7(RC): Program Integration and Project Management Services

Contractors shall provide management or integration of programs and projects to include, but not limited to: program management, program oversight, project management and program integration of a limited duration. A variety of functions may be utilized to support program integration or project management tasks.

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Deloitte Financial Advisory Services LLP meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide MOBS services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi agency BPA against a Federal Supply Schedule contract is permitted if the multi agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and

- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS

Experience Substitutions:

H.S. Diploma + 4 years additional experience	Equals	Bachelor’s Degrees
Bachelors Degree + 2 years additional experience	Equals	Masters Degree
Masters Degree + 4 years additional experience	Equals	Ph.D

Education Substitutions:

A Ph.D. maybe substituted for 4 years of required experience with a Masters Degree or 6 years with a Bachelors Degree.
A Masters Degree maybe substituted for 2 years of required experience with a Bachelors Degree.
A Bachelors Degree may be substituted for 4 years of required experience with a H.S. Diploma.

GSA Labor Category	Education	Exp.	Description
Sr. Partner	Bachelors Degree	12 years of consulting and/or directly relevant industry experience	Provides strong executive level management and direction. Works with Project Director and other senior client staff to monitor quality and risk and identify potential issues and overall project problem areas and designs a strategy for addressing them. Serves in an advisory capacity, providing members of the project team and the client organization a level of quality review to help guide the project to remain on schedule and within budget. Provides management and technical review, industry insight, issue resolution, and employs proven problem solving techniques, directs critical decision making. Is proficient in reviewing strategic plans and business strategies and design, organizational and infrastructure designs, and project deliverables to maintain a standard of consistency and quality throughout a projects life cycle. Responsible for ensuring quality assurance through the use of Deloitte’s Quality Assurance and Risk Assessment Program deployed on all large engagements.

GSA Labor Category	Education	Exp.	Description
Partner	Bachelors Degree	10 years of consulting and/or directly relevant industry experience.	Provides executive level management and direction. Has a thorough understanding of the client's industry and has an extensive tool set of skills to solve the client's problems. Proficient in reviewing strategic plans and business strategies and design, organizational and infrastructure designs, and project deliverables to maintain a standard of consistency and quality throughout a project's life cycle. Responsible for ensuring quality assurance through the use of Deloitte's Quality Assurance and Risk Assessment Program deployed on all large engagements.
Sr. Director	Bachelors Degree	12 years of consulting and/or directly relevant industry experience.	Provides executive level management and direction on client engagements. Defines engagement strategy and objectives including defining strategy for engagement deliverables. Experienced in project definition and process and systems analysis, creation of competitive strategies, and integration of global solutions. Resolves project issues, such as process and technical compatibility, client expectations, and timing. Manages project resources and leads developments in new business enterprises through innovation. Directs client communications and is a senior communicator with client leaders and executives along with the Partner.
Director	Bachelors Degree	10 years of consulting and/or directly relevant industry experience	Provides strong executive level management and direction. Is a leader in strategic, business, and action planning, maintains responsibility for formulating work standards, creating strategic project objectives, and managing client issues and feedback. Fosters overall soundness of analytical approach, and is able to suggest alternatives. Directs client communications and is a senior communicator with client leaders and executives along with the Partner.

GSA Labor Category	Education	Exp.	Description
Sr. Manager	Bachelors Degree	8 years of consulting and/or directly relevant industry experience	Provides strong senior-level management. Experienced in project scope and approach. Focused on project delivery and business and technical integration. Oversees key business and process enablers and management of project resources. Maintains responsibility for managing the project team and daily operations of project development and fostering client comfort and feasibility with the project objectives and goals. Maintains responsibility for managing business solutions, delegating appropriate resources, and fostering quality assurance principles across projects and deliverables and using problem solving techniques to resolve issues. Involved in process and productivity improvement, as well as systems alignment. Organizational assessments and evaluations are also performed by this position.
Manager	Bachelors Degree	5 years of consulting and/or directly relevant industry experience	Provides strong management and direction. Assumes responsibility for managing engagement issues and outlining project work plans and deliverables. Reviews engagement scope for consistency with overall firm and client objectives. Actively manages project resources, budget activities, quality control practices, and project deliverables. Maintains a constant flow of communication with the client and project team and provides technical direction and experience. Assumes responsibility for proper implementation of business solutions and overall project performance. Conducts analyses of client problems and develops creative solutions and recommendations. May perform organizational assessments and evaluations, system alignment, and process and productivity improvement.

GSA Labor Category	Education	Exp.	Description
Sr. Associate	Bachelors Degree	4 years of consulting and/or directly relevant industry experience	Provides senior-level analytical and program support, and is focused on providing high performance work. Contributes to engagement work plan development and often leads assigned engagement tasks to completion within scope and budget. Serves as a senior-level analytical correspondent within engagement team. Assumes responsibility for contributing to work plan development, reaching engagement milestones, and often leading specific project tasks. Applies business modeling, process modeling, and business design techniques. Conducts analysis of appropriate consulting tools to satisfy program requirements, and creates project deliverables. Formulates diagnoses through statistical modeling, assesses appropriate alternatives, and offers conclusions to Managing Staff. This position performs analyses and makes diagnoses, as well as, defines symptoms and problems, and develops conclusions. Participates in organizational assessments, and leads performance measures and indicators analysis.
Associate	Bachelors Degree	3 years of consulting and/or directly relevant industry experience	Provides analytical and program support, and is focused on high performance work. Completes assigned engagement tasks within the project scope and budget, while meeting deliverable requirements. Serves as a key analytical resource on engagement team. Assumes responsibility for conducting relevant research, distilling data, and creating reports. Actively engages consulting tools and methodologies to meet project objectives and complete program management activities. Maintains responsibility for quality assurance practices and fostering completion and accuracy of system documentation. May participate in organizational assessments, and performance measures and indicators.

GSA Labor Category	Education	Exp.	Description
Jr. Associate	Bachelors Degree	1 year of consulting and/or directly relevant industry experience	Analyzes information. Conducts relevant research, distilling data, and creating reports. Assists in drafting and preparing project deliverables. Supports team in implementation and acceptance process. Develops required corrective or support actions. Assists team in reporting and tracking of project costs and level of effort.
Jr. Staff	High School Diploma	0 years of support experience	Provides administrative support to managers, senior managers, directors and partners on client engagements. Performs tasks such as arranging all components of on-site and off-site group meetings, and preparing advanced graphics and other complex documents, such as tables and presentations

**MOBIS SCHEDULE HOURLY
RATES FOR SERVICES**

SIN(s) 874-1, 874-1(RC), SIN 874-7, 874-7(RC)

Labor Category	Base Period 07/27/10- 07/26/11	Option I Year 1 07/27/11- 07/26/12	Option I Year 2 07/27/12 07/26/13	Option I Year 3 07/27/13 07/26/14	Option I Year 4 07/27/14 07/26/15	Option I Year 5 07/27/15 07/26/16
Sr. Partner	\$446.16	\$378.41	\$389.38	\$400.68	\$412.30	\$424.25
Partner	\$418.26	\$378.41	\$389.38	\$400.68	\$412.30	\$424.25
Sr. Director	\$446.16	\$378.41	\$389.38	\$400.68	\$412.30	\$424.25
Director	\$418.26	\$378.41	\$389.38	\$400.68	\$412.30	\$424.25
Sr. Manager	\$323.45	\$323.45	\$332.83	\$342.48	\$352.41	\$362.63
Manager	\$278.83	\$278.83	\$286.92	\$295.24	\$303.80	\$312.61
Sr. Associate	\$223.06	\$223.06	\$229.53	\$236.19	\$243.03	\$250.08
Associate	\$167.28	\$167.28	\$172.13	\$177.12	\$182.26	\$187.55
Jr. Associate	\$139.40	\$139.40	\$143.44	\$147.60	\$151.88	\$156.29
Jr. Staff	\$100.36	\$100.36	\$103.27	\$106.27	\$109.35	\$112.52

Notes:

- (1) Annual escalation is capped at 2.9%
- (2) Above prices include **FF**.

"The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the Applicable wage determination number. Failure to do so may result in cancellation of the contract."

USA Commitment To Promote Small Business Participation Procurement Programs

Preamble

Deloitte Consulting LLP provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor protégé programs, joint ventures, teaming arrangements, and subcontracting.

Commitment

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrates our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women owned small business who will supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., that will seek to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact: Joyce Harris; Phone: 202-378-5448; email: jharris@deloitte.com

About Deloitte

Deloitte refers to one or more of Deloitte Touche Tohmatsu Limited, a UK private company limited by guarantee, and its network of member firms, each of which is a legally separate and independent entity. Please see www.deloitte.com/about for a detailed description of the legal structure of Deloitte Touche Tohmatsu Limited and its member firms. Please see www.deloitte.com/us/about for a detailed description of the legal structure of Deloitte LLP and its subsidiaries. Certain services may not be available to attest clients under the rules and regulations of public accounting.

Deloitte Consulting LLP is committed to protecting the information of its clients. In this regard, Deloitte Consulting LLP and its affiliates currently maintain physical, electronic and procedural safeguards that are designed to (1) protect the security and confidentiality of our client's information in Deloitte Consulting LLP's possession, (2) protect against anticipated threats or hazards to the security or integrity of such information, and (3) protect against unauthorized access to or use of such information that could result in substantial harm or inconvenience to our clients.

As a responsible federal contractor, Deloitte Consulting LLP and its affiliates have initiated a process to identify and address security-related requirements generally imposed by applicable federal information security laws and regulations (including the Federal Information Security Management Act of 2002 and other regulations applicable to federal entities). This process is now underway and, subject to additional changes in applicable law, is expected to be completed within the next year. We are prepared, at the agency's request, to further discuss this process and any other related information.