

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

Environmental Services

FSC Group: 899

Contract No.: GS-10F-0350S

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: 7/26/2006 – 7/25/2016



**Prospective Technology Inc
10015 Old Columbia Road, Suite B-215
Columbia, MD 21046
Telephone: (410) 381-0035
Fax: (410) 381-1214
<http://www.prospectivetechnology.com/>**

Business Size/Status: Small Business

Prices shown herein are NET (discount deducted).

Pricelist current through modification PS-0003 dated 06/10/11



TABLE OF CONTENTS

GENERAL CONTRACT INFORMATION	1
CONTRACT OVERVIEW.....	3
CONTRACT ADMINISTRATOR.....	3
MARKETING AND TECHNICAL POINT OF CONTACT	3
CONTRACT USE	3
CONTRACT SCOPE	3
SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS	4
INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES.....	5
REQUIREMENTS EXCEEDING THE MAXIMUM ORDER.....	6
BLANKET PURCHASE AGREEMENT	7
LABOR CATEGORY DESCRIPTIONS	8
HOURLY RATES FOR SERVICES	12

GENERAL CONTRACT INFORMATION

1a. Table of Awarded Special Item Numbers (SINs):
(Please refer to page #4 for a more detailed description)

- 899-1 / 899-1RC: Environmental Consulting Services

1b. Lowest Priced Model Number and Lowest Price: Please refer to our rates on page #12

1c. Labor Category Descriptions: Please refer to page #8

2. Maximum Order: \$5,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage: Domestic Only

5. Point (s) of Production: Not Applicable

6. Discount from List Price: All Prices Herein are Net

7. Quantity Discounts: Not Applicable

8. Prompt Payment Terms: Net 30 days

9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.

9b. Government Purchase Card *is* accepted above the micro – purchase threshold.

10. Foreign Items: None

11a. Time of Delivery: To Be Negotiated with Ordering Agency

11b. Expedited Delivery: To Be Negotiated with Ordering Agency

11c. Overnight and 2-Day Delivery: To Be Negotiated with Ordering Agency

11d. Urgent Requirement: To Be Negotiated with Ordering Agency

12. F.O.B. Point(s): Destination

13a. Ordering Address: Prospective Technology Inc
Attn: Jeffery Stewart/GSA Orders
10015 Old Columbia Road, Suite B-215
Columbia, MD 21046

13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.

- | | |
|---|--|
| 14. Payment Address: | Prospective Technology Inc
Attn: Jeffery Stewart /Accounts Receivable
10015 Old Columbia Road, Suite B-215
Columbia, MD 21046 |
| 15. Warranty Provision: | Not Applicable |
| 16. Export Packing Charges: | Not Applicable |
| 17. Terms & Conditions of Government Purchase Card Acceptance: | Contact Contract Administrator |
| 18. Terms and conditions of rental, maintenance, and repair: | Not Applicable |
| 19. Terms and conditions of installation (if applicable): | Not Applicable |
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: | Not Applicable |
| 20a. Terms and conditions for any other services (if applicable): | Not Applicable |
| 21. List of service and distribution points (if applicable): | Not Applicable |
| 22. List of participating dealers (if applicable): | Not Applicable |
| 23. Preventative maintenance (if applicable) | Not Applicable |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): | Not Applicable |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ : | Contact Contract Administrator for more information. |
| 25. Data Universal Number System (DUNS) Number: | 926083619 |
| 26. Prospective Technology Inc <i>is</i> registered in the Central Contractor Registration (CCR) database. | |
| 27. Uncompensated Overtime: | Prospective Technology Inc <i>practices</i> uncompensated overtime |

CONTRACT OVERVIEW

GSA awarded Prospective Technology Inc a GSA Federal Supply Schedule contract for Environmental Services (EAS), Contract No. GS-10F-0350S. The current contract period is 7/26/2006 - 7/25/2016. GSA may exercise a total of up to two additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Jeffery Stewart
Prospective Technology Inc
10015 Old Columbia Road, Suite B-215
Columbia, MD 21046
Telephone: (410) 381-0035
Fax Number: (410) 381-1214
Email: jstewart@prospectivetechology.com

MARKETING AND TECHNICAL POINT OF CONTACT

M. Kevin McGill
Prospective Technology Inc
10015 Old Columbia Road, Suite B-215
Columbia, MD 21046
Telephone: (410) 381-0035
Fax Number: (410) 381-1214
Email: kmcgill@prospectivetechology.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Environmental Services, for worldwide use. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

CONTRACT SCOPE

The contractor shall provide all resources including personnel, management, supplies, services, materials, equipment, facilities and transportation necessary to provide a wide range of professional services as specified in each task order.

Services specified in a task order may be performed at the contractor's facilities or the ordering agencies' facilities. The government will determine the contractor's compensation by any of several different methods (to be specified at the task order level) e.g., a firm-fixed price for services with or without incentives, labor hours or time-and-material.

The Special Item Numbers (SINs) available under this contract provide services across the full life cycle of a project. When task orders are placed, they must identify the SIN or SINs under which the task is being executed. Prospective Technology Inc has been awarded a contract by GSA to provide services under the following SINs:

- 899-1 / 899-1RC Environmental Consulting Services

A full description of each SIN definition and examples of the types of work covered by the SIN are provided below.

SPECIAL ITEM NUMBER (SIN) DESCRIPTIONS

SIN 899-1 / 899-1RC: ENVIRONMENTAL PLANNING SERVICES & DOCUMENTATION

Contractors shall provide operational services, advice, or guidance in support of agencies' Environmental Planning Services and Documentation. Examples include, but are not limited to:

- Environmental Impact Statements Under NEPA
- Endangered Species and/or Wetlands Analysis
- Watershed and Other Natural Resource Management Plans
- Archeological and/or Cultural Resource Management Plans
- Environmental Program Management and Environmental Regulation Development
- Economic, Technical and/or Risk Analysis
- Vulnerability Assessments
- Biochemical Protection
- Identification and Mitigation of Threats
- Crime Prevention Through Environmental Design (CPTED) Surveys.

INSTRUCTIONS FOR PLACING ORDERS FOR SERVICES BASED ON GSA SCHEDULE HOURLY RATES

GSA provides a streamlined, efficient process for ordering the services you need. GSA has already determined that Prospective Technology Inc meets the technical requirements and that our prices offered are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

If it is determined that your agency needs an outside source to provide EAS services, follow these simple steps:

Step 1. Develop a Statement of Work (SOW)

In the SOW, include the following information:

- Work to be performed,
- Location of work,
- Period of performance;
- Deliverable schedule, and
- Special standards and any special requirements, where applicable.

Step 2. Select Contractor and Place Order

- If the order is at or below the micro-purchase threshold, select the contractor best suited for your needs and place the order.
- If the order is exceeding but less than the maximum order threshold (MOT), prepare an RFQ;
- If the order is in excess of the MOT, prepare an RFQ. Consider expansion of competition and seek price reductions.

Step 3. Prepare a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Step 4. Provide RFQ to at least Three Firms

Step 5. Evaluate Offers, Select Best Value Firm, and Place Order

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

LABOR CATEGORY DESCRIPTIONS

Experience Substitutions:

H.S. Diploma + 4 years additional experience	Equals	Bachelors Degrees
Bachelors Degree + 2 years additional experience	Equals	Masters Degree
Masters Degree + 3 years additional experience	Equals	Ph.D.

Education Substitutions:

A Ph.D. may be substituted for three years of required experience with a Masters Degree or four years with a Bachelors Degree.
A Masters Degree may be substituted for two years of required experience with a Bachelors Degree.
A Bachelors Degree may be substituted for four years of required experience with a H.S. Diploma.

Job Title: Program Manager
Minimum/General Experience: 10 years experience.
Functional Responsibility: This individual shall manage and coordinate the activities being conducted under task order by the Contractor for the Government. Responsibilities include organizing, directing, coordinating, and scheduling all Contractor support tasks and support functions. Other duties include formulation and review of project feasibility studies; review of work performed for all on-site tasks; consolidation and submission of job estimates; implementation of standard operating procedures, security measures, safety regulations, etc; recruitment of technical personnel needed for task order support; preparation of monthly, quarterly, and annual reports and logs; and organization, direction, and coordination of off-site tasks performed at the secondary sites.
Minimum Education: BS/BA or equivalent.

Job Title: Principal Engineer II
Minimum/General Experience: 15 years experience.
Functional Responsibility: This individual makes decisions and recommendations that are recognized as authoritative and have significant impact on company technical activities. Must demonstrate a high degree of creativity, foresight and mature judgment in guiding technical programs. In a supervisory capacity, is responsible for a major segment of an extensive technical project within the company, and providing customer focus, acting as a customer liaison. Additionally responsible for providing detailed engineering analysis and program management.
Minimum Education: BS/BA or equivalent.

Job Title: Principal Engineer I
Minimum/General Experience: 12 years of experience.
Functional Responsibility: This individual is responsible for a major segment of an extensive technical project within the company, and providing customer focus, acting as a customer liaison. Additionally responsible for providing detailed engineering analysis and program management. As an individual technician, formulates and directs the solution to problems of marked importance to the company.
Minimum Education: BS/BA or equivalent.

Job Title: Senior Engineer III
Minimum/General Experience: 9 years experience.

Job Title: Senior Engineer III

Functional Responsibility: Applies intensive and diversified knowledge of engineering or analytical principles and practices in broad area of assignments and related fields. Makes decisions independently on problems and methods, and represents the organization in conferences to resolve important questions and to plan and coordinate work. Requires the use of advanced techniques and the modification and extension of theories, precepts, and practices of the field and relate largely to overall objectives, critical issues, new concepts, and policy matters. Participates in planning analytical or engineering programs on the basis of specialized knowledge of problems and methods and probable value of results. In a supervisory capacity, plans, develops, coordinates, and directs a large and important engineering or analytical project or a number of small projects with many complex features. As individual researcher or worker, carries out complex or novel assignments requiring the development of new or improved techniques and procedures. Develops and evaluates plans and criteria for a variety of projects and activities to be proposed engineering evaluation tests, products, or equipment when necessary data are insufficient or confirmation by testing is advisable.

Minimum Education: BS/BA or equivalent.

Job Title: Senior Engineer I

Minimum/General Experience: 5 years experience.

Functional Responsibility: Performs engineering and analytical work requiring application of standard techniques, procedures, and criteria in carrying out a sequence of related tasks. Limited exercise of judgment is required on details of work and in an entry-level position, or appropriate graduate level study. Using prescribed methods, performs specific and limited portions of a broader assignment of an experienced engineer/analyst. Applies standard practices and techniques in specific situations, adjusts and correlates data, recognizes discrepancies in results, and follows operations through a series of related detailed steps processes.

Minimum Education: BS/BA or equivalent.

Job Title: Principal Scientist

Minimum/General Experience: 10 years experience.

Functional Responsibility: In a supervisory capacity, this individual is responsible for a major segment of an extensive technical project within the company, and providing customer focus, acting as a customer liaison. Must demonstrate a high degree of creativity, foresight and mature judgment in guiding technical programs. Additionally responsible for providing detailed scientific analysis and program management. As an individual technician, formulates and directs the solution to problems of marked importance to the company.

Minimum Education: BS/BA or equivalent.

Job Title: Senior Analyst I

Minimum/General Experience: 4 years experience.

Functional Responsibility: Responsible for a wide variety of specialized methods, test, and procedures. The Analyst is expected to detect problems in using procedures because of the condition of the sample, difficulties with the equipment, etc. Recommends modifications of procedures, such as extending or curtailing the analysis or using alternate procedures, based on knowledge of the problem and pertinent available literature. Conducts specified phases of research projects independently. Responsible for other duties as assigned.

Minimum Education: BS/BA or equivalent.

Job Title: Environmental Legal Compliance Director
Minimum/General Experience: 10 years experience.
Functional Responsibility: This individual shall direct the staff working on environmental evaluations and other compliance activities. Responsible for the overall management concerning the activities and deliverables of the compliance team along with the total management of client interface. Must have thorough understanding of environmental compliance issues. Must be able to effectively manage all technical and legal issues required by the client in the areas of environmental engineering, worker health and safety, and other related fields.
Minimum Education: JD

Job Title: Environmental Compliance Manager
Minimum/General Experience: 7 years experience.
Functional Responsibility: This individual shall manage the support staff working on environmental evaluations and other compliance activities. Responsible for managing the activities and products of members on a compliance team. Must have thorough understanding of environmental compliance issues. Must be able to effectively coordinate all aspects of technical preparation required by the client in the areas of environmental engineering, worker health and safety, and other related fields..
Minimum Education: JD

Job Title: Principal Regulatory Specialist
Minimum/General Experience: 7 years experience.
Functional Responsibility: This individual shall understand technical issues involved in complex environmental evaluations involving environmental, worker health and safety, and other related issues. Responsible for supporting other members of the compliance team by performing technical research in the specific technical areas presented in the evaluation. Must have a firm knowledge of, and be able to perform extensive legal research using major on-line research software packages. Must also be able to perform independent research.
Minimum Education: JD

Job Title: Compliance Analyst
Minimum/General Experience: 3 years experience.
Functional Responsibility: This individual shall coordinate activities of a compliance team. Responsible for effectively interfacing with all members of a compliance team. Must have the ability to research and analyze appropriate data and to draft briefs offering technical theories as they relate to client requirements. Must be able to effectively work with technical experts in the areas of environmental engineering, worker health and safety, and other related fields.
Minimum Education: BS/BA or equivalent.

Job Title: Regulatory Specialist
Minimum/General Experience: 4 years experience.
Functional Responsibility: Requires broad knowledge and understanding of environmental and worker safety and health laws and regulations. Must be able to analyze these laws and regulations

Job Title: Regulatory Specialist

and assess their impact on various industrial activities. This individual shall personally guide and/or perform complex analytical work and operations analysis evaluations, and support users in the application of complex analysis and evaluation techniques and tools for regulatory compliance planning and analysis. Other duties shall include participating in meetings, strategy sessions, and workshops; scoping problems and making recommendations for regulatory compliance approaches; keeping abreast of current techniques, concepts, and operational systems, especially utilization of existing or new technologies to solve regulatory problems; preparing technical papers and presentations on project studies and activities.

Minimum Education: BS/BA or equivalent.

Job Title: Project Control Specialist

Minimum/General Experience: 3 years experience.

Functional Responsibility: This individual is responsible for the control of costs and schedules on assigned contracts. Participates in a team that performs analyses and prepares reports in order to ensure that contracts are within negotiated and agreed-upon parameters and government cost control guidelines. Also participates in a team responsible for the preparation of budgets and schedules for all contract work and performs and/or assists in financial analyses such as funding profiles, sales outlook, and variance analysis. Ensures adequate funding availability by maintaining accurate records of expenditures, directing preparation of expenditure projections, and submitting timely requests for additional funding to the government. Incorporates contractual changes into control systems by staying aware of outstanding work against each contract in order to maintain realistic contract cost and schedule baselines.

Minimum Education: BS/BA or equivalent.

**HOURLY RATES FOR SERVICES
SIN(s) 899-1 / 899-1RC**

GSA Awarded Labor Category	Year 6 7/26/2011 to 7/26/2012	Year 7 7/26/2012 to 7/26/2013	Year 8 7/26/2013 to 7/26/2014	Year 9 7/26/2014 to 7/26/2015	Year 10 7/26/2015 to 7/26/2016
Senior Engineer III	\$146.99	\$151.69	\$156.55	\$161.55	\$166.72
Senior Engineer I	\$112.30	\$115.90	\$119.60	\$123.43	\$127.38
Senior Analyst I	\$86.20	\$88.96	\$91.81	\$94.75	\$97.78
Regulatory Specialist	\$166.90	\$172.24	\$177.75	\$183.44	\$189.31
Project Control Specialist	\$78.83	\$81.36	\$83.96	\$86.65	\$89.42
Program Manager	\$175.01	\$180.61	\$186.39	\$192.35	\$198.51
Principal Scientist	\$146.73	\$151.43	\$156.27	\$161.27	\$166.43
Principal Regulatory Specialist	\$175.01	\$180.61	\$186.39	\$192.35	\$198.51
Principal Engineer II	\$146.73	\$151.43	\$156.27	\$161.27	\$166.43
Principal Engineer I	\$129.40	\$133.54	\$137.82	\$142.23	\$146.78
Environmental Legal Compliance Director	\$268.20	\$276.78	\$285.64	\$294.78	\$304.21
Environmental Compliance Manager	\$175.01	\$180.61	\$186.39	\$192.35	\$198.51
Compliance Analyst	\$77.70	\$80.19	\$82.75	\$85.40	\$88.13