

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for - Environmental Services

Federal Supply Group: 899 **Class:** F999

Contract Number: GS-10F-0350Y

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: 06/14/12, effective through five years

Contractor: ALPHA-OMEGA TRAINING AND COMPLIANCE INC
1535 N Cogswell St, Ste C26
Rockledge, FL 32955 8856

Business Size: Small, Veteran Owned Business

Telephone: (321) 445-9845
Extension: **ext.6**
FAX Number: (321) 989-0322
Web Site: www.a-otc.com
E-mail: gguilman@a-otc.com
Contract Administration: Glen A. Guilman

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:** 899-1/1RC and 899-8/RC8
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.**
- 1c. **If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.**
2. **Maximum Order:** \$1,000,000.00

3. **Minimum Order:** \$100.00
4. **Geographic Coverage (delivery Area):** Domestic only
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** will accept over \$3,000
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery.** The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
- 24a. **Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants:** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 83-0325051
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Final Pricing**

SIN(s)	Labor Categories	Minimum Education	Minimum Experience	Commercial Price List (CPL)	Unit of Issue	GSA Discount	GSA Price (excluding IFF)	GSA Price (including IFF)
899-1/1RC 899-8/8RC	Project Manager	Bachelors	2	\$97.00	Hour	2%	\$95.06	\$95.78
899-1/1RC 899-8/8RC	Certified Industrial Hygienist (C.I.H.)	Bachelors	2	\$150.00	Hour	7%	\$139.50	\$140.55
899-1/1RC 899-8/8RC	Geologist	Bachelors	2	\$110.00	Hour	7%	\$102.30	\$103.07
899-1/1RC 899-8/8RC	Environmental / Safety Specialist	Bachelors	2	\$81.00	Hour	2%	\$79.38	\$79.98
899-1/1RC 899-8/8RC	Sr. Environmental / Safety Specialist	Bachelors	4	\$87.00	Hour	2%	\$85.26	\$85.90
899-1/1RC 899-8/8RC	CADD Technician	High School	2	\$60.00	Hour	2%	\$58.80	\$59.24
899-1/1RC 899-8/8RC	Sampling Technicians	High School	1	\$54.00	Hour	7%	\$50.22	\$50.60

28. **Quantity Discounts:** GSA prices, excluding the required .75% IFF, will be discounted an additional five (5) percent for all orders exceeding the Simplified Acquisition Threshold.

29. Service Contract Act: The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the cited SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

SCA Eligible Labor Category	SCA Equivalent Code Title	Wage Determination No.
CADD Technician	30064 Drafter / CAD Operator IV	2005-2117

30. Labor Category Descriptions

PROJECT MANAGER

Minimum Education

Bachelors Degree in Engineering or Science

Minimum Experience

2 years field experience

Functional Responsibility

- Expert-level project manager classification.
- Expert in project management, including the planning, development, implementation, and evaluation of large, complex projects.
- Supervise project staff and provide direction to a large and diverse project team.
- Directs the development of project goals, work plans, timelines, and implementation strategies.
- Directs the identification of decision-making issues, key resources, and identification of project partners.
- Manages and are accountable for project budgets and contracts.
- Experience includes the managing of staff; managing major projects including development of project scope, goals, work plans, timelines, and implementation strategies; developing measurement processes/methods for assessing progress toward goals and project outcomes; preparing and presenting oral presentations to groups; developing and monitoring contracts.

CERTIFIED INDUSTRIAL HYGIENIST (C.I.H.)

Minimum Education

Bachelors Degree in Environmental Science

Minimum Experience

2 years

Functional Responsibility

- Manage environmental health and safety programs including continuous improvement programs, safety committees, safety orientation, emergency preparedness, etc.
- Develop and manage environmental programs and permits and conducted training for air emissions, chemical waste disposal, chemical use and storage and transportation

- Develop and manage radiation protection programs and licenses in the state of Florida, Manage health and safety medical surveillance programs
- Develop and implement Health and Safety Plans for Hazardous Waste Sites, Develop chemical information sheets and MSDS databases
- Develop and implement Laboratory Chemical Hygiene, Bloodborne Pathogens Exposure Control Plans, Respiratory Protection Plans, Onsite OSHA program compliance audits and on going assessments
- Provide training to all levels of management and employees, topics included: 40 hour HazWOPER training and 8 hour refresher, respiratory protection, hazard communication
- Conduct Indoor Air Quality Investigations for multi-storied office buildings, hospitals and manufacturing areas
- Conduct industrial hygiene monitoring studies and developed strategies.

GEOLOGIST

Minimum Education

Bachelors Degree in Geology / Engineering or Science

Minimum Experience

2 years

Functional Responsibility

- Provides technical expertise in geology for site investigations, modeling activities, feasibility studies, remedial design recommendations, and oversight of remedial construction.
- Preparing and implementing scopes of work and maintaining budgets for a wide variety of environmental and water resource projects, drilling with various types of drill rigs, collecting soil and groundwater samples and comparing laboratory analytical results to state and federal regulatory levels for contaminants, and preparing reports to clients and regulatory agencies describing site characteristics and soil and groundwater conditions.
- Evaluates and prepares viable remedial alternatives and detailed cost estimates.
- Prepares technical reports and validates data for use in a variety of GIS databases.
- Coordinate meetings between clients, subcontractors, and regulatory staff.
- Supervise and direct field operations and successfully complete projects in the best technical manner within budget constraints.

ENVIRONMENTAL / SAFETY SPECIALIST

Minimum Education

Bachelors Degree in Engineering or Science

Minimum Experience

2 years field experience

Functional Responsibility

- Plans, organizes, and reviews the performance of professional and/or technical staff performing engineering or scientific work; perform professional engineering or certified scientific work and related administrative work involving the research, design, construction, and related activities of an engineering or science discipline.
- Plans, organizes, and directs detailed work involving major projects.
- Analyzes engineering science problems accurately, using sound judgment to reach technical conclusions, and to verify results.

- Prepares general engineering/scientific documentation in accordance with established national and state codes, standards, and procedures related to a specific discipline.
- Participates in developing and maintaining schedules and budget for project duties. Work efforts have an impact on the adequacy of designs.

SENIOR ENVIRONMENTAL / SAFETY SPECIALIST

Minimum Education

Bachelors Degree in Engineering or Science

Minimum Experience

4 years field experience

Functional Responsibility

- Responsible for planning, coordinating, completing and delivering environmental support and services for a wide range of technical and environmental activities, directly and by supervision, in support of environmental programs and compliance, customer support, and company objectives.
- Manages and completes multiple projects including projects of very high complexity; and leads broader projects and program development.
- Serve as primary contact for multiple facilities/customers and develop and maintain specific program areas.
- Provide direct support, guidance and oversight to clients for environmental program development, coordination and implementation.
- Provide oversight and support for existing O&M contracts/facilities.
- Support provision of contracted services to customers and initiatives to further growth.
- Required activities may include: Support and, as assigned, lead the development and implementation of environmental compliance management systems, "tools", and processes both at individual facilities and "groups" of activities; including environmental compliance manuals/databases/tracking and management systems.
- Track, interpret, summarize and communicate applicable environmental regulations/requirements.
- Conduct regulatory/permit research and prepare associated summaries, guidance or tools.
- Support efforts to ensure that required environmental deliverables are completed and submitted accurately and on time, including reporting, testing, agency requests, incident responses, enforcement responses, permit renewals, etc.
- Work with appropriate organizations and personnel to develop and implement necessary environmental permits, plans and procedures.
- Manage external contractors/consultants and/or provide "project supervision" for larger scale projects as assigned.

CADD TECHNICIAN

Minimum Education

High School Diploma with continued education CADD courses

Minimum Experience

2 years

Functional Responsibility

- Uses CAD equipment to provide support to Engineers by preparing routine layouts, detail drawings, assembly drawings, sketches & diagrams.
- Details to include all views and dimensions necessary for a particular project.

- Makes copies of drawings and maintains information regarding changes to the companies database. Has a solid understanding of drafting techniques and familiarity with engineering terminology.
- Uses computer assisted design/drafting (CAD) equipment and software to develop designs.
- Create and revise production drawings.
- Drafts detailed multi-view drawings
- Responsible for setting up and maintaining organized filing systems for drawings.

SAMPLING TECHNICIAN

Minimum Education

High School Diploma with OSHA 40-hour Certification

Minimum Experience

1 year field experience

Functional Responsibility

- Conducts tests and field investigations to obtain data for use by environmental, engineering and scientific personnel in determining sources and methods of controlling pollutants in air, water, and soil.
- Conducts field tests according to prescribed standards to determine characteristics or composition of solid or liquid materials and substances, using pH meter, chemicals and analytical instrumentation.
- Collects water samples from streams and lakes, or raw, semi processed or processed water, industrial waste water, or water from other sources to assess pollution problem.
- Collects soil, silt, or mud to determine chemical composition and nature of pollutants.
- Prepares sample for testing, records data, report writing and prepares summaries and charts for review.