

HITACHI CONSULTING GOVERNMENT SOLUTIONS, INC.
MOBIS Contract # GS10F-0351S
SIN 874-1

Address: 303 Wymman Street, Suite 300
Waltham, MA 02451-1208

www.hitachiconsulting.com

Phone: 781 577-6711
Fax: 781 530-3605
email: ross.hopkins@hitachicgs.com

DUNS #: 804 814 841

Contract Term: 7/27/2011 - 7/26/2016

Labor Category	Hourly Rate
Executive Vice President	\$ 500.00
Vice President	\$ 415.00
Principal	\$ 236.55
Project Manager	\$ 189.09
Assistant Project Manager	\$ 170.18
Senior Consultant	\$ 156.04
Consultant	\$ 165.00

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA labor categories. If and / or when the contractor adds SCA Labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s). N/A

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. N/A

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided (see matrix)

2. Maximum order. \$1,000,000.00

3. Minimum order. \$100,00

4. Geographic coverage (delivery area). N/A

5. Point(s) of production (city, county, and State or foreign country). N/A

6. Discount from list prices or statement of net price. N/A

7. Quantity discounts. N/A

8. Prompt payment terms. N/A

- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. N/A
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. N/A
10. Foreign items (list items by country of origin). N/A
- 11a. Time of delivery. (Contractor insert number of days.) N/A
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price lists that have expedited delivery. N/A
- 11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery. N/A
- 11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery. N/A
12. F.O.B. point(s). N/A
- 13a. Ordering address(es). N/A
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3. N/A

14. Payment address(es). **303 Wyman Street, Suite 300, Waltham, MA 02451**
15. Warranty provision. N/A
16. Export packing charges, if applicable. N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). N/A
18. Terms and conditions of rental, maintenance, and repair (if applicable). N/A
19. Terms and conditions of installation (if applicable). N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A
- 20a. Terms and conditions for any other services (if applicable). N/A
21. List of service and distribution points (if applicable). N/A
22. List of participating dealers (if applicable). N/A
23. Preventive maintenance (if applicable). N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/. N/A
25. Data Universal Number System (DUNS) number. **804 814 841**
26. Notification regarding registration in Central Contractor Registration (CCR) database. N/A

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Labor Category Descriptions And Education Requirements

Schedule Holder	Schedule Number	SIN(s) Awarded	Labor Categories	Labor Qualifications/Minimum Requirements	Job Description
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Executive Vice President	Relevant Experience/Masters Degree preferred, Bachelor's Degree required. Minimum 15 yrs experience in consulting, including managing a significant consulting practice.	Account Management accountability to the most senior management of the client, including commercial issues, delivery and coaching.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Vice President	Relevant Experience/Masters Degree preferred, Bachelor's Degree required. Minimum 10 years experience.	Accountable for the delivery of the project in line with specifications, implements change at senior levels, leads the high level design of complex result-focused implementation programs, including deliverables and milestones.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Principal	Relevant Experience/Bachelor of Science Degree. Minimum 5-6 years experience.	Manages full life cycle of small, medium to large-scale transformation projects.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Project Manager	Relevant Experience/Bachelor of Science Degree. Minimum 5-6 years experience.	Coordinates and integrates project strategies and all work stream milestone and deliverables, including project budget and design of team work plan.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Assistant Project Manager	Bachelor of Science Degree. Minimum 3-4 years equivalent industry or consulting industry or consulting experience.	Directs and oversees the work of a large project work stream and/or multiple work streams. Manages client relationships.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Senior Consultant	Bachelor of Science Degree. Minimum 3-4 years equivalent industry or consulting industry or consulting experience.	Applies well-developed consulting and assigned management and functional skills in execution of the work, directs and oversees the work of a project work stream.
Hitachi Consulting Government Solutions, Inc.	GS 10F 0351S	874-1	Consultant	Bachelor's degree and/or 2+ years experience equivalent industry or consulting industry experience.	Delivers assigned work as part of a member of the work stream.