

# LMI CONSULTING, INC.

## Contract Information

### 1. Table of Awarded Special Item Number (SIN)

FSC Group: 874

	Description Page No.	Prices Page No.
SIN 874 7 & 7RC: Program and Project Management	3	15

#### Description of Services:

LMI Consulting, Inc., formerly known as Belzon, Inc., is a wholly owned subsidiary of Logistics Management Institute. LMI Consulting provides services in the management, integration and programs/projects. This contract may be used to provide, among other things, program management, program oversight, project management and program integration. This contract also contains provisions allowing federal agencies to purchase new services as they are developed.

Additional information can be obtained by calling Amy Wallace, Contracts Administrator, (256) 489-1806.

**Contract Number:** GS- 10F- 0359K

**Contract Period:** Option 2: September 1, 2010 – August 30, 2015  
Pricelist current through Option Exercise Modification PO-0014, dated September 1, 2010.

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage:** Worldwide
5. **Point of Production:** Huntsville, Alabama
6. **Discount from list prices or statement of net price:** See prices attached
7. **Quantity Discounts:** None
8. **Prompt Payment Terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted at or below the micro purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro purchase threshold:** Contact Contractor
10. **Foreign items:** None
- 11a. **Time of delivery:** Specified on the Task Order
- 11b. **Expedited delivery:** Contact Contractor
- 11c. **Overnight and 2day delivery:** Contact Contractor
- 11d. **Urgent requirements:** Contact Contractor
12. **FOB Point:** Destination

**13a. Ordering address:**

LMI Consulting, Inc.  
Attn: Amy Wallace  
6767 Old Madison Pike, Suite 275  
Huntsville, AL 35806  
(256) 489-1806 E-mail: [awallace@lmi.org](mailto:awallace@lmi.org)  
(256) 461-6067 (FAX) Website: [www.lmi.org](http://www.lmi.org)

**13b. Ordering Procedures:** See FAR 8.4053

**14. Payment Address:**

LMI Consulting, Inc.  
Attn: Accounting Department  
6767 Old Madison Pike, Suite 275  
Huntsville, AL 35806  
(256) 461-6039 E-mail: [accounting@lmi.org](mailto:accounting@lmi.org)

**15. Warranty Provision:** None.

**16. Export Packing Charges:** N/A

**17. Terms and conditions of Government purchase card acceptance above micro purchase level:** Contact Contractor

**18. Terms and conditions of rental, maintenance, and repair:** N/A

**19. Terms and conditions of installation:** N/A

**20. Terms and conditions of repair parts pricing:** N/A

**21. List of service and distribution points:** N/A

**22. List of participating dealers:** N/A

**23. Preventative maintenance:** N/A

**24. Section 508 Compliance:** N/A

**25. Data Universe Number System (DUNS):** 023127090

**26. Central Contractor Registration:** CAGE Code 1JBU1; TIN 43-1690125

# Labor Categories and Prices

## Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Master Planner</b>	
<p>Lead planning on large and multiple projects, advising the project manager and senior management regarding all aspects of project planning and control (i.e., planning, performance to schedule and cost, earned value, risk management, and subcontractor management), supervising other planners and earned value personnel, tracking and integrating the performance of subordinate projects, recommending appropriate software applications and performance tracking methodology, selecting performance metric, instructing earned value, project management, cost estimating, and/or risk management (i.e., concepts, principles, and software tools).</p>	<ul style="list-style-type: none"> <li>◆ MS/MA in business, industrial engineering, systems analysis, or other related field;</li> <li>◆ Either the Project Management Professional (PMP) certification issued by the Project Management Institute (PMI) <u>or</u> a graduate of the Defense Systems Management College (DSMC) Program Management (PM) course</li> <li>◆ At least 8 years project management, lead planner on medium to large projects (e.g., R&amp;D, reengineering initiatives, manufacturing, facility preparation, implementation of I/T systems), proficiency in at least one project management software application, expertise in the principles of risk management and how risk management interfaces with project management, proficiency in economic analyses (e.g., ROI, cost-benefit analysis), cost estimating, and forecasting, high level of competence in forecasting and adjusting critical paths, proficiency in Earned Value Management System (EVMS) and software applications that assist in tracking and display of EVMS data, working knowledge of subcontract management tasks, experience in writing after action reports (documenting lessons learned).</li> </ul>

<sup>1</sup> Except where otherwise prohibited by contractual guidelines, experience and education may be substituted for one another: 4 years of relevant experience is equivalent to a Bachelor's degree and 2 years of relevant experience is equivalent to an advanced degree. Likewise, a bachelor's degree is equivalent to 4 years of experience and advanced degree is equivalent to 2 years of experience.

# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Senior Planner</b>	
<p>Advising the project manager regarding all aspects of project planning and control (i.e., planning, performance to schedule and cost, earned value, risk management, and subcontractor management), recommending performance metrics, writing and coordinating the team charter (roles &amp; responsibilities) and statements of work (SOW), recommending software applications to use for particular projects, performance reporting, advising earned value, project management, cost estimating, and risk management.</p>	<ul style="list-style-type: none"> <li>◆ BA/BS in business, industrial engineering, systems analysis, or related field</li> <li>◆ At least 8 years project management, lead planner on medium to large projects, experience in team dynamics and subcontractor management, experience in at least two basic types of projects (e.g., R&amp;D, reengineering initiatives, manufacturing, facility preparation, implementation of I/T systems), proficiency in at least one project management software application, expertise in the principles of risk management and how risk management interfaces with project management, proficiency in economic analyses (e.g., ROI, cost-benefit analysis), cost estimating, and forecasting, high level of competence in forecasting and adjusting critical paths, proficiency in Earned Value Management System (EVMS) and software applications that assist in the tracking and display of EVMS data, working knowledge of subcontract management tasks, experience in writing after action reports (documenting lessons learned).</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Planner</b>	
<p>Advising the project manager regarding all aspects of project planning and control (i.e., planning, performance to schedule and cost, earned value, risk management, and subcontractor management), recommending performance metrics, writing the team charter (roles) and statements of work (SOW), recommending which software applications to use for particular projects, performance reporting, advising in earned value, project management, cost estimating, and risk management topics.</p>	<ul style="list-style-type: none"> <li>◆ BA/BS in business, industrial engineering, systems analysis, or relate field.</li> <li>◆ At least 4 years project experience on small to medium size projects, proficiency in Microsoft Project 2000, proficiency in calculating the critical path and making adjustments, proficiency in the basic tools and displays (e.g., Gantt charts, CPM, PERT, knowledge of earned value and familiarity with at least one earned value software application, experience in resource loading and adjustments, proficiency in the determination of and use of Work Breakdown Structure (WBS), assistance in the development of a statement of work (SOW) and team charters, working knowledge of the principles of risk management and how risk management interfaces with project management, working knowledge of cost estimating, familiarity with Earned Value Management system (EVMS) tracking and reporting.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Associate Planner</b>	
Assisting the primary planner on all aspects of project planning and control (i.e., planning, performance to schedule and cost, earned value, risk management, and subcontractor management), recording and tracking performance metrics, assisting in the writing and coordination of team charter (roles) and statements of work (SOW), collecting and entering data to software applications and providing assessments to the primary planner, assisting in all aspects of performance reporting, tracking of basic earned value (EVMS), project management, cost estimating, and risk management techniques.	<ul style="list-style-type: none"> <li>◆ BA/BS in business, industrial engineering, systems analysis, or related field</li> <li>◆ Proficiency in Microsoft Project 2000, knowledge of critical path determination and adjustment techniques, working knowledge of the basic tools and displays (e.g., Gantt charts, CPM, PERT), familiarity with resource loading and adjustments methods, experience in applying Work Breakdown Structure (WBS), assistance in the development of a statement of work (SOW) and team charters, knowledge of the principles of risk management and how risk management interfaces with project management, familiarity with cost estimating techniques.</li> </ul>
<b>Administrative Assistant</b>	
Assisting the planners in data collection efforts, assembling, proofreading, and editing reports, verifying the quality of submitted data (e.g., from subcontractors) and entering data to master software application being used, preparing charts and briefings, making changes to update resource loading changes and earned value data.	<ul style="list-style-type: none"> <li>◆ High school diploma</li> <li>◆ At least 6 years of experience in upper level clerical duties (e.g., management reports, compliance with procedures), knowledge of project management procedures, proficiency in Microsoft Project 2000 (data entry and reports). <i>Note: An associate's degree (AA) can be substituted for three (3) years experience.</i></li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Database Analyst/Administrator</b>	
<p>Responsible for the development of database products to support intranet, extranet, and internet applications utilizing centralized databases, responsible for the integration of all databases into a MS Windows NT / Windows 2000 Backoffice architecture, responsible for database administration on all enterprise-wide database applications.</p>	<ul style="list-style-type: none"> <li>◆ BS/BA in computer science or related field and at least 5 years information technology experience or AA or equivalent number of college credit hours and 8 years information technology experience.</li> <li>◆ Experience using Microsoft SQL Server or similar database software in an enterprise wide application environment, experience developing complex databases and integrating various database sources into a unified application, familiarity with integrating back-end database applications with GUI driven, web-based front-ends for data input and output, proficiency in MS FoxPro development and administration. proficiency in MS SQL Server (or comparable SQL product) development and administration, proficiency in MS Internet Information Server integration and administration, familiarity with collaborative solutions developed using Microsoft products, especially MS Outlook, MS Exchange, and MS IIS.</li> </ul>
<b>Program Manager</b>	
<p>This individual will direct, plan, organize, control and manage the project/program to ensure that all contractual obligations are fulfilled in an efficient and timely manner.</p>	<ul style="list-style-type: none"> <li>◆ BS Degree with 10 years of experience in a related field: Accounting, Finance, Management, Business, Computer Science, Management, Information systems, Engineering, Math.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Senior Management/Tech Management</b>	
Manage medium/large projects and meet all required schedules, plan, organize, control and manage the project. This position requires experience and the ability to perform detailed and complex calculations and the knowledge to assess advanced systems.	<ul style="list-style-type: none"> <li>◆ BS Degree with 6 years of experience in a related field: Science, Engineering, Math, Business.</li> <li>◆ A highly skilled and extremely knowledgeable individual who has comprehensive knowledge of a specific technology, or technical skill in a specific area.</li> </ul>
<b>Program Analyst IV</b>	
Tracking of performance measures and indicators, performs systems alignment, monitors cycle time and performs or leads two or more of the functions.	<ul style="list-style-type: none"> <li>◆ BS/MS/PhD Degree with 16 or more year of specific logistics management specialist experience or a Business, Engineering, Computer Science, or related field.</li> <li>◆ Must have the ability to perform logistics analysis.</li> </ul>
<b>Program Analyst III</b>	
Tracking of performance measures and indicators, performs systems alignment, monitors cycle time and performs or leads two or more of the functions.	<ul style="list-style-type: none"> <li>◆ BS/MS Degree with 11 - 15 year of specific logistics management specialist experience or a Business, Engineering, Computer Science, or related field.</li> <li>◆ Must have the ability to perform logistics analysis.</li> </ul>
<b>Program Analyst II</b>	
Tracking of performance measures and indicators, performs systems alignment, monitors cycle time and performs or leads two or more of the functions.	<ul style="list-style-type: none"> <li>◆ BS Degree with 8-10 year of specific logistics management specialist experience or a Business, Engineering, Computer Science, or related field.</li> <li>◆ Must have the ability to perform logistics analysis.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Program Analyst I</b>	
Tracking of performance measures and indicators, performs systems alignment, monitors cycle time and performs or leads two or more of the functions.	<ul style="list-style-type: none"> <li>◆ BS Degree with 0-7 years of specific logistics management specialist experience or a Business, Engineering, Computer Science, or related field.</li> <li>◆ Must have the ability to perform logistics analysis.</li> </ul>
<b>Specialist IV</b>	
Works with upper management or alone in this area and assesses training requirements, develops alternatives for training methods, implements methods and leads training efforts, provides supervision of editing and rewriting of materials, and facilitates graphics and illustrations.	<ul style="list-style-type: none"> <li>◆ BS/MS PhD or Substitution Policy.</li> <li>◆ This position requires 16+ years of experience in performance of training for the area that is appropriate for the requirements of the SOW or requirement of upper management. Coordinated the requirements of the writers based on a SOW and has reviewed graphics and illustrations for requirements of the area of work.</li> </ul>
<b>Specialist III</b>	
Works with upper management or alone in this area and assesses training requirements, develops alternatives for training methods, implements methods and leads training efforts. He/she will provide supervision of editing and rewriting of materials. He/She should be able to facilitate graphics and illustrations.	<ul style="list-style-type: none"> <li>◆ BS/MS PhD or Substitution Policy</li> <li>◆ This position requires 11 - 15 years of experience in performance of training for the area that is appropriate for the requirements of the SOW or requirement of upper management. Coordinated the requirements of the writers based on a SOW and has reviewed graphics and illustrations for requirements of the area of work.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Specialist II</b>	
Works with upper management or alone in this area and assesses training requirements, develops alternatives for training methods, implements methods and leads training efforts, provide supervision of editing and rewriting of materials, and should be able to facilitate graphics and illustrations.	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy.</li> <li>◆ This position requires 8-10 years of experience in performance of training for the area that is appropriate for the requirements of the SOW or requirement of upper management. Coordinated the requirements of the writers based on a SOW and has reviewed graphics and illustrations for requirements of the area of work.</li> </ul>
<b>Specialist I</b>	
Works with upper management or alone in this area and assesses training requirements, develops alternatives for training methods, implements methods and leads training efforts, provide supervision of editing and rewriting of materials, and should be able to facilitate graphics and illustrations.	<ul style="list-style-type: none"> <li>◆ HS/BS or Substitution Policy.</li> <li>◆ This position requires 0 7 years of experience in performance of training for the area that is appropriate for the requirements of the SOW or requirement of upper management. Coordinated the requirements of the writers based on a SOW and has reviewed graphics and illustrations for requirements of the area of work.</li> </ul>
<b>Systems Operations IV</b>	
Works with upper management or alone in this area and conducts or coordinates detailed phases of the engineering/quality assurance or scientific work in a project or performs work that involves conventional engineering or scientific practice. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy</li> <li>◆ This position requires 16+ years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business, Engineering, Computer Science, math, or related field.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Systems Operations III</b>	
Works with upper management or alone in this area and conducts or coordinates detailed phases of the engineering/quality assurance or scientific work in a project or performs work that involves conventional engineering or scientific practice. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy</li> <li>◆ This position requires 11-15 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business, Engineering, Computer Science, math, or related field.</li> </ul>
<b>Systems Operations II</b>	
Works with upper management or alone in this area and conducts or coordinates detailed phases of the engineering/quality assurance or scientific work in a project or performs work that involves conventional engineering or scientific practice. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy.</li> <li>◆ This position requires 8-10 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business, Engineering, Computer Science, math, or related field.</li> </ul>
<b>Systems Operations I</b>	
Works with upper management or alone in this area and conducts or coordinates detailed phases of the engineering/quality assurance or scientific work in a project or performs work that involves conventional engineering or scientific practice. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.	<ul style="list-style-type: none"> <li>◆ BS or Substitution Policy.</li> <li>◆ This position requires 0-7 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business, Engineering, Computer Science, math, or related field.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Financial/Cost/Acquisition Analyst IV</b>	
<p>Experience in management of accounts and contracting accounting for contract budgets and analysis should have demonstrated ability to supervise and lead a team of analysts. Will serve as a group leader on government standards and accounting principles. Must be able to understand the interrelationships between financial management requirements and contractual requirements. Works with upper management or alone in these areas and conducts or coordinates detailed phases of a project or performs work that involves conventional monthly reporting, or budget reporting (Program control). This person will also prepare and/or edits charts, briefings, and other documentation; and perform customer service duties. This position will require handling all project control, schedule of cost, risk management, and office management. This person must be capable of using inventory control to keep items ordered and in stock, and understand the transportation requirements for sending and receiving of equipment and parts. This person will also assume responsibility for other duties based on the degree of knowledge of the department operations. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.</p>	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy.</li> <li>◆ This position requires 16+ years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business Management, Procurement, Accounting, Math, Engineering or related fields.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Financial/Cost/Acquisition Analyst III</b>	
<p>Experience in management of accounts and contracting accounting for contract budgets and analysis should have demonstrated ability to supervise and lead a team of analysts. Will serve as a group leader on government standards and accounting principles. Must be able to understand the interrelationships between financial management requirements and contractual requirements. Works with upper management or alone in these areas. This individual conducts or coordinates detailed phases of a project or performs work that involves conventional monthly reporting, or budget reporting (Program control). This person will also prepare and/or edits charts, briefings, and other documentation; and perform customer service duties. This position will require handling all project control, schedule of cost, risk management, and office management. This person must be capable of using inventory control to keep items ordered and in stock, and understand the transportation requirements for sending and receiving of equipment and parts. This person will also assume responsibility for other duties based on the degree of knowledge of the department operations. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.</p>	<ul style="list-style-type: none"> <li>◆ BS/MS or Substitution Policy.</li> <li>◆ This position requires 10-15 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business Management, Procurement, Accounting, Math, Engineering or related fields.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Financial/Cost/Acquisition Analyst II</b>	
<p>Experience in management of accounts and contracting accounting for contract budgets and analysis should have lead a team of analysts. Must be able to understand the interrelationship between financial management and contractual requirements. This person will work with upper management or alone in these areas and conducts or coordinates detailed phases of a project or performs work that involves conventional monthly reporting, or budget reporting (Program control). This person will also prepare and/or edits charts, briefings, and other documentation; and perform customer service duties. This position will require handling all project control, schedule of cost, risk management, and office management. This person must be capable of using inventory control to keep items ordered and in stock, and understand the transportation requirements for sending and receiving of equipment and parts. This person will also assume responsibility for other duties based on the degree of knowledge of the department operations The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.</p>	<ul style="list-style-type: none"> <li>◆ BS or Substitution Policy.</li> <li>◆ This position requires 5-10 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business Management, Procurement, Accounting, Math, Engineering or related fields.</li> </ul>

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# Labor Categories/Descriptions for MOBIS Services<sup>1</sup>

Function/position description	Education and Experience
<b>Financial/Cost/Acquisition Analyst I</b>	
<p>Experience in budgets and Program control analysis. Must be able to understand the interrelationship between financial management and contractual requirements. This person will work with upper management. This individual will perform work that involves conventional monthly reporting, or budget reporting (Program control). This person will also prepare and/or edit charts, briefings, and other documentation; and perform customer service duties. This person must be capable of using inventory control to keep items ordered and in stock, and understand the transportation requirements for sending and receiving of equipment and parts. This person will also assume responsibility for other duties based on the degree of knowledge of the department operations. The work may include a variety of complex features such as conflicting requirements and difficult coordination requirements.</p>	<ul style="list-style-type: none"> <li>◆ BS or Substitution Policy.</li> <li>◆ This position requires 0-4 years of experience in the area that is appropriate for the requirements of the SOW. Experience via years or a degree in one of the following: Business Management, Procurement, Accounting, Math, Engineering or related fields.</li> </ul>

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# Labor Category Rates

Our labor rates for Years 2011 through 2015 are shown in the table below.

Labor Category	Hourly Rates 09/01/2010 08/31/2011	Hourly Rates 09/01/2011 08/31/2012	Hourly Rates 09/01/2012 08/31/2013	Hourly Rates 09/01/2013 08/31/2014	Hourly Rates 09/01/2014 08/31/2015
Master Planner	\$ 190.79	\$ 196.32	\$ 202.01	\$ 207.87	\$ 213.90
Senior Planner	\$ 141.61	\$ 145.72	\$ 149.94	\$ 154.29	\$ 158.77
Planner	\$ 96.54	\$ 99.34	\$ 102.22	\$ 105.19	\$ 108.24
Associate Planner	\$ 57.25	\$ 58.91	\$ 60.62	\$ 62.38	\$ 64.19
Administrative Assistant	\$ 41.37	\$ 42.57	\$ 43.80	\$ 45.07	\$ 46.38
Database Analyst	\$ 74.65	\$ 76.82	\$ 79.05	\$ 81.34	\$ 83.70
Program Manager	\$ 184.13	\$ 189.47	\$ 194.96	\$ 200.62	\$ 206.44
Sr. Management/Tech Management	\$ 144.41	\$ 148.60	\$ 152.91	\$ 157.34	\$ 161.90
Program Analyst IV	\$ 140.32	\$ 144.39	\$ 148.58	\$ 152.89	\$ 157.32
Program Analyst III	\$ 122.72	\$ 126.28	\$ 129.94	\$ 133.71	\$ 137.59
Program Analyst II	\$ 109.24	\$ 112.41	\$ 115.67	\$ 119.02	\$ 122.47
Program Analyst I	\$ 87.76	\$ 90.31	\$ 92.93	\$ 95.62	\$ 98.40
Specialist IV	\$ 145.01	\$ 149.21	\$ 153.54	\$ 157.99	\$ 162.57
Specialist III	\$ 126.96	\$ 130.64	\$ 134.43	\$ 138.33	\$ 142.34
Specialist II	\$ 101.32	\$ 104.25	\$ 107.28	\$ 110.39	\$ 113.59
Specialist I	\$ 80.96	\$ 83.31	\$ 85.73	\$ 88.21	\$ 90.77
Systems Operations IV	\$ 159.57	\$ 164.19	\$ 168.96	\$ 173.86	\$ 178.90
Systems Operations III	\$ 144.67	\$ 148.86	\$ 153.18	\$ 157.62	\$ 162.19
Systems Operations II	\$ 122.89	\$ 126.46	\$ 130.12	\$ 133.90	\$ 137.78
Systems Operations I	\$ 100.91	\$ 103.84	\$ 106.85	\$ 109.95	\$ 113.14
Financial/Cost/Acq. Analyst IV	\$ 134.63	\$ 138.54	\$ 142.56	\$ 146.69	\$ 150.94
Financial/Cost/Acq. Analyst III	\$ 111.96	\$ 115.20	\$ 118.54	\$ 121.98	\$ 125.52
Financial/Cost/Acq. Analyst II	\$ 96.83	\$ 99.64	\$ 102.53	\$ 105.50	\$ 108.56
Financial/Cost/Acq. Analyst I	\$ 76.78	\$ 79.01	\$ 81.30	\$ 83.66	\$ 86.09

**Notes:**

1. Direct Costs other than LMI Consulting or Subcontractor labor costs (e.g., travel, Other Direct Costs) will be quoted and billed at actual allowable cost plus applicable General & Administrative expense pursuant to the Federal Acquisition Regulation.
2. LMI Consulting's fiscal year is identical to that of the Federal Government (i.e., begins on 1 October and ends on 30 September). Rate changes for this schedule, however, occur on September 1 each year.
3. LMI Consulting has one set of rates for both on-site and off-site performance locations.
4. Subcontractor labor costs are quoted and billed using the LMI Consulting labor rates shown above, and such rates may be discounted on a case by case basis.
5. The period in which work is performed will determine which set of annual rates shown above is applicable.

SCA MATRIX		
SCA Eligible Contract Labor Category	SCA Equivalent Code – Title	WD Number
Administrative Assistant	01113 – General Clerk	05-2007

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.