



GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

Schedule Title

FSC Group, Part, and Section or Standard Industrial Group: 03FAC

FSC Class(es)/Product code(s) and/or Service Codes: Facilities Maintenance and Management Schedule

Contract number: GS-10F-0359L

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: 28 August 2009 – 27 August 2021

Geo-Marine, Inc.
2201 K Avenue, Suite A2
Plano, Texas 75074
Tel: (972) 423-5480
Fax: (972) 422-2736

www.geo-marine.com

Business size. Large

1a.) Awarded special item number(s):

871-100 Ancillary Supplies and/or Services

Any necessary repairs or alternations to products and services purchased under other SINs in the Schedule

871-202 Energy Management Planning & Strategies

Supports agencies in developing, executing, and reporting their Energy Program Implementation Plan activities pursuant to all federal laws and executive orders. A four-phase Comprehensive Energy Management Solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include but are not limited to renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED.

The four phases of a comprehensive solution includes Consulting/Auditing/Energy Management Solutions; Concept Development and Requirements Analysis; Implementation and Change Management; and Measurement and Verification.

871-203 Training on Energy

Includes, but not limited to, training, in the form of briefings, presentations, seminars, webinars, training classes, etc. on methods and strategies to reduce energy consumption for building occupants, engineers; mitigate risks associated with various types of energy systems; operate systems efficiently including energy consuming and building automation systems, as well as other building support equipment and systems; and enhance personal knowledge, skills and qualifications by providing subject matter training in relation to energy to energy and water management, including professional certification classes for energy management, energy accounting, LEED, etc.

871-204 Metering Services

Including, but not limited to, development of metering strategies and installation of metering equipment and/or software used for collection of data and measurement of energy/water consumption through electric, gas, water, wastewater or steam utilities. Metering services provide client organizations the appropriate data to ensure energy conservation goals are being met, and allows for measurement and tracking of cost effectiveness of energy technology investments. This could include basic and metering services, maintenance, installation, removal and disposal of new or existing equipment. Installation of utility meters may be appropriate under the GSA Schedule contract where detailed design drawings are not necessary and is authorized under SIN 003-97, Alterations and Repairs.

871-205 Energy Program Support Services

- Energy Management Planning and Strategies:

Support agencies in developing, executing and reporting their EMPS activities pursuant to all federal laws and executive orders. May include energy and water consumption data collection, energy information systems/ database management, energy project reviews, and periodic reporting as required by agency directives.

- Energy Choice Analysis:

Provide equipment and/or software and training to enable customer to evaluate various energy choices. Service may include analysis of advantages and disadvantages of choices for reducing energy consumption, including cost, financing, and payback.

- Risk Management:

Provide equipment and/or software, and training on risk management to minimize various levels of price uncertainty for energy purchases.

- Billing and Management Oversight:

Review of utility bills to verify and correct past and future billing errors, identify over-billing, analyzing and forecasting energy consumption and costs, and reducing costs.

- Preparing Agency Project Submittals and Statements of Work:

Assists agencies in preparing statements of work for energy-related equipment replacement and/or construction projects or energy commodity purchases including renewable or alternative energy sources. This may include development of energy project submittal/approval packages, ie. DD Form 1391 and life cycle costs/economic analysis, including DOD ECIP project submission packages.

871-206 Building Commissioning Services

Including but not limited to comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilities designed to ensure the building systems are designed and built to operate as efficiently as possible. This includes re-commissioning and retro-commissioning services for individual energy systems, single buildings, and multiple buildings (site-wide).

871-207 Energy Audit Services

- Energy Audit Services:

Including but not limited to developing, executing, and reporting on audit plans and/or the completion of energy and water audits. Energy audits may range from cursory to comprehensive including but not limited to data collection, data analysis, benchmarking with tools such as Energy Star, and written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution can include recommendations for using alternative energy sources.

- Measurement & Verification (M&V) Services:

Supports agencies in executing M&V services by developing or reviewing proposed M&V Plans for single systems or site-wide applications. Audit and M&V services include evaluating and recommending the most cost effective option that will ensure validation of equipment performance.

- Energy Audit Plans:

Develop, execute and report on 10 year audit plans, or perform energy audit services to assure compliance with federal agency energy audit requirements.

871-208 Resource Efficiency Management

Providing information on possible steps that will improve energy efficiency. This information shall include estimates of cost savings and environmental benefits. This includes onsite analysis of current operations, equipment, and energy purchasing patterns, and may include the services of a full or part time employee acting as a resource efficiency advocate for individual or

aggregated building(s), or for multiple geographically separated locations in order to maximize resource efficiency. Evaluation of third party proposals may be provided under this service.

871-209 Innovation in Energy

Innovative approaches to renewable and/or sustainable energy, sustainability services, and energy management technology and services. These might include, but are not limited to, new developments or improvements in providing renewable energy and managing energy resources through biomass conversion, solar energy, fuel cells, geothermal energy, hydropower (tidal power, wave power, tidal stream power, waterwheels, and hydro electricity), wind power or other sources. These approaches should be capable of providing renewable and/or sustainable energy and sustainability services that are more carbon-neutral, thereby lessening dependence on traditional non-renewable, fossil fuel sources of energy such as coal, oil, natural gas and propane. Project implementation may be appropriate under this SIN when detailed design drawings are not necessary. Implementation work will normally be accomplished under SIN 003 97 - Alterations and Repairs. May include sustainability and carbon management solutions such as analysis, foot printing, measuring, mitigation, verification and management, training on new energy technologies and systems, life-cycle costing, and maintenance and operational support of renewable energy systems; and the implementation, testing and evaluation of networked energy management systems and services that utilize Internet Protocol—Next Generation (IPv6) enabled systems that are configured using open standards architecture that can include Power over Ethernet (POE) implementation, wireless configurations, data security using IPSEC or 128 DES Encryption standards, high reliability, NIST compliant, and demonstrated energy efficiencies or cost savings, capable of integrating with existing information systems data infrastructure and backbone.

871-210 Water Conservation

Services and consulting related to reduction of water usage, water recycling or reuse, retention of water, improvements of water quality and water flow. These services can include, but are not limited to, facility water audits, water balance, and water system analysis. Wastewater conservation is authorized under this SIN. Project implementation work may be appropriate under the GSA Schedule contract when detailed design drawings are not necessary and is authorized under SIN 003-97 - Alterations and Repairs.

003-97 Ancillary Repair and Alterations

Repair and Alterations (R&A) services must be ancillary (incidental) to the performance of another SIN on the Energy Management Services schedule. solely associated with the repair, alteration, delivery or installation of products or services also purchased under this Schedule, and which are routine and non-complex in nature, such as routine painting or carpeting, simple hanging of drywall, basic electrical or plumbing work, landscaping, or installation of replacement equipment. Ancillary Repair and Alterations shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Work that may be appropriate under this SIN includes, but is not limited to lighting retrofits recommended by an energy assessment or audit, installation or replacement of electric, gas, water or wastewater meters to measure consumption, or replacement of an older, less efficient HVAC unit or boiler. Services excluded from this SIN are major or new construction of buildings, roads, parking lots and other facilities; complex R&A of entire facilities or significant portions of facilities requiring design services, and architect-engineering (A-E) services subject to Public Law 92-582 (Brooks Act).

1b. LABOR CATEGORIES AND HOURLY RATES

PROFESSIONAL LABOR CATEGORY	28 Aug 13 to 27 Aug 14	28 Aug 14 to 27 Aug 15	28 Aug 15 to 27 Aug 16
Program Manager	\$183.69	\$189.20	\$194.87
Project Manager	\$157.59	\$162.31	\$167.18
Engineer, Senior	\$166.80	\$171.81	\$176.97
Engineer, Project	\$139.66	\$143.85	\$148.17
Engineer, Junior	\$100.01	\$103.01	\$106.10
Certified Energy Mgr, Sr.	\$167.92	\$172.96	\$178.14
Certified Energy Mgr, Project	\$142.90	\$147.19	\$151.61
Certified Energy Mgr, Jr.	\$99.94	\$102.94	\$106.03
Economist, Senior	\$113.58	\$116.99	\$120.50
Cost Accountant, Sr.	\$128.38	\$132.23	\$136.20
Cost Accountant, Project	\$73.84	\$76.06	\$78.34
Computer Programmer, Sr.	\$142.21	\$146.48	\$150.88
Computer Programmer, Project	\$108.74	\$112.00	\$115.36
Computer Programmer, Jr.	\$78.38	\$80.74	\$83.16
Tech., Engineering I	\$92.00	\$94.76	\$97.61
Tech., Engineering II	\$77.81	\$80.14	\$82.54
Tech., Engineering III	\$55.64	\$57.31	\$59.02
CADD/GIS, Sr.	\$115.34	\$118.80	\$122.36
CADD/GIS, Project	\$79.43	\$81.81	\$84.27
CADD/GIS, Junior	\$51.98	\$53.54	\$55.14
Editor, Senior	\$84.74	\$87.28	\$89.89
Clerical	\$53.43	\$55.03	\$56.69

Rates include 0.75% Industrial Funding Fee (IFF)

2. Maximum order. \$1,000,000
3. Minimum order. \$100
4. Geographic coverage 50 United States and all U.S. Territories
5. Point(s) of production:
 - Plano, Collin County, Texas
 - Knoxville, Knoc County, Tennessee
 - Misawa, Japan
 - Tampa, Florida
6. Federal Government price is the commercial list price minus 5.0% discount.
7. Quantity discounts. Not Applicable
8. Prompt payment terms. None
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are accepted above the micro-purchase threshold.

10. Foreign items: None

11a. Time of delivery: Per client schedule.

11b. No expedited delivery.

11c. No overnight or 2-day delivery.

11d. Agencies may contact the Contractor's representative to affect a faster delivery schedule for urgent requirements.

12. F.O.B. Destination

13a. Ordering address:

Geo-Marine, Inc.
2201 K Avenue, Suite A2
Plano, Texas 75074

13b. Ordering procedures can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address:

Geo-Marine, Inc.
2201 K Avenue, Suite A2
Plano, Texas 75074

15. Warranty terms are standard commercial warranty on materials and workmanship for a period of one (1) year from date of delivery.

16. Export packing charges, if applicable.

17. Terms and conditions of Government purchase card are acceptance for thresholds above or below the micro-purchase level.

18. Terms and conditions of rental, maintenance, and repair: Not Applicable

19. Terms and conditions of installation: Not Applicable

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices: Not Applicable

20a. Terms and conditions for any other services: Not Applicable

21. List of service and distribution points: Not Applicable

22. List of participating dealers: Not Applicable

23. Preventive maintenance: Not Applicable

24a. Special attributes such as environmental attributes: Not Applicable

24b. Section 508 compliance information: Not Applicable

25. Data Universal Number System (DUNS) number. 057409740

26. Geo-Marine, Inc. registration in System for Award Management (SAM) database is valid through 22 April 2014.

GEO- MARINE CONTACTS

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ABOUT GEO-MARINE, INC.

GEO-MARINE, INC. (GMI) has more than 41 years of experience providing innovative, cost-effective environmental, engineering, and cultural resources management services to clients. Since 1972, GMI has successfully completed more than 5,000 projects ranging in value from a few thousand dollars to more than \$13,000,000. Projects have been executed in every state within the continental U.S. and in Canada, Mexico, South America, the Caribbean, Europe, Africa, and Asia. GMI has multiple U.S. offices with a staff of over 200 scientists, engineers and technicians serving clients from our corporate headquarters in Plano, TX, and regional offices in El Paso, TX, San Antonio, TX; Hampton, VA, Knoxville, TN, Jacksonville, NC, Avalon, NJ and Boise, ID.

On July 17, 2009, Geo-Marine, Inc. was acquired through merger by Applied Research Associates, Inc., and is now a wholly owned subsidiary of ARA.

Please visit our website at <http://www.geo-marine.com> for more information about our company.

Geo-Marine's energy management capabilities focus on energy conservation analysis, program design and upgrade, and construction. Various utility rebate programs are available, and numerous sources of upgrade project financing also exist. A detailed energy audit by GMI's LEED certified engineers can identify significant energy cost opportunities (ECOs) for a typical facility - often times generating tens to hundreds of thousands of dollars in annual savings.

GMI's professional staff understands the current laws, regulations, rules and standards affecting a client's mission. This staff experience ensures that our response to clients' requirements is cost effective and efficient. By effectively integrating this understanding with our engineering, environmental, scientific and management skills, GMI has earned a proven track record of solving complex and unique problems. Repeat work from clients with challenging requirements is one of the strongest testimonials to GMI's reputation in providing quality support, on time and under budget. GMI's excellent work history for both military and private sector clients has resulted in an approximate 90 per cent client return rate and an average relationship longevity of 15 years. Team members all have experience in sustainable energy projects, and have employees on staff that includes PEs, LEED accredited professionals, and CEM certified professionals.

A full range of professional architectural and engineering services is available for implementation of audit recommendations. Total audit costs and the audit recommendation implementation costs, may be recovered within one to three years through savings in energy costs. In some instances, the audit recommendations can additionally improve the working environment for employees (e.g., more even lighting and temperature) and additional savings are realized through increased productivity and reduced sick time. GMI also specializes in owner representation for energy programs and provides clear, unbiased consultation and support to owners in support of Energy Savings Performance Contracts (ESPC).