GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!®, a menu-driven database system. The INTERNET address GSA Advantage!® is: GSAAdvantage.gov.

MULTIPLE AWARD SCHEDULE

FEDERAL SUPPLY GROUP: PROFESSIONAL SERVICES

SUBCATEGORY: ENVIRONMENTAL SERVICES

Contract Number: GS-10F-0374S

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov

Contract Period: August 15, 2006 to August 14, 2026

Pricelist current as of Modification # PS-0029 effective July 08, 2021.

Foothills Environmental, Inc.

Industrial Hygiene, Safety & Environmental Services

Foothills Environmental, Inc.
11099 W 8th Ave, Lakewood, CO 80215
Phone Number: (303) 232-2660
Fax Number: (303) 232-4960
Web Site: www.foothillsusa.com
Contact for Contract Administration: Andre Gonzales, President
Email for Contract Administration: andre.gonzalez@FoothillsUSA.com

GENERAL SERVICES ADMINISTRATION

Business size: Small

Prices shown herein are NET
CUSTOMER INFORMATION

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>Environmental Consulting Services</td>
</tr>
<tr>
<td>611430</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>Order-Level Materials (OLM)</td>
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</tbody>
</table>

1b. Lowest priced model number:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Lowest Priced Items</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>541620</td>
<td>GIS Specialist, Word Processing &amp; Clerical</td>
<td>$53.90</td>
</tr>
</tbody>
</table>

1c. Hourly rates: See Pricing Below

2. Maximum Order: 541620 - $1,000,000.00; 611430 - $1,000,000.00

3. Minimum Order: $100.00

4. Geographic Coverage (delivery Area): Domestic only

5. Point(s) of production (city, county, and state or foreign country): Same as company address


7. Quantity discounts: None

8. Prompt payment terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list items by country of origin): None

10a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

10b. Expedited Delivery. The Contractor will insert the sentence “Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

10c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

10d. Urgent Requirements. The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
11. F.O.B Points(s): Destination

12a. Ordering Address(es): Foothills Environmental, Inc.
    11099 W 8th Ave,
    Lakewood, CO 80215

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es): Foothills Environmental, Inc.
    11099 W 8th Ave,
    Lakewood, CO 80215

14. Warranty provision: Contractor’s standard commercial warranty.

15. Export Packing Charges (if applicable): N/A

16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

17. Terms and conditions of installation (if applicable): N/A

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

18b. Terms and conditions for any other services (if applicable): N/A

19. List of service and distribution points (if applicable): N/A

20. List of participating dealers (if applicable): N/A

21. Preventive maintenance (if applicable): N/A

22a. Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Full details can be found at www.foothillsusa.com

23. Data Universal Numbering System (DUNS) number: 061092800

24. Notification regarding registration in System Award Management (SAM) database: Registered.
1. **Commercial Job Title: Program Manager**

**Minimum/General Experience:** At least ten (10) years of experience in the environmental consulting business with experience managing projects and negotiating with the client. The individual must have knowledge of contracts and the ability to negotiate contract changes or modifications. Responsible for ensuring the project team understands the client expectations and that the contract is fulfilled. Additional attributes may include specializing in policy analysis, planning, and implementation, primarily in the areas of environmental quality; natural resource management; stakeholder involvement and training; and community development and regional planning. The individual may have particular expertise in public participation and stakeholder involvement. This may include the ability to develop and apply an approach for researching, analyzing, and facilitating development of collaborating networks of stakeholders to address shared policy problems.

**Functional Responsibility:** Overall responsibility for negotiating contracts with the client and responsible for preparing proposals, negotiating change orders or contract modifications. The ability to develop and conduct policy analytical and planning studies addressing a federal, Tribal, state, or local government program, and business and special interest group client's particular issue is beneficial, but not required for all projects. Project management, contract administration, and guiding the work of interdisciplinary professional and lay staff is key to the position.

**Minimum Education:** BA or BS in Science Related Field from an accredited college or university.

2. **Commercial Job Title: Project Manager**

**Minimum/General Experience:** Ten (10) years of technical and environmental experience. Must have experience working on environmental projects and understand environmental rules and regulations. Responsible for ensuring projects comply with environmental rules and regulations. Must be able to manage project schedule and budgets to ensure projects do not exceed budget.

**Functional Responsibility:** Directs, plans, organizes, controls the project to ensure that all contractual obligations are fulfilled in an effective and timely manner. Must be able to manage multiple concurrent task and projects, serve as point of contact with the customer, formulate and enforce work standards, develop schedules, review work discrepancies and communicate policies, proposes and goals of the organization, and manage and control funds and resources. Must have experience in Environmental Services.

**Minimum Education:** BA or BS Degree in Science Related Field or Engineering
3. Commercial Job Title: Project Scientist

**Minimum/General Experience:** At least five (5) years of technical and environmental experience.

**Functional Responsibility:** Responsible for lead investigations related to environmental, hydrological, geological, ecological, and/or hazardous waste studies. Guides and supervises subordinate scientists, engineers, analysts, and technicians in these investigations. Develops technical scopes of work, schedules and cost estimates. This position requires individuals regarded as subject matter experts in their field(s) of service.

**Minimum Education:** Bachelor’s Degrees in Science or Engineering.

4. Commercial Job Title: Staff Scientist

**Minimum/General Experience:** Four (4) years of technical and environmental experience.

**Functional Responsibility:** Performs environmental investigations. This shall include but is not limited to data collection and modeling for site instigations and the design, development and application of cleanup technologies. Develops technical scopes, plan schedules and estimates costs.

**Minimum Education:** Bachelor’s Degree in Science or Engineering.

5. Commercial Job Title: GIS Specialist

**Minimum/General Experience:** A minimum of three (3) years experience providing technical expertise and support in the planning and development of Geographic Information Systems for utilities, surveying, and land development.

**Functional Responsibility:** The GIS specialist will develop targeted applications, using an existing GIS, updated and newly created layers, other databases, acquired field data and CAD-based data. The specialist will develop methodologies for GIS analysis for existing target markets and applications plus will work with a team of in-house experts to develop new applications. The specialist will maintain and QA/QC the Geographic Information Systems. The successful candidate will recommend or enhance our GIS applications per market sector needs, will maintain a high level of knowledge in all GIS tools and capabilities and will perform related work as required. The GIS specialist will provide on-site support and presentations to clients as well as follow-up technical support and training. Must have the ability to manage multiple projects, evaluate the work of others and work independently. Strong interpersonal skills with excellent written and verbal communication abilities are required. Client presentations and support experience is preferred.

**Minimum Education:** Associates degree or advanced certificate in GIS. Three (3) years experience in GIS and other related surveying fields. A working knowledge of the ESRI suite of GIS products including ArcView v3.3, ArcGIS 9.1 to Arc Editor level, extensions and related software is essential.
6. Commercial Job Title: Graphics

**Minimum/General Experience:** A minimum of two (2) years experience commercial art, advertising, desktop publishing, graphic design and/or printing, web design.

**Functional Responsibility:** The Graphic Technician is accountable for creating, designing and producing a wide variety of products for environmental projects. The Graphics Technician must have knowledge of MacG5, OSX using Adobe Creative Suite and familiarity with Dreamweaver. Excellent proofreading and communication skills (verbal and written) are requirements for this position as well as a service-oriented approach. Must have strong organizational and time management skills in order to meet critical deadlines while balancing various projects with time constraints.

**Minimum Education:** Associates degree in fine arts, commercial art, graphic design or advertising is required.

7. Commercial Job Title: Word Processing

**Minimum/General Experience:** A minimum of two (2) years experience of technical writing. Must have excellent computer skills with various word processing programs.

**Functional Responsibility:** The Word Processor is responsible for ensuring all written documents are written in a consistent format. The Word Processor must have strong command of the English language and understand proper grammar and punctuation. Must have excellent proofreading and communication skills (verbal and written) as well as a service-oriented approach. Must have strong organizational and time management skills in order to meet critical deadlines while balancing various projects with time constraints.

**Minimum Education:** A high school diploma.

8. Commercial Job Title: Clerical

**Minimum/General Experience:** A minimum of two (2) years of office experience. Must have excellent computer skills with various word processing programs.

**Functional Responsibility:** Clerical workers are responsible for organizing proposal paperwork and assisting with the generation of proposals and reports. They are responsible for reviewing contract documents to ensure the company complies with all written requirements and submits all required documentation for contract milestones. They are responsible for reviewing all project insurance requirements and different regulatory requirements in different States.

**Minimum Education:** A high school diploma at a minimum.
9. Commercial Job Title: Certified Industrial Hygienist (CIH)

**Minimum/General Experience:** Five (5) years of technical experience in comprehensive industrial hygiene. The ability to evaluate work conditions and recognize potential health concerns for workers. Develop corrective measures to prevent the exposure of workers to adverse health conditions by using engineering, administrative, or personal protective equipment (PPE). Collect exposure samples to ensure workers are properly protected and work controls are properly implemented. Maintain close communication with management and workers to ensure a common goal of preventing worker exposure is maintained. Develop work Health & Safety Plans and Procedure based on potential adverse health effects that may be present.

**Functional Responsibility:** Implementation of health and safety programs to prevent the adverse exposure to all workers.

**Minimum Education:** Bachelor's Degree in Science Related Field. Must be certified by the American Board of Industrial Hygiene as a Certified Industrial Hygienist (CIH).

10. Commercial Job Title: Health & Safety (H&S) Manager

**Minimum/General Experience:** To perform their professional functions, safety professionals must have education, training and experience in a common body of knowledge. Safety professionals need to have a fundamental knowledge of physics, chemistry, biology, physiology, statistics, mathematics, computer science, engineering mechanics, industrial processes, business, communication and psychology. Professional safety studies include industrial hygiene and toxicology, design of engineering hazard controls, fire protection, ergonomics, system and process safety, safety and health program management, accident investigation and analysis, product safety, construction safety, education and training methods, measurement of safety performance, human behavior, environmental safety and health, and safety, health and environmental laws, regulations and standards. A Health & Safety Manager must have at least ten (10) years of experience in the safety profession.

**Functional Responsibility:** A safety professional is a person engaged in the prevention of accidents, incidents, and events that harm people, property, or the environment. They use qualitative and quantitative analysis of simple and complex products, systems, operations, and activities to identify hazards. They evaluate the hazards to identify what events can occur and the likelihood of occurrence, severity of results, risk (a combination of probability and severity), and cost. They identify what controls are appropriate and their cost and effectiveness. Safety professionals make recommendations to managers, designers, employers, government agencies, and others. Controls may involve administrative controls (such as plans, policies, procedures, training, etc.) and engineering controls (such as safety features and systems, fail-safe features, barriers, and other forms of protection). Safety professionals may manage and implement controls. Beside knowledge of a wide range of hazards, controls, and safety assessment methods, safety professionals must have knowledge of physical, chemical, biological and behavioral sciences, mathematics, business, training and educational techniques,
engineering concepts, and particular kinds of operations (construction, manufacturing, transportation, etc.)

**Minimum Education:** A Certified Safety Professional must have a bachelor's degree from an accredited college or university recognized by the Council for Higher Education and/or the US Department of Education.

11. Commercial Job Title: Industrial Hygiene Technician III

**Minimum/General Experience:** Four (4) years of experience working under the direct supervision of a Certified Industrial Hygienist (CIH) or Certified Safety Professional (CSP). The ability to interpret analytical data and calculate exposure levels based on the data. Review industrial hygiene reports and make sure the results are properly calculated and provide notification to workers and management. The ability to evaluate work conditions and recognize potential health concerns for workers. The IH Tech III must have the capability to manage health and safety programs and ensure it is properly implemented. The IH Tech III must have an understanding of injury rates, Experience Modification Rates (EMR), lost-time injury rates and how they affect project budgets. They must have the capability of presenting this information to project managers and corporate officers.

**Functional Responsibility:** Implementation of health and safety programs to prevent the adverse exposure to all workers.

**Minimum Education:** B.A. or B.S. from an accredited university.

12. Commercial Job Title: Industrial Hygiene Technician II

**Minimum/General Experience:** Three (3) years of experience working under the direct supervision of a Certified Industrial Hygienist (CIH) or Certified Safety Professional (CSP). The ability to collect air and bulk samples following recognized sampling methodologies. Collect detailed information regarding work conditions and maintain industrial hygiene documentation. The ability to evaluate work conditions and recognize potential health concerns for workers. Develop corrective measures to prevent the exposure of workers to adverse health conditions by using engineering, administrative, and personal protective equipment (PPE). Collect exposure samples to ensure workers are properly protected and work controls are properly implemented. Maintain close communication with management and workers to ensure a common goal of preventing worker exposure is maintained. Develop work Health & Safety Plans and Procedure based on potential adverse health effects that may be present.

**Functional Responsibility:** Implementation of health and safety programs to prevent the adverse exposure to all workers.

**Minimum Education:** Four year Bachelors degree from an accredited college or university.
13. **Commercial Job Title: Industrial Hygiene Technician I**

**Minimum/General Experience:** One (1) year of experience working under the direct supervision of a Certified Industrial Hygienist (CIH) or Certified Safety Professional (CSP). The ability to collect air and bulk samples following recognized sampling methodologies. Collect detailed information regarding work conditions and maintain industrial hygiene documentation. The ability to evaluate work conditions and recognize potential health concerns for workers. Develop corrective measures to prevent the exposure of workers to adverse health conditions by using engineering, administrative, and personal protective equipment (PPE). Collect exposure samples to ensure workers are properly protected and work controls are properly implemented. Maintain close communication with management and workers to ensure a common goal of preventing worker exposure is maintained. Develop work Health & Safety Plans and Procedure based on potential adverse health effects that may be present.

**Functional Responsibility:** Implementation of health and safety programs to prevent the adverse exposure to all workers.

**Minimum Education:** Associates Degree in Safety or Industrial Hygiene

14. **Commercial Job Title: Asbestos Project Designer**

**Minimum/General Experience:** At least three (3) years of experience overseeing asbestos abatement projects. An understanding of building systems and the ability to design an abatement project based on the field conditions. The ability to calculate required air changes for maintaining negative pressure inside containments. A thorough understanding of federal, state, and local regulations pertaining to asbestos abatement. An understanding of the health effects of asbestos and the ability to design a project to protect abatement workers and building occupants. The ability to evaluate work conditions and recognize potential health concerns for workers. Develop corrective measures to prevent the exposure of workers to adverse health conditions by using engineering, administrative, and personal protective equipment (PPE).

**Functional Responsibility:** Project design of asbestos abatement project to prevent the accidental release of asbestos fibers.

**Minimum Education:** BA or BS degree from an accredited university and successful completion of an AHERA Asbestos Project Designer course.

15 **Commercial Job Title: Asbestos Inspector**

**Minimum/General Experience:** At least two (2) years of experience overseeing asbestos abatement projects under the supervision of another Air Monitoring Specialist or a Certified Industrial Hygienist. The ability to oversee asbestos abatement contractors and direct them appropriately to complete a project. The ability to calibrate air sampling equipment and maintain accurate field notes. An understanding of building systems and the ability to recognize building materials that may contain asbestos. The ability to collect and
analyze air samples following NIOSH Method 7400. The ability to calculate fiber concentrations given the fiber count and the volume of air collected. An understanding of the different analytical techniques for asbestos fiber identification and which technique to use in a given situation. A thorough understanding of federal, state, and local regulations pertaining to asbestos. The ability to write a clear and concise report detailing the results of air samples collected.

**Functional Responsibility:** Collect asbestos air samples and interpret the analytical results.

**Minimum Education:** BA or BS Degree from an accredited university preferred. Completion of an AHERA Asbestos Air Monitoring course and a current certificate. Completion of the NIOSH 7400 course for microscopic analysis of air samples by Phase Contrast Microscopy.

16. **Commercial Job Title: Asbestos Air Monitoring Specialist**

**Minimum/General Experience:** At least (2) year of experience overseeing asbestos abatement projects. An understanding of building systems and the ability to recognize building materials that may contain asbestos. The ability to collect samples of suspect asbestos containing materials and submit to a laboratory for analysis. The ability to understand and interpret analytical reports for asbestos containing materials. A thorough understanding of federal, state, and local regulations pertaining to asbestos. The ability to write a clear and concise report detailing the results of an asbestos inspection.

**Functional Responsibility:** Collect asbestos samples of building materials to determine the presence or absence of asbestos.

**Minimum Education:** BA or BS from an accredited university and completion of an AHERA Asbestos Inspector course and passing of applicable State examination.
<table>
<thead>
<tr>
<th>Labor Category Offered</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager</td>
<td>$125.94</td>
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<tr>
<td>Project Manager</td>
<td>$91.68</td>
</tr>
<tr>
<td>Project Scientist</td>
<td>$82.62</td>
</tr>
<tr>
<td>Staff Scientist</td>
<td>$68.01</td>
</tr>
<tr>
<td>GIS Specialist</td>
<td>$53.90</td>
</tr>
<tr>
<td>Graphics</td>
<td>$63.47</td>
</tr>
<tr>
<td>Word Processing</td>
<td>$53.90</td>
</tr>
<tr>
<td>Clerical</td>
<td>$53.90</td>
</tr>
<tr>
<td>Certified Industrial Hygienist (CIH)</td>
<td>$103.99</td>
</tr>
<tr>
<td>Health &amp; Safety (H &amp; S) Manager</td>
<td>$104.59</td>
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<tr>
<td>IH Tech III</td>
<td>$83.09</td>
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<td>IH Tech II</td>
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<tr>
<td>IH Tech I</td>
<td>$58.44</td>
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<tr>
<td>Asbestos Project Designer</td>
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<tr>
<td>Asbestos Inspector</td>
<td>$86.48</td>
</tr>
<tr>
<td>Asbestos Air Monitoring Specialist</td>
<td>$83.30</td>
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</table>
Foothills Environmental Inc. SCLS MATRIX

<table>
<thead>
<tr>
<th>SCA Eligible Contract Labor Category</th>
<th>SCA Equivalent Code Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Graphics</td>
<td>15080 - Graphic Artist</td>
<td>2015-5420</td>
</tr>
<tr>
<td>Word Processor</td>
<td>01613 - Word Processor</td>
<td>2015-5420</td>
</tr>
<tr>
<td>Clerical</td>
<td>01113 - General Clerk III</td>
<td>2015-5420</td>
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<tr>
<td>Industrial Hygiene Technician I</td>
<td>30084 - Engineering Technician IV</td>
<td>2015-5420</td>
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<tr>
<td>Industrial Hygiene Technician II</td>
<td>30085 - Engineering Technician V</td>
<td>2015-5420</td>
</tr>
<tr>
<td>Industrial Hygiene Technician III</td>
<td>30086 - Engineering Technician VI</td>
<td>2015-5420</td>
</tr>
</tbody>
</table>

"The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (***) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide)."