



Aerosol Monitoring & Analysis, Inc.

Environmental, Health & Safety

GSA Contract Holder

Contract Number
GS-10F-0386K
Base Period
9/26/2005 to 9/25/2010

GSA Environmental Services

Company Information

Aerosol Monitoring & Analysis, Inc. (AMA) was founded in 1981 in response to a growing need and market demand for high quality environmental, health and safety services. AMA is a consultant in the practice of industrial hygiene, health, safety and other environmental compliance issues. We specialize in providing asbestos inspections, asbestos management plans, abatement design, air monitoring, lead inspections, lead risk assessments, mold investigations, indoor air quality studies and other environmental, health & safety compliance requirements. We also provide training services in the areas of safety, hazardous materials, asbestos, lead, and mold.

Our professional staff consists of Certified Industrial Hygienists, Certified Safety Professionals, Certified Hazardous Materials Managers and accredited asbestos and lead professionals.

AMA is dedicated to providing the highest quality professional services in our field of expertise. With the utmost regard for customer satisfaction, we strive to be the best choice to manage client risks before, during and after a project.

For More Information:

Todd M. Woerner, Vice President
Phone: 410-684-3327
Fax: 410-684-3384
Email: twoerner@amaconsulting.com
Website: www.amaconsulting.com

1331 Ashton Road • P.O. Box 646 • Hanover, MD 21076

Customer Information

Schedule Title: Environmental Advisory Service

Industrial Class: 899

Contract Number: GS-10F-0386K

Contract Period: 9/26/2005 to 9/25/2010

Contractor: Aerosol Monitoring & Analysis, Inc.
1331 Ashton Road, Box 646
Hanover, MD 21076
410-684-3327, 410-684-3384 (fax)
Web Site: www.amaconsulting.com

Contract Administrator: Charles F. Ryan, III, CFO, Vice President

Business Size: Small

DUNS Number: 109016279

Central Contractor Registered in DOD CCR Database,

Registration Database: Cage Code: 0MJS0

Description of Special Item Number:

SIN 899-1, 899-1RC	Environmental Planning & Documentation
SIN 899-2, 899-2RC	Environmental Compliance Services
SIN 899-3, 899-3RC	Environmental/Occupational Training Services
SIN 899-4, 899-4RC	Waste Management Services
SIN 899-8, 899-8RC	Remediation Services

Order Limitations: Minimum \$100; Maximum \$1,000,000

Geographic Coverage: Worldwide

Production Points: Hanover, Maryland

Quantity Discounts: See attached price lists

Prompt Payment Terms: Net 30 Days

Customer Information (continued)

Government Credit Cards: Accepted

Foreign Items: None

Time of Delivery: Specified in Negotiated Delivery Orders

F.O.B. Points: FOB Destination

Ordering Address: Aerosol Monitoring & Analysis, Inc.
Attention: Charles F. Ryan, III, VP
1331 Ashton Road, P.O. Box 646
Hanover, MD 21076-0646
410-684-3327; 410-684-3384 (Fax)

Payment Address: Aerosol Monitoring & Analysis, Inc.
1331-A Ashton Road, P.O. Box 646
Hanover, MD 21076

Warranty Provision: Not Applicable

Export Packing Charges: Not Applicable

Pricing Information

Labor Category Prices SINs 899-1.2.3.4, 8 & 1(RC), 2(RC), 3(RC), 4(RC) & 8(RC)		
<u>Labor Category</u>	<u>Government Hourly Rate</u>	<u>Government Daily Rate</u>
Certified Industrial Hygienist	\$129.95	\$1,039.60
Certified Safety Professional	\$99.75	\$798.00
Senior Industrial Hygienist	\$87.22	\$697.76
Environmental Professional	\$74.51	\$596.08
Project Manager	\$70.56	\$564.48
Industrial Hygienist	\$54.51	\$435.28
Air Monitoring Technician	\$39.29	\$314.32
Specification Writer/Project Designer	\$67.48	\$539.84
Cost Estimator	\$67.48	\$539.84
CADD Operator	\$44.31	\$354.48
Program Control Specialist	\$34.23	\$273.84

Equipment Prices SINs 899-1,2,4,8 & 1(RC), 2(RC), 4(RC), 8(RC)	
<u>Equipment Category</u>	<u>Daily Rate</u>
Moisture Meter	\$22.00
Hygrometer	\$22.00
Moisture Meter/Hygrometer Combo.	\$45.00
Infrared Thermal Imaging Unit	\$260.00
Laser Particle Counter	\$90.00
P-Trak/Ultra-Fine Particle Counter	\$45.00
Spore Trap Sampler	\$45.00
SAS Culture/Viable Microbial Sampler	\$90.00
XRF	\$90.00
Indoor Air Quality Monitor/Meter	\$90.00

Pricing Information (continued)

Training Prices SINs 899-3 & 899-3(RC)					
<u>Title of Course(s)</u>	<u>Length of Course</u>	<u>Total Price</u>	<u>Minimum # Participants</u>	<u>Price/Each Add'l Participant</u>	<u>Max # Participants</u>
Respiratory Protection	2hrs	\$ 448.88	10	\$ 9.98	25
Bloodborne Pathogen	2hrs	\$ 448.88	10	\$ 9.98	25
Lockout/Tagout	2hrs	\$ 448.88	10	\$ 9.98	25
OSHA Hazcom	2hrs	\$ 448.88	10	\$ 9.98	25
Hearing Conservation	2hrs	\$ 448.88	10	\$ 9.98	25
OSHA 1st Resp Aware	2hrs	\$ 448.88	10	\$ 9.98	25
Fire Extinguishers	2hrs	\$ 448.88	10	\$ 9.98	25
PCB Awareness	2hrs	\$ 448.88	10	\$ 9.98	25
Asbestos Awareness	2hrs	\$ 448.88	20	\$ 9.98	75
Lead in Construction	4hrs	\$ 847.88	10	\$ 69.82	25
Asbestos O&M Refresher	4hrs	\$ 847.88	10	\$ 69.82	25
Asbestos Inspector Refresher	4hrs	\$ 847.88	10	\$ 69.82	25
Asbestos Mgmt. Planner Refresher	4hrs	\$ 847.88	10	\$ 69.82	25
Fall Protection	4hrs	\$ 847.88	10	\$ 69.82	25
Fork Lift Operator Training	4hrs	\$ 847.88	10	\$ 69.82	25
Scaffolds/Fall Protection	4hrs	\$ 847.88	10	\$ 69.82	25
Lead Risk Assessor Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Lead Inspector Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Lead Project Designer Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
OSHA Lead in Costruction	8hrs	\$ 1,296.75	10	\$ 99.75	25
Asbestos Worker Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Asbestos Supervisor Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Asbestos Insp./Mgmt Planner Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Asbestos Project Designer Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
Asbestos Project Monitor Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
HAZWOPER Refresher	8hrs	\$ 1,296.75	10	\$ 99.75	25
OSHA Confined Space	8hrs	\$ 1,296.75	10	\$ 99.75	25
Indoor Air Quality for Facility/Bldg Managers	8hrs	\$ 1,995.00	10	\$ 199.50	25

Pricing Information (continued)

Title of Course(s)	Length of Course	Total Price	Minimum # Participants	Price/Each Add'l Participant	Max # Participants
Lead Worker	16hrs	\$ 2,493.75	10	\$ 199.50	12
Lead Risk Assessor	16hrs	\$ 2,493.75	10	\$ 199.50	12
Asbestos Management Planner	16hrs	\$ 2,493.75	10	\$ 199.50	12
Asbestos Project Monitor	16hrs	\$ 2,493.75	10	\$ 199.50	12
Asbestos Operations & Maintenance	16hrs	\$ 2,493.75	10	\$ 199.50	12
OSHA-10 for Construction	16hrs	\$ 2,493.75	10	\$ 199.50	12
Lead Inspector Technician	24hrs	\$ 3,640.88	10	\$ 299.25	12
Asbestos Inspector	24hrs	\$ 3,640.88	10	\$ 299.25	12
Asbestos Project Designer	24hrs	\$ 3,640.88	10	\$ 299.25	12
OSHA Hazmat Technician	24hrs	\$ 3,640.88	10	\$ 299.25	12
Lead Supervisor	32hrs	\$ 4,788.00	10	\$ 399.00	12
Asbestos EPA Worker	32hrs	\$ 4,788.00	10	\$ 399.00	12
OSHA-30 for Construction	32hrs	\$ 4,788.00	10	\$ 399.00	12
Lead Supervisor/Project Designer	40hrs	\$ 5,885.25	10	\$ 498.75	12
Lead Inspector/Risk Assessor	40hrs	\$ 5,885.25	10	\$ 498.75	12
Asbestos AHERA Supervisor	40hrs	\$ 5,885.25	10	\$ 498.75	12
OSHA HAZWOPER	40hrs	\$ 5,885.25	10	\$ 498.75	12

AMA offers a Quantity discount when multiple iterations of any particular course are purchased. These discounts are as follows:

Quantity Discounts for # of Courses:	1-3 Qty	0% Discount
	4-6 Qty	5% Discount
	7+ Qty	10% Discount

Services

SIN Code 899 1/899 1(RC) Environmental Planning & Documentation

- Phase I & II Environmental Site Assessments
- Air Quality Analysis
- Environmental Sampling
- Plans & Specification Preparation

SIN Code 899 2/899 2(RC) Environmental Compliance Services

- Phase I & II Environmental Site Assessments
- UST/AST Assessments & Management
- Radon/PCBs
- OSHA Compliance Assessments
- Safety Audits & Inspections
- Occupational Health & Safety Programs
- Emergency Response Plans
- Database Development and Management

SIN Code 899 3/899 3(RC) Environmental/Occupational Training Services

- Asbestos
- Lead
- Mold/Indoor Air Quality
- Hazardous Materials
- OSHA Compliance Courses
- EPA/RCRA Compliance Courses
- DOT Compliance Courses
- Customized Training Courses

SIN Code 899 4/899 4(RC) Waste Management Services

- Hazardous waste characterization studies
- Hazardous materials building surveys
- Industrial hygiene surveys
- Indoor Air Quality (IAQ) investigations
- Mold evaluations
- Hazard and/or Non Hazard Exposure Assessments
- Material Safety Data Sheet management and review
- RCRA/CERCLA Site Investigations
- Expert Witness (Litigation Support)

SIN Code 899 8/899 8(RC) Remediation Services

- Site Characterization, Field Investigation
- Asbestos/Lead Abatement Project Design Services
- Asbestos/Lead Abatement Contract Administration
- Asbestos/Lead Abatement Project Management
- Mold Remediation oversight and clearance sampling
- Air Monitoring
- UST/AST Removal Oversight
- Expert Witness (Litigation Support)

Labor Category Descriptions

Labor Category: **Certified Industrial Hygienist**
Educational Requirement: Minimum Bachelor's Degree in physical or biological science or engineering and a Master's Degree in science or engineering with concentration in industrial hygiene or safety.
Certifications: Certified by the American Board of Industrial Hygiene (ABIH) as a Certified Industrial Hygienist (CIH)
Minimum years of experience: 10
Description of duties and responsibilities: Perform environmental health/ industrial hygiene investigations, studies, and evaluations. Perform quality assurance activities related to environmental health/industrial hygiene investigations, studies, and evaluations. Provide consultation to clients, which may include communicating findings, results, conclusions and recommendations of investigations, studies, and evaluations. Provide training and education to clients in the area of industrial hygiene. Provide litigation support in areas where individual is a subject matter expert.

Position: **Certified Safety Professional**
Educational Requirement: Minimum Bachelor's Degree in science or engineering and a Master's Degree in science or engineering with concentration in industrial hygiene or safety.
Certifications: Certified by the American Society of Safety Engineers (ASSE) as a Certified Safety Professional (CSP)
Minimum years of experience: 10
Description of duties and responsibilities: The individual will consult, plan, implement, evaluate and certify environmental health/safety management services to clients. Perform safety and environmental health investigations, studies, and evaluations, which may include: developing survey protocol outlines and cost projection estimates; reviewing and evaluating accident and injury statistics, identifying potential workplace safety and health hazards, and developing safety plans; conducting employee interviews, developing and administering questionnaires, analyzing and interpreting results. Perform quality assurance activities related to safety management and environmental health investigations, studies, and evaluations. Provide consultation to clients that may include communicating findings, results, conclusions and recommendations of investigations, studies, and evaluations. Provide training and education to clients including the preparation of training manuals and other training materials. Conduct environmental health/safety management investigations studies, and evaluations. Provide litigation support in areas where individual is a subject matter expert.

Labor Category: **Senior Industrial Hygienist**
Educational Requirements: Minimum Bachelor's Degree in physical or biological science or engineering and a preferable Master's Degree in science or engineering with concentration in environmental matters or safety.
Certifications: Asbestos Inspector, Asbestos Supervisor, Lead Paint Inspector.
Minimum years of experience: 10
Description of duties and responsibilities: The individual has the experience to participate in multidisciplinary effort to address occupational health needs as evidenced by experience working as a member of a team. The individual will also be capable of working independently in performing environmental health/industrial hygiene investigations, studies,

and evaluations. Provide consultation to clients, which may include communicating findings, results, conclusions and recommendations of investigations, studies, and evaluations. The individual has experience in the areas of asbestos, lead surveys, indoor air quality, microbial investigations and other industrial hygiene and health and safety matters.

Position: **Environmental Specialist**
Educational Requirement: Minimum Bachelor's Degree in physical or biological science or engineering and a preferable Master's Degree in science or engineering with concentration in chemistry or environmental matters.
Certifications: Certified by the Academy of Certified Hazardous Materials Managers as a Certified Hazardous Materials Manager (CHMM)

Minimum years of experience: 5

Description of duties and responsibilities: The individual will conduct fieldwork for environmental management projects including environmental sampling, monitoring and hazardous materials investigations. Individual will have environmental field and technical experience, specifically with remedial field investigations and assessments. Experience in risk assessment, corrective measures studies relevant to RCRA compliance and/or Superfund. Good working knowledge of data base management, good written and oral communications skills and good technical writing skills are required. Additional experience in asbestos, lead paint, groundwater sampling and modeling and environmental site assessments are required.

Position: **Project Manager**
Educational Requirement: Minimum Bachelor's Degree in physical or biological science or engineering
Certifications: Asbestos Project Designer, Lead Paint Inspector/Risk Assessor Asbestos Inspector, Asbestos Supervisor

Minimum years of experience: 5

Description of duties and responsibilities: The individual is one of the company's prime contacts with the client and is responsible for overall work progress and technical performance on the project. Specific responsibilities and accountabilities of this position include planning, staffing, schedule, budget, quality, safety, and coordination of subcontractors and internal support not assigned to the project. The Project Manager is a participant/leader in major technical, cost, scheduling, and performance decisions. Perform industrial hygiene and environmental services. Have experience in the areas of asbestos and lead surveys, abatement management plans, oversight, assessment and exposure monitoring, industrial hygiene and health/safety. Individual will have good technical writing and oral communications skills and must be able to effectively manage multiple tasks on a routine basis.

Position: **Industrial Hygienist**
Educational Requirement: Minimum Bachelor's Degree, preferably in physical or biological science or engineering.
Certifications: Asbestos Inspector, Asbestos Supervisor, Lead Paint Inspector.

Minimum years of experience: 2

Description of duties and responsibilities: The individual has experience in the areas of asbestos and lead surveys, abatement management plans, abatement oversight, assessment and exposure monitoring, industrial hygiene and health/safety. They must

have ability to communicate effectively with client representative and other technical professionals. Independently perform environmental consulting work at client's site. Use experience to evaluate and solve routine problems and recommend appropriate remedial measures; and accomplish work that requires a basic level of technical and communication skills. Make observations and evaluations, use sampling instruments, maintain accurate and complete records and write professional reports to meet the client's needs.

Position: **Air Monitoring Technician**
Educational Requirement: Minimum Bachelor's Degree, preferably in physical or biological science or engineering.
Certifications: Asbestos Inspector, Asbestos Supervisor, NIOSH 582 Course
Minimum years of experience: 1

Description of duties and responsibilities: The individual has experience in the areas of asbestos and lead abatement, abatement oversight, assessment and air monitoring, and has the ability to analyze Phase Contrast Microscopy (PCM) samples. They must have ability to communicate effectively with abatement contractors and client representatives. Independently perform air-monitoring work at client's site. Use experience to evaluate and solve routine problems and recommend appropriate remedial measures; and accomplish work that requires a basic level of technical and communication skills. Make observations and evaluations, use sampling instruments, maintain accurate and complete records.

Position: **Specification Writer/Project Designer**
Educational Requirement: Minimum Bachelor's Degree, preferably in physical or biological science or engineering.
Certifications: Asbestos Inspector, Asbestos Supervisor, Lead Paint Inspector, Asbestos Project Designer, Lead Project Designer

Minimum years of experience: 2
Description of duties and responsibilities: The individual has the same duties and responsibilities as the Industrial Hygienist with the additional experience of designing remediation projects for asbestos and lead. They must have a familiarity with published specification software, standards such as NIBS SPECSINTACT and MasterSpec.

Position: **Cost Estimator**
Educational Requirement: Minimum Bachelor's Degree, preferably in physical or biological science or engineering.
Certifications: Asbestos Inspector, Asbestos Supervisor, Lead Paint Inspector, Asbestos Project Designer, Lead Project Designer

Minimum years of experience: 2
Description of duties and responsibilities: The individual has the same duties and responsibilities as the Specification Writer/Project Designer with the additional experience of projecting cost estimates for the removal of hazardous materials. Individual must be able to provide accurate removal estimates based upon industry standards, local market rates and other variables that impact a remediation project.

Position: CAD Operator
Educational Requirement: Minimum Bachelor's Degree, preferably in architecture or engineering.
Certifications: Asbestos Inspector, Lead Paint Inspector.
Minimum years of experience: 2
Description of duties and responsibilities: The individual will produce construction documents either by manual drafting or by using the CAD (Computer Aided Drafting) system. Coordinate construction documents with Project Manager, outside consultants, contractors, clients and others as directed. Checks plans, specifications, and shop drawings for coordination, accuracy, errors, and omissions. Assist Project Managers in contacting agencies for submittal and planning requirements and obtaining information.

Position: Program Control Specialist
Educational Requirement: Associates Degree or 10 years of business experience
Minimum years of experience: 5
Description of duties and responsibilities: The individual will be responsible for the day-to-day office operations. They must have experience in secretarial duties with firm real world knowledge of PC-based software programs as well as knowledge of technical terminology within the environmental, health and safety arena. Individual must be able to coordinate and prioritize project tasks to ensure all deadlines are met. Individual must be creative and have excellent problem solving skills. Knowledge in MS Word, Excel, PowerPoint is required.