GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSAAdvantage®, a menu-driven database system. The INTERNET address for GSAAdvantage!® is: www.gsaadvantage.gov.

Multiple Award Schedule

FSC Group: Professional Services    FSC Class:

Contract number: GS-10F-0398X

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: July 21, 2021 - July 20, 2026

Sage Horizons Consulting, Inc.
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www.sagehorizons.com

Contract Administration
Cynthia Gibbs
know-how@sagehorizons.com

Business Size: Small
Service-Disabled Veteran Owned Small Business
Women-Owned Small Business
Economically Disadvantaged Women-Owned Small Business
Minority Owned Business
Black American Owned

Price list current as of Modification #PO-0013 effective Jul 21, 2021.

Prices Shown Herein are Net (discount deducted)
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CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SINs</th>
<th>Recovery</th>
<th>SIN Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>541611RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>611430</td>
<td>611430RC</td>
<td>Professional and Management Development Training</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials (OLM)</td>
</tr>
<tr>
<td>OLMSTLOC</td>
<td></td>
<td>Order Level Materials (OLM) (State &amp; local)</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

<table>
<thead>
<tr>
<th>SIN</th>
<th>Labor Category</th>
<th>7/21/2021 to 7/20/2022</th>
<th>7/21/2022 to 7/20/2023</th>
<th>7/21/2023 to 7/20/2024</th>
<th>7/21/2024 to 7/20/2025</th>
<th>7/21/2025 to 7/20/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>Senior Management Consultant</td>
<td>$400.14</td>
<td>$410.15</td>
<td>$420.40</td>
<td>$430.91</td>
<td>$441.68</td>
</tr>
<tr>
<td>541611RC</td>
<td>Senior Consultant</td>
<td>$285.25</td>
<td>$292.38</td>
<td>$299.69</td>
<td>$307.18</td>
<td>$314.86</td>
</tr>
<tr>
<td>611430</td>
<td>Technical/Project Management/Administrative Support</td>
<td>$101.62</td>
<td>$104.16</td>
<td>$106.77</td>
<td>$109.44</td>
<td>$112.17</td>
</tr>
<tr>
<td>611430RC</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item.

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Description/Qualifications</th>
</tr>
</thead>
<tbody>
<tr>
<td>Senior Management Consultant</td>
<td>Provides senior subject matter expertise in organizational transformation, organization-level project management, senior leadership and workforce development, and organizational performance management. Plans and guides organizational strategic planning and integration initiatives, business process improvements, and organizational assessments. Responsible for the design and management of transformation and organization improvement projects, task orders deliverables, and successful completion of projects that meet the highest levels of customer satisfaction. Senior subject matter expert with senior leadership and project management skills, master’s degree, and 15 or more years of experience.</td>
</tr>
</tbody>
</table>
Senior Consultant

Provides senior level consulting in organizational transformation, project management, leadership and workforce development, and organizational performance management. Plans and guides organizational strategic planning and integration initiatives, business process improvements, and organizational assessments. Provides expert facilitation of teams and workgroups; data analyses and feedback; reports and recommendations; and frameworks, methodologies, processes, and tools and techniques to ensure the successful completion of projects with the highest level of customer satisfaction. Subject matter expert, high level project management skills, master's degree, and 12 or more years of experience.

Technical/Project Management/Administrative Support

Provides technical, project management, or administrative support to organizational transformation and training initiatives or project management projects. Coordinates consulting project activities; collects and consolidates inputs from clients; tracks data and prepares reports; coordinates work schedules and prepares electronic workflow schedules; tracks progress and results; edits materials and creates presentations for meetings and events; performs word processing and prepares graphic presentations and spreadsheets. Participates effectively on client-employee multi-discipline teams. Intermediate level of computer skills and scheduling software tools; high level of skills with MS Office programs; bachelor's degree and at least 5 years of experience on management support teams.

2. Maximum Order

<table>
<thead>
<tr>
<th>SIs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>611430</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum order: $100.00

4. Geographic coverage (delivery area): Worldwide

5. Point(s) of production (city, county, and State or foreign country): Same as company address.

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None.

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days.


10a. Time of delivery: To Be Determined at the Task Order Level
10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. To Be Determined at the Task Order level.

10c. Overnight and 2-day delivery: To Be Determined at the Task Order level.

10d. Urgent Requirements: To Be Determined at the Task Order level

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as company address.

12b. Ordering procedures: For supplies and services, the ordering procedures and information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as company address.

14. Warranty provision: Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable.

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable.

17. Terms and conditions of installation (if applicable). Not Applicable.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable.

18b. Terms and conditions for any other services (if applicable). Not Applicable.

19. List of service and distribution points (if applicable). Not Applicable.

20. List of participating dealers (if applicable). Not Applicable.


22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable.

22b. Section 508 Compliance/Electronic and Information Technology (EIT) Supplies and Services: Not Applicable.

23. Unique Equity Identifier (UEI) Number: 110711095

24. Sage Horizons is registered and active in the System for Award Management (SAM) database.
Service Contract Labor Standards: The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.
Sage Horizons Consulting, Inc is a service-disabled veteran small business (SDVOSB) with nearly twenty years of business consulting to the federal government. We have performed prime contracts in over 15 of the government’s largest agencies, including the Department of Veterans Affairs, Homeland Security, US Air Force, Interior, Transportation, and Health and Human Services.

**Business Administrative Services (541611)**

Our consulting services include expert advice, assistance, guidance, and counseling in support of administrative and business management functions within organizations. Services include:

- Strategic and Organizational Planning
- Business Process Improvement
- Organizational Assessment and Surveys
- Performance Management
- Business Program and Project Management
- Executive/Management Coaching Services
- Customized Business Training to Support Consulting Initiatives
- Facilitation

### a. Consulting Areas of Expertise

<table>
<thead>
<tr>
<th>Enterprise-Level Planning</th>
<th>Strategic and Operations Planning</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Organizational Assessment</td>
</tr>
<tr>
<td></td>
<td>Performance Management</td>
</tr>
</tbody>
</table>

**Performance Management**

- Development/Management of Performance Measures
- Decision Making
- Facilitation
- Conflict Resolution
- Workforce Diversity
- High Performance Team Development

**Business Process Improvement**

- Business Process Mapping
- Gap Analysis
- Solutions Development/Best Practices
- Implementation Roadmap

**Project Management**

- Performance-Based Project Management
- Comprehensive Project Plans
- Integrated Project Teams Training and Management

**Training and Training Management Services**

- Workforce Development
- Leadership/Supervisory Investment
- Executive Coaching
- Training Needs Assessment and Training Plans
- Course Development and Instructor Services

*We offer customized training to support these consulting initiatives.*
Training Services (611430)

As training development experts, we have developed and conducted a wide variety of diverse courses, seminars, webinars, and workshops to meet our clients’ needs, including organizational leadership, workforce development, diversity and inclusion, trust and core values, military sexual assault prevention, and offshore drilling and production inspections. Sage’s in-depth expertise in Training include:

- Instructional systems design (ISD) for development and effective delivery of customized training courses and workshops for workforce development and improvement needs
- Training tailored to meet core qualifications, core competencies, and other specific needs of the client
- In-depth training needs assessments and development of competencies
- Expert classroom instruction and facilitation
- Executive coaching

a. The Sage Training Development Framework

This comprehensive framework was developed by Sage’s most experienced ISDs to specifically develop and manage training designed for government organizations. Based on industry’s well-recognized ADDIE training development model, the Sage framework provides a roadmap to assess, design, develop, conduct, and evaluate a wide variety of integrated training that can meet the needs of various levels of an organization including leadership, management, and the general workforce. Used in numerous successful training initiatives at Veterans Affairs, Commerce, Air Force, USDA, Interior, and DHS, the Sage Framework effectively ensures that:

…training is designed and developed to meet specific, clearly defined needs.

…training is conducted and evaluated to ensure learning needs are met.

…evaluation is used to continuously improve the training process, the content, and the outcomes.

b. Sage GSA-Approved Courses

Under Training Services, we offer off-the-shelf, GSA-approved ready-to-go courses in Project Management and Conflict Management/Resolution. In addition, under Business Administrative Services (541611) we offer development and presentation of specialized, custom training to support consulting initiatives.

<table>
<thead>
<tr>
<th>Course</th>
<th>Description</th>
<th>Length</th>
<th>Max Participants</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Project Management</td>
<td>Performance-based lifecycle project management, IPT management, and continuous performance monitoring.</td>
<td>3 days</td>
<td>24</td>
</tr>
<tr>
<td>2. Managing/Resolving Conflict</td>
<td>How to effectively manage and resolve conflict in the today’s workplace.</td>
<td>2 days</td>
<td>24</td>
</tr>
</tbody>
</table>
c. Sage GSA-Approved Courses - Pricing

<table>
<thead>
<tr>
<th>SIN</th>
<th>Training Courses</th>
<th>7/21/2021 to 7/20/2022</th>
<th>7/21/2022 to 7/20/2023</th>
<th>7/21/2023 to 7/20/2024</th>
<th>7/21/2024 to 7/20/2025</th>
<th>7/21/2025 to 7/20/2026</th>
</tr>
</thead>
<tbody>
<tr>
<td>611430</td>
<td>Project Management</td>
<td>$16,532.35</td>
<td>$16,945.66</td>
<td>$17,369.30</td>
<td>$17,803.53</td>
<td>$18,248.62</td>
</tr>
<tr>
<td>611430RC</td>
<td>Managing/Resolving Conflict</td>
<td>$10,321.91</td>
<td>$10,579.96</td>
<td>$10,844.46</td>
<td>$11,115.57</td>
<td>$11,393.46</td>
</tr>
</tbody>
</table>

d. Customized Training Services

To support our consulting services, Sage offers customized training in the areas listed below. Training can be customized to any format and size and meet the needs of participants at any level of the organization including top leadership, management, supervisory, and general workers.

- Developing Organizational Strategic Initiatives
- High Performance Team Development
- Project Management
- Establishing Performance Management Systems
- Work Process Reengineering/Improvement
- Effective Problem Solving
- Managing and Resolving Conflict
- Conducting Key Business Process Analyses
- Effective Communications
- Developing Effective Customer Relations (Managers/Supervisors)
- Providing Effective Customer Service