

Facilities Maintenance and Management Services (03FAC)

General Services Administration, Federal Supply Service
Authorized Federal Supply Schedule Price List

DYNAMIC ENERGY CONCEPTS, INC.



Contract Administration:

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GSA FSS Contract Administrator

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Industrial Group Number: 541330

Industrial Class Number: N/A

Contract Number: GS-10F-0408M

Contract Period: August 1, 2002 – August 8, 2012

DUNS Number: 059089461

CAGE Number: 1LSC5

Business Size: Small, Woman Owned Business

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Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address to GSA Advantage!™ is:
www.gsaadvantage.gov

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: www.fss.gsa.gov

DESCRIPTION OF SERVICES OFFERED

Dynamic Energy Concepts is a small women owned business specializing in all facets of energy services. Vickie Tilley-Moore, President and founder, and her team have a proven record of leadership in contracting, information services, commodity procurement, ECM projects, financing strategies, and government agency interfaces. DEC is the only company in the nation that currently holds a contract to manage and provide monthly auditing services for an entire Federal agency's energy data (Department of Veteran Affairs) and commodity procurement services to this same agency. Please visit www.dynamicenergyconcepts.com for additional company information.

03FAC - Facilities Maintenance and Management **Energy Management, Water Conservation and Support Services**

SIN 871-202 - Energy Management Planning and Strategies. A four-phase Comprehensive Energy Management Solution consisting of all four phases of an energy project and could pertain to a variety of energy projects that include, but are not limited to, renewable energy, sustainable energy, and energy efficient buildings certification programs such as LEED. (1) Consulting/Auditing/Energy Management Solutions - This includes the strategic planning, energy assessments e.g. feasibility, vulnerability and other detailed assessments, developing and executing of energy audits, audit plans and energy management solutions. (2) Concept Development and Requirements Analysis - This includes the analysis of the audit results and outlined requirements to design a detailed energy management project concept. (3) Implementation and Change Management - This includes the implementation and integration of more energy efficient practices and systems and training in using them effectively. (4) Measurement and Verification - This includes the performance assessment and measurement of the effectiveness and energy efficiency of the project and can include long term monitoring, verification of savings and benchmarking.

SIN 871-203 - Training on Energy Management. Including, but not limited to, reducing energy consumption, mitigating risk with energy systems, operating systems efficiently, making energy efficient system choices, and energy efficient buildings certification programs such as LEED.

SIN 871-205 - Energy Program Support Services. Including, but not limited to, billing and management oversight and assistance in preparing energy services related agency statements of work. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-206 - Building Commissioning Services. Including, but not limited to, comprehensive building commissioning services on new construction, major modernization projects, and existing energy consuming buildings and facilities designed to ensure the building systems are designed and built to operate as efficiently as possible. This includes re-commissioning and retro-commissioning services. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-207 - Energy Audit Services. Including, but not limited to, developing, executing, and reporting on audit plans and/or perform energy and water audit services. Energy audits may range from cursory to comprehensive. Including, but not limited to data collection, data analysis, benchmarking with tools such as Energy Star, and written recommendations of suggested upgrades of electrical and mechanical infrastructure, including their impact on energy consumption and pollution can include recommendations for using alternative Energy Sources. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-208 - Resource Efficiency Management (REM). Including, but not limited to, providing information on possible steps that will improve energy efficiency. This information shall include estimates of cost savings and environmental benefits. This includes onsite analysis of current operations,

equipment, and energy purchasing patterns. This may include the services of a resource efficiency advocate for individual or aggregated building(s) in order to maximize resource efficiency. Energy efficient buildings certification programs such as LEED may be included.

SIN 871-209 - Innovations in Energy. Innovative approaches to renewable and/or sustainable energy, sustainability services, and energy management technology and services. These might include, but are not limited to, new developments or improvements in providing renewable energy and managing energy through biomass conversion, solar energy, fuel cells, geothermal energy, hydropower (tidal power, wave power, tidal stream power, waterwheels, and hydro electricity), wind power or other sources. These approaches should be capable of providing renewable and/or sustainable energy and sustainability services that are more carbon-neutral, thereby lessening dependence on traditional non-renewable, fossil fuel sources of energy such as coal, oil, natural gas and propane. This could include sustainability and carbon management solutions such as analysis, foot printing, measuring, mitigation, verification and management, training on new energy technologies and systems, life-cycle costing, and maintenance and operational support of renewable energy systems; and the implementation, testing and evaluation of networked energy management systems and services that utilize Internet Protocol -Next Generation (IPv6) enabled systems that are configured using open standards architecture that can include Power over Ethernet (POE) implementation, wireless configurations, data security using IPSEC or 128 DES Encryption standards, high reliability, NIST compliant, and demonstrated energy efficiencies or cost savings, and are capable of integrating with existing information systems data infrastructure and backbone.

SIN 871-210 - Water Conservation. Water Conservation: Services and consulting related to the reduction of water usage, recycling of water for multiple purposes, retention of water, improvement of water quality and water flow. These services can include, but are not limited to, facility water audits, water balance, and water system analysis.

CUSTOMER INFORMATION

1a. AWARDED SPECIAL ITEM NUMBERS (SINS):

SIN 871-202: Energy Management Planning and Strategies

SIN 871-203: Training on Energy Management

SIN 871-205: Energy Program Support Services

SIN 871-206: Building Commissioning Services

SIN 871-207: Energy Audit Services

SIN 871-208: Resource Efficiency Management

SIN 871-209: Innovations in Energy

SIN 871-210: Water Conservation

1b. Lowest Price Model Number and Lowest Unit Price: Not Applicable

1c. Description of Hourly Rates: See attached tables

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage: Worldwide

5. Points of Production: N/A

6. **Discount from List Prices or Statement of Net Price:** None
7. **Quantity Discounts:** N/A
8. **Prompt Payment Terms:** Net 30 Days
- 9a/9b. **Government Credit Card:** Government credit card is accepted above and below the micro-purchase threshold.
10. **Foreign Items:** N/A
- 11a/b/c **Time of Delivery:** To be negotiated with the customer per Task Order
12. **F.O.B. Point(s):** To be negotiated with the customer per Task Order
- 13/14. **Ordering Address and Payment Address:**
Dynamic Energy Concepts, Inc.
ATTN: Vickie Tilley-Moore
14746 West Highway 102
Decatur, AR 72722
15. **Warranty Provision:** N/A
16. **Export Packing Charges:** N/A
17. **Terms and Conditions of Government Purchase Card:** Government credit card is accepted.
18. **Terms and Conditions of Rental, Maintenance, and Repair:** N/A
19. **Terms and Conditions of Installation:** N/A
- 20/20a **Terms and Conditions of Repair Parts and other Services:** N/A
21. **List of Service and Distribution Points:** N/A
22. **List of Participating Dealers:** N/A
23. **Preventative Maintenance:** N/A
- 24a. **Environmental Attributes:** N/A
- 24b. **Section 508 Compliance:** N/A
25. **Data Universal Number System (DUNS) Number:** 059089461
26. **Central Contractor Registration:** Dynamic Energy Concepts, Inc. is registered in the Central Contractor Registration database.

PRICE LIST

DEC's GSA Approved Pricing for our Facilities Maintenance and Management Services (03FAC) contract is shown in the table below. The table provides our consulting rates for each SIN. Under this Federal Supply Schedule, DEC can provide the following services:

SIN 871-202: Energy Management Planning and Strategies

SIN 871-203: Training on Energy Management

SIN 871-205: Energy Program Support Services

SIN 871-206: Building Commissioning Services

SIN 871-207: Energy Audit Services

SIN 871-208: Resource Efficiency Management

SIN 871-209: Innovations in Energy

SIN 871-210: Water Conservation

GSA APPROVED GOVERNMENT HOURLY RATES			
LABOR CATEGORIES	RATE	RATE	RATE
	Base Year 1 2009-2010	Option 1 Year 2 2010-2011	Option 2 Year 3 2011-2012
Principal	\$163.35	\$163.35	\$163.35
Sr. Project Manager	\$157.30	\$157.30	\$157.30
Project Manager	\$127.00	\$127.00	\$127.00
Sr. Tech Support	\$102.85	\$102.85	\$102.85
Jr. Tech Support	\$76.20	\$76.20	\$76.20
Utility Contracting Specialist	\$157.30	\$157.30	\$157.30
Administrative Support	\$54.45	\$54.45	\$54.45
Commodity Procurement Spec	\$157.30	\$157.30	\$157.30

DEC offers Billing and Management Oversight Services

Accounts	25-100	101-250	251-500	501-750	751-1000	1000 & Up
Pricing Structure	\$16.50/acct	\$14.30/acct	\$12.10/acct	\$11.00/acct	\$9.90/acct	\$8.80/acct

Account Setup (One Time Non-Recurring Fee)

Complete Site and Account Database Setup: \$50.00 per account

Historical Data Setup (One Time Non-Recurring Fee)

Obtain and Input Historical Utility Billing Information: \$24.00 per account/per year

DESCRIPTION OF LABOR CATEGORIES

Labor Category	Education (minimum)	Experience (minimum years)	Description
Principal	Masters degree OR Bachelors degree and professional registration/certification	25	Provides highest level strategic advice and consulting.
Sr. Project Manager	Masters degree OR Bachelors degree and professional registration/certification	10	Responsible for implementing specific task orders under this contract. Provides strategic advice and consulting.
Project Manager	Masters degree OR Bachelors degree and professional registration/certification	10	Experience involving responsible management and execution of project and delivery order tasks in support of Project Managers and other team members. Professional registration in field of practice is typical.
Sr. Tech Support	Masters degree OR Bachelors degree and professional registration/certification	10	Experience involving responsible management and execution of project and delivery order tasks in support of Project Managers and other team members. Professional registration in field of practice is typical.
Jr. Tech Support	Bachelors Degree	5	Professional practice in supporting Senior Staff and Project Managers with applied leadership and consulting skill on projects, delivery orders and task orders.
Utility Contracting Specialist	Bachelors Degree	5	Professional practice in supporting Senior Staff and Project Managers with applied leadership and consulting skill on projects, delivery orders and task orders.
Administrative Support	Bachelors Degree	2	Proofreads and edits technical reports, prepares figures, illustrations, report covers, responsible for monitoring compliance with and administration of contractual terms and conditions, Responsible for filing, word processing and general secretarial duties in support of managers, consultants and analysts.
Commodity Procurement Specialist	Bachelors Degree	2	Professional practice and experience in the commodity industry in Natural Gas, Electricity & Fuel Oil