General Services Administration
Federal Supply Schedule
Multiple Award Schedule
Authorized Federal Supply Schedule Price List

FSC Group: Professional Services
FSC Class: 3610

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system.

The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Contract Period:
July 29th, 2011 – July 28th, 2026

Contract No:  
GS-10F-0414X

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contractor:  
Languages Unlimited, LLC
6000 Metrowest Blvd
Suite 208, Orlando, FL 32835
Tel: 1-800-864-0372 | Fax: 1-800-530-9532
http://www.languagesunlimited.com  gov@languagesunlimited.com

Contracts Administrator:  
Joel E. Letang  
gov@languagesunlimited.com

Business Size: Small Disadvantaged Business
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Table of Contents

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About Languages Unlimited

Languages Unlimited, LLC serves public and private sectors with certified Subject Matter Experts (SME) for language translation & localization, interpretation, training, and comprehensive linguistic services. During our 20+ years in business, we continue expanding our services while offering exceptional solutions in more than 120 languages and dialects.

Our clients are State and Federal agencies, non-profit organizations, educational institutions and other language service firms. Languages Unlimited is adept at helping our clients communicate with their clients, constituencies, and employees during seminars, conferences, court hearings, medical examinations, and trade documentation, to name a few.

Headquartered in Orlando, Florida, our corporate team is comprised of a diverse group professionals which provide continuous administrative support and quality assurance to ensure service delivery is optimal. Languages Unlimited maintains a proprietary database with thousands of certified linguists with expertise in a variety of technical and non-technical fields. Our database enables us to contract with a vast network of language professionals in various parts of the United States as well as abroad to offer more responsive, accurate, and adaptable services to our clients. Our linguists are grouped by levels of expertise and are part of Languages Unlimited’s exclusive SME Enclaves located in 6 continents.

Our Mission is to always strive for precision with each engagement while breaking every language barrier our clients face. In addition, we make it our daily goal to provide our clients with world-class customer service and to keep our prices competitive. Since our inception in 1994, Languages Unlimited’s Vision remains unchanged – facilitate and enhance connections through language comprehension around the world.
I. Customer Information

1a. Awarded Special Item Numbers (SINS)

Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Recovery</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541930</td>
<td>541930RC</td>
<td>Translation and Interpretation Services</td>
</tr>
<tr>
<td>611630</td>
<td>611630 RC</td>
<td>Linguistic Training and Education</td>
</tr>
<tr>
<td>OLM</td>
<td>OLMRC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Lowest-Priced

Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Page 13-15 for rates

1c. Labor Categories & Rates

All service rates and a description of all corresponding commercial job titles, experience, functional responsibility, and education requirements is provided below starting at Page 7.

2. Maximum Order

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541930</td>
<td>$350,000</td>
</tr>
<tr>
<td>611630</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

3. Minimum Order

$100.00

4. Geographic Coverage (Delivery Area)

Domestic and Worldwide (see Rate Table to confirm Geographic Coverage by Service/SIN)

5. Point(s) of Production

6000 MetroWest Blvd, Suite 208, Orlando, FL 32835

6. Discount from List Prices

Prices shown are Government net prices (discounts already deducted).
7. Quantity Discount(s)

<table>
<thead>
<tr>
<th>SERVICE</th>
<th>QUANTITY DISCOUNT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Oral Proficiency Assessments</td>
<td>10% discount off Oral Proficiency Assessments for 150 or more Oral Proficiency Assessments to be provided within 12 consecutive months to include any individual orders written against Blanket Purchase Agreements during the period of performance, excluding any modifications</td>
</tr>
<tr>
<td>Comprehensive Linguistic Analytical Support Expert (Cleared)</td>
<td>50% discount off CLASS Expert (Cleared) rate on orders with over 1920 hours of CLASS Expert (Cleared) services to be provided within 12 consecutive months to include any individual orders written against Blanket Purchase Agreements during the period of performance, excluding any modifications</td>
</tr>
</tbody>
</table>

8. Prompt Pay Terms

Net 30 days.
Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign Items

None

10a. Time of Delivery

As negotiated at task or delivery order level.

10b. Expedited Delivery

Items available for expedited delivery are noted in this price list. Contact Contractor for more information.

10c. Overnight and 2-Day Delivery

Contact Contractor for more information.

10d. Urgent Requirements

Except for on-demand telephonic interpretation requests, orders made within the following hours before delivery or performance are charged at a premium:
-Within 24 hours: 35% increase above quoted rate
-Within 48 hours: 25% increase above quoted rate

11. F.O.B. Point(s)

Destination

12a. Ordering Address

6000 MetroWest Blvd, Suite 208, Orlando, FL 32835

12b. Ordering Procedures

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment Address(es)

6000 MetroWest Blvd, Suite 208, Orlando, FL 3283514.
14. Warranty Provision
Not applicable.

15. Export Packing Charges
Not Applicable.

16. Terms and Conditions of Rental, Maintenance, and Repair (If Applicable)
Not applicable.

17. Terms and Conditions of Installation
Not applicable.

18a. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and Any Discounts From List Prices
Not applicable.

18b. Terms and Conditions for Any Other Services
Not applicable.

19. List of Service and Distribution Points
Not applicable.

20. List of Participating Dealers
Not applicable.

21. Preventive Maintenance
Not applicable.

22a. Special Attributes Such As Environmental Attributes
Not applicable.

22b. Section 508 Compliance (If Applicable)
Not applicable.

23. Unique Entity Identifier (UEI) number
PV5CQELNZKS7

24. Notification Regarding Registration in System for Award Management (SAM) Database.
Languages Unlimited, LLC is registered with the SAM Database. CAGE Code: 5PDT0
II. Service Descriptions

SIN 541930 Translations and Interpretation Services

Languages Unlimited leverages Subject Matter Expert (SME) to deliver all of its language services. Our SMEs are organized into groups of professionals with varying backgrounds including medical, legal, and scientific. Each SME Group is comprised of linguists arranged depending on the complexity and exotic nature of their language pair(s) as compiled by our research program.

<table>
<thead>
<tr>
<th>SME Group 1</th>
<th>Very Common Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Arabic, Spanish, Vietnamese</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SME Group 2</th>
<th>Common Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bengali, Chinese (Simplified &amp; Traditional), Danish, Dutch, Estonian, Finnish, French, Georgian, German, Greek, Gujarati, Hindi, Hungarian, Italian, Japanese, Korean, Norwegian, Polish, Portuguese, Russian, Swedish, Tagalog (Filipino), Tamil, Thai, Tigrinya Urdu</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SME Group 3</th>
<th>Exotic Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Afrikaans, Basque, Bosnian, Breton, Bulgarian, Burmese, Byelorussia, Catalan, Creole (Haitian), Croatian, Czech, Hebrew, Icelandic, Indonesian, Javanese, Kashmiri, Khmer (Cambodian), Kurdish, Laotian, Latvian, Lithuanian, Macedonian, Malay, Maltese, Nepali, Punjabi, Romanian, Serbian, Swahili, Tibetan, Turkish, Ukrainian</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>SME Group 4</th>
<th>Very Exotic Languages</th>
</tr>
</thead>
<tbody>
<tr>
<td>Albanian, Amharic, Aramaic, Armenian, Assyrian, Azerbaijani, Bashkir, Chavacano, Dari, Farsi, Hmong, Igbo, Kazakh, Latin, Lingala, Moldovan, Mongolian, Persian, Pushto, Quiche, Rajasthani, Sindhi, Sinhalese, Slovak, Slovene, Somali, Uzbek, Yiddish, Zulu</td>
<td></td>
</tr>
</tbody>
</table>

1. Translations

With an internal database of over 7,000 language professionals, Languages Unlimited provides a full range of accurate translation services in more than 90 global languages. These professionals are Subject Matter Experts with backgrounds in multiple disciplines including medical, legal, and scientific; and a proven track record of consistently accurate translations. Our Subject Matter Experts leverage state-of-the-art translation and desktop publishing software as part of their engagements.

Following a highly effective proofreading process, Languages Unlimited can certify and notarize all output translations to meet exact legal requirements. Court certified and notarized translations are also available.
### Subject Matter Expert (SME) - Translations

**Duties**
Subject Matter Experts have expertise in any number of technical disciplines. SMEs perform a variety of language services including translation, transcription, and analysis from a source language to a target language.

SMEs provide excellent customer service; correct usage of updated translation and desktop publishing software, and general computer science knowledge (e.g. Microsoft Word, Adobe suite).

**Minimum**
Bachelors

**Minimum Experience**
2 Years specialized experience in field related to the translation effort

*All SMEs have passed a tailored language test in the fields of desired expertise required for the project.

**Certification**
Certification by the American Translators Association (ATA) or equivalent national translating certification.

Language certifications, as required by contract, may be substituted for BS/BA. All scores must be recorded and presented in alignment with the Interagency Language Roundtable (ILR) 4 point scale, or above. Examinations must include Reading, Listening, Speaking, and Writing in both the source language and target language scored as:

1. Absence of errors in grammar/syntax, pronunciation, and accuracy **Score – 60%**
2. Reproducible session by any other interpreter and SME **Score – 25%**
3. Consistency in use of specific terminology and language proficiency is free of bias **Score – 15%**

**NOTE:** Full professional proficiency is the fourth level of five in the Interagency Language Roundtable (ILR) scale of language proficiency, formerly called the Foreign Service Institute (FSI) scale. This level is sometimes referred to as S-4 or level 4. A person at this level is described as follows:

- able to use the language fluently and accurately on all levels normally pertinent to professional needs
- can understand and participate in any conversations within the range of own personal and professional experience with a high degree of fluency and precision of vocabulary
- would rarely be taken for a native speaker, but can respond appropriately even in unfamiliar situations
- makes only quite rare and unpatterned errors of pronunciation and grammar
- can handle informal interpreting from and into the language

### 2. Interpretations

Languages Unlimited offers accurate professional simultaneous and/or consecutive interpreters for any demanding situation, local or remote, that faces a foreign language barrier. With an internal database featuring over 3,000 interpreters with proficiency in over 120 languages/dialect, and court interpreter certifications. Languages Unlimited is able to quickly find and deploy the appropriate interpreter for any client requirement anywhere in the world.

Languages Unlimited has devised a systematic, efficient and cost-effective process that allows our interpreters to facilitate remote audio and/or video interpretation sessions using some of the latest conferencing software. Languages Unlimited is also able to meet on-demand interpreting requests through our 24/7 toll-free number. Clients are provided with unique access codes to access the this on-demand service and a enjoy a connection time of less than 1 minute.
3. Comprehensive Linguistic Analytical Support Services

Languages Unlimited supports the mission needs of federal agencies that require high-skilled and cleared/clearable linguists to perform a range of translation and interpretation services on ad hoc basis. Our linguists provide a wide array of multi-lingual and sign language support including, but not limited to: data analysis, interview support, recruitment. Our linguist have experience leading or assisting mission-critical programs; handling sensitive data; and managing evolving needs. LU’s Comprehensive Linguistic & Analytic Support Services (CLASS) Experts are thoroughly vetted to ensure compliance with ethical, security and professional requirements.

### CLASS Expert (Cleared)

<table>
<thead>
<tr>
<th>Duties</th>
<th>CLASS Experts provide daily or ad hoc support for government agencies requiring highly-skilled and cleared/clearable linguists to perform a range of translation and interpretation services including, but not limited to: Data analysis, Interview support, Recruitment</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>Bachelor’s Degree in relevant field of work</td>
</tr>
</tbody>
</table>
Experience

5+ years experience leading or assisting mission-critical programs; handling sensitive data; and managing evolving needs

Certification

Minimum Public Trust Clearance or ability to pass requisite suitability determination with government customer.

4. Visual & Hearing Impaired Services

Languages Unlimited provides specialized Sign Language interpreting services in support of academic, military, medical, and legal organizations that require professional and/or certified interpreters meeting the standards of the National Association of the Deaf (NAD). Languages Unlimited maintains a professional commitment to providing sign language expertise that fits the unique needs of every interpreting session. Each of our Sign Language Interpreters maintains a professional certification from a recognized institution such as the Registry of Interpreters for the Deaf (RID) and/or the NAD; and has professional experience of 3 years or more working as an interpreter for the deaf or in a related field in which services for the visual and hearing impaired where provided.

<table>
<thead>
<tr>
<th>Duties</th>
<th>Subject Matter Experts have expertise in any number of technical disciplines. SMEs perform specialized Sign Language interpreting services in support of academic, military, medical, and legal organizations that require professional and/or certified interpreters</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>Bachelors</td>
</tr>
<tr>
<td>Experience</td>
<td>3 Years experience working as an interpreter for the deaf or in a related field in which services for the visual and hearing impaired were in field related to the translation effort *All SMEs have passed a tailored language test in the fields of desired expertise required for the project</td>
</tr>
<tr>
<td>Certification</td>
<td>Certification by the National Association of the Deaf (NAD) and/or Registry of Interpreters for the Deaf (RID)</td>
</tr>
</tbody>
</table>

5. Transcription

Languages Unlimited provides the public sector with an accurate transcription and language support for any medical, legal, military, or scientific requirement. Specializing in Court Certified English, Spanish, Arabic, and Haitian Creole transcription, our certified stenographers and media transcriptionists deliver fast high-quality results in any method, such as Human Transcription and/or Machine Assisted Transcription.

<table>
<thead>
<tr>
<th>Duties</th>
<th>Certified stenographers and media transcriptionists use methods such as human transcription and/or Machine-Assisted Transcription to provide accurate transcription support across a range of disciplines including medical, legal, military, and science. Specialized in Court certified English, Spanish, Arabic, and Haitian Creole transcription.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>Bachelors</td>
</tr>
</tbody>
</table>
6. Desktop Publishing

We have identified the increasing need for thorough world-class translation services requiring not only a translation effort, but also a document redesign approach with an appealing and cost-effective publishing support. When contracted, we accurately revise, redesign, and edit technical translated documents made to mirror the original version in wording, format, and layout.

| **Experience** | 2 Years specialized experience in field related to the translation effort  
*All SMEs have passed a tailored language test in the fields of desired expertise required for the project |
| **Duties** | Desktop Publishers revise, redesign, and edit existing content, that has been separately translated and/or proofread, to mirror the source material in wording, format, and layout. |
| **Education** | Bachelors |
| **Experience** | 2 Years specialized experience in field related to the translation effort  
*All SMEs have passed a tailored language test in the fields of desired expertise required for the project |

7. Technical Proofreading

In addition to our intricate proofreading procedure found in our translation process, we provide both public and private sectors with certified professional technical writers that revise, proofread, and edit technical translated texts and other professional documents in compliance to contract requirements.

| **Duties** | Certified professional technical writers revise, proofread, and edit technical translated texts and other professional documents in compliance with contract requirements. |
| **Education** | Bachelors |
| **Experience** | 2 Years specialized experience in field related to the translation effort  
*All SMEs have passed a tailored language test in the fields of desired expertise required for the project |

8. Project Management

Languages Unlimited complements its services portfolio with a flexible and responsive project management system. For each linguistic project, we provide Senior and/or Junior management representatives capable of analyzing and executing contract requirements. Our Project Managers follow process management directives and quality procedures that ensure timely completion of each project.
**Project Manager**

**Duties**
Allocates resources and monitors progress for contract tasks. Provides technical and management expertise as necessary to resolve issues and ensure timely completion of assigned tasks. Directs all technical, financial management and administrative activities. Determines a course of action and sets priorities for project completion. Follows process management directives and quality assurance procedures.

**Education**
Bachelors

**Experience**
2 Years specialized experience in field related to the translation effort
*All SMEs have passed a tailored language test in the fields of desired expertise required for project*

7. **Communication Access Real-Time Translation**

Communication Access Real-Time Translation (also called live captioning or FedRelay) is an instant translation of verbal language into text using a stenotype machine or notebook computer with real-time software. CART services are provided by a Captioner who transcribes text in real time. Participants can see that text through several devices including white screens, TV’s, mobile phones or computers. Live captioning is primarily used by speakers, presenters, organizations, or institutions to provide access to a wider audience, including individuals who are deaf or hearing impaired. However, this interpretation service can also be used by people with learning disabilities or those who are learning English as a second language.

**SIN 611630 Linguistic Training and Education**

1. **Oral Proficiency Assessment**

Languages Unlimited leverages highly skilled linguists to assess language proficiency of candidates specific to two primary skill sets: Listening and Speaking. Our linguists prepare comprehensive reports rating each assessed candidate on Languages Unlimited 4-point scale.

Target Language is “English”. LU’s oral proficiency assessments cover assessments to and from any of the following source languages:

<table>
<thead>
<tr>
<th>Group 1</th>
<th>Arabic, Spanish</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group 2</td>
<td>Chinese, French, German, Japanese, Russian, Urdu</td>
</tr>
<tr>
<td>Group 3</td>
<td>Turkish, Kurdish</td>
</tr>
<tr>
<td>Group 4</td>
<td>Duri, Farsi, Persian, Pashto</td>
</tr>
</tbody>
</table>

Ratings on the LU scale are:

**Proficiency Rating Scale**

<table>
<thead>
<tr>
<th>Level</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Candidate has some knowledge of the language but not enough to be fully functional in society or the workplace where the language is spoken. Candidate cannot maintain a regular conversation in the language.</td>
</tr>
</tbody>
</table>
2. Language Training

Language Unlimited has leveraged its 20+ years of language services to develop *LUClass*, a proprietary cloud-based language training platform accessible anywhere in the world. *LUClass* is largely focused on facilitating remote learning which also includes live online interaction with LU’s highly-skilled Language Training Mentors.

**Course Description**

Comprehensive and immersive language training is provided via Languages Unlimited’s cloud-based learning platform – *LUClass*, to teach any level of proficiency or fluency desired. Rate includes access to the *LUClass* On-Line Learning Platform for the duration of engagement period (12-15 weeks) and all live Instructor-Led Virtual courses.

Students will have access to *LUClass* on-line materials and training features to facilitate on-demand learning throughout the entire engagement period – which will vary based on learning objectives of the customer and the assigned Language Training Mentor. Live on-line course sessions will also be facilitated by the Language Training Mentor intermittently (based on the curriculum design and customer needs) throughout the engagement period.

- Minimum engagement period: 12 weeks (with 24 one-hour live Instructor-led virtual sessions included)
- Maximum engagement period: 15 weeks (with 30 one-hour live Instructor-led virtual sessions included).

Students must actively utilize the learning modules, complete assigned coursework, engage with peers and Instructor, and take quizzes and tests available only on the *LUClass* platform. The Language Training rate is not language-dependent. Currently, *LUClass* covers the following languages:

- **Group 1** – Arabic, Spanish
- **Group 2** – Chinese, French, German, Japanese, Russian, Urdu
- **Group 3** – Turkish, Kurdish
- **Group 4** – Dari, Farsi, Persian, Pashto

*LUClass* is ideal for:

- Rapid learning to enable speaking, listening, reading and writing. *LUClass* helps students learn a new language quicker than other traditional instruction courses.
- Supporting critical missions in which mission-essential personnel within law enforcement, military, and national security organizations require specialized language and cultural instruction;
• Preparing military personnel and their families for mission centered deployment in foreign countries;
• Private individuals with busy schedules
• Our dynamic curriculum can be customized to the specific needs of every individual student or learning group. LUClass’ key features include:
  • Live on-line instruction – All students have set course dates (at least, twice weekly) that feature live on-line interaction with one of LU’s highly-trained language instructors. During these pre-set dates, modules will be introduced by the teacher where attendance of the students is compulsory.
  • Highly-skilled Language Instructors - Language Training Mentors are all native speakers of the language they teach, are college graduates, and have degrees in education or language teaching. All are experienced in teaching adult learners. All LUClass Language Instructors are certified testers, qualified to administer tests and evaluate proficiency. Our Language Training Mentors are required to undergo professional development activities that will enhance their skills and ability to design the curriculum, monitor the progress of the students, improve the dynamics of the mentoring process and achieve the goal of a quick learning process within the course duration.
  • Self-Assess Activities - Enables student learn and strengthen pronunciation, speaking, listening, writing and reading skills.
  • Conversation Pairing – Using the platform, peer to peer discussion can be initiated with monitoring and control by the teacher.
  • Progress Monitoring – The assigned Language Training Mentor reviews coursework submitted by the course participants, grades and provides feedback.
  • Grade Quizzes - At the end of every module, quizzes will be answered by the students to verify their progress.
  • Final Assessment - The final course material involves a "Final Assessment". Every student is required to pass a set standard score in order to proceed to the next level, if deemed required. The assessment material is prepared by the Language Training Mentor, reviewed and approved by our Qualified Assessment/Testers body. Our language assessment rating is in compliance with The Interagency Language Roundtable (ILR) Scale.
### IV. Rates

#### SIN 541930 Translation & Interpretation Services

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Translation - Subject Matter Expert Group</td>
<td>1</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$0.1458</td>
<td>$0.1485</td>
<td>$0.1512</td>
<td>$0.1540</td>
<td>$0.1569</td>
<td>$0.1598</td>
</tr>
<tr>
<td></td>
<td>2</td>
<td>Gov’t or Contractor Site</td>
<td>$0.1701</td>
<td>$0.1733</td>
<td>$0.1765</td>
<td>$0.1798</td>
<td>$0.1831</td>
<td>$0.1865</td>
</tr>
<tr>
<td></td>
<td>3</td>
<td>Gov’t or Contractor Site</td>
<td>$0.2187</td>
<td>$0.2228</td>
<td>$0.2269</td>
<td>$0.2311</td>
<td>$0.2354</td>
<td>$0.2398</td>
</tr>
<tr>
<td></td>
<td>4</td>
<td>Gov’t or Contractor Site</td>
<td>$0.2795</td>
<td>$0.2847</td>
<td>$0.2900</td>
<td>$0.2954</td>
<td>$0.3009</td>
<td>$0.3065</td>
</tr>
<tr>
<td>Foreign Language Interpreter</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$124.87</td>
<td>$124.87</td>
<td>$127.19</td>
<td>$129.56</td>
<td>$131.97</td>
<td>$134.42</td>
</tr>
<tr>
<td>(Rates calculated “per hour”)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Sign Language Interpreter</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$146.92</td>
<td>$146.92</td>
<td>$149.65</td>
<td>$152.44</td>
<td>$155.27</td>
<td>$158.16</td>
</tr>
<tr>
<td>(Rates calculated “per hour”)</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Transcriptionist SME</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$14.69</td>
<td>$14.96</td>
<td>$15.24</td>
<td>$15.52</td>
<td>$15.81</td>
<td>$16.11</td>
</tr>
<tr>
<td>(Rates calculated “per minute of media”)</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$85.06</td>
<td>$74.00</td>
<td>$75.38</td>
<td>$76.78</td>
<td>$78.21</td>
<td>$79.66</td>
</tr>
<tr>
<td>Desktop Publisher SME</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$85.06</td>
<td>$74.00</td>
<td>$75.38</td>
<td>$76.78</td>
<td>$78.21</td>
<td>$79.66</td>
</tr>
<tr>
<td>(Rates calculated “per hour”)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Technical Proofreader SME</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$85.06</td>
<td>$74.00</td>
<td>$75.38</td>
<td>$76.78</td>
<td>$78.21</td>
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<td>(Rates calculated “per hour”)</td>
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<tr>
<td>Project Management</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$85.06</td>
<td>$86.64</td>
<td>$88.25</td>
<td>$89.90</td>
<td>$91.57</td>
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<td>(Rates calculated “per hour”)</td>
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<tr>
<td>CLASS Expert (Cleared)</td>
<td>1, 2, 3, 4</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
<td>$133.63</td>
<td>$116.00</td>
<td>$118.16</td>
<td>$120.36</td>
<td>$122.59</td>
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<tr>
<td>Captioner – On-Site * CART or Real-time Captioning</td>
<td>Domestic Delivery at Gov’t Site</td>
<td>N/A</td>
<td>$253.65</td>
<td>$258.37</td>
<td>$263.18</td>
<td>$268.07</td>
<td>$273.06</td>
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<tr>
<td>Captioner – Virtual * CART or Real-time Captioning</td>
<td>Virtual</td>
<td>N/A</td>
<td>$157.93</td>
<td>$160.87</td>
<td>$163.86</td>
<td>$166.91</td>
<td>$170.02</td>
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</table>
* Captioner Rates provided differentiate based on On-Site vs. Virtual and whether Captioner must have a security clearance.

**Surcharge:** The listed rates under this agreement are for unclassified work only.

Projects requiring a government SECRET clearance are subject up to an additional 25% charge over the base rate for all hours worked. Projects requiring a government TOP SECRET clearance are subject up to an additional 50% charge over the base rate for all hours worked.

Late Night - a 15% surcharge fee (after 6:00 PM)

**SIN 611630 Linguistic Training & Education**

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<tbody>
<tr>
<td>Oral Proficiency Assessment</td>
<td>Worldwide Delivery at Gov’t or Contractor Site</td>
<td>$199.48</td>
<td>$173.00</td>
<td>$176.22</td>
<td>$179.50</td>
<td>$182.83</td>
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<tr>
<td><strong>LUClass:</strong> On-Demand Language Learning</td>
<td>Instruct or-Led Virtual Session s: 24 - 30 Days*</td>
<td>Domestic Delivery at Gov’t or Contractor Site</td>
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<td>15</td>
<td>$89.25</td>
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<td>$83.00</td>
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*Course length represented here is the minimum and maximum Live Instructor- Led virtual instruction courses offered throughout the 12-15 week curriculum.
**Service Contract Labor Standards Matrix**

The Service Contract Labor Standards (SCLS) is applicable to this contract and it includes SCLS applicable labor categories. The prices for the indicated (**SCLS**) labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

<table>
<thead>
<tr>
<th>SCLS Eligible Contract Labor Category</th>
<th>SCLS Equivalent Code – Title</th>
<th>WD Number</th>
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<tbody>
<tr>
<td>CLASS Expert</td>
<td>30110 – Foreign Language Translator</td>
<td>1987-0989</td>
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<tr>
<td>Subject Matter Expert (SME) Groups 1, 2, 3, 4</td>
<td>30110 – Foreign Language Translator</td>
<td>1987-0989</td>
</tr>
<tr>
<td>Interpreter Sign Language</td>
<td>30130 – Interpreter (Sign Language)</td>
<td>1988-0742</td>
</tr>
<tr>
<td>Desktop Publisher</td>
<td>15080 – Graphic Artist</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Technical Proofreader</td>
<td>30463 – Technical Writer III</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Transcriptionist</td>
<td>12195 – Medical Transcriptionist</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

**Corporate Member of:**

![American Translators' Association](logo.png)

Thank you| Gracias | Merci | Danke | ن谢谢 | 谢谢 | Kiitos | Tak | Mesi | ありがとう | Hantale